

### The Market Administrator's

### BULLETIN

### NORTHEAST MARKETING AREA

John D. Marcucci, Acting Market Administrator

**March 2025** 

Federal Order No. 1

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### **March Pool Price Calculation**

The March 2025 statistical uniform price (SUP) for the Northeast Marketing Area was announced at \$20.56 per hundredweight for milk delivered to plants located in Suffolk County, Massachusetts (Boston), the pricing point for the Northeast Order. The statistical uniform price is calculated at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids. If reported at the average tests of producer pooled milk, the SUP would be \$23.63 per hundredweight. The March statistical uniform price was \$1.08 per hundredweight below the February price. The March producer price differential (PPD) at Suffolk County was \$1.94 per hundredweight, an increase of 48 cents from the previous month.

### **Product Prices Effect**

Commodity prices for March: the butter price fell 16 cents, the nonfat dry milk price decreased 12 cents, dry whey was down 11 cents, and the cheese price decreased 9 cents with the block price dropping 7 cents and the barrel price falling 10 cents, all on a per pound basis. The commodity price changes translated to a 19-cent decrease in the butterfat price, a 12-cent decrease in the nonfat solids price, a 12-cent decrease in the other solids price, and a 7-cent drop in the protein price, all on a per pound basis.

Class Prices for March: Class I, based on prices in February, declined 25 cents; Class II decreased 96 cents; Class III fell \$1.56; and Class IV dropped \$1.69, all on a per hundredweight basis. Class price declines of around \$1.00 or more in all classes except Class I resulted in a PPD that was 48 cents higher than in February. The increase in PPD and decrease in all class prices caused the statistical uniform price to experience a moderate drop from the previous month.

#### Selected Statistics

The average daily delivery per producer set a record high for the Order. Total producer milk receipts and the Class II volume were the largest for the month of March since the Order's inception. The average other solids test set a new record high for the Order, while the average producer butterfat test and average producer protein test set new record highs for the month. •

### **Pool Summary**

- ➤ A total of 7,298 producers were pooled under the Order with an average daily delivery per producer of 10,600 pounds.
- ➤ Pooled milk receipts totaled 2.398 billion pounds, an increase of 2.1 percent from last month on an average daily basis.
- Class I usage (milk for bottling) accounted for 27.4 percent of total milk receipts, down 1.2 percentage points from February.
- ➤ The average butterfat test of producer receipts was 4.38 percent.
- The average true protein test of producer receipts was 3.28 percent.
- ➤ The average other solids test of producer receipts was 5.81 percent. ❖

Class Utilization		
Pooled Milk	Percent	Pounds
Class I	27.4	656,311,926
Class II	25.8	619,759,479
Class III	30.2	723,911,204
Class IV	16.6	398,087,915
Total Pooled Milk		2,398,070,524

# Producer Component Prices 2025 2024 \$/lb Protein Price 2.4606 1.1265 Butterfat Price 2.6242 3.2385 Other Solids Price 0.3647 0.2881

Class Files		
	2025	<u>2024</u>
		\$/cwt
Class I	24.27	22.05
Class II	20.12	21.12
Class III	18.62	16.34
Class IV	18.21	20.09

Class Prices

## Implementation of Uniform Pricing Formula Amendments: Timeline for Changes to the Announcements for Advanced Prices and Pricing Factors and Class and Component Prices

### Announcement of Advanced Prices and Pricing Factors

May 21, 2025: Announcement of Advanced Prices and Pricing Factors for milk marketed in June 2025

Amendments to surveyed commodity products, Class III and Class IV formula factors, Base Class I Skim Milk Price (Class I Mover), and Class I differentials take effect

- Calculate the weighted-average cheddar cheese price using only the prices and sales for 40-lb cheddar cheese blocks.
- Base skim milk price for Class I is the higher of the advanced Class III or Class IV skim milk pricing factors.
- Calculate the Class I ESL Adjustment. For June 2025, use the advanced Class III and IV skim milk pricing factors from June 2022 to May 2024 for this calculation.
- Calculate the advanced butterfat price using the updated make allowances (makes) and yield factors:

Factor	Current	Updated	
Cheese Make	\$0.2003	\$0.2519	
Butter Make	\$0.1715	\$0.2272	
NFDM Make	\$0.1678	\$0.2393	
Dry Whey Make	\$0.1991	\$0.2668	
Butterfat Recovery	90%	91%	
Butterfat Yield Factor in Cheese	1.572	1.589	

November 19, 2025: Announcement of Advanced Prices and Pricing Factors for milk marketed in December 2025

Amendments to milk composition factors take effect

• Calculate the advanced Class III and Class IV skim milk prices using the updated protein, other solids, and nonfat solids composition factors:

Component	Current	Updated
Protein	3.1%	3.3%
Other Solids	5.9%	6.0%
Nonfat Solids	9.0%	9.3%

### Announcement of Class and Component Prices

June 4, 2025: Announcement of Class and Component Prices for milk marketed in May 2025

No Changes

- Use both, the 40-lb block and 500-lb barrel prices to calculate the average cheddar cheese price.
- Calculate the butterfat, nonfat solids, protein, and other solids component prices using the current make allowances and yield factors, not the revised formula factors contained in the Final Rule.
- Calculate the Class III and Class IV skim milk prices using the current milk composition factors.

July 2, 2025: Announcement of Class and Component Prices for milk marketed in June 2025

Amendments to surveyed commodity products, Class III and Class IV formula factors, Base Class I Skim Milk Price (Class I Mover), and Class I differentials take effect

• Calculate the weighted-average cheddar cheese price using only the price and sales for 40-lb cheddar cheese blocks.

