

Agricultural Marketing Service Dairy Program

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com

OCTOBER 2024 MONTHLY STATISTICAL REPORT Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

| | October 2024 | October 2023 | <u>%</u> Change daily avg. |
|---|-----------------------------|---------------|----------------------------|
| Receipts of Fluid Milk Products and Cream | | | uuny uvg. |
| Producers | 2,234,456,871 | 2,255,061,975 | (0.9 |
| Other Sources | 56,291,947 | 65,544,894 | (14.1 |
| Fortification and Recon. (Skim Equivalent) | 8,372,566 | 9,375,628 | (10.7 |
| Overages | 42,835 | 1,118,303 | (96.2 |
| Beginning Inventory | 177,987,218 | 163,384,860 | 8.9 |
| Total Receipts | 2,477,151,437 | 2,494,485,660 | (0.7 |
| Average Daily Producer Receipts | 72,079,254 | 72,743,935 | (0.9 |
| Utilization of Fluid Milk Products and Cream from Produce | r Receipts and Other Source | S | · |
| Class I Milk: | | | |
| Marketing Area | 631,616,772 | 632,545,710 | (0.1 |
| Other Federal Markets | 76,464,287 | 66,130,492 | 15.6 |
| Non-Federal Markets | 76,004,125 | 78,012,795 | (2.6 |
| Total Class I Milk | 784,085,184 | 776,688,997 | 1.0 |
| Total Class II Milk | 633,567,386 | 628,737,038 | 0.8 |
| Total Class III Milk | 658,931,128 | 699,306,187 | (5.8 |
| Total Class IV Milk | 394,737,776 | 383,312,018 | 3.0 |
| Total Milk Assigned to Minimum price | 5,829,963 | 6,441,420 | (9.5 |
| Total Utilization | 2,477,151,437 | 2,494,485,660 | (0.7 |
| Average Daily Class I Use | 25,293,070 | 25,054,484 | 1.0 |
| Average Component Tests of Producer Receipts | | | % point |
| Butterfat | 4.26% | 4.16% | 0.10 |
| True Protein | 3.27% | 3.21% | 0.06 |
| Other Solids | 5.77% | 5.77% | 0.00 |

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| Name | Location |
|----------------------------|---------------|
| Crescent Ridge Dairy, Inc. | Sharon, MA |
| Westmeadow Creamery | Johnstown, NY |

November 19, 2024

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | 0.1.1 | Deatherstate | 0.1.1 | Dutter |
|---|---------------|--------------|------------------------|-----------|
| | October 2024 | Butterfat | October 2023 pounds | Butterfat |
| Class I Milk* | pounds | percent | pounds | percent |
| Whole Milk | 230,289,674 | 3.29 | 225,076,937 | 3.28 |
| Organic Whole Milk | 16,166,931 | 3.30 | 18,097,756 | 3.28 |
| Reduced Fat Milk (2%)~ | 117,789,890 | 1.93 | 118,171,183 | 1.92 |
| Organic Reduced Fat Milk | 13,449,022 | 1.46 | 15,442,700 | 1.42 |
| Lowfat Milk (1%)~ | 78,691,891 | 0.94 | 76,280,508 | 0.95 |
| FatFree Milk (skim)~ | 33,077,983 | 0.09 | 31,549,790 | 0.10 |
| Flavored Whole Milk | 4,949,887 | 3.76 | 4,971,619 | 3.65 |
| Flavored Lower Fat Milk# | 31,263,213 | 0.59 | 35,487,113 | 0.54 |
| Buttermilk | 1,743,025 | 1.41 | 1,676,286 | 1.51 |
| Eggnog | 4,790,720 | 7.50 | 4,140,836 | 7.53 |
| Shrinkage, Overages & Interhandler Difference | 7,747,847 | 10.11 | 12,875,375 | 9.81 |
| Ending Inventory | 91,656,689 | 2.73 | 88,775,607 | 2.72 |
| Total Class I in Marketing Area | 631,616,772 | 2.44 | 632,545,710 | 2.47 |
| Class I out of Marketing Area | 152,468,412 | 2.67 | 144,143,287 | 2.58 |
| Total Class I Utilization | 784,085,184 | 2.48 | 776,688,997 | 2.49 |
| Class II Milk** | | | | |
| Packaged Cream | 81,212,629 | 22.57 | 82,453,627 | 21.78 |
| Nonpool Bulk | 46,882,932 | 14.69 | 72,057,721 | 10.57 |
| Bakery, Candy, and Soup Products | 58,715,874 | 4.88 | 54,617,430 | 4.98 |
| Cottage Cheese | 55,015,358 | 0.84 | 37,395,477 | 0.93 |
| Ricotta Cheese | 11,197,752 | 10.51 | 16,764,084 | 7.81 |
| Sour Cream and Aerated Cream | 17,369,248 | 17.07 | 13,831,842 | 15.45 |
| Yogurt | 272,916,472 | 0.89 | 247,876,078 | 0.83 |
| Class II Beverages | 16,000,401 | 2.53 | 15,438,568 | 2.22 |
| Ice Cream, Desserts, Condensed, and Mixes | 74,245,097 | 12.10 | 88,692,013 | 10.00 |
| Shrinkage, Overages & Interhandler Difference | 11,623 | N/A | (389,802) | N/A |
| Total Class II Utilization | 633,567,386 | 7.01 | 628,737,038 | 6.85 |
| Class III Milk** | | | | |
| Nonpool Bulk and Condensed Products | 21,915,633 | 4.08 | 44,149,980 | 2.63 |
| American-Type Cheeses | 209,157,054 | 4.20 | 206,053,317 | 4.15 |
| Cream Cheese | 84,561,689 | 11.09 | 85,739,631 | 10.18 |
| Italian-Type Cheeses | 274,248,123 | 3.21 | 283,627,097 | 3.18 |
| Swiss and Other-Type Cheeses | 68,520,434 | 3.40 | 61,256,142 | 3.22 |
| Shrinkage, Overages & Interhandler Difference | 528,195 | 0.01 | 18,480,020 | 4.31 |
| Total Class III Utilization | 658,931,128 | 4.58 | 699,306,187 | 4.32 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 11,895,643 | 13.33 | 8,507,913 | 10.63 |
| Condensed Products | 27,974,473 | 2.35 | 12,693,731 | 2.66 |
| Butter | 20,125,726 | 50.12 | 20,295,337 | 50.02 |
| Dried Milk Products | 245,157,916 | 0.29 | 262,001,601 | 0.30 |
| Shrinkage, Overages & Interhandler Difference | 17,704,307 | 4.72 | (13,923) | N/A |
| Ending Inventory | 70,474,246 | 7.19 | 78,018,276 | 6.53 |
| Skim Equivalent of NFMS to Fortify Class I | 1,405,465 | 0.01 | 1,809,083 | 0.01 |
| Total Class IV Utilization | 394,737,776 | 4.80 | 383,312,018 | 4.51 |
| Minimum Price Class | | | . | |
| Animal Feed, Dumpage, and Other Uses [^] | 5,829,963 | 2.53 | 6,441,420 | 3.24 |
| Total Minimum Price Class Utilization | 5,829,963 | 2.53 | 6,441,420 | 3.24 |
| Total Utilization | 2,477,151,437 | 4.57 | 2,494,485,660 | 4.41 |

 * Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.
Includes reduced fat, lowfat, and fatfree milk products.

** Includes sales to nonpool manufacturing plants.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

N/A = Not applicable.

[~] Includes fortified.

NORTHEAST MARKETING AREA

OCTOBER RECEIPTS OF PRODUCER MILK, BY STATE

| | | Receipts | | | | Number of Producers | | Daily Average Output | |
|--------------|-------------------------|-----------|-------|-------|-----------------|------------------------|--------|-------------------------|--|
| State | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | |
| | thousand pounds percent | | · | | pounds per farm | | | | |
| СТ | 33,154 | 33,349 | 1.5 | 1.5 | 59 | 60 | 18,127 | 17,930 | |
| ME | 43,392 | 43,245 | 1.9 | 1.9 | 124 | 136 | 11,288 | 10,257 | |
| MD | 56,257 | 57,094 | 2.5 | 2.5 | 224 | 229 | 8,102 | 8,043 | |
| MA | 13,071 | 12,901 | 0.6 | 0.6 | 68 | 68 | 6,201 | 6,120 | |
| NH | 15,449 | 15,661 | 0.7 | 0.7 | 53 | 59 | 9,403 | 8,563 | |
| NY | 1,208,968 | 1,225,302 | 54.1 | 54.3 | 2,631 | 2,844 | 14,823 | 13,898 | |
| PA | 639,090 | 636,589 | 28.6 | 28.2 | 3,375 | 3,449 | 6,108 | 5,954 | |
| VT | 205,263 | 206,461 | 9.2 | 9.2 | 396 | 437 | 16,721 | 15,240 | |
| Other States | 19,813 # | 24,460 ## | 0.9 | 1.1 | 446 | 387 | 1,433 | 2,039 | |
| Total/Avg. | 2,234,457 | 2,255,062 | 100.0 | 100.0 | 7,376 | 7,669 | 9,772 | 9,485 | |

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* dollars/cwt | Class I | Class II | Class III | Class IV | Total Receipts | Percent of Total Receipts |
|---|-------------|-------------|-------------|-------------|----------------|---------------------------------|
| 3.15 and above | 67,028,596 | 20,601,540 | 41,668,475 | 122,959 | 129,421,570 | 5.8 |
| 3.00 – 3.10 | 233,274,876 | 74,028,031 | 18,844,572 | 54,944,318 | 381,091,797 | 17.1 |
| 2.80 – 2.95 | 159,243,980 | 122,676,082 | 67,038,718 | 113,002,617 | 461,961,397 | 20.7 |
| 2.60 – 2.70 | 75,827,206 | 35,522,074 | 93,649,037 | 1,324,226 | 206,322,543 | 9.2 |
| 2.40 – 2.55 | 76,021,495 | 216,266,076 | 99,038,461 | 46,791,792 | 438,117,824 | 19.6 |
| 2.35 and below | 79,183,273 | 127,304,166 | 328,229,095 | 82,825,206 | 617,541,740 | 27.6 |
| Market Total | 690,579,426 | 596,397,969 | 648,468,358 | 299,011,118 | 2,234,456,871 | 100.0 |

