



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### AUGUST 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	August 2017	August 2016	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,274,416,676	2,244,676,518	1.3
Other Sources	53,790,831	60,344,763	(10.9)
Fortification and Recon. (Skim Equivalent)	14,682,694	15,509,308	(5.3)
Overages	295,178	78,314	276.9
Beginning Inventory	148,611,759	153,738,997	(3.3)
Total Receipts	2,491,797,138	2,474,347,900	0.7
Average Daily Producer Receipts	73,368,280	72,408,920	1.3
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	681,218,713	688,648,588	(1.1)
Other Federal Markets	46,268,558	40,094,244	15.4
Non-Federal Markets	75,224,317	67,612,632	11.3
Total Class I Milk	802,711,588	796,355,464	0.8
Total Class II Milk	621,807,378	617,362,076	0.7
Total Class III Milk	631,914,144	595,246,451	6.2
Total Class IV Milk	429,125,226	455,876,783	(5.9)
Total Milk Assigned to Minimum price	6,238,802	9,507,126	(34.4)
Total Utilization	2,491,797,138	2,474,347,900	0.7
Average Daily Class I Use	25,893,922	25,688,886	0.8
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.76%	3.65%	0.11
True Protein	3.04%	2.99%	0.05
Other Solids	5.74%	5.73%	0.01

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	August 2017 pounds	Butterfat percent	August 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	231,935,268	3.28	226,113,265	3.28
Organic Whole Milk	15,092,215	3.29	14,345,573	3.29
Reduced Fat Milk (2%)~	140,364,504	1.94	143,096,221	1.93
Organic Reduced Fat Milk	20,004,688	1.28	19,226,049	1.26
Lowfat Milk (1%)~	99,632,467	0.95	106,968,781	0.95
FatFree Milk (skim)~	60,997,962	0.11	67,109,502	0.09
Flavored Whole Milk	2,957,652	3.39	2,748,524	3.36
Flavored Lower Fat Milk#	19,760,836	0.92	21,730,371	0.89
Buttermilk and Eggnog	2,225,563	1.57	2,069,825	1.09
Shrinkage, Overages & Interhandler Difference	8,793,239	8.00	11,274,180	7.68
Ending Inventory	79,454,319	1.91	73,966,297	1.82
Total Class I <i>in</i> Marketing Area	681,218,713	2.15	688,648,588	2.10
Class I <i>out of</i> Marketing Area	121,492,875	2.05	107,706,876	1.91
Total Class I Utilization	802,711,588	2.13	796,355,464	2.08
<b>Class II Milk**</b>				
Packaged Cream	86,516,596	18.37	80,171,622	18.45
Nonpool Bulk	73,201,086	9.39	66,098,751	9.79
Bakery, Candy, and Soup Products	62,930,845	4.24	56,577,361	4.59
Cottage Cheese	29,574,787	0.86	26,521,243	0.91
Ricotta Cheese	12,866,386	6.59	16,510,985	5.20
Sour Cream and Aerated Cream	11,912,294	16.27	12,069,316	16.16
Yogurt	216,738,187	0.71	217,252,351	0.62
Ice Cream, Desserts, Condensed, and Mixes	127,540,066	8.42	141,333,720	7.80
Shrinkage, Overages & Interhandler Difference	527,131	4.22	826,727	N/A
Total Class II Utilization	621,807,378	6.56	617,362,076	6.36
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,971,627	9.73	2,570,990	12.26
American-Type Cheeses	206,546,502	3.64	205,459,049	3.41
Cream Cheese	92,412,603	9.77	76,118,042	12.34
Italian-Type Cheeses	235,266,519	2.96	255,390,271	2.67
Swiss and Other-Type Cheeses	74,644,653	3.66	55,708,099	2.88
Shrinkage, Overages & Interhandler Difference	19,072,240	3.83	0	0.00
Total Class III Utilization	631,914,144	4.33	595,246,451	4.22
<b>Class IV Milk**</b>				
Nonpool Bulk	11,533,115	10.29	10,983,423	13.29
Condensed Products	13,105,975	2.09	12,387,853	2.39
Butter	15,976,207	44.28	12,328,977	49.75
Dried Milk Products	324,594,688	0.28	317,805,688	0.36
Shrinkage, Overages & Interhandler Difference	691	N/A	19,697,422	3.59
Ending Inventory	61,681,026	6.52	79,832,156	4.96
Skim Equivalent of NFMS to Fortify Class I	2,233,524	0.04	2,841,264	0.33
Total Class IV Utilization	429,125,226	3.14	455,876,783	3.00
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	6,238,802	2.22	9,507,126	1.68
Total Minimum Price Class Utilization	6,238,802	2.22	9,507,126	1.68
<b>Total Utilization</b>	<b>2,491,797,138</b>	<b>3.97</b>	<b>2,474,347,900</b>	<b>3.83</b>

