



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### MARCH 2004 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

|  | March 2004           | March 2003           | % Change     |
|--|----------------------|----------------------|--------------|
|  | pounds               |                      | daily avg.   |
| <b>Receipts of Fluid Milk Products and Cream</b>   |                      |                      |              |
| Producers  | 2,086,767,644        | 2,150,040,574        | (2.9)        |
| Other Sources  | 48,425,179           | 45,805,243           | 5.7          |
| Fortification and Recon. (Skim Equivalent)   | 12,462,143           | 11,656,482           | 6.9          |
| Overages   | 793,129              | 343,971              | 130.6        |
| Beginning Inventory  | 166,258,973          | 136,054,346          | 22.2         |
| <b>Total Receipts</b>  | <b>2,314,707,068</b> | <b>2,343,900,616</b> | <b>(1.2)</b> |
| Average Daily Producer Receipts  | 67,315,085           | 69,356,148           | (2.9)        |
| <b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b> |                      |                      |              |
| Class I Milk:  |                      |                      |              |
| Marketing Area   | 893,047,543          | 857,848,459          | 4.1          |
| Other Federal Markets  | 41,305,262           | 25,348,741           | 62.9         |
| Non-Federal Markets  | 92,349,008           | 90,468,907           | 2.1          |
| <b>Total Class I Milk</b>  | <b>1,026,701,813</b> | <b>973,666,107</b>   | <b>5.4</b>   |
| Total Class II Milk  | 450,492,152          | 418,191,211          | 7.7          |
| Total Class III Milk   | 591,485,477          | 623,663,179          | (5.2)        |
| Total Class IV Milk  | 238,826,225          | 322,372,047          | (25.9)       |
| Total Milk Assigned to Minimum price   | 7,201,401            | 6,008,072            | 19.9         |
| <b>Total Utilization</b>   | <b>2,314,707,068</b> | <b>2,343,900,616</b> | <b>(1.2)</b> |
| Average Daily Class I Use  | 33,119,413           | 31,408,584           | 5.4          |
| <b>Average Component Tests of Producer Receipts</b>  |                      |                      |              |
|  |                      |                      | % point      |
| Butterfat  | 3.70%                | 3.77%                | (0.07)       |
| True Protein   | 3.05%                | 3.01%                | 0.04         |
| Other Solids   | 5.68%                | 5.70%                | (0.02)       |

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u>        | <u>Location</u> |
|--------------------|-----------------|
| The Dannon Co.     | West Jordan, UT |
| Midland Farms Inc. | Menands, NY     |

