



Agricultural Marketing Service
Dairy Program

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JANUARY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	January 2020	January 2019	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,301,865,146	2,286,553,757	0.7
Other Sources	74,050,096	65,320,729	13.4
Fortification and Recon. (Skim Equivalent)	7,463,256	7,590,489	(1.7)
Overages	188,123	181,985	3.4
Beginning Inventory	143,733,354	141,970,840	1.2
Total Receipts	2,527,299,975	2,501,617,800	1.0
Average Daily Producer Receipts	74,253,714	73,759,799	0.7
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	663,689,882	688,616,736	(3.6)
Other Federal Markets	23,547,594	17,432,714	35.1
Non-Federal Markets	98,119,252	112,017,770	(12.4)
Total Class I Milk	785,356,728	818,067,220	(4.0)
Total Class II Milk	555,275,152	552,405,802	0.5
Total Class III Milk	613,382,697	611,875,907	0.2
Total Class IV Milk	563,210,781	507,926,735	10.9
Total Milk Assigned to Minimum price	10,074,617	11,342,136	(11.2)
Total Utilization	2,527,299,975	2,501,617,800	1.0
Average Daily Class I Use	25,334,088	26,389,265	(4.0)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.99%	3.99%	0.00
True Protein	3.14%	3.15%	(0.01)
Other Solids	5.77%	5.74%	0.03

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

Location

Ronnybrook Farm Dairy, Inc.

Ancramdale, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2020 pounds	Butterfat percent	January 2019 pounds	Butterfat percent
Class I Milk*				
Whole Milk	245,048,677	3.24	243,115,865	3.29
Organic Whole Milk	11,456,547	3.28	15,241,043	3.28
Reduced Fat Milk (2%)~	137,019,347	1.95	142,622,700	1.95
Organic Reduced Fat Milk	12,473,693	1.39	19,556,539	1.35
Lowfat Milk (1%)~	94,303,827	0.97	100,341,837	0.97
FatFree Milk (skim)~	44,784,016	0.10	55,387,421	0.11
Flavored Whole Milk	4,456,566	3.30	2,454,653	3.44
Flavored Lower Fat Milk#	37,408,047	0.53	40,159,965	0.59
Buttermilk	1,991,543	1.18	2,109,994	1.30
Eggnog	18,749	3.54	115,180	7.50
Shrinkage, Overages & Interhandler Difference	7,650,156	8.57	7,792,860	8.35
Ending Inventory	67,078,714	2.01	59,718,679	1.96
Total Class I <i>in</i> Marketing Area	663,689,882	2.18	688,616,736	2.14
Class I <i>out of</i> Marketing Area	121,666,846	2.17	129,450,484	2.12
Total Class I Utilization	785,356,728	2.18	818,067,220	2.14
Class II Milk**				
Packaged Cream	69,717,065	20.30	76,958,940	17.99
Nonpool Bulk	73,466,035	9.89	65,519,478	10.76
Bakery, Candy, and Soup Products	59,997,682	4.68	65,212,977	4.69
Cottage Cheese	31,255,828	0.86	27,920,140	0.92
Ricotta Cheese	16,245,308	5.93	15,072,983	6.01
Sour Cream and Aerated Cream	11,312,084	17.06	12,687,890	16.42
Yogurt	210,060,930	0.71	192,923,049	0.82
Ice Cream, Desserts, Condensed, and Mixes	83,061,875	8.84	95,161,256	8.58
Shrinkage, Overages & Interhandler Difference	158,345	N/A	949,089	0.10
Total Class II Utilization	555,275,152	6.52	552,405,802	6.69
Class III Milk**				
Nonpool Bulk and Condensed Products	8,679,068	1.17	13,580,311	2.01
American-Type Cheeses	210,121,524	3.91	213,570,467	3.87
Cream Cheese	76,582,701	13.29	68,323,133	14.41
Italian-Type Cheeses	270,873,706	3.06	250,653,004	2.85
Swiss and Other-Type Cheeses	47,169,198	3.67	46,844,135	3.41
Shrinkage, Overages & Interhandler Difference	(43,500)	N/A	18,904,857	3.59
Total Class III Utilization	613,382,697	4.64	611,875,907	4.55
Class IV Milk**				
Nonpool Bulk	11,814,934	10.29	11,989,198	9.35
Condensed Products	18,952,848	3.08	15,121,962	2.73
Butter	30,615,810	50.53	29,594,726	50.90
Dried Milk Products	402,667,478	0.32	372,384,861	0.20
Shrinkage, Overages & Interhandler Difference	18,663,101	4.80	193,375	4.56
Ending Inventory	78,737,085	5.93	77,304,039	6.55
Skim Equivalent of NFMS to Fortify Class I	1,759,525	0.03	1,338,574	0.06
Total Class IV Utilization	563,210,781	4.29	507,926,735	4.42
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	10,074,617	1.54	11,342,136	1.85
Total Minimum Price Class Utilization	10,074,617	1.54	11,342,136	1.85
Total Utilization	2,527,299,975	4.20	2,501,617,800	4.19

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable. ~ Includes fortified.