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

| | March 2024 | April 2024 | <u>May 2024</u> | June 2024 | July 2024 | August 2024 |
|---------------------------------|------------|------------|-----------------|------------------|-----------|-------------|
| | | | dollars pe | er hundredweight | | |
| Northeast Order Sub Regions: | 21.78 | 21.59 | 22.09 | 22.57 | 22.75 | 23.38 |
| New England | 22.08 | 21.83 | 22.38 | 22.86 | 22.98 | 23.59 |
| New York | 21.98 | 21.78 | 22.24 | 22.72 | 22.98 | 23.59 |
| Pennsylvania | 21.33 | 21.19 | 21.69 | 22.18 | 22.24 | 22.95 |

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

NORTHEAST MARKETING AREA OCTOBER 2024 PRICES

| | | October 2024 | October 2023 | % Change |
|---------------------------------------|--------------------------------|--------------|--------------|----------|
| Class Prices (reported per cwt unless | noted otherwise): | | | |
| Class I @ Suffolk County, MA (B | Boston) at 3.5% butterfat test | \$26.42 | \$22.72 | 16.3 |
| Class I Skim | | 14.07 | 12.37 | 13.7 |
| Class II @ 3.5% butterfat test | | 21.01 | 21.95 | (4.3) |
| Class II Butterfat (per pound) | | 3.0921 | 3.7214 | (16.9) |
| Class II Skim | | 10.56 | 9.25 | 14.2 |
| Class II Nonfat Solids (per poun | d) | 1.1733 | 1.0278 | 14.2 |
| Class III @ 3.5% butterfat test | | 22.85 | 16.84 | 35.7 |
| Class III Skim | | 12.49 | 3.98 | ٨ |
| Class IV @ 3.5% butterfat test | | 20.90 | 21.49 | (2.7) |
| Class IV Skim | | 10.47 | 8.80 | 19.0 |
| Statistical Uniform Price | | 22.93 | 21.20 | 8.2 |
| Producer Price Differential | | 0.08 | 4.36 | (98.2) |
| Component Prices (per pound): | Butterfat | 3.0851 | 3.7144 | (16.9) |
| | Nonfat Solids | 1.1628 | 0.9781 | 18.9 |
| | Protein | 3.3238 | 1.0468 | ٨ |
| | Other Solids | 0.3705 | 0.1243 | ٨ |
| ^ Change is greater than 100 percent. | | | | |

| | October | September# | October |
|---|----------|------------|-------------------|
| Pool Handlers (Operating pool distributing and/or pool supply plants; | <u> </u> | <u> </u> | <u>2023</u> 64 |
| includes cooperatives that deliver milk to pool plants) | 00 | 02 | 04 |
| Producer-Handlers | 12 | 12 | 13 |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers | | | |
| Regulated under Other Federal Orders | 74 | 75 | 73 |
| Less handlers operating plants in more than one category | (9) | (11) | (11) |
| Total Number of Handlers | 140 | 138 | 139 |
| Pool Distributing Plants | 51 | 50 | 49 |
| Pool Supply Unit Plants | 2 | 2 | 2 |
| Pool Supply System Plants | 9 | 9 | 9 |
| Pool Supply Plants | 0 | 0 | 0 |
| Total Number of Pool Plants | 62 | 61 | 60 |
| # Revised. | | | |

CHANGE IN LIST OF HANDLERS AND PLANTS*

| | | CHANGED ** | | | |
|--|----------------------|-------------|-----------|--------------|--|
| Name | Plant Location | <u>From</u> | <u>To</u> | <u>Expl.</u> | |
| C.F. Burger Creamery | Detroit, MI | NPS | OF | | |
| Darigold, Inc. | Portland, OR | OF | NPS | | |
| DFA - Indiana Organic | Medina, OH | CSR | NPS | | |
| DFA - Michigan | Medina, OH | CSR | NPS | | |
| Horizon Organic Dairy, LLC | Salt Lake City, UT | OF | PR | | |
| S.B. Winsor Dairy, Inc. | Johnston, RI | ED | PD | | |
| Western Quality Food Products | Cedar City, UT | NPS | OF | | |
| WhiteWave Foods | City of Industry, CA | OF | NPS | | |
| Worcester Creameries Horizon Organic Texas | Roxbury, NY | SRU | NPS | | |

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting UnitED - Exempt Distributing PlantPD - Pool Distributing PlantPR - Partially Regulated Distributing PlantNPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

SRU - State Reporting Unit