



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### MARCH 2020 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	March 2020	March 2019	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,365,719,358	2,318,821,388	2.0
Other Sources	87,778,879	84,773,873	3.5
Fortification and Recon. (Skim Equivalent)	9,410,285	8,060,062	16.8
Overages	3,164	359,417	(99.1)
Beginning Inventory	136,863,523	146,691,557	(6.7)
<b>Total Receipts</b>	<b>2,599,775,209</b>	<b>2,558,706,297</b>	<b>1.6</b>
Average Daily Producer Receipts	76,313,528	74,800,690	2.0
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	679,565,636	658,912,329	3.1
Other Federal Markets	24,911,756	15,495,516	60.8
Non-Federal Markets	103,244,738	107,968,925	(4.4)
<b>Total Class I Milk</b>	<b>807,722,130</b>	<b>782,376,770</b>	<b>3.2</b>
Total Class II Milk	611,675,429	583,353,185	4.9
Total Class III Milk	618,563,093	638,659,253	(3.1)
Total Class IV Milk	539,096,581	546,354,217	(1.3)
Total Milk Assigned to Minimum price	22,717,976	7,962,872	185.3
<b>Total Utilization</b>	<b>2,599,775,209</b>	<b>2,558,706,297</b>	<b>1.6</b>
Average Daily Class I Use	26,055,553	25,237,960	3.2
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.95%	3.96%	(0.01)
True Protein	3.12%	3.13%	(0.01)
Other Solids	5.78%	5.75%	0.03

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

Location

None to Report

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2020 pounds	Butterfat percent	March 2019 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	256,018,685	3.28	230,874,289	3.28
Organic Whole Milk	14,219,380	3.28	13,461,492	3.28
Reduced Fat Milk (2%)~	149,915,077	1.94	135,089,580	1.94
Organic Reduced Fat Milk	13,683,171	1.46	15,917,199	1.34
Lowfat Milk (1%)~	97,037,205	0.97	97,479,908	0.97
FatFree Milk (skim)~	47,668,625	0.10	53,268,821	0.10
Flavored Whole Milk	3,153,790	3.38	3,115,277	3.41
Flavored Lower Fat Milk#	25,207,021	0.76	40,410,744	0.55
Buttermilk and Eggnog	1,612,678	1.41	2,375,102	1.34
Shrinkage, Overages & Interhandler Difference	10,596,866	5.64	10,159,851	8.31
Ending Inventory	60,453,138	2.03	56,760,066	1.95
Total Class I <i>in</i> Marketing Area	679,565,636	2.22	658,912,329	2.15
Class I <i>out of</i> Marketing Area	128,156,494	2.28	123,464,441	2.31
Total Class I Utilization	807,722,130	2.23	782,376,770	2.18
<b>Class II Milk**</b>				
Packaged Cream	64,919,077	18.58	70,093,052	19.49
Nonpool Bulk	69,745,146	9.93	72,001,821	9.88
Bakery, Candy, and Soup Products	59,164,940	4.72	62,954,744	4.90
Cottage Cheese	38,937,164	0.90	27,748,919	0.86
Ricotta Cheese	16,542,032	6.61	16,836,507	6.04
Sour Cream and Aerated Cream	12,211,560	17.59	12,212,888	15.89
Yogurt	248,379,107	0.72	204,025,650	0.76
Ice Cream, Desserts, Condensed, and Mixes	102,466,867	9.29	116,275,830	8.87
Shrinkage, Overages & Interhandler Difference	(690,464)	N/A	1,203,774	5.02
Total Class II Utilization	611,675,429	6.00	583,353,185	6.68
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	7,049,618	2.92	6,274,064	3.39
American-Type Cheeses	208,502,011	3.85	218,537,758	3.86
Cream Cheese	74,940,855	12.77	75,185,109	13.67
Italian-Type Cheeses	279,572,459	2.99	270,820,713	2.82
Swiss and Other-Type Cheeses	46,975,074	3.70	49,000,825	3.44
Shrinkage, Overages & Interhandler Difference	1,523,076	5.36	18,840,784	3.68
Total Class III Utilization	618,563,093	4.52	638,659,253	4.53
<b>Class IV Milk**</b>				
Nonpool Bulk	16,363,679	7.61	12,836,235	9.06
Condensed Products	24,119,732	2.90	17,598,989	2.80
Butter	32,002,921	46.41	24,923,333	50.79
Dried Milk Products	354,719,130	0.33	392,105,575	0.33
Shrinkage, Overages & Interhandler Difference	19,951,984	4.34	(27,240)	N/A
Ending Inventory	90,525,038	5.92	97,791,326	5.69
Skim Equivalent of NFMS to Fortify Class I	1,414,097	0.02	1,125,999	0.05
Total Class IV Utilization	539,096,581	4.49	546,354,217	3.87
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	22,717,976	2.76	7,962,872	1.41
Total Minimum Price Class Utilization	22,717,976	2.76	7,962,872	1.41
<b>Total Utilization</b>	2,599,775,209	4.14	2,558,706,297	4.15

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

\*\* Includes sales to nonpool manufacturing plants. N/A = Not applicable.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price. ~ Includes fortified.

