



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### NOVEMBER 2018 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	November 2018	November 2017	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,117,733,890	2,180,743,203	(2.9)
Other Sources	60,279,165	64,664,386	(6.8)
Fortification and Recon. (Skim Equivalent)	12,303,380	17,486,656	(29.6)
Overages	1,751,348	102,665	N/A
Beginning Inventory	146,928,003	166,391,282	(11.7)
<b>Total Receipts</b>	<b>2,338,995,786</b>	<b>2,429,388,192</b>	<b>(3.7)</b>
Average Daily Producer Receipts	70,591,130	72,691,440	(2.9)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	711,046,775	737,919,213	(3.6)
Other Federal Markets	47,475,602	43,532,623	9.1
Non-Federal Markets	78,546,260	81,767,006	(3.9)
<b>Total Class I Milk</b>	<b>837,068,637</b>	<b>863,218,842</b>	<b>(3.0)</b>
Total Class II Milk	503,065,373	508,212,702	(1.0)
Total Class III Milk	597,415,578	573,569,769	4.2
Total Class IV Milk	395,330,695	478,338,922	(17.4)
Total Milk Assigned to Minimum price	6,115,503	6,047,957	1.1
<b>Total Utilization</b>	<b>2,338,995,786</b>	<b>2,429,388,192</b>	<b>(3.7)</b>
Average Daily Class I Use	27,902,288	28,773,961	(3.0)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	4.01%	3.95%	0.06
True Protein	3.21%	3.17%	0.04
Other Solids	5.75%	5.74%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Acramdale, NY
Trickling Springs Creamery, LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2018 pounds	Butterfat percent	November 2017 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	243,352,218	3.29	237,777,977	3.28
Organic Whole Milk	15,826,790	3.26	15,076,777	3.29
Reduced Fat Milk (2%)~	142,873,912	1.96	143,951,519	1.93
Organic Reduced Fat Milk	18,828,478	1.37	20,633,570	1.30
Lowfat Milk (1%)~	96,844,839	0.98	103,697,847	0.95
FatFree Milk (skim)~	56,413,520	0.11	62,174,620	0.10
Flavored Whole Milk	3,211,750	3.44	2,967,560	3.35
Flavored Lower Fat Milk#	35,782,480	0.59	36,299,462	0.62
Buttermilk	2,325,238	1.62	2,770,280	0.95
Eggnog	9,906,320	7.11	10,677,345	7.09
Shrinkage, Overages & Interhandler Difference	10,739,401	9.10	13,805,614	6.35
Ending Inventory	74,941,829	2.20	88,086,642	2.06
Total Class I <i>in</i> Marketing Area	711,046,775	2.29	737,919,213	2.20
Class I <i>out of</i> Marketing Area	126,021,862	2.58	125,299,629	2.43
Total Class I Utilization	837,068,637	2.34	863,218,842	2.23
<b>Class II Milk**</b>				
Packaged Cream	87,527,358	18.31	93,635,644	19.08
Nonpool Bulk	42,194,574	10.78	41,314,387	11.83
Bakery, Candy, and Soup Products	46,503,020	4.85	44,822,941	3.64
Cottage Cheese	25,397,813	0.86	26,002,138	0.82
Ricotta Cheese	19,362,004	5.47	21,745,919	5.57
Sour Cream and Aerated Cream	14,745,763	15.18	14,247,243	16.14
Yogurt	165,554,653	0.85	150,894,199	0.84
Ice Cream, Desserts, Condensed, and Mixes	99,008,791	7.14	114,006,675	7.27
Shrinkage, Overages & Interhandler Difference	2,771,397	N/A	1,543,556	N/A
Total Class II Utilization	503,065,373	6.92	508,212,702	7.41
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	7,133,032	1.48	11,319,998	2.19
American-Type Cheeses	199,482,872	3.99	200,888,176	3.74
Cream Cheese	77,906,736	12.42	62,042,388	13.69
Italian-Type Cheeses	249,573,618	2.93	254,155,513	3.06
Swiss and Other-Type Cheeses	45,218,874	3.36	45,165,860	3.58
Shrinkage, Overages & Interhandler Difference	18,100,446	4.51	(2,166)	N/A
Total Class III Utilization	597,415,578	4.59	573,569,769	4.48
<b>Class IV Milk**</b>				
Nonpool Bulk	11,547,271	11.43	10,947,181	8.92
Condensed Products	16,791,583	2.16	17,358,600	2.95
Butter	17,503,737	51.95	19,905,318	50.02
Dried Milk Products	277,561,954	0.33	334,853,546	0.35
Shrinkage, Overages & Interhandler Difference	28,698	71.77	20,552,712	4.09
Ending Inventory	68,665,451	7.15	70,229,896	6.48
Skim Equivalent of NFMS to Fortify Class I	3,232,001	0.04	4,491,669	1.23
Total Class IV Utilization	395,330,695	4.20	478,338,922	3.78
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	6,115,503	2.11	6,047,957	2.04
Total Minimum Price Class Utilization	6,115,503	2.11	6,047,957	2.04
<b>Total Utilization</b>	2,338,995,786	4.21	2,429,388,192	4.15

