



Agricultural Marketing Service
Dairy Program

Northeast Marketing Area

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DECEMBER 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

| | <u>December 2018</u> | <u>December 2017</u> | <u>% Change</u> |
|--|----------------------|----------------------|-------------------|
| | <u>pounds</u> | | <u>daily avg.</u> |
| Receipts of Fluid Milk Products and Cream | | | |
| Producers | 2,218,945,559 | 2,260,218,902 | (1.8) |
| Other Sources | 82,326,731 | 74,759,503 | 10.1 |
| Fortification and Recon. (Skim Equivalent) | 13,134,691 | 166,636,843 | (92.1) |
| Overages | 155,100 | 1,750,833 | (91.1) |
| Beginning Inventory | <u>143,806,307</u> | <u>158,965,789</u> | (9.5) |
| Total Receipts | 2,458,368,388 | 2,662,331,870 | (7.7) |
| Average Daily Producer Receipts | 71,578,889 | 72,910,287 | (1.8) |
| Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources | | | |
| Class I Milk: | | | |
| Marketing Area | 714,860,172 | 747,986,723 | (4.4) |
| Other Federal Markets | 47,185,323 | 41,082,733 | 14.9 |
| Non-Federal Markets | <u>75,898,180</u> | <u>82,378,713</u> | (7.9) |
| Total Class I Milk | 837,943,675 | 871,448,169 | (3.8) |
| Total Class II Milk | 494,063,352 | 526,191,625 | (6.1) |
| Total Class III Milk | 583,883,999 | 582,144,423 | 0.3 |
| Total Class IV Milk | 528,663,237 | 525,286,546 | 0.6 |
| Total Milk Assigned to Minimum price | <u>13,814,125</u> | <u>7,261,107</u> | 90.2 |
| Total Utilization | 2,458,368,388 | 2,512,331,870 | (2.1) |
| Average Daily Class I Use | 27,030,441 | 28,111,231 | (3.8) |
| Average Component Tests of Producer Receipts | | | |
| | | | <u>% point</u> |
| Butterfat | 4.01% | 3.97% | 0.04 |
| True Protein | 3.19% | 3.17% | 0.02 |
| Other Solids | 5.73% | 5.74% | (0.01) |

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u> | <u>Location</u> |
|--------------------------------|------------------|
| Crescent Ridge Dairy, Inc. | Sharon, MA |
| Ronnybrook Farm Dairy, Inc. | Ancramdale, NY |
| Trickling Springs Creamery LLC | Chambersburg, PA |

