



Agricultural Marketing Service
Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

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MARCH 2015 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

| | March 2015 | March 2014 | % Change |
|----------------------------------------------------------------------------------------------|----------------------|----------------------|--------------|
| | pounds | | daily avg. |
| Receipts of Fluid Milk Products and Cream | | | |
| Producers | 2,241,104,714 | 2,194,876,608 | 2.1 |
| Other Sources | 70,359,124 | 82,798,032 | (15.0) |
| Fortification and Recon. (Skim Equivalent) | 12,760,955 | 13,818,805 | (7.7) |
| Overages | 19,001 | 301,910 | (93.7) |
| Beginning Inventory | 153,220,848 | 156,058,843 | (1.8) |
| Total Receipts | 2,477,464,642 | 2,447,854,198 | 1.2 |
| Average Daily Producer Receipts | 72,293,700 | 70,802,471 | 2.1 |
| Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources | | | |
| Class I Milk: | | | |
| Marketing Area | 749,413,024 | 769,728,434 | (2.6) |
| Other Federal Markets | 35,525,194 | 34,655,823 | 2.5 |
| Non-Federal Markets | 70,226,810 | 73,086,316 | (3.9) |
| Total Class I Milk | 855,165,028 | 877,470,573 | (2.5) |
| Total Class II Milk | 574,454,022 | 558,549,492 | 2.8 |
| Total Class III Milk | 523,564,825 | 593,268,833 | (11.7) |
| Total Class IV Milk | 519,340,272 | 413,843,736 | 25.5 |
| Total Milk Assigned to Minimum price | 4,940,495 | 4,721,564 | 4.6 |
| Total Utilization | 2,477,464,642 | 2,447,854,198 | 1.2 |
| Average Daily Class I Use | 27,585,969 | 28,305,502 | (2.5) |
| Average Component Tests of Producer Receipts | | | |
| | | | % point |
| Butterfat | 3.87% | 3.85% | 0.02 |
| True Protein | 3.10% | 3.12% | (0.02) |
| Other Solids | 5.74% | 5.73% | 0.01 |

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u> | <u>Location</u> |
|--------------------------------|------------------|
| Midland Farms, Inc. | Menands, NY |
| Ronnybrook Farm Dairy, Inc. | Ancramdale, NY |
| Trickling Springs Creamery LLC | Chambersburg, PA |

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | March 2015 pounds | Butterfat percent | March 2014 pounds | Butterfat percent |
|-----------------------------------------------|----------------------|----------------------|----------------------|----------------------|
| Class I Milk* | | | | |
| Whole Milk | 216,718,190 | 3.28 | 213,327,343 | 3.28 |
| Organic Whole Milk | 12,170,620 | 3.27 | 10,587,105 | 3.27 |
| Reduced Fat Milk | 150,027,382 | 1.96 | 158,479,625 | 1.97 |
| Organic Reduced Fat Milk | 23,190,950 | 1.16 | 23,427,635 | 1.11 |
| Lowfat Milk | 127,439,025 | 0.95 | 130,534,026 | 0.96 |
| FatFree Plain | 81,733,940 | 0.10 | 93,561,411 | 0.10 |
| FatFree Fortified | 3,001,886 | 0.09 | 3,744,632 | 0.14 |
| Flavored Milk and Drinks | 44,304,821 | 0.66 | 45,280,811 | 0.66 |
| Buttermilk | 2,358,579 | 1.19 | 2,369,635 | 1.15 |
| Eggnog | 74,609 | 7.00 | 100,605 | 6.67 |
| Shrinkage, Overages & Interhandler Difference | 7,363,542 | 7.97 | 7,701,096 | 8.98 |
| Ending Inventory | 81,029,480 | 1.72 | 80,614,510 | 1.68 |
| Total Class I <i>in</i> Marketing Area | 749,413,024 | 1.91 | 769,728,434 | 1.88 |
| Class I <i>out of</i> Marketing Area | 105,752,004 | 1.82 | 107,742,139 | 1.83 |
| Total Class I Utilization | 855,165,028 | 1.90 | 877,470,573 | 1.87 |
| Class II Milk** | | | | |
| Packaged Cream | 83,265,340 | 18.31 | 82,551,722 | 18.04 |
| Nonpool Bulk | 61,092,075 | 7.84 | 60,651,209 | 8.37 |
| Bakery, Candy, and Soup Products | 56,255,614 | 4.03 | 59,135,941 | 4.12 |
| Cottage Cheese | 29,843,027 | 0.83 | 29,914,831 | 0.82 |
| Ricotta Cheese | 23,152,121 | 4.79 | 15,622,655 | 4.71 |
| Sour Cream and Aerated Cream | 15,612,489 | 14.20 | 16,659,157 | 13.89 |
| Yogurt | 170,779,090 | 0.82 | 177,891,764 | 0.56 |
| Ice Cream, Desserts, Condensed, and Mixes | 133,995,254 | 6.78 | 116,205,854 | 6.43 |
| Shrinkage, Overages & Interhandler Difference | 459,012 | 28.49 | (83,641) | N/A |
| Total Class II Utilization | 574,454,022 | 6.35 | 558,549,492 | 6.11 |
| Class III Milk** | | | | |
| Nonpool Bulk and Condensed Products | 3,171,465 | 14.25 | 8,751,072 | 11.00 |
| American-Type Cheeses | 203,414,084 | 3.62 | 201,171,475 | 3.68 |
| Cream Cheese | 74,024,209 | 12.94 | 74,930,342 | 11.78 |
| Italian-Type Cheeses | 201,863,260 | 3.09 | 252,641,865 | 3.09 |
| Swiss and Other-Type Cheeses | 41,136,123 | 5.55 | 39,994,761 | 3.64 |
| Shrinkage, Overages & Interhandler Difference | (44,316) | N/A | 15,779,318 | 4.14 |
| Total Class III Utilization | 523,564,825 | 4.95 | 593,268,833 | 4.57 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 7,940,166 | 13.94 | 9,454,271 | 13.25 |
| Condensed Products | 11,778,701 | 2.26 | 11,909,589 | 3.14 |
| Butter | 24,131,848 | 53.86 | 21,019,950 | 58.39 |
| Dried Milk Products | 375,735,934 | 0.34 | 285,337,922 | 0.36 |
| Shrinkage, Overages & Interhandler Difference | 18,706,365 | 2.72 | 51,367 | 1.05 |
| Ending Inventory | 77,951,808 | 6.52 | 83,229,886 | 5.78 |
| Skim Equivalent of NFMS to Fortify Class I | 3,095,450 | 0.04 | 2,840,751 | 0.02 |
| Total Class IV Utilization | 519,340,272 | 4.09 | 413,843,736 | 4.77 |
| Minimum Price Class | | | | |
| Animal Feed and Dumpage | 4,940,495 | 2.51 | 4,721,564 | 2.66 |
| Total Minimum Price Class Utilization | 4,940,495 | 2.51 | 4,721,564 | 2.66 |
| Total Utilization | 2,477,464,642 | 4.04 | 2,447,854,198 | 3.99 |