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

**AUGUST**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	32,878	32,029	1.4	1.4	93	97	11,404	10,652
ME	52,808	52,263	2.3	2.3	239	241	7,128	6,995
MD	57,305	54,333	2.5	2.4	356	338	5,193	5,185
MA	16,114	16,749	0.7	0.7	100	105	5,198	5,146
NH	20,497	22,488	0.9	1.0	97	101	6,816	7,182
NY	1,118,024	1,116,682	49.2	49.8	4,142	4,223	8,707	8,530
PA	722,298	695,577	31.8	31.0	4,926	5,106	4,730	4,394
VT	226,935	224,880	10.0	10.0	719	754	10,181	9,621
VA	1,793	1,496	0.1	0.1	22	18	2,628	2,681
Other States	25,765 #	28,180 ##	1.1	1.3	506	536	1,643	1,696
Total/Avg.	2,274,417	2,244,677	100.0	100.0	11,200	11,519	6,551	6,286

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	97,851,773	36,261,577	49,118,773	1,406,265	184,638,388	8.1
3.00 – 3.10	273,783,394	94,441,552	19,701,046	80,329,602	468,255,594	20.6
2.80 – 2.95	134,964,433	120,870,471	67,602,654	145,107,886	468,545,444	20.6
2.60 – 2.70	94,724,720	33,399,545	93,602,221	433,707	222,160,193	9.8
2.40 – 2.55	71,622,186	211,778,674	78,013,135	36,490,125	397,904,120	17.5
2.35 and below	46,052,040	92,521,635	315,503,472	78,835,790	532,912,937	23.4
Market Total	718,998,546	589,273,454	623,541,301	342,603,375	2,274,416,676	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017
Northeast Order	18.95	18.38	17.85	16.58	16.53	17.31
<i>Sub Regions:</i>						
<i>New England</i>	20.13	19.62	18.84	17.66	17.63	18.37
<i>New York</i>	18.69	18.11	17.74	16.45	16.40	17.15
<i>Pennsylvania</i>	18.82	18.23	17.59	16.32	16.24	17.07

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## AUGUST 2017

## PRICES

	August 2017	August 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.97	\$18.32	9.0
Class I Skim	9.80	9.41	4.1
Class II @ 3.5% butterfat test	17.56	15.21	15.5
Class II Butterfat (per pound)	3.0179	2.4943	21.0
Class II Skim	7.25	6.71	8.0
Class II Nonfat Solids (per pound)	0.8056	0.7456	8.0
Class III @ 3.5% butterfat test	16.57	16.91	(2.0)
Class III Skim	6.25	8.50	(26.5)
Class IV @ 3.5% butterfat test	16.61	14.65	13.4
Class IV Skim	6.29	6.16	2.1
<b>Statistical Uniform Price</b>	18.33	16.97	8.0
<b>Producer Price Differential</b>	1.76	0.06	2833.3
<b>Component Prices</b> (per pound):			
Butterfat	3.0109	2.4873	21.1
Nonfat Solids	0.6984	0.6841	2.1
Protein	1.5536	2.5738	(39.6)
Other Solids	0.2425	0.0881	175.3

## NUMBER OF HANDLERS AND POOL PLANTS

	August 2017	July 2017	August 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	61	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	80	79	74
Less handlers operating plants in more than one category	(9)	(8)	(8)
Total Number of Handlers	147	147	143
Pool Distributing Plants	45	45	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	57	57

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DMS-Michigan Organic	Fairlawn, OH	CSR	NPS	
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
WhiteWave Foods	City of Industry, CA	NPS	PR	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

PR - Partially Regulated Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month