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**NOVEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	32,635	33,509	1.5	1.5	84	93	12,950	12,010
ME	48,063	49,053	2.3	2.2	216	235	7,417	6,958
MD	51,025	57,903	2.4	2.7	315	352	5,399	5,483
MA	14,095	14,815	0.7	0.7	94	99	4,998	4,988
NH	18,412	19,415	0.9	0.9	87	95	7,055	6,812
NY	1,070,157	1,057,087	50.5	48.5	3,835	4,083	9,302	8,630
PA	645,571	705,251	30.5	32.3	4,640	4,913	4,638	4,785
VT	210,779	215,890	9.9	9.9	646	722	10,876	9,967
VA	2,229	1,826	0.1	0.1	28	23	2,654	2,646
Other States	24,768 #	25,994 ##	1.2	1.2	486	421	1,699	2,058
Total/Avg.	2,117,734	2,180,743	100.0	100.0	10,431	11,036	6,767	6,587

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	86,739,777	33,516,859	35,849,248	1,652,194	157,758,078	7.5
3.00 – 3.10	290,635,889	68,744,865	16,009,286	58,288,747	433,678,787	20.5
2.80 – 2.95	158,385,811	87,914,313	47,266,868	122,130,642	415,697,634	19.6
2.60 – 2.70	96,550,855	34,071,547	92,831,320	1,045,398	224,499,120	10.6
2.40 – 2.55	83,332,917	158,367,245	93,940,300	37,330,143	372,970,605	17.6
2.35 and below	39,744,120	91,718,335	298,858,965	82,808,246	513,129,666	24.2
Market Total	755,389,369	474,333,164	584,755,987	303,255,370	2,117,733,890	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	April 2018	May 2018	June 2018	July 2018	August 2018	September 2018
Northeast Order	15.61	15.80	16.11	15.35	15.54	16.21
<i>Sub Regions:</i>						
<i>New England</i>	16.55	16.86	17.15	16.27	16.46	17.20
<i>New York</i>	15.39	15.80	16.09	15.32	15.52	16.18
<i>Pennsylvania</i>	15.44	15.38	15.71	14.99	15.17	15.78

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

**NOVEMBER 2018**

**PRICES**

	<u>November 2018</u>	<u>November 2017</u>	<u>% Change</u>
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.77	\$19.66	(4.5)
Class I Skim	10.06	10.53	(4.5)
Class II @ 3.5% butterfat test	15.63	15.32	2.0
Class II Butterfat (per pound)	2.5455	2.5616	(0.6)
Class II Skim	6.60	6.58	0.3
Class II Nonfat Solids (per pound)	0.7733	0.7311	5.8
Class III @ 3.5% butterfat test	14.44	16.88	(14.5)
Class III Skim	5.76	8.23	(30.0)
Class IV @ 3.5% butterfat test	15.06	13.99	7.6
Class IV Skim	6.40	5.23	22.4
<b>Statistical Uniform Price</b>	16.62	17.14	(3.0)
<b>Producer Price Differential</b>	2.18	0.26	738.5
<b>Component Prices</b> (per pound):			
Butterfat	2.5385	2.5546	(0.6)
Nonfat Solids	0.7110	0.5816	22.2
Protein	1.3419	2.3412	(42.7)
Other Solids	0.2714	0.1644	65.1

**NUMBER OF HANDLERS AND POOL PLANTS**

	<u>November 2018</u>	<u>October# 2018</u>	<u>November 2017</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	73	77
Less handlers operating plants in more than one category	(8)	(8)	(8)
Total Number of Handlers	144	144	146
Pool Distributing Plants	47	47	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	59	59

**CHANGE IN LIST OF HANDLERS AND PLANTS\***

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		
		<u>From</u>	<u>To</u>	<u>Expl.</u>
California Natural Products	Lathrop, CA	PR	OF	
C. F. Burger Creamery	Detroit, MI	OF	NPS	
Clover-Stornetta Farms	Petaluma, CA	NPS	OF	
DMS - Michigan Organic	Fairlawn, OH	CSR	NPS	
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(a)
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PH - Producer Handler

PR - Partially Regulated Distributing Plant

(a) Effective October 2018.

# Revised.