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | December 2018 pounds | Butterfat percent | December 2017 pounds | Butterfat percent |
|---|-------------------------|----------------------|-------------------------|----------------------|
| Class I Milk* | | | | |
| Whole Milk | 246,529,256 | 3.31 | 248,332,461 | 3.28 |
| Organic Whole Milk | 14,573,203 | 3.26 | 15,308,928 | 3.29 |
| Reduced Fat Milk (2%)~ | 146,111,228 | 1.95 | 150,041,185 | 1.93 |
| Organic Reduced Fat Milk | 17,807,670 | 1.36 | 19,969,192 | 1.30 |
| Lowfat Milk (1%)~ | 98,706,438 | 0.97 | 107,311,903 | 0.95 |
| FatFree Milk (skim)~ | 56,588,692 | 0.12 | 63,542,021 | 0.10 |
| Flavored Whole Milk | 2,999,684 | 3.44 | 2,902,725 | 3.37 |
| Flavored Lower Fat Milk# | 34,800,926 | 0.63 | 34,216,847 | 0.66 |
| Buttermilk | 2,705,789 | 1.07 | 2,575,547 | 0.96 |
| Eggnog | 9,651,184 | 7.16 | 10,970,707 | 6.84 |
| Shrinkage, Overages & Interhandler Difference | 12,429,458 | 6.23 | 9,333,215 | 10.23 |
| Ending Inventory | 71,956,644 | 1.96 | 83,481,992 | 1.92 |
| Total Class I <i>in</i> Marketing Area | 714,860,172 | 2.24 | 747,986,723 | 2.22 |
| Class I <i>out of</i> Marketing Area | 123,083,503 | 2.35 | 123,461,446 | 2.21 |
| Total Class I Utilization | 837,943,675 | 2.25 | 871,448,169 | 2.22 |
| Class II Milk** | | | | |
| Packaged Cream | 85,967,108 | 18.52 | 89,017,710 | 18.98 |
| Nonpool Bulk | 50,109,988 | 10.50 | 44,370,121 | 13.14 |
| Bakery, Candy, and Soup Products | 44,546,772 | 4.60 | 46,825,041 | 3.67 |
| Cottage Cheese | 23,475,564 | 0.89 | 26,355,028 | 0.82 |
| Ricotta Cheese | 21,777,438 | 5.29 | 18,820,362 | 5.49 |
| Sour Cream and Aerated Cream | 12,019,440 | 16.79 | 12,740,152 | 15.52 |
| Yogurt | 172,889,230 | 0.81 | 194,080,641 | 0.72 |
| Ice Cream, Desserts, Condensed, and Mixes | 81,407,709 | 6.77 | 92,184,372 | 7.07 |
| Shrinkage, Overages & Interhandler Difference | 1,870,103 | 9.85 | 1,798,198 | 2.31 |
| Total Class II Utilization | 494,063,352 | 6.82 | 526,191,625 | 6.77 |
| Class III Milk** | | | | |
| Nonpool Bulk and Condensed Products | 5,378,463 | 1.69 | 5,752,072 | 2.34 |
| American-Type Cheeses | 208,347,029 | 3.98 | 203,926,913 | 3.80 |
| Cream Cheese | 67,909,053 | 14.36 | 66,889,921 | 13.76 |
| Italian-Type Cheeses | 243,690,149 | 2.95 | 235,218,873 | 3.12 |
| Swiss and Other-Type Cheeses | 39,494,651 | 3.43 | 70,378,081 | 3.46 |
| Shrinkage, Overages & Interhandler Difference | 19,064,654 | 4.46 | (21,437) | N/A |
| Total Class III Utilization | 583,883,999 | 4.71 | 582,144,423 | 4.61 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 9,141,763 | 13.85 | 12,332,943 | 9.46 |
| Condensed Products | 20,867,406 | 3.26 | 15,919,731 | 2.55 |
| Butter | 26,431,277 | 53.77 | 26,585,549 | 53.27 |
| Dried Milk Products | 380,863,330 | 0.16 | 367,414,188 | 0.21 |
| Shrinkage, Overages & Interhandler Difference | 17,600 | 44.19 | 18,977,913 | 3.77 |
| Ending Inventory | 88,667,273 | 6.41 | 80,746,093 | 6.33 |
| Skim Equivalent of NFMS to Fortify Class I | 2,674,588 | 0.04 | 3,310,129 | 0.10 |
| Total Class IV Utilization | 528,663,237 | 4.25 | 525,286,546 | 4.25 |
| Minimum Price Class | | | | |
| Animal Feed, Dumpage, and Other Uses^ | 13,814,125 | 1.64 | 7,261,107 | 1.70 |
| Total Minimum Price Class Utilization | 13,814,125 | 1.64 | 7,261,107 | 1.70 |
| Total Utilization | 2,458,368,388 | 4.18 | 2,512,331,870 | 4.15 |

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

DECEMBER
RECEIPTS OF PRODUCER MILK, BY STATE

| State | Receipts | | | | Number of Producers | | Daily Average Output | |
|--------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|--------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | thousand pounds | | percent | | | | pounds per farm | |
| CT | 34,745 | 34,945 | 1.6 | 1.5 | 83 | 92 | 13,504 | 12,253 |
| ME | 50,861 | 50,801 | 2.3 | 2.3 | 215 | 235 | 7,631 | 6,973 |
| MD | 52,820 | 60,844 | 2.4 | 2.7 | 313 | 343 | 5,444 | 5,722 |
| MA | 14,599 | 15,347 | 0.7 | 0.7 | 93 | 99 | 5,064 | 5,001 |
| NH | 18,917 | 20,180 | 0.8 | 0.9 | 86 | 92 | 7,096 | 7,076 |
| NY | 1,122,075 | 1,089,844 | 50.6 | 48.2 | 3,812 | 4,053 | 9,495 | 8,674 |
| PA | 675,021 | 729,834 | 30.4 | 32.3 | 4,619 | 4,890 | 4,714 | 4,815 |
| VT | 222,861 | 224,324 | 10.0 | 9.9 | 643 | 706 | 11,181 | 10,250 |
| VA | 2,134 | 1,671 | 0.1 | 0.1 | 26 | 21 | 2,647 | 2,567 |
| Other States | 24,913 # | 32,429 ## | 1.1 | 1.4 | 469 | 617 | 1,713 | 1,695 |
| Total/Avg. | 2,218,946 | 2,260,219 | 100.0 | 100.0 | 10,359 | 11,148 | 6,910 | 6,540 |