** Includes sales to nonpool manufacturing plants. # Includes reduced fat, lowfat, and fatfree milk products.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

JANUARY
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2020	2019	2020	2019	2020	2019	2020	2019
	thousand pounds		percent				pounds per farm	
CT	37,066	35,971	1.6	1.6	77	84	15,528	13,814
ME	49,942	51,845	2.2	2.3	200	215	8,055	7,779
MD	59,555	62,932	2.6	2.7	269	306	7,142	6,634
MA	15,508	14,885	0.7	0.6	86	89	5,817	5,395
NH	19,222	19,367	0.8	0.9	82	85	7,562	7,350
NY	1,158,217	1,139,950	50.3	49.9	3,426	3,782	10,905	9,723
PA	711,642	708,729	30.9	31.0	4,225	4,546	5,433	5,029
VT	223,556	227,176	9.7	9.9	588	642	12,264	11,415
Other States	27,157 #	25,699 ##	1.2	1.1	476	294	1,840	2,820
Total/Avg.	2,301,865	2,286,554	100.0	100.0	9,429	10,043	7,875	7,344

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	82,172,164	28,623,585	34,039,627	2,870,615	147,705,991	6.4
3.00 – 3.10	268,975,401	63,905,356	15,536,754	118,692,471	467,109,982	20.3
2.80 – 2.95	144,084,486	119,222,780	55,193,096	175,092,805	493,593,167	21.4
2.60 – 2.70	89,416,715	28,134,470	94,868,550	1,296,512	213,716,247	9.3
2.40 – 2.55	82,053,794	188,440,268	100,539,912	56,407,656	427,441,630	18.6
2.35 and below	48,944,817	105,726,818	304,220,547	93,405,947	552,298,129	24.0
Market Total	715,647,377	534,053,277	604,398,486	447,766,006	2,301,865,146	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	Jun 2019	Jul 2019	Aug 2019	Sep 2019	Oct 2019	Nov 2019
Northeast Order	17.82	18.04	18.31	18.56	18.95	19.82
Sub Regions:						
New England	18.74	18.85	19.06	19.39	19.71	20.61
New York	17.77	17.92	18.27	18.48	18.81	19.61
Pennsylvania	17.51	17.81	18.01	18.29	18.80	19.76

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

JANUARY 2020

PRICES

	<u>January 2020</u>	<u>January 2019</u>	<u>% Change</u>
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$22.26	\$18.37	21.2
Class I Skim	14.96	9.77	53.1
Class II @ 3.5% butterfat test	17.05	15.74	8.3
Class II Butterfat (per pound)	2.1187	2.5051	(15.4)
Class II Skim	9.98	7.22	38.2
Class II Nonfat Solids (per pound)	1.1089	0.8022	38.2
Class III @ 3.5% butterfat test	17.05	13.96	22.1
Class III Skim	10.01	5.41	85.0
Class IV @ 3.5% butterfat test	16.65	15.48	7.6
Class IV Skim	9.60	6.98	37.5
Statistical Uniform Price	18.78	16.42	14.4
Producer Price Differential	1.73	2.46	(29.7)
Component Prices (per pound):			
Butterfat	2.1117	2.4981	(15.5)
Nonfat Solids	1.0665	0.7757	37.5
Protein	2.9606	1.1927	148.2
Other Solids	0.1417	0.2898	(51.1)

NUMBER OF HANDLERS AND POOL PLANTS

	<u>January 2020</u>	<u>December# 2019</u>	<u>January# 2019</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	62
Producer-Handlers	15	14	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	73	76	75
Less handlers operating plants in more than one category	(9)	(10)	(8)
Total Number of Handlers	142	143	143
Pool Distributing Plants	45	46	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	57	57

Revised

CHANGE IN LIST OF HANDLERS AND PLANTS*

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		
		<u>From</u>	<u>To</u>	<u>Expl.</u>
C. F. Burger Creamery	Detroit, MI	OF	NPS	
Green Mountain Organic Creamery	Hinesburg, VT	ED	OOB	(a)
Jefferson Bulk Milk Co-op, Inc.	Watertown, NY	NPS	9C	
Kreider Dairy Farms, Inc.	Manheim, PA	PD	PH	
Perrydell Farm	York, PA	ED	PH	(a)
Ultra Dairy, LLC	East Syracuse, NY	PU	PD	(a)
WhiteWave Foods	Dallas, TX	OF	NPS	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

9C - Cooperative as Handler

ED - Exempt Distributing Plant

OOB - Out of Business

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PD - Pool Distributing Plant

PH - Producer Handler

PU - Pool Unit Plant

(a) Effective December 2019.