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

MARCH
RECEIPTS OF PRODUCER MILK, BY STATE

| State | Receipts | | | | Number of Producers | | Daily Average Output | |
|--------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|-------|
| | 2015 | 2014* | 2015 | 2014* | 2015 | 2014* | 2015 | 2014* |
| | thousand pounds | | percent | | | | pounds per farm | |
| CT | 33,053 | 32,809 | 1.5 | 1.5 | 105 | 110 | 10,155 | 9,621 |
| ME | 48,383 | 49,137 | 2.2 | 2.2 | 254 | 258 | 6,145 | 6,144 |
| MD | 77,111 | 71,555 | 3.4 | 3.3 | 390 | 394 | 6,378 | 5,858 |
| MA | 17,260 | 18,236 | 0.8 | 0.8 | 119 | 123 | 4,679 | 4,782 |
| NH | 23,403 | 23,256 | 1.0 | 1.1 | 109 | 109 | 6,926 | 6,883 |
| NY | 1,032,633 | 1,014,739 | 46.1 | 46.2 | 4,431 | 4,532 | 7,518 | 7,223 |
| PA | 746,817 | 714,409 | 33.3 | 32.5 | 5,163 | 5,190 | 4,666 | 4,440 |
| VT | 223,750 | 224,512 | 10.0 | 10.2 | 800 | 837 | 9,022 | 8,653 |
| VA | 1,898 | 5,790 | 0.1 | 0.3 | 20 | 129 | 3,061 | 1,448 |
| Other States | 36,797 # | 40,434 ## | 1.6 | 1.9 | 564 | 536 | 2,105 | 2,433 |
| Total/Avg. | 2,241,105 | 2,194,877 | 100.0 | 100.0 | 11,955 | 12,218 | 6,047 | 5,795 |

Represents restricted data for the states of Delaware, Indiana, Michigan, Missouri, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

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* Revised.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* dollars/cwt | Class I | Class II | Class III pounds | Class IV | Total Receipts | Percent of Total Receipts |
|----------------------------------------|-------------|-------------|---------------------|-------------|----------------|---------------------------|
| 3.15 and above | 153,236,179 | 43,653,488 | 30,773,574 | 8,971,234 | 236,634,475 | 10.6 |
| 3.00 – 3.10 | 283,088,177 | 126,311,195 | 14,191,403 | 74,474,662 | 498,065,437 | 22.2 |
| 2.80 – 2.95 | 141,880,887 | 87,775,326 | 25,248,393 | 202,566,141 | 457,470,747 | 20.4 |
| 2.60 – 2.70 | 84,723,451 | 34,836,483 | 85,629,050 | 3,429,656 | 208,618,640 | 9.3 |
| 2.40 – 2.55 | 60,952,219 | 167,268,844 | 74,294,418 | 39,515,750 | 342,031,231 | 15.3 |
| 2.35 and below | 45,888,159 | 91,182,577 | 288,705,362 | 72,508,086 | 498,284,184 | 22.2 |
| Market Total | 769,769,072 | 551,027,913 | 518,842,200 | 401,465,529 | 2,241,104,714 | 100.0 |

