



FEDERAL MILK ORDER No. 1

Northeast Marketing Area

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JANUARY 2012 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	January 2012	January 2011	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,067,912,163	2,141,954,747	(3.5)
Other Sources	73,792,454	51,759,207	42.6
Fortification and Recon. (Skim Equivalent)	14,129,924	17,166,002	(17.7)
Overages	116,092	218,705	(46.9)
Beginning Inventory	167,677,251	146,562,447	14.4
Total Receipts	2,323,627,884	2,357,661,108	(1.4)
Average Daily Producer Receipts	66,706,844	69,095,314	(3.5)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	823,128,930	844,771,778	(2.6)
Other Federal Markets	34,400,082	54,438,772	(36.8)
Non-Federal Markets	96,952,518	102,240,605	(5.2)
Total Class I Milk	954,481,530	1,001,451,155	(4.7)
Total Class II Milk	504,747,264	474,957,074	6.3
Total Class III Milk	484,826,314	568,316,627	(14.7)
Total Class IV Milk	374,588,395	307,367,827	21.9
Total Milk Assigned to Minimum price	4,984,381	5,568,425	(10.5)
Total Utilization	2,323,627,884	2,357,661,108	(1.4)
Average Daily Class I Use	30,789,727	32,304,876	(4.7)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.81%	3.84%	(0.03)
True Protein	3.11%	3.13%	(0.02)
Other Solids	5.76%	5.74%	0.02

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Casp LLC	Penn Yan, NY
Midland Farms, Inc.	Menands, NY
Oak Tree Farm Dairy, Inc.	East Northport, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2012 pounds	Butterfat percent	January 2011 pounds	Butterfat percent
Class I Milk*				
Whole Milk	221,526,640	3.27	234,194,475	3.27
Organic Whole Milk	8,578,127	3.28	8,880,774	3.25
Reduced Fat Milk	163,916,445	1.94	172,660,599	1.95
Organic Reduced Fat Milk	21,513,024	1.06	21,546,557	1.03
Lowfat Milk	143,475,473	0.96	145,772,599	0.96
FatFree Plain	106,836,770	0.09	113,050,894	0.09
FatFree Fortified	9,228,185	0.06	9,618,158	0.08
Flavored Milk and Drinks	45,974,207	0.76	42,417,569	0.99
Buttermilk	2,040,430	0.99	2,078,579	1.03
Eggnog	148,124	6.06	87,193	6.60
Shrinkage, Overages & Interhandler Difference	5,873,458	9.87	5,227,614	14.34
Ending Inventory	94,015,047	1.81	89,236,767	1.61
Total Class I <i>in</i> Marketing Area	823,125,930	1.81	844,771,778	1.86
Class I <i>out of</i> Marketing Area	131,352,600	1.77	156,679,377	1.73
Total Class I Utilization	954,478,530	1.80	1,001,451,155	1.84
Class II Milk**				
Packaged Cream	79,761,487	17.59	84,700,525	17.50
Nonpool Bulk	37,091,597	8.88	36,315,529	7.50
Bakery, Candy, and Soup Products	57,372,462	4.62	63,868,760	4.23
Cottage Cheese	37,182,841	0.80	43,575,727	0.72
Ricotta Cheese	8,659,215	5.58	18,291,066	6.04
Sour Cream and Aerated Cream	17,299,326	14.63	19,584,520	12.66
Yogurt and Eggnog	168,358,038	0.50	98,019,104	0.66
Ice Cream, Desserts, Condensed, and Mixes	99,211,493	7.02	110,633,452	6.93
Shrinkage, Overages & Interhandler Difference	(189,195)	N/A	(31,609)	N/A
Total Class II Utilization	504,747,264	6.16	474,957,074	6.83
Class III Milk**				
Nonpool Bulk and Condensed Products	928,353	10.66	6,494,350	3.52
American-Type Cheeses	171,992,555	3.67	186,450,493	3.47
Cream Cheese	57,555,930	13.14	52,501,722	12.84
Italian-Type Cheeses	213,133,041	3.12	266,763,257	3.07
Swiss and Other-Type Cheeses	41,266,174	3.31	37,486,824	3.25
Shrinkage, Overages & Interhandler Difference	(49,739)	N/A	18,619,981	4.11
Total Class III Utilization	484,826,314	4.53	568,316,627	4.15
Class IV Milk**				
Nonpool Bulk	9,979,162	22.18	18,719,102	13.14
Condensed Products	11,176,762	2.74	12,131,120	2.46
Butter	24,955,048	53.02	23,413,483	45.26
Dried Milk Products	220,824,026	0.52	163,607,914	0.64
Shrinkage, Overages & Interhandler Difference	21,513,588	3.09	(73,733)	N/A
Ending Inventory	81,303,647	5.60	83,182,949	6.41
Skim Equivalent of NFMS to Fortify Class I	4,836,162	0.02	6,386,992	0.02
Total Class IV Utilization	374,588,395	5.90	307,367,827	6.43
Minimum Price Class				
Animal Feed and Dumpage	4,984,381	2.17	5,568,425	2.34
Total Minimum Price Class Utilization	4,984,381	2.17	5,568,425	2.34
Total Utilization	2,323,624,884	3.98	2,357,661,108	4.00