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

|   | March 2004<br>pounds | Butterfat<br>percent | March 2003<br>pounds | Butterfat<br>percent |
|---|----------------------|----------------------|----------------------|----------------------|
| <b>Class I Milk</b>                           |                      |                      |                      |                      |
| Whole Milk                                    | 312,859,502          | 3.27                 | 309,685,675          | 3.26                 |
| Reduced Fat – 2%                              | 174,639,902          | 1.98                 | 164,359,245          | 1.98                 |
| Lowfat – 1% Plain                             | 133,476,405          | 1.00                 | 130,111,966          | 1.01                 |
| Lowfat – 1% Fortified                         | 1,963,647            | 1.08                 | 8,220,160            | 1.02                 |
| FatFree Plain                                 | 111,371,615          | 0.09                 | 104,235,486          | 0.09                 |
| FatFree Fortified                             | 10,064,826           | 0.12                 | 14,702,388           | 0.10                 |
| Flavored Milk and Drinks                      | 65,109,141           | 1.46                 | 53,799,081           | 1.50                 |
| Buttermilk                                    | 2,408,414            | 1.14                 | 2,393,116            | 1.08                 |
| Eggnog  | 226,221              | 6.63                 | 81,142               | 6.00                 |
| Shrinkage, Overages & Interhandler Difference | (1,508,508)          | N/A                  | 105,705              | N/A                  |
| Ending Inventory                              | 82,436,378           | 1.93                 | 70,154,495           | 1.90                 |
| Total Class I <i>in</i> Marketing Area        | 893,047,543          | 2.04                 | 857,848,459          | 2.02                 |
| Class I <i>out of</i> Marketing Area          | 133,654,270          | 1.90                 | 115,817,648          | 1.97                 |
| Total Class I Utilization                     | 1,026,701,813        | 2.02                 | 973,666,107          | 2.01                 |
| <b>Class II Milk**</b>                        |                      |                      |                      |                      |
| Packaged Cream                                | 83,042,603           | 17.69                | 61,590,293           | 17.06                |
| Nonpool Bulk                                  | 28,534,101           | 6.06                 | 39,885,095           | 6.31                 |
| Bakery, Candy, and Soup Products              | 58,730,448           | 3.69                 | 55,343,111           | 3.77                 |
| Cottage Cheese                                | 61,763,520           | 0.66                 | 49,765,994           | 0.78                 |
| Ricotta Cheese                                | 32,997,473           | 4.65                 | 32,063,168           | 4.29                 |
| Sour Cream and Aerated Cream                  | 22,754,147           | 13.56                | 20,694,910           | 14.55                |
| Yogurt and Eggnog                             | 46,016,237           | 1.58                 | 40,662,587           | 1.50                 |
| Ice Cream, Desserts, Condensed, and Mixes     | 115,070,540          | 7.42                 | 118,132,673          | 7.96                 |
| Shrinkage, Overages & Interhandler Difference | 1,583,083            | 5.25                 | 53,380               | 23.73                |
| Total Class II Utilization                    | 450,492,152          | 7.32                 | 418,191,211          | 7.14                 |
| <b>Class III Milk**</b>                       |                      |                      |                      |                      |
| Nonpool Bulk and Condensed Products           | 38,800,095           | 2.64                 | 23,039,433           | 2.10                 |
| American-Type Cheeses                         | 167,225,339          | 3.62                 | 174,243,915          | 3.65                 |
| Cream Cheese                                  | 60,311,390           | 10.95                | 50,614,615           | 11.67                |
| Italian-Type Cheeses                          | 300,860,995          | 3.18                 | 331,206,423          | 3.08                 |
| Swiss and Other-Type Cheeses                  | 24,280,793           | 3.67                 | 28,615,074           | 2.56                 |
| Shrinkage, Overages & Interhandler Difference | 6,865                | 38.27                | 15,943,719           | 4.54                 |
| Total Class III Utilization                   | 591,485,477          | 4.08                 | 623,663,179          | 3.91                 |
| <b>Class IV Milk**</b>                        |                      |                      |                      |                      |
| Nonpool Bulk and Condensed Products           | 5,133,847            | 6.08                 | 3,139,126            | 28.07                |
| Butter  | 15,754,575           | 52.93                | 19,838,156           | 50.27                |
| Dried Milk Products                           | 120,880,564          | 0.48                 | 205,370,124          | 0.39                 |
| Shrinkage, Overages & Interhandler Difference | 16,596,396           | 4.16                 | 183,686              | 47.74                |
| Ending Inventory                              | 74,168,923           | 5.69                 | 87,994,583           | 5.69                 |
| Skim Equivalent of NFMS to Fortify Class I    | 6,291,920            | 0.11                 | 5,846,372            | 0.07                 |
| Total Class IV Utilization                    | 238,826,225          | 5.92                 | 322,372,047          | 5.20                 |
| Minimum Price Class                           |                      |                      |                      |                      |
| Animal Feed and Dumpage                       | 7,201,401            | 2.80                 | 6,008,072            | 2.76                 |
| Total Minimum Price Class Utilization         | 7,201,401            | 2.80                 | 6,008,072            | 2.76                 |
| <b>Total Utilization</b>                      | 2,314,707,068        | 3.98                 | 2,343,900,616        | 3.87                 |

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

## MARCH

## RECEIPTS OF PRODUCER MILK, BY STATE

| State                    | Receipts        |           |         |       | Number of Producers |        | Daily Average Output |       |
|--------------------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|-------|
|                          | 2004            | 2003      | 2004    | 2003  | 2004                | 2003   | 2004                 | 2003  |
|                          | thousand pounds |           | percent |       |                     |        | pounds per farm      |       |
| ME                       | 50,969          | 52,758    | 2.5     | 2.4   | 388                 | 408    | 4,238                | 4,171 |
| MD                       | 91,418          | 99,204    | 4.4     | 4.6   | 598                 | 634    | 4,931                | 5,048 |
| NJ                       | 17,042          | 18,806    | 0.8     | 0.9   | 125                 | 135    | 4,398                | 4,494 |
| NY                       | 866,119         | 891,688   | 41.5    | 41.5  | 5,892               | 6,160  | 4,742                | 4,670 |
| PA                       | 701,198         | 730,757   | 33.6    | 34.0  | 6,393               | 6,630  | 3,538                | 3,555 |
| VT                       | 219,984         | 229,431   | 10.5    | 10.7  | 1,262               | 1,370  | 5,623                | 5,402 |
| VA                       | 27,505          | 15,342    | 1.3     | 0.7   | 174                 | 103    | 5,099                | 4,805 |
| Other New England States | 83,690 **       | 91,320 ** | 4.0     | 4.2   | 525                 | 590    | 5,142                | 4,993 |
| All Other States         | 28,843 #        | 20,735 ## | 1.4     | 1.0   | 190                 | 178    | 4,897                | 3,757 |
| Total/Avg.               | 2,086,768       | 2,150,041 | 100.0   | 100.0 | 15,547              | 16,208 | 4,330                | 4,279 |

# Represents restricted data for the states of Delaware, Michigan, Nevada, Utah, West Virginia, and Wisconsin.

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\*\* Includes data for the states of Connecticut, Massachusetts, New Hampshire, and Rhode Island.

## RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Percent of Total Receipts |
|-------------------------|-------------|-------------|-------------|-------------|----------------|---------------------------|
| dollars/cwt             | pounds      |             |             |             |                |                           |
| 3.15 and above          | 283,623,473 | 64,515,214  | 18,884,272  | 5,309,937   | 372,332,896    | 17.9                      |
| 3.00 – 3.10             | 300,122,984 | 84,631,266  | 39,653,173  | 22,151,795  | 446,559,218    | 21.4                      |
| 2.80 – 2.95             | 133,248,027 | 81,092,269  | 63,375,459  | 83,346,804  | 361,062,559    | 17.3                      |
| 2.60 – 2.70             | 94,202,143  | 41,960,480  | 69,705,268  | 3,397,767   | 209,265,658    | 10.0                      |
| 2.40 – 2.55             | 85,849,394  | 55,033,388  | 133,813,470 | 27,784,096  | 302,480,348    | 14.5                      |
| 2.35 and below          | 33,615,294  | 91,565,865  | 259,099,562 | 10,786,244  | 395,066,965    | 18.9                      |
| Market Total            | 930,661,315 | 418,798,482 | 584,531,204 | 152,776,643 | 2,086,767,644  | 100.0                     |

\* Differentials have been combined in ranges to assure confidentiality of data.

## MARCH 2004

## PRICES

|   | March 2004 | March 2003 | % Change |
|---|------------|------------|----------|
| <b>Class Prices</b> (reported per cwt unless noted otherwise):      |            |            |          |
| Class I @ <i>Suffolk County, MA (Boston)</i> at 3.5% butterfat test | \$15.19    | \$13.06    | 16.3     |
| Class I Skim  | 9.21       | 9.29       | (0.9)    |
| Class II @ 3.5% butterfat test                                      | 14.79      | 10.54      | 40.3     |
| Class II Butterfat (per pound)                                      | 2.3883     | 1.1529     | 107.2    |
| Class II Skim   | 6.66       | 6.74       | (1.2)    |
| Class II Nonfat Solids (per pound)                                  | 0.7400     | 0.7489     | (1.2)    |
| Class III @ 3.5% butterfat test                                     | 14.49      | 9.11       | 59.1     |
| Class III Skim  | 6.38       | 5.28       | 20.8     |
| Class IV @ 3.5% butterfat test                                      | 14.10      | 9.79       | 44.0     |
| Class IV Skim   | 5.97       | 5.99       | (0.3)    |
| <b>Statistical Uniform Price</b>                                    | 15.56      | 11.43      | 36.1     |
| <b>Producer Price Differential</b>                                  | 1.07       | 2.32       | (53.9)   |
| <b>Component Prices</b> (per pound):                                |            |            |          |
| Butterfat   | 2.3813     | 1.1459     | 107.8    |
| Nonfat Solids   | 0.6634     | 0.6651     | (0.3)    |
| Protein   | 2.0133     | 1.6648     | 20.9     |
| Other Solids  | 0.0234     | 0.0206     | 13.6     |

## NUMBER OF HANDLERS AND POOL PLANTS

|  | March<br>2004 | February#<br>2004 | March<br>2003 |
|--|---------------|-------------------|---------------|
| Pool Handlers  | 65            | 66                | 64            |
| Producer-Handlers  | 15            | 15                | 15            |
| Partially Regulated, Exempt Distributing, and<br>Other Federal Market Handlers | 66            | 65                | 75            |
| Less handlers having plants in more than one category                          | (7)           | (7)               | (8)           |
| Total Number of Handlers   | 139           | 139               | 146           |
| Distributing Plants  | 64            | 65                | 61            |
| Supply Plants  | 11            | 11                | 12            |
| Total Number of Pool Plants  | 75            | 76                | 73            |

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

| Name           | Plant Location  | CHANGED ** |    | Expl. |
|----------------|-----------------|------------|----|-------|
|                |                 | From       | To |       |
| Emerald Farms  | New Bedford, MA | PD         | -- |       |
| Mapleline Farm | Hadley, MA      | --         | ED |       |
| Perrydell Farm | York, PA        | PH         | ED | (a)   |
| Walsh, William | Simsbury, CT    | ED         | -- | (b)   |

## NAME CHANGE IN LIST OF FEDERAL ORDER 33 PLANT

From: Fike's Dairy, Inc. - Uniontown, PA To: United Dairy, Inc. - Uniontown, PA

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

PD – Pool distributing plant

ED – Exempt distributing plant

PH – Producer-handler

(a) – Effective January 1, 2004

(b) – Effective November 1, 2003