



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### MARCH 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	March 2019	March 2018	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,318,821,388	2,370,770,918	(2.2)
Other Sources	84,773,873	85,030,150	(0.3)
Fortification and Recon. (Skim Equivalent)	8,060,062	12,934,793	(37.7)
Overages	359,417	27,006	N/A
Beginning Inventory	146,691,557	164,212,352	(10.7)
<b>Total Receipts</b>	<b>2,558,706,297</b>	<b>2,632,975,219</b>	<b>(2.8)</b>
Average Daily Producer Receipts	74,800,690	76,476,481	(2.2)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	658,912,329	729,376,062	(9.7)
Other Federal Markets	15,495,516	40,518,445	(61.8)
Non-Federal Markets	107,968,925	83,749,395	28.9
<b>Total Class I Milk</b>	<b>782,376,770</b>	<b>853,643,902</b>	<b>(8.3)</b>
Total Class II Milk	583,353,185	590,009,169	(1.1)
Total Class III Milk	638,659,253	602,301,477	6.0
Total Class IV Milk	546,354,217	577,937,227	(5.5)
Total Milk Assigned to Minimum price	7,962,872	9,083,444	(12.3)
<b>Total Utilization</b>	<b>2,558,706,297</b>	<b>2,632,975,219</b>	<b>(2.8)</b>
Average Daily Class I Use	25,237,960	27,536,900	(8.3)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.96%	3.91%	0.05
True Protein	3.13%	3.11%	0.02
Other Solids	5.75%	5.76%	(0.01)

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2019 pounds	Butterfat percent	March 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	230,874,289	3.28	247,059,063	3.28
Organic Whole Milk	13,461,492	3.28	16,732,660	3.28
Reduced Fat Milk (2%)~	135,089,580	1.94	147,111,357	1.94
Organic Reduced Fat Milk	15,917,199	1.34	20,342,140	1.33
Lowfat Milk (1%)~	97,479,908	0.97	108,361,149	0.95
FatFree Milk (skim)~	53,268,821	0.10	62,356,839	0.10
Flavored Whole Milk	3,115,277	3.41	3,353,502	3.37
Flavored Lower Fat Milk#	40,410,744	0.55	36,534,670	0.61
Buttermilk	2,375,102	1.34	2,326,056	1.12
Eggnog	##	##	135,944	6.91
Shrinkage, Overages & Interhandler Difference	10,159,851	8.31	8,834,892	9.53
Ending Inventory	56,760,066	1.95	76,227,790	1.85
Total Class I <i>in</i> Marketing Area	658,912,329	2.15	729,376,062	2.12
Class I <i>out of</i> Marketing Area	123,464,441	2.31	124,267,840	2.05
Total Class I Utilization	782,376,770	2.18	853,643,902	2.11
<b>Class II Milk**</b>				
Packaged Cream	70,093,052	19.49	89,484,877	17.81
Nonpool Bulk	72,001,821	9.88	52,213,494	9.73
Bakery, Candy, and Soup Products	62,954,744	4.90	60,393,210	3.88
Cottage Cheese	27,748,919	0.86	31,158,806	0.95
Ricotta Cheese	16,836,507	6.04	18,202,769	6.15
Sour Cream and Aerated Cream	12,212,888	15.89	11,364,452	17.24
Yogurt	204,025,650	0.76	201,018,935	0.78
Ice Cream, Desserts, Condensed, and Mixes	116,275,830	8.87	125,625,014	7.93
Shrinkage, Overages & Interhandler Difference	1,203,774	5.02	547,612	6.41
Total Class II Utilization	583,353,185	6.68	590,009,169	6.49
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	6,274,064	3.39	6,217,393	3.43
American-Type Cheeses	218,537,758	3.86	222,736,062	3.71
Cream Cheese	75,185,109	13.67	74,762,524	12.00
Italian-Type Cheeses	270,820,713	2.82	250,028,167	3.06
Swiss and Other-Type Cheeses	49,000,825	3.44	48,558,667	5.05
Shrinkage, Overages & Interhandler Difference	18,840,784	3.68	(1,336)	N/A
Total Class III Utilization	638,659,253	4.53	602,301,477	4.50
<b>Class IV Milk**</b>				
Nonpool Bulk	12,836,235	9.06	12,459,253	9.77
Condensed Products	17,598,989	2.80	15,652,031	2.73
Butter	24,923,333	50.79	30,061,357	50.02
Dried Milk Products	392,105,575	0.33	416,646,714	0.19
Shrinkage, Overages & Interhandler Difference	(27,240)	N/A	21,386,791	3.41
Ending Inventory	97,791,326	5.69	79,545,744	6.02
Skim Equivalent of NFMS to Fortify Class I	1,125,999	0.05	2,185,337	0.08
Total Class IV Utilization	546,354,217	3.87	577,937,227	3.98
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	7,962,872	1.41	9,083,444	1.78
Total Minimum Price Class Utilization	7,962,872	1.41	9,083,444	1.78
<b>Total Utilization</b>	2,558,706,297	4.15	2,632,975,219	4.07

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable. ~ Includes fortified.

