



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### JANUARY 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	January 2019	January 2018	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,286,553,757	2,282,626,988	0.2
Other Sources	65,320,729	65,792,578	(0.7)
Fortification and Recon. (Skim Equivalent)	7,590,489	14,240,848	(46.7)
Overages	181,985	345,509	(47.3)
Beginning Inventory	141,970,840	162,800,424	(12.8)
<b>Total Receipts</b>	<b>2,501,617,800</b>	<b>2,525,806,347</b>	<b>(1.0)</b>
Average Daily Producer Receipts	73,759,799	73,633,129	0.2
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	688,616,736	727,349,661	(5.3)
Other Federal Markets	17,432,714	42,670,901	(59.1)
Non-Federal Markets	112,017,770	82,133,290	36.4
<b>Total Class I Milk</b>	<b>818,067,220</b>	<b>852,153,852</b>	<b>(4.0)</b>
Total Class II Milk	552,405,802	568,731,412	(2.9)
Total Class III Milk	611,875,907	594,981,772	2.8
Total Class IV Milk	507,926,735	495,159,416	2.6
Total Milk Assigned to Minimum price	11,342,136	14,779,895	(23.3)
<b>Total Utilization</b>	<b>2,501,617,800</b>	<b>2,525,806,347</b>	<b>(1.0)</b>
Average Daily Class I Use	26,389,265	27,488,834	(4.0)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.99%	3.97%	0.02
True Protein	3.15%	3.16%	(0.01)
Other Solids	5.74%	5.73%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name	Location
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2019 pounds	Butterfat percent	January 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	243,115,865	3.29	241,271,296	3.29
Organic Whole Milk	15,241,043	3.28	16,546,070	3.29
Reduced Fat Milk (2%)~	142,622,700	1.95	146,296,733	1.95
Organic Reduced Fat Milk	19,556,539	1.35	22,536,994	1.31
Lowfat Milk (1%)~	100,341,837	0.97	107,920,971	0.95
FatFree Milk (skim)~	55,387,421	0.11	62,089,258	0.11
Flavored Whole Milk	2,454,653	3.44	3,096,775	3.40
Flavored Lower Fat Milk#	40,159,965	0.59	37,670,552	0.56
Buttermilk	2,109,994	1.30	1,789,780	1.15
Eggnog	115,180	7.50	16,923	7.30
Shrinkage, Overages & Interhandler Difference	7,792,860	8.35	9,827,140	6.74
Ending Inventory	59,718,679	1.96	78,287,169	1.89
Total Class I <i>in</i> Marketing Area	688,616,736	2.14	727,349,661	2.09
Class I <i>out of</i> Marketing Area	129,450,484	2.12	124,804,191	2.02
Total Class I Utilization	818,067,220	2.14	852,153,852	2.08
<b>Class II Milk**</b>				
Packaged Cream	76,958,940	17.99	85,149,011	17.99
Nonpool Bulk	65,519,478	10.76	51,723,196	9.84
Bakery, Candy, and Soup Products	65,212,977	4.69	59,010,161	4.04
Cottage Cheese	27,920,140	0.92	26,091,248	1.01
Ricotta Cheese	15,072,983	6.01	16,677,765	6.01
Sour Cream and Aerated Cream	12,687,890	16.42	12,971,808	14.63
Yogurt	192,923,049	0.82	198,788,935	0.69
Ice Cream, Desserts, Condensed, and Mixes	95,161,256	8.58	115,419,736	7.46
Shrinkage, Overages & Interhandler Difference	949,089	0.10	2,899,552	N/A
Total Class II Utilization	552,405,802	6.69	568,731,412	6.31
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	13,580,311	2.01	5,642,078	5.50
American-Type Cheeses	213,570,467	3.87	207,457,435	3.80
Cream Cheese	68,323,133	14.41	76,595,754	13.31
Italian-Type Cheeses	250,653,004	2.85	258,536,971	3.10
Swiss and Other-Type Cheeses	46,844,135	3.41	46,937,882	4.39
Shrinkage, Overages & Interhandler Difference	18,904,857	3.59	(188,348)	N/A
Total Class III Utilization	611,875,907	4.55	594,981,772	4.78
<b>Class IV Milk**</b>				
Nonpool Bulk	11,989,198	9.35	9,678,636	10.44
Condensed Products	15,121,962	2.73	18,927,988	1.99
Butter	29,594,726	50.90	28,173,504	51.00
Dried Milk Products	372,384,861	0.20	332,320,977	0.31
Shrinkage, Overages & Interhandler Difference	193,375	4.56	19,623,438	3.62
Ending Inventory	77,304,039	6.55	84,113,018	5.67
Skim Equivalent of NFMS to Fortify Class I	1,338,574	0.06	2,321,855	0.12
Total Class IV Utilization	507,926,735	4.42	495,159,416	4.50
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	11,342,136	1.85	14,779,895	0.96
Total Minimum Price Class Utilization	11,342,136	1.85	14,779,895	0.96
<b>Total Utilization</b>	2,501,617,800	4.19	2,525,806,347	4.14

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**JANUARY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	35,971	35,348	1.6	1.5	84	91	13,814	12,530
ME	51,845	50,532	2.3	2.2	215	233	7,779	6,996
MD	62,932	61,823	2.7	2.7	306	342	6,634	5,831
MA	14,885	15,489	0.6	0.7	89	98	5,395	5,099
NH	19,367	20,278	0.9	0.9	85	92	7,350	7,110
NY	1,139,950	1,090,956	49.9	47.8	3,782	4,023	9,723	8,748
PA	708,729	750,190	31.0	32.9	4,546	4,875	5,029	4,964
VT	227,176	225,282	9.9	9.9	642	703	11,415	10,337
VA	860	1,845	#	0.1	15	22	1,849	2,705
Other States	24,839 <sup>^</sup>	30,884 <sup>##</sup>	1.1	1.3	279	575	2,872	1,733
Total/Avg.	2,286,554	2,282,627	100.0	100.0	10,043	11,054	7,344	6,661

# Less than 0.1 percent.

<sup>^</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, West Virginia and Wisconsin.<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	85,509,736	33,097,332	33,972,609	1,137,030	153,716,707	6.7
3.00 – 3.10	294,563,588	72,200,821	34,629,053	94,318,245	495,711,707	21.7
2.80 – 2.95	150,272,027	117,480,756	49,381,383	160,359,496	477,493,662	20.9
2.60 – 2.70	96,163,289	34,489,003	95,284,695	1,308,384	227,245,371	9.9
2.40 – 2.55	80,548,672	179,797,061	100,220,602	50,723,626	411,289,961	18.0
2.35 and below	42,004,104	92,815,331	294,661,939	91,614,975	521,096,349	22.8
Market Total	749,061,416	529,880,304	608,150,281	399,461,756	2,286,553,757	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	June 2018	July 2018	August 2018	September 2018	October 2018	November 2018
Northeast Order	16.11	15.35	15.54	16.21	17.30	17.12
<i>Sub Regions:</i>						
<i>New England</i>	17.15	16.27	16.46	17.20	18.35	18.12
<i>New York</i>	16.09	15.32	15.52	16.18	17.29	17.02
<i>Pennsylvania</i>	15.71	14.99	15.17	15.78	16.84	16.79

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## JANUARY 2019

## PRICES

	January 2019	January 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.37	\$18.69	(1.7)
Class I Skim	9.77	10.23	(4.5)
Class II @ 3.5% butterfat test	15.74	14.11	11.6
Class II Butterfat (per pound)	2.5051	2.4601	1.8
Class II Skim	7.22	5.70	26.7
Class II Nonfat Solids (per pound)	0.8022	0.6333	26.7
Class III @ 3.5% butterfat test	13.96	14.00	(0.3)
Class III Skim	5.41	5.61	(3.6)
Class IV @ 3.5% butterfat test	15.48	13.13	17.9
Class IV Skim	6.98	4.71	48.2
<b>Statistical Uniform Price</b>	16.42	15.70	4.6
<b>Producer Price Differential</b>	2.46	1.70	44.7
<b>Component Prices</b> (per pound):			
Butterfat	2.4981	2.4531	1.8
Nonfat Solids	0.7757	0.5235	48.2
Protein	1.1927	1.6612	(28.2)
Other Solids	0.2898	0.0787	268.2

## NUMBER OF HANDLERS AND POOL PLANTS

	January 2019	December# 2018	January 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	63	63
Producer-Handlers	14	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	77	74	77
Less handlers operating plants in more than one category	(9)	(8)	(9)
Total Number of Handlers	143	144	146
Pool Distributing Plants	45	47	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	59	59

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Aurora Organic Dairy	Columbia, MO	--	OF	(a)
CROPP Iowa	La Farge, WI	--	CSR	(a)
CROPP Wisconsin	La Farge, WI	--	CSR	(a)
Dairy Farmers of America, Inc. NC	Kansas City, MO	CSR	NPS	
DMS-Indiana Organic	Fairlawn, OH	CSR	NPS	
DMS-Michigan Organic	Fairlawn, OH	CSR	NPS	
Foremost Farms Organic IN	Baraboo, WI	CSR	NPS	
HP Hood LLC	Winchester, VA	PD	PR	
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(b)
Michigan Milk Producers Organic - IN	Novi, MI	CSR	NPS	
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
Oneida-Madison Milk Prod Coop Assn Inc	Syracuse, NY	NPS	9C	
Saputo Dairy Foods USA, LLC	Newington, CT	PD	PR	
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	
WWF Operating Company	Salt Lake City, UT	PR	NPS	
Dairy Marketing Services, LLC	N. Syracuse, NY	Name Change to: Dairy Farmers of America, LLC		

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit	ED - Exempt Distributing Plant	PD - Pool Distributing Plant
NPS - Not pooling milk or reporting sales in the Order during current month	OF - Other Federal Order Plant	PH - Producer Handler
PR - Partially Regulated Distributing Plant		9C - Cooperative as Handler
(a) New plant or unit effective January 2019.	(b) Effective December 2018.	