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* dollars/cwt | Class I | Class II | Class III pounds | Class IV | Total Receipts | Percent of Total Receipts |
|--|-------------|-------------|---------------------|-------------|----------------|---------------------------|
| 3.15 and above | 87,598,292 | 35,257,485 | 36,772,266 | 3,145,050 | 162,773,093 | 7.3 |
| 3.00 – 3.10 | 290,448,845 | 68,965,156 | 24,307,370 | 86,926,003 | 470,647,374 | 21.2 |
| 2.80 – 2.95 | 156,188,122 | 85,853,012 | 50,389,555 | 152,704,482 | 445,135,171 | 20.1 |
| 2.60 – 2.70 | 96,103,913 | 27,952,441 | 94,231,834 | 595,613 | 218,883,801 | 9.9 |
| 2.40 – 2.55 | 80,302,125 | 156,540,422 | 96,768,404 | 66,504,768 | 400,115,719 | 18.0 |
| 2.35 and below | 43,066,471 | 92,208,400 | 286,240,284 | 99,875,246 | 521,390,401 | 23.5 |
| Market Total | 753,707,768 | 466,776,916 | 588,709,713 | 409,751,162 | 2,218,945,559 | 100.0 |

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

| | May 2018 | June 2018 | July 2018 | August 2018 | September 2018 | October 2018 |
|---------------------|----------|-----------|-----------|-------------|----------------|--------------|
| Northeast Order | 15.80 | 16.11 | 15.35 | 15.54 | 16.21 | 17.30 |
| <i>Sub Regions:</i> | | | | | | |
| <i>New England</i> | 16.86 | 17.15 | 16.27 | 16.46 | 17.20 | 18.35 |
| <i>New York</i> | 15.80 | 16.09 | 15.32 | 15.52 | 16.18 | 17.29 |
| <i>Pennsylvania</i> | 15.38 | 15.71 | 14.99 | 15.17 | 15.78 | 16.84 |

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

DECEMBER 2018

PRICES

| | December 2018 | December 2017 | % Change |
|--|---------------|---------------|----------|
| Class Prices (reported per cwt unless noted otherwise): | | | |
| Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test | \$18.30 | \$20.13 | (9.1) |
| Class I Skim | 9.67 | 11.55 | (16.3) |
| Class II @ 3.5% butterfat test | 15.67 | 14.49 | 8.1 |
| Class II Butterfat (per pound) | 2.5150 | 2.5021 | 0.5 |
| Class II Skim | 7.12 | 5.94 | 19.9 |
| Class II Nonfat Solids (per pound) | 0.7911 | 0.6600 | 19.9 |
| Class III @ 3.5% butterfat test | 13.78 | 15.44 | (10.8) |
| Class III Skim | 5.18 | 6.95 | (25.5) |
| Class IV @ 3.5% butterfat test | 15.09 | 13.51 | 11.7 |
| Class IV Skim | 6.54 | 4.95 | 32.1 |
| Statistical Uniform Price | 16.27 | 16.71 | (2.6) |
| Producer Price Differential | 2.49 | 1.27 | 96.1 |
| Component Prices (per pound): | | | |
| Butterfat | 2.5080 | 2.4951 | 0.5 |
| Nonfat Solids | 0.7269 | 0.5503 | 32.1 |
| Protein | 1.1417 | 2.0378 | (44.0) |
| Other Solids | 0.2775 | 0.1070 | 159.3 |

NUMBER OF HANDLERS AND POOL PLANTS

| | December 2018 | November# 2018 | December 2017 |
|--|------------------|-------------------|------------------|
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 63 | 64 | 62 |
| Producer-Handlers | 14 | 14 | 15 |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders | 76 | 74 | 76 |
| Less handlers operating plants in more than one category | (8) | (8) | (8) |
| Total Number of Handlers | 145 | 144 | 145 |
| Pool Distributing Plants | 47 | 47 | 47 |
| Pool Supply Unit Plants | 2 | 2 | 2 |
| Pool Supply System Plants | 9 | 9 | 9 |
| Pool Supply Plants | 1 | 1 | 1 |
| Total Number of Pool Plants | 59 | 59 | 59 |

CHANGE IN LIST OF HANDLERS AND PLANTS*

| Name | Plant Location | CHANGED ** | | |
|--------------------------------------|----------------|------------|-----|-------|
| | | From | To | Expl. |
| CROPP Minnesota | La Farge, WI | -- | CSR | (a) |
| DMS - Michigan Organic | Fairlawn, OH | NPS | CSR | |
| HP Hood LLC | Batavia, NY | -- | PD | (a) |
| Merrymead Farm, Inc. | Lansdale, PA | PH | ED | (b) |
| Michigan Milk Producers Organic - MI | Novi, MI | NPS | CSR | |
| S. B. Winsor Dairy, Inc. | Johnston, RI | PD | ED | |

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PH - Producer Handler

PR - Partially Regulated Distributing Plant

Revised.

(a) New plant or unit effective December 2018.

(b) Effective November 2018.