- Calculate the butterfat, protein, nonfat solids, and other solids component prices using the updated make allowances:
- Calculate the Class III and Class IV skim milk prices using the current milk composition factors **December 31, 2025:** Announcement of Class and Component Prices for milk marketed in December 2025

Factor	Current	Updated	
Cheese Make	\$0.2003	\$0.2519	
Butter Make	\$0.1715	\$0.2272	
NFDM Make	\$0.1678	\$0.2393	
Dry Whey Make	\$0.1991	\$0.2668	
Butterfat Recovery	90%	91%	
Butterfat Yield Factor in Cheese	1.572	1.589	

Amendments to milk composition factors take effect

• Calculate the Class III and Class IV skim milk prices using the updated milk composition factors:

Component	Current	Updated
Protein	3.1%	3.3%
Other Solids	5.9%	6.0%
Nonfat Solids	9.0%	9.3%

Further information can be found https://www.ams.usda.gov/rules-regulations/moa/dairy/hearings/national-fmmo-pricing-hearing .

### **Market Administrator Retires**

On March 31, 2025, Shawn M. Boockoff retired from the position of Market Administrator of the Northeast Milk Marketing Area. Mr. Boockoff had almost 38 years of government service with the Federal Milk Marketing Order Program. He held the position of Market Administrator for the Northeast Marketing Area since September 2019. John D. Marcucci will serve as Acting Market Administrator effective April 1, 2025 - June 30, 2025. Steven G. Quadros will serve an Acting Market Administrator, Northeast Order, effective July 1, 2025 - September 30, 2025. This shall continue on a 3-month rotational basis until a permanent appointment is made. •

### **Pool Summary for All Federal Orders January - March 2024-2025**

					Produce	er Price	Statis	tical
Federal Order		Total Producer Milk*			Differential#		Uniform Price#	
Number	Name	2024	2025	Change <sup>^</sup>	2024	2025	2024	2025
		pour	nds	percent		dollars per	hundredweight	
1	Northeast	6,756,970,323	6,835,746,178	2.3	3.86	1.62	19.73	21.34
5	Appalachian	1,361,574,377	1,293,321,480	(4.0)	N/A	N/A	21.23	23.14
6	Florida	662,161,737	650,477,135	(0.7)	N/A	N/A	23.23	25.04
7	Southeast	912,064,457	901,291,464	(0.1)	N/A	N/A	21.73	23.62
30	Upper Midwest	7,885,686,182	7,027,707,706	(9.9)	0.37	0.15	16.23	19.87
32	Central	3,765,361,973	3,724,881,956	0.0	1.78	0.26	17.64	19.97
33	Mideast	4,286,779,666	5,072,494,338	19.6	2.30	0.75	18.17	20.46
51	California	6,099,636,066	7,727,071,407	28.1	1.47	0.48	17.33	20.19
124	Pacific Northwest	1,805,711,462	1,906,873,822	6.8	2.06	0.26	17.92	19.97
126	Southwest	3,220,797,645	3,759,038,061	18.0	2.27	1.05	18.13	20.76
131	Arizona	1,260,952,523	1,219,069,328	(2.2)	N/A	N/A	19.16	20.85
,AII	Market Total/Average	38,017,696,411	40,117,972,875	6.7	2.01	0.65	19.14	21.38
# Price at	designated order location	on. Simple average.		^ Adjusted for	r leap year.		N/A = Not app	olicable.

<sup>\*</sup> Data may not be comparable to previous years due to significant volumes of milk not pooled on federal orders.

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Computation of Producer Price Differential and Statistical Uniform Price*						
		Product Pounds	Price per cwt. / lb.	Component Value	Total Value	
Class I	Skim Milk	640,842,178	\$14.70	\$94,203,800.17		
	Butterfat	15,469,748	2.8809	44,566,797.01		
Less:	Location Adjustment to Handlers			(2,949,608.44)	\$135,820,988.74	
Class II	Butterfat	36,744,822	2.6312	96,682,975.69		
	Nonfat Solids	55,446,124	1.2567	69,679,144.03	166,362,119.72	
Class III	Butterfat	33,522,771	2.6242	87,970,455.66		
	Protein	23,723,109	2.4606	58,373,082.01		
	Other Solids	41,949,848	0.3647	15,299,109.57	161,642,647.24	
Class IV	Butterfat	19,367,663	2.6242	50,824,621.23		
	Nonfat Solids	36,006,736	1.0393	37,421,800.73	88,246,421.96	
Total Class	sified Value				\$552,072,177.66	
Add:	Overage - All Classes				23,114.11	
	Inventory Reclassification - All Classes				(248,935.12)	
	Other Source Receipts	290,942		_	13,680.15	
Total Pool	Value				\$551,860,036.80	
Less:	Value of Producer Butterfat	105,105,004	2.6242	(275,816,551.50)		
	Value of Producer Protein	78,602,843	2.4606	(193,410,155.49)		
	Value of Producer Other Solids	139,312,581	0.3647	(50,807,298.30)	(520,034,005.29)	
Total PPD Value before Adjustments					\$31,826,031.51	
Add:	Location Adjustment to Producers				14,841,219.42	
	One-half Unobligated Balance - Produce	r Settlement Fund			940,515.59	
Less:	Producer Settlement Fund - Reserve			_	(1,079,554.06)	
Total Pool Milk & PPD Value 2,398,361,466 \$46,528,212.46						
	Producer Price Differential		\$1.94			
	Statistical Uniform Price		\$20.56			