\*\* Includes sales to nonpool manufacturing plants. # Includes reduced fat, lowfat, and fatfree milk products.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**MARCH**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	36,616	36,722	1.6	1.5	84	90	14,062	13,162
ME	53,080	51,768	2.3	2.2	216	229	7,927	7,292
MD	59,253	65,851	2.6	2.8	282	319	6,778	6,659
MA	15,101	15,782	0.6	0.6	91	99	5,353	5,142
NH	19,730	20,698	0.8	0.9	85	91	7,488	7,337
NY	1,165,253	1,127,892	50.3	47.6	3,732	3,972	10,072	9,160
PA	711,274	791,086	30.7	33.4	4,398	4,836	5,217	5,277
VT	231,589	228,146	10.0	9.6	636	694	11,746	10,605
VA	1,160	2,033	^	0.1	14	23	2,672	2,852
Other States	25,765 #	30,793 ##	1.1	1.3	486	402	1,710	2,471
Total/Avg.	2,318,821	2,370,771	100.0	100.0	10,024	10,755	7,462	7,111

^ Less than 0.1 percent.

# Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, West Virginia and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	76,498,884	34,306,324	36,643,852	4,190,321	151,639,381	6.5
3.00 – 3.10	281,707,300	81,027,730	23,155,686	102,905,252	488,795,968	21.1
2.80 – 2.95	129,060,891	111,062,292	65,593,990	166,601,066	472,318,239	20.4
2.60 – 2.70	90,346,035	34,373,959	94,161,579	1,953,334	220,834,907	9.5
2.40 – 2.55	82,896,554	198,201,456	100,782,937	52,719,419	434,600,366	18.7
2.35 and below	48,604,064	103,753,978	314,157,346	84,117,139	550,632,527	23.8
Market Total	709,113,728	562,725,739	634,495,390	412,486,531	2,318,821,388	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	August 2018	September 2018	October 2018	November 2018	December 2018	January 2019
	dollars per hundredweight					
Northeast Order	15.54	16.21	17.30	17.12	16.78	16.86
<i>Sub Regions:</i>						
<i>New England</i>	16.46	17.20	18.35	18.12	17.89	17.92
<i>New York</i>	15.52	16.18	17.29	17.02	16.62	16.75
<i>Pennsylvania</i>	15.17	15.78	16.84	16.79	16.48	16.53

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## MARCH 2019

## PRICES

	March 2019	March 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.23	\$16.61	15.8
Class I Skim	10.50	8.63	21.7
Class II @ 3.5% butterfat test	16.61	13.88	19.7
Class II Butterfat (per pound)	2.5531	2.4343	4.9
Class II Skim	7.95	5.55	43.2
Class II Nonfat Solids (per pound)	0.8833	0.6167	43.2
Class III @ 3.5% butterfat test	15.04	14.22	5.8
Class III Skim	6.35	5.93	7.1
Class IV @ 3.5% butterfat test	15.71	13.04	20.5
Class IV Skim	7.05	4.71	49.7
<b>Statistical Uniform Price</b>	17.17	15.06	14.0
<b>Producer Price Differential</b>	2.13	0.84	153.6
<b>Component Prices</b> (per pound):			
Butterfat	2.5461	2.4273	4.9
Nonfat Solids	0.7832	0.5232	49.7
Protein	1.6303	1.8066	(9.8)
Other Solids	0.2200	0.0556	295.7

## NUMBER OF HANDLERS AND POOL PLANTS

	March 2019	February# 2019	March 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	63
Producer-Handlers	14	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	76	75	76
Less handlers operating plants in more than one category	(10)	(9)	(9)
<b>Total Number of Handlers</b>	<b>143</b>	<b>143</b>	<b>145</b>
Pool Distributing Plants	45	45	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>57</b>	<b>57</b>	<b>59</b>

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Aurora Organic Dairy	Columbia, MO	OF	PR	(a)
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	NPS	OF	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

ED - Exempt Distributing Plant  
OF - Other Federal Order PlantNPS - Not pooling milk or reporting sales in the Order during current month  
PH - Producer Handler

PR - Partially Regulated Plant

(a) Effective February 2019.