



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

*Mailing Address:*

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

*email: NortheastOrder@fedmilk1.com*

*website: www.fmmone.com*

*Albany:*  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468

*Alexandria:*  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003

### SEPTEMBER 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	<u>September 2019</u>	<u>September 2018</u>	<u>% Change</u>
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,163,651,689	2,144,953,569	0.9
Other Sources	55,981,269	57,816,050	(3.2)
Fortification and Recon. (Skim Equivalent)	10,653,300	13,286,061	(19.8)
Overages	482,162	51,642	N/A
Beginning Inventory	123,991,601	135,600,416	(8.6)
<b>Total Receipts</b>	<b>2,354,760,021</b>	<b>2,351,707,738</b>	<b>0.1</b>
Average Daily Producer Receipts	72,121,723	71,498,452	0.9
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	629,925,087	677,550,252	(7.0)
Other Federal Markets	16,356,275	41,968,352	(61.0)
Non-Federal Markets	106,325,853	78,739,973	35.0
<b>Total Class I Milk</b>	<b>752,607,215</b>	<b>798,258,577</b>	<b>(5.7)</b>
Total Class II Milk	571,791,605	557,166,005	2.6
Total Class III Milk	586,612,535	589,739,109	(0.5)
Total Class IV Milk	438,321,441	399,413,057	9.7
Total Milk Assigned to Minimum price	5,427,225	7,130,990	(23.9)
<b>Total Utilization</b>	<b>2,354,760,021</b>	<b>2,351,707,738</b>	<b>0.1</b>
Average Daily Class I Use	25,086,907	26,608,619	(5.7)
<b>Average Component Tests of Producer Receipts</b>			
			<u>% point</u>
Butterfat	3.84%	3.76%	0.08
True Protein	3.08%	3.05%	0.03
Other Solids	5.75%	5.74%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	September 2019 pounds	Butterfat percent	September 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	219,680,857	3.28	224,712,746	3.28
Organic Whole Milk	15,866,489	3.28	14,800,366	3.28
Reduced Fat Milk (2%)~	124,465,756	1.93	135,462,498	1.94
Organic Reduced Fat Milk	15,167,382	1.41	18,463,891	1.36
Lowfat Milk (1%)~	90,064,080	0.97	96,689,192	0.96
FatFree Milk (skim)~	47,908,089	0.10	54,714,991	0.10
Flavored Whole Milk	4,214,820	3.33	2,674,182	3.32
Flavored Lower Fat Milk#	37,736,579	0.54	36,791,939	0.58
Buttermilk	1,888,877	1.20	1,920,873	1.29
Eggnog	1,388,680	7.31	1,244,926	6.97
Shrinkage, Overages & Interhandler Difference	9,250,468	8.09	16,470,342	4.83
Ending Inventory	62,293,010	2.04	73,604,306	2.11
Total Class I <i>in</i> Marketing Area	629,925,087	2.18	677,550,252	2.14
Class I <i>out of</i> Marketing Area	122,682,128	2.37	120,708,325	2.21
Total Class I Utilization	752,607,215	2.21	798,258,577	2.15
<b>Class II Milk**</b>				
Packaged Cream	72,079,163	18.41	77,536,610	17.71
Nonpool Bulk	68,543,315	9.68	71,600,195	8.78
Bakery, Candy, and Soup Products	60,424,203	4.59	60,338,005	4.07
Cottage Cheese	29,293,029	0.90	24,393,813	0.96
Ricotta Cheese	14,426,687	5.68	14,739,792	5.33
Sour Cream and Aerated Cream	11,854,295	17.00	10,530,922	17.75
Yogurt	212,820,983	0.77	192,941,423	0.68
Ice Cream, Desserts, Condensed, and Mixes	98,731,617	9.27	103,533,688	8.15
Shrinkage, Overages & Interhandler Difference	3,618,313	N/A	1,551,557	0.08
Total Class II Utilization	571,791,605	6.37	557,166,005	6.30
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	7,075,262	2.95	5,163,266	3.48
American-Type Cheeses	196,566,801	3.82	205,725,449	3.75
Cream Cheese	76,165,400	11.65	70,375,968	12.32
Italian-Type Cheeses	260,195,066	2.80	263,259,738	2.76
Swiss and Other-Type Cheeses	46,610,006	3.12	45,294,680	3.51
Shrinkage, Overages & Interhandler Difference	0	0.00	(79,992)	N/A
Total Class III Utilization	586,612,535	4.32	589,739,109	4.31
<b>Class IV Milk**</b>				
Nonpool Bulk	8,600,670	12.83	8,439,224	12.84
Condensed Products	18,529,157	2.63	15,453,234	2.07
Butter	17,354,787	53.36	15,116,217	51.16
Dried Milk Products	295,291,539	0.23	252,754,840	0.32
Shrinkage, Overages & Interhandler Difference	16,599,183	4.23	17,822,951	3.56
Ending Inventory	79,875,323	6.23	87,302,830	5.41
Skim Equivalent of NFMS to Fortify Class I	2,070,782	0.04	2,523,761	0.04
Total Class IV Utilization	438,321,441	3.93	399,413,057	3.83
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	5,427,225	1.93	7,130,990	3.35
Total Minimum Price Class Utilization	5,427,225	1.93	7,130,990	3.35
<b>Total Utilization</b>	2,354,760,021	4.07	2,351,707,738	3.96

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable. ~ Includes fortified.