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

| | August 2014 | September 2014 | October 2014 | November 2014 | December 2014 | January 2015 |
|---------------------|---------------------------|----------------|--------------|---------------|---------------|--------------|
| | dollars per hundredweight | | | | | |
| Northeast Order | 25.33 | 26.46 | 25.00 | 23.18 | 21.77 | 18.16 |
| <i>Sub Regions:</i> | | | | | | |
| <i>New England</i> | 25.94 | 27.18 | 25.80 | 24.06 | 22.84 | 19.33 |
| <i>New York</i> | 25.26 | 26.38 | 24.84 | 23.01 | 21.54 | 18.01 |
| <i>Pennsylvania</i> | 25.17 | 26.26 | 24.86 | 23.00 | 21.61 | 17.86 |

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

MARCH 2015

PRICES

| | March 2015 | March 2014 | % Change |
|----------------------------------------------------------------|------------|------------|----------|
| Class Prices (reported per cwt unless noted otherwise): | | | |
| Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test | \$18.81 | \$26.89 | (30.0) |
| Class I Skim | 12.84 | 20.39 | (37.0) |
| Class II @ 3.5% butterfat test | 14.50 | 24.22 | (40.1) |
| Class II Butterfat (per pound) | 1.8514 | 2.0472 | (9.6) |
| Class II Skim | 8.31 | 17.67 | (53.0) |
| Class II Nonfat Solids (per pound) | 0.9233 | 1.9633 | (53.0) |
| Class III @ 3.5% butterfat test | 15.56 | 23.33 | (33.3) |
| Class III Skim | 9.43 | 16.78 | (43.8) |
| Class IV @ 3.5% butterfat test | 13.80 | 23.66 | (41.7) |
| Class IV Skim | 7.61 | 17.12 | (55.5) |
| Statistical Uniform Price | 16.40 | 24.97 | (34.3) |
| Producer Price Differential | 0.84 | 1.64 | (48.8) |
| Component Prices (per pound): | | | |
| Butterfat | 1.8444 | 2.0402 | (9.6) |
| Nonfat Solids | 0.8454 | 1.9027 | (55.6) |
| Protein | 2.4875 | 4.5172 | (44.9) |
| Other Solids | 0.2918 | 0.4700 | (37.9) |

NUMBER OF HANDLERS AND POOL PLANTS

| | March 2015 | February# 2015 | March 2014 |
|----------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------|---------------|
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 60 | 62 | 63 |
| Producer-Handlers | 16 | 14 | 14 |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers | | | |
| Regulated under Other Federal Orders | 74 | 76 | 73 |
| Less handlers operating plants in more than one category | (10) | (10) | (8) |
| Total Number of Handlers | 140 | 142 | 142 |
| Pool Distributing Plants | 44 | 45 | 47 |
| Pool Supply Unit Plants | 2 | 2 | 2 |
| Pool Supply System Plants | 8 | 8 | 8 |
| Pool Supply Plants | 3 | 3 | 3 |
| Total Number of Pool Plants | 57 | 58 | 60 |

Revised

CHANGE IN LIST OF HANDLERS AND PLANTS*

| Name | Plant Location | CHANGED ** | | |
|-----------------------------------------------------|-----------------|------------|-----|-------|
| | | From | To | Expl. |
| DMS-New York Organic | Fairlawn, OH | CSR | NPS | |
| Henry M & Edward A Parsons dba Mayval Farm | Westhampton, NH | -- | ED | (a) |
| LANCO-Pennland-Missouri | Honey Brook, PA | -- | CSR | (a) |
| McEachron, Seth DBA Battenkill Valley Creamery, LLC | Salem, NY | PD | PH | |
| S.B. Winsor Dairy, Inc. | Johnston, RI | ED | PH | (b) |
| White Eagle Cooperative Assoc. | South Bend, IN | 9C | NPS | |

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

| | | |
|---------------------------------------------------------------------------------------|-------------------------------------------------|------------------------------|
| CSR - Cooperative State Reporting Unit | ED - Exempt Distributing Plant | PD - Pool Distributing Plant |
| PH - Producer-Handler | 9C - Cooperative as Handler - No Plant Location | |
| NPS - Not pooling milk or reporting any sales in the Order during current month | | |
| OF - Other federal order plant with route disposition in the Northeast Marketing Area | | |
| (a) New plant or reporting unit. | (b) Effective January 2015. | |