



Agricultural Marketing Service
Dairy Program

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

DECEMBER 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	<u>December 2018</u>	<u>December 2017</u>	<u>% Change</u>
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,218,945,559	2,260,218,902	(1.8)
Other Sources	82,326,731	74,759,503	10.1
Fortification and Recon. (Skim Equivalent)	13,134,691	166,636,843	(92.1)
Overages	155,100	1,750,833	(91.1)
Beginning Inventory	<u>143,806,307</u>	<u>158,965,789</u>	(9.5)
Total Receipts	2,458,368,388	2,662,331,870	(7.7)
Average Daily Producer Receipts	71,578,889	72,910,287	(1.8)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	714,860,172	747,986,723	(4.4)
Other Federal Markets	47,185,323	41,082,733	14.9
Non-Federal Markets	<u>75,898,180</u>	<u>82,378,713</u>	(7.9)
Total Class I Milk	837,943,675	871,448,169	(3.8)
Total Class II Milk	494,063,352	526,191,625	(6.1)
Total Class III Milk	583,883,999	582,144,423	0.3
Total Class IV Milk	528,663,237	525,286,546	0.6
Total Milk Assigned to Minimum price	<u>13,814,125</u>	<u>7,261,107</u>	90.2
Total Utilization	2,458,368,388	2,512,331,870	(2.1)
Average Daily Class I Use	27,030,441	28,111,231	(3.8)
Average Component Tests of Producer Receipts			
			<u>% point</u>
Butterfat	4.01%	3.97%	0.04
True Protein	3.19%	3.17%	0.02
Other Solids	5.73%	5.74%	(0.01)

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2018 pounds	Butterfat percent	December 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	246,529,256	3.31	248,332,461	3.28
Organic Whole Milk	14,573,203	3.26	15,308,928	3.29
Reduced Fat Milk (2%)~	146,111,228	1.95	150,041,185	1.93
Organic Reduced Fat Milk	17,807,670	1.36	19,969,192	1.30
Lowfat Milk (1%)~	98,706,438	0.97	107,311,903	0.95
FatFree Milk (skim)~	56,588,692	0.12	63,542,021	0.10
Flavored Whole Milk	2,999,684	3.44	2,902,725	3.37
Flavored Lower Fat Milk#	34,800,926	0.63	34,216,847	0.66
Buttermilk	2,705,789	1.07	2,575,547	0.96
Eggnog	9,651,184	7.16	10,970,707	6.84
Shrinkage, Overages & Interhandler Difference	12,429,458	6.23	9,333,215	10.23
Ending Inventory	71,956,644	1.96	83,481,992	1.92
Total Class I <i>in</i> Marketing Area	714,860,172	2.24	747,986,723	2.22
Class I <i>out of</i> Marketing Area	123,083,503	2.35	123,461,446	2.21
Total Class I Utilization	837,943,675	2.25	871,448,169	2.22
Class II Milk**				
Packaged Cream	85,967,108	18.52	89,017,710	18.98
Nonpool Bulk	50,109,988	10.50	44,370,121	13.14
Bakery, Candy, and Soup Products	44,546,772	4.60	46,825,041	3.67
Cottage Cheese	23,475,564	0.89	26,355,028	0.82
Ricotta Cheese	21,777,438	5.29	18,820,362	5.49
Sour Cream and Aerated Cream	12,019,440	16.79	12,740,152	15.52
Yogurt	172,889,230	0.81	194,080,641	0.72
Ice Cream, Desserts, Condensed, and Mixes	81,407,709	6.77	92,184,372	7.07
Shrinkage, Overages & Interhandler Difference	1,870,103	9.85	1,798,198	2.31
Total Class II Utilization	494,063,352	6.82	526,191,625	6.77
Class III Milk**				
Nonpool Bulk and Condensed Products	5,378,463	1.69	5,752,072	2.34
American-Type Cheeses	208,347,029	3.98	203,926,913	3.80
Cream Cheese	67,909,053	14.36	66,889,921	13.76
Italian-Type Cheeses	243,690,149	2.95	235,218,873	3.12
Swiss and Other-Type Cheeses	39,494,651	3.43	70,378,081	3.46
Shrinkage, Overages & Interhandler Difference	19,064,654	4.46	(21,437)	N/A
Total Class III Utilization	583,883,999	4.71	582,144,423	4.61
Class IV Milk**				
Nonpool Bulk	9,141,763	13.85	12,332,943	9.46
Condensed Products	20,867,406	3.26	15,919,731	2.55
Butter	26,431,277	53.77	26,585,549	53.27
Dried Milk Products	380,863,330	0.16	367,414,188	0.21
Shrinkage, Overages & Interhandler Difference	17,600	44.19	18,977,913	3.77
Ending Inventory	88,667,273	6.41	80,746,093	6.33
Skim Equivalent of NFMS to Fortify Class I	2,674,588	0.04	3,310,129	0.10
Total Class IV Utilization	528,663,237	4.25	525,286,546	4.25
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	13,814,125	1.64	7,261,107	1.70
Total Minimum Price Class Utilization	13,814,125	1.64	7,261,107	1.70
Total Utilization	2,458,368,388	4.18	2,512,331,870	4.15