\*\* Includes sales to nonpool manufacturing plants. # Includes reduced fat, lowfat, and fatfree milk products.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**SEPTEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	33,123	32,968	1.5	1.5	79	86	13,976	12,778
ME	48,659	49,578	2.3	2.3	203	221	7,990	7,478
MD	56,288	50,637	2.6	2.4	275	319	6,823	5,291
MA	13,901	14,841	0.6	0.7	87	95	5,326	5,207
NH	17,677	18,140	0.8	0.8	83	87	7,099	6,950
NY	1,113,484	1,087,714	51.5	50.7	3,539	3,869	10,488	9,371
PA	640,388	649,002	29.6	30.3	4,235	4,693	5,040	4,610
VT	215,801	214,754	10.0	10.0	608	655	11,831	10,929
Other States	24,331 #	27,320 ##	1.1	1.3	537	606	1,510	1,503
Total/Avg.	2,163,652	2,144,954	100.0	100.0	9,646	10,631	7,477	6,725

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	74,025,095	25,493,669	38,990,460	4,473,254	142,982,478	6.6
3.00 – 3.10	267,030,599	77,914,399	13,674,801	84,542,035	443,161,834	20.5
2.80 – 2.95	135,971,291	114,124,953	49,889,730	131,925,698	431,911,672	20.0
2.60 – 2.70	83,440,852	26,290,193	88,273,476	3,269,467	201,273,988	9.3
2.40 – 2.55	80,863,237	197,558,755	89,996,119	40,881,467	409,299,578	18.9
2.35 and below	46,888,350	110,550,641	298,622,360	78,960,788	535,022,139	24.7
Market Total	688,219,424	551,932,610	579,446,946	344,052,709	2,163,651,689	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	February 2019	March 2019	April 2019	May 2019	Jun 2019	Jul 2019
	dollars per hundredweight					
Northeast Order	17.02	17.44	17.34	17.60	17.82	18.04
Sub Regions:						
New England	18.06	18.47	18.34	18.56	18.74	18.85
New York	16.93	17.38	17.25	17.57	17.77	17.92
Pennsylvania	16.66	17.09	17.02	17.21	17.51	17.81

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

SEPTEMBER 2019

PRICES

		September 2019	September 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):				
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$21.10	\$18.10	16.6
Class I Skim		12.12	9.17	32.2
Class II @ 3.5% butterfat test		16.93	15.13	11.9
Class II Butterfat (per pound)		2.5052	2.5512	(1.8)
Class II Skim		8.46	6.43	31.6
Class II Nonfat Solids (per pound)		0.9400	0.7144	31.6
Class III @ 3.5% butterfat test		18.31	16.09	13.8
Class III Skim		9.91	7.45	33.0
Class IV @ 3.5% butterfat test		16.35	14.81	10.4
Class IV Skim		7.88	6.12	28.8
<b>Statistical Uniform Price</b>		18.78	16.71	12.4
<b>Producer Price Differential</b>		0.47	0.62	(24.2)
<b>Component Prices</b> (per pound):				
	Butterfat	2.4982	2.5442	(1.8)
	Nonfat Solids	0.8753	0.6801	28.7
	Protein	2.8633	2.0029	43.0
	Other Solids	0.1758	0.2098	(16.2)

NUMBER OF HANDLERS AND POOL PLANTS

	September 2019	August 2019	September 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	64	63
Producer-Handlers	14	14	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	73	77
Less handlers operating plants in more than one category	(11)	(10)	(9)
Total Number of Handlers	141	141	144
Pool Distributing Plants	45	46	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	58	57

CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
CROPP Iowa	LaFarge, WI	CSR	NPS	
CROPP Minnesota	LaFarge, WI	CSR	NPS	
CROPP Wisconsin	LaFarge, WI	CSR	NPS	
DMS-Michigan Organic	Fairlawn, OH	NPS	CSR	
DMS-Pennsylvania Organic	Fairlawn, OH	NPS	CSR	
Maryland and Virginia Milk Producers Coop-OH	Reston, VA	NPS	CSR	
S.B. Winsor Dairy, Inc.	Johnston, RI	PD	ED	
WhiteWave Foods	Dallas, TX	NPS	OF	
Boice Brothers Dairy, Inc.	Kingston, NY	Name Change to: Hudson Valley Fresh Bottling Company		(a)

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PD - Pool Distributing Plant

(a) Effective August 2019.