**MARCH**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2020	2019	2020	2019	2020	2019	2020	2019
	thousand pounds		percent				pounds per farm	
CT	38,410	36,616	1.6	1.6	74	84	16,744	14,062
ME	50,902	53,080	2.2	2.3	198	216	8,293	7,927
MD	62,402	59,253	2.6	2.6	269	282	7,483	6,778
MA	16,340	15,101	0.7	0.6	85	91	6,201	5,353
NH	19,908	19,730	0.8	0.8	81	85	7,928	7,488
NY	1,187,910	1,165,253	50.2	50.3	3,383	3,732	11,327	10,072
PA	732,787	711,274	31.0	30.7	4,149	4,398	5,697	5,217
VT	229,194	231,589	9.7	10.0	589	636	12,552	11,746
Other States	27,866 #	26,925 ##	1.2	1.1	539	500	1,668	1,737
Total/Avg.	2,365,719	2,318,821	100.0	100.0	9,367	10,024	8,147	7,462

# Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	81,081,525	25,545,294	37,001,844	6,425,162	150,053,825	6.4
3.00 – 3.10	282,791,622	71,945,238	17,906,167	103,415,789	476,058,816	20.1
2.80 – 2.95	135,329,544	114,153,501	54,446,450	182,436,676	486,366,171	20.6
2.60 – 2.70	94,587,481	33,435,401	92,260,813	5,197,289	225,480,984	9.5
2.40 – 2.55	81,827,185	227,118,826	89,895,760	51,511,417	450,353,188	19.0
2.35 and below	56,229,951	116,217,163	315,717,931	89,241,329	577,406,374	24.4
Market Total	731,847,308	588,415,423	607,228,965	438,227,662	2,365,719,358	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	Aug 2019	Sep 2019	Oct 2019	Nov 2019	Dec 2019	Jan 2020
Northeast Order	18.31	18.56	18.95	19.82	19.82	19.05
Sub Regions:						
New England	19.06	19.39	19.71	20.61	20.61	19.72
New York	18.27	18.48	18.81	19.61	19.61	18.90
Pennsylvania	18.01	18.29	18.80	19.76	19.76	18.97

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## MARCH 2020

## PRICES

	March 2020	March 2019	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$20.71	\$19.23	7.7
Class I Skim	14.07	10.50	34.0
Class II @ 3.5% butterfat test	16.75	16.61	0.8
Class II Butterfat (per pound)	1.9247	2.5531	(24.6)
Class II Skim	10.38	7.95	30.6
Class II Nonfat Solids (per pound)	1.1533	0.8833	30.6
Class III @ 3.5% butterfat test	16.25	15.04	8.0
Class III Skim	9.88	6.35	55.6
Class IV @ 3.5% butterfat test	14.87	15.71	(5.3)
Class IV Skim	8.45	7.05	19.9
<b>Statistical Uniform Price</b>	17.74	17.17	3.3
<b>Producer Price Differential</b>	1.49	2.13	(30.0)
<b>Component Prices</b> (per pound):			
Butterfat	1.9177	2.5461	(24.7)
Nonfat Solids	0.9387	0.7832	19.9
Protein	2.8424	1.6303	74.3
Other Solids	0.1810	0.2200	(17.7)

## NUMBER OF HANDLERS AND POOL PLANTS

	March 2020	February# 2020	March 2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	63
Producer-Handlers	15	15	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	73	73	75
Less handlers operating plants in more than one category	(10)	(9)	(10)
Total Number of Handlers	141	142	142
Pool Distributing Plants	45	45	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	56	57

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Crescent Dairy	Walterboro, SC	OF	NPS	
CROPP Iowa	LaFarge, WI	NPS	CSR	
CROPP Minnesota	LaFarge, WI	NPS	CSR	
CROPP Wisconsin	LaFarge, WI	NPS	CSR	
DFA KY Mideast	Fairlawn, OH	--	CSR	
NFO Organic KY	Shiloh, OH	NPS	CSR	
Wake Robin Farm	Jordan, NY	ED	OOB	(a)
WWF Operating Company	Salt Lake City, UT	NPS	PR	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OOB - Out of Business

PR - Partially Regulated Distributing Plant

(a) Effective February 2020.