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

DECEMBER
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	34,745	34,945	1.6	1.5	83	92	13,504	12,253
ME	50,861	50,801	2.3	2.3	215	235	7,631	6,973
MD	52,820	60,844	2.4	2.7	313	343	5,444	5,722
MA	14,599	15,347	0.7	0.7	93	99	5,064	5,001
NH	18,917	20,180	0.8	0.9	86	92	7,096	7,076
NY	1,122,075	1,089,844	50.6	48.2	3,812	4,053	9,495	8,674
PA	675,021	729,834	30.4	32.3	4,619	4,890	4,714	4,815
VT	222,861	224,324	10.0	9.9	643	706	11,181	10,250
VA	2,134	1,671	0.1	0.1	26	21	2,647	2,567
Other States	24,913 #	32,429 ##	1.1	1.4	469	617	1,713	1,695
Total/Avg.	2,218,946	2,260,219	100.0	100.0	10,359	11,148	6,910	6,540

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	87,598,292	35,257,485	36,772,266	3,145,050	162,773,093	7.3
3.00 – 3.10	290,448,845	68,965,156	24,307,370	86,926,003	470,647,374	21.2
2.80 – 2.95	156,188,122	85,853,012	50,389,555	152,704,482	445,135,171	20.1
2.60 – 2.70	96,103,913	27,952,441	94,231,834	595,613	218,883,801	9.9
2.40 – 2.55	80,302,125	156,540,422	96,768,404	66,504,768	400,115,719	18.0
2.35 and below	43,066,471	92,208,400	286,240,284	99,875,246	521,390,401	23.5
Market Total	753,707,768	466,776,916	588,709,713	409,751,162	2,218,945,559	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	May 2018	June 2018	July 2018	August 2018	September 2018	October 2018
Northeast Order	15.80	16.11	15.35	15.54	16.21	17.30
<i>Sub Regions:</i>						
<i>New England</i>	16.86	17.15	16.27	16.46	17.20	18.35
<i>New York</i>	15.80	16.09	15.32	15.52	16.18	17.29
<i>Pennsylvania</i>	15.38	15.71	14.99	15.17	15.78	16.84

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

DECEMBER 2018

PRICES

	December 2018	December 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.30	\$20.13	(9.1)
Class I Skim	9.67	11.55	(16.3)
Class II @ 3.5% butterfat test	15.67	14.49	8.1
Class II Butterfat (per pound)	2.5150	2.5021	0.5
Class II Skim	7.12	5.94	19.9
Class II Nonfat Solids (per pound)	0.7911	0.6600	19.9
Class III @ 3.5% butterfat test	13.78	15.44	(10.8)
Class III Skim	5.18	6.95	(25.5)
Class IV @ 3.5% butterfat test	15.09	13.51	11.7
Class IV Skim	6.54	4.95	32.1
Statistical Uniform Price	16.27	16.71	(2.6)
Producer Price Differential	2.49	1.27	96.1
Component Prices (per pound):			
Butterfat	2.5080	2.4951	0.5
Nonfat Solids	0.7269	0.5503	32.1
Protein	1.1417	2.0378	(44.0)
Other Solids	0.2775	0.1070	159.3

NUMBER OF HANDLERS AND POOL PLANTS

	December 2018	November# 2018	December 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	64	62
Producer-Handlers	14	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	76	74	76
Less handlers operating plants in more than one category	(8)	(8)	(8)
Total Number of Handlers	145	144	145
Pool Distributing Plants	47	47	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	59	59

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		
		From	To	Expl.
CROPP Minnesota	La Farge, WI	--	CSR	(a)
DMS - Michigan Organic	Fairlawn, OH	NPS	CSR	
HP Hood LLC	Batavia, NY	--	PD	(a)
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(b)
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR	
S. B. Winsor Dairy, Inc.	Johnston, RI	PD	ED	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PH - Producer Handler

PR - Partially Regulated Distributing Plant

Revised.

(a) New plant or unit effective December 2018.

(b) Effective November 2018.