



Agricultural Marketing Service
Dairy Program

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

SEPTEMBER 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	<u>September 2018</u>	<u>September 2017</u>	<u>% Change</u>
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,144,953,569	2,179,847,133	(1.6)
Other Sources	57,816,050	51,360,670	12.6
Fortification and Recon. (Skim Equivalent)	13,286,061	14,353,868	(7.4)
Overages	51,642	76,471	(32.5)
Beginning Inventory	<u>135,600,416</u>	<u>142,748,015</u>	(5.0)
Total Receipts	2,351,707,738	2,388,386,157	(1.5)
Average Daily Producer Receipts	71,498