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

JANUARY
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	30,038	30,194	1.5	1.4	123	124	7,878	7,855
ME	50,700	49,834	2.5	2.3	304	314	5,380	5,120
MD	75,254	67,266	3.6	3.1	442	455	5,492	4,769
MA	16,029	17,131	0.8	0.8	130	138	3,977	4,004
NH	22,681	24,415	1.1	1.1	121	128	6,047	6,153
NJ	10,360	10,985	0.5	0.5	77	86	4,340	4,120
NY	924,636	978,623	44.7	45.7	4,686	4,774	6,365	6,613
PA	691,357	684,368	33.4	32.0	5,494	5,670	4,059	3,894
RI	1,245	1,270	0.1	0.1	16	16	2,510	2,561
VT	213,654	214,979	10.3	10.0	939	973	7,340	7,127
VA	6,733	5,776	0.3	0.3	49	45	4,432	4,141
Other States	25,225 #	57,114 ##	1.2	2.7	346	572	2,352	3,221
Total/Avg.	2,067,912	2,141,955	100.0	100.0	12,727	13,295	5,241	5,197

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	190,621,231	44,335,492	24,613,988	6,316,165	265,886,876	12.8
3.00 – 3.10	327,660,864	86,160,839	11,968,825	65,445,169	491,235,697	23.7
2.80 – 2.95	132,769,347	93,869,274	38,177,149	123,108,579	387,924,349	18.8
2.60 – 2.70	89,948,741	33,147,064	77,895,396	2,910,901	203,902,102	9.9
2.40 – 2.55	63,260,644	169,984,544	82,356,025	25,283,296	340,884,509	16.5
2.35 and below	48,587,314	50,191,439	246,358,122	32,941,755	378,078,630	18.3
Market Total	852,848,141	477,688,652	481,369,505	256,005,865	2,067,912,163	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	June 2011	July 2011	August 2011	September 2011	October 2011	November 2011
	dollars per hundredweight					
Northeast Order	21.39	21.88	22.43	21.87	20.50	20.60
Sub Regions:						
New England	22.33	22.77	23.36	22.69	21.26	21.36
New York	20.87	21.39	21.90	21.28	19.88	19.96
Pennsylvania	21.67	22.16	22.73	22.31	20.94	21.01

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

JANUARY 2012

PRICES

	January 2012	January 2011	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$22.05	\$18.45	19.5
Class I Skim	16.42	12.58	30.5
Class II @ 3.5% butterfat test	17.67	16.79	5.2
Class II Butterfat (per pound)	1.7248	2.0309	(15.1)
Class II Skim	12.05	10.03	20.1
Class II Nonfat Solids (per pound)	1.3389	1.1144	20.1
Class III @ 3.5% butterfat test	17.05	13.48	26.5
Class III Skim	11.44	6.63	72.5
Class IV @ 3.5% butterfat test	16.56	16.42	0.9
Class IV Skim	10.93	9.67	13.0
Statistical Uniform Price	19.37	17.01	13.9
Producer Price Differential	2.32	3.53	(34.3)
Component Prices (per pound):			
Butterfat	1.7178	2.0239	(15.1)
Nonfat Solids	1.2141	1.0743	13.0
Protein	2.7326	1.7590	55.3
Other Solids	0.5032	0.2002	151.3

NUMBER OF HANDLERS AND POOL PLANTS

	January 2012	December 2011	January 2011
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	66	65	67
Producer-Handlers	12	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	67	70	69
Less handlers operating plants in more than one category	(8)	(10)	(9)
Total Number of Handlers	137	138	140
Pool Distributing Plants	53	52	54
Pool Supply Unit Plants	3	3	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	66	65	67

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		Expl.
		From	To	
C.F. Burger Creamery	Detroit, MI	OF	NPS	
Kohler Mix Specialties, LLC	White Bear Lake, MN	OF	NPS	
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	CSR	NPS	
Morningstar Foods Inc.	Sulphur Springs, TX	OF	NPS	
NFO Organic NC	Shiloh, OH	OF	NPS	
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY	PH	PD	
White Eagle Cooperative Association	South Bend, IN	9C	NPS	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant: CSR - Cooperative State Reporting Unit 9C - Cooperative as Handler - No Plant Location
 NPS - Not pooling milk or reporting any sales in the Order during current month PD - Pool Distributing Plant
 OF - Other federal order plant with route disposition in the Northeast Marketing Area PH - Producer-handler