



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### FEBRUARY 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	February 2019	February 2018	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,086,400,145	2,117,622,389	(1.5)
Other Sources	58,811,818	65,780,252	(10.6)
Fortification and Recon. (Skim Equivalent)	7,426,110	9,981,787	(25.6)
Overages	653,054	97,389	N/A
Beginning Inventory	137,065,138	161,413,487	(15.1)
<b>Total Receipts</b>	<b>2,290,356,265</b>	<b>2,354,895,304</b>	<b>(2.7)</b>
Average Daily Producer Receipts	74,514,291	75,629,371	(1.5)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	599,720,310	648,074,280	(7.5)
Other Federal Markets	15,949,637	37,234,278	(57.2)
Non-Federal Markets	109,747,967	75,135,928	46.1
<b>Total Class I Milk</b>	<b>725,417,914</b>	<b>760,444,486</b>	<b>(4.6)</b>
Total Class II Milk	535,830,283	545,149,815	(1.7)
Total Class III Milk	548,960,119	551,599,248	(0.5)
Total Class IV Milk	470,720,347	472,315,628	(0.3)
Total Milk Assigned to Minimum price	9,427,602	25,386,127	(62.9)
<b>Total Utilization</b>	<b>2,290,356,265</b>	<b>2,354,895,304</b>	<b>(2.7)</b>
Average Daily Class I Use	25,907,783	27,158,732	(4.6)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.98%	3.91%	0.07
True Protein	3.15%	3.12%	0.03
Other Solids	5.75%	5.75%	0.00

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name	Location
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	February 2019 pounds	Butterfat percent	February 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	210,476,791	3.29	211,569,675	3.28
Organic Whole Milk	12,612,722	3.28	14,503,530	3.29
Reduced Fat Milk (2%)~	122,864,170	1.94	128,315,284	1.94
Organic Reduced Fat Milk	15,126,577	1.33	18,151,127	1.34
Lowfat Milk (1%)~	86,168,360	0.97	95,666,561	0.95
FatFree Milk (skim)~	48,212,014	0.12	55,665,318	0.10
Flavored Whole Milk	2,171,729	3.46	2,820,254	3.37
Flavored Lower Fat Milk#	32,115,725	0.64	34,177,825	0.57
Buttermilk	1,870,320	1.28	1,823,106	1.13
Eggnog	4,273	8.47	384	6.77
Shrinkage, Overages & Interhandler Difference	5,484,059	11.14	9,296,111	6.39
Ending Inventory	62,613,570	1.90	76,085,105	1.86
Total Class I <i>in</i> Marketing Area	599,720,310	2.15	648,074,280	2.07
Class I <i>out of</i> Marketing Area	125,697,604	2.17	112,370,206	2.05
Total Class I Utilization	725,417,914	2.16	760,444,486	2.07
<b>Class II Milk**</b>				
Packaged Cream	75,199,654	16.38	73,424,413	17.35
Nonpool Bulk	60,626,924	10.07	57,357,934	9.98
Bakery, Candy, and Soup Products	57,796,794	4.82	56,815,857	3.67
Cottage Cheese	24,779,154	0.98	26,803,897	0.86
Ricotta Cheese	12,337,678	6.40	13,896,924	6.00
Sour Cream and Aerated Cream	8,809,200	18.46	10,468,445	16.24
Yogurt	199,681,164	0.69	202,323,129	0.75
Ice Cream, Desserts, Condensed, and Mixes	96,124,620	7.91	103,282,166	7.34
Shrinkage, Overages & Interhandler Difference	475,095	9.59	777,050	19.15
Total Class II Utilization	535,830,283	6.14	545,149,815	5.97
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	6,964,144	1.81	6,949,368	1.83
American-Type Cheeses	185,792,369	3.91	198,491,563	3.75
Cream Cheese	70,046,789	13.28	65,386,944	13.65
Italian-Type Cheeses	230,980,133	2.84	230,373,032	3.02
Swiss and Other-Type Cheeses	39,385,984	3.92	46,871,611	6.05
Shrinkage, Overages & Interhandler Difference	15,790,700	4.55	3,526,730	0.00
Total Class III Utilization	548,960,119	4.65	551,599,248	4.76
<b>Class IV Milk**</b>				
Nonpool Bulk	14,017,054	10.45	10,657,288	7.86
Condensed Products	12,781,243	2.38	12,249,666	2.06
Butter	26,995,544	49.95	26,614,826	50.49
Dried Milk Products	332,224,463	0.30	318,805,989	0.23
Shrinkage, Overages & Interhandler Difference	15,837	54.36	16,686,889	4.08
Ending Inventory	83,578,616	6.22	85,278,121	5.33
Skim Equivalent of NFMS to Fortify Class I	1,107,590	0.06	2,022,849	0.10
Total Class IV Utilization	470,720,347	4.56	472,315,628	4.34
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	9,427,602	1.67	25,386,127	0.58
Total Minimum Price Class Utilization	9,427,602	1.67	25,386,127	0.58
<b>Total Utilization</b>	2,290,356,265	4.18	2,354,895,304	4.04

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**FEBRUARY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	33,112	32,537	1.6	1.5	84	90	14,078	12,911
ME	47,610	46,095	2.3	2.2	215	231	7,909	7,127
MD	59,295	58,026	2.8	2.7	292	323	7,252	6,416
MA	13,517	14,365	0.6	0.7	89	98	5,424	5,235
NH	17,781	18,687	0.9	0.9	85	92	7,471	7,254
NY	1,038,318	1,009,583	49.8	47.7	3,755	3,991	9,876	9,034
PA	644,337	703,163	30.9	33.2	4,418	4,862	5,209	5,165
VT	207,829	205,972	10.0	9.7	639	696	11,616	10,569
VA	948	1,630	#	0.1	17	22	1,993	2,646
Other States	23,653 <sup>^</sup>	27,564 <sup>##</sup>	1.1	1.3	507	370	1,666	2,661
Total/Avg.	2,086,400	2,117,622	100.0	100.0	10,101	10,775	7,377	7,019

# Less than 0.1 percent.

<sup>^</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, West Virginia and Wisconsin.<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	67,118,754	31,328,338	29,505,377	2,010,097	129,962,566	6.2
3.00 – 3.10	263,128,692	79,670,606	21,690,144	85,428,446	449,917,888	21.6
2.80 – 2.95	123,185,938	101,364,065	52,495,806	150,870,325	427,916,134	20.5
2.60 – 2.70	84,564,372	32,226,290	84,466,439	665,208	201,922,309	9.7
2.40 – 2.55	71,759,121	185,869,207	91,031,285	50,293,952	398,953,565	19.1
2.35 and below	46,100,035	82,744,039	266,243,957	82,639,652	477,727,683	22.9
Market Total	655,856,912	513,202,545	545,433,008	371,907,680	2,086,400,145	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	July 2018	August 2018	September 2018	October 2018	November 2018	December 2018
Northeast Order	15.35	15.54	16.21	17.30	17.12	16.78
<i>Sub Regions:</i>						
<i>New England</i>	16.27	16.46	17.20	18.35	18.12	17.89
<i>New York</i>	15.32	15.52	16.18	17.29	17.02	16.62
<i>Pennsylvania</i>	14.99	15.17	15.78	16.84	16.79	16.48

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## FEBRUARY 2019

## PRICES

	February 2019	February 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.55	\$17.50	6.0
Class I Skim	10.05	8.96	12.2
Class II @ 3.5% butterfat test	16.13	13.44	20.0
Class II Butterfat (per pound)	2.5415	2.3560	7.9
Class II Skim	7.50	5.38	39.4
Class II Nonfat Solids (per pound)	0.8333	0.5978	39.4
Class III @ 3.5% butterfat test	13.89	13.40	3.7
Class III Skim	5.20	5.37	(3.2)
Class IV @ 3.5% butterfat test	15.86	12.87	23.2
Class IV Skim	7.24	4.82	50.2
<b>Statistical Uniform Price</b>	16.65	14.88	11.9
<b>Producer Price Differential</b>	2.76	1.48	86.5
<b>Component Prices</b> (per pound):			
Butterfat	2.5345	2.3490	7.9
Nonfat Solids	0.8041	0.5352	50.2
Protein	1.1776	1.6265	(27.6)
Other Solids	0.2631	0.0550	378.4

## NUMBER OF HANDLERS AND POOL PLANTS

	February 2019	January# 2019	February 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	62	61
Producer-Handlers	15	14	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	77	79
Less handlers operating plants in more than one category	(8)	(9)	(9)
Total Number of Handlers	145	144	144
Pool Distributing Plants	45	45	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	57	58

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Aurora Organic Dairy	Columbia, MO	OF	NPS	
CROPP North Carolina	La Farge, WI	CSR	NPS	
DMS-Indiana Organic	Fairlawn, OH	NPS	CSR	
DMS-Michigan Organic	Fairlawn, OH	NPS	CSR	
DMS-Pennsylvania Organic	Fairlawn, OH	CSR	NPS	
Clover-Stornetta Farms	Petaluma, CA	OF	NPS	
Dutchway Farm Market, Inc.	Myerstown, PA	ED	OOB	(a)
First Light Farm & Creamery	East Bethany, NY	NPS	ED	(b)
Foremost Farms Organic IN	Baraboo, WI	NPS	CSR	
Kings Creamery, LLC	Lancaster, PA	ED	OOB	(a)
Michigan Milk Producers Organic - IN	Novi, MI	NPS	CSR	
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR	
Wright's Dairy Farm, Inc.	North Smithfield, RI	ED	PH	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

OOB - Out of Business

PH - Producer Handler

(a) Effective January 2019.

(b) No sales during December 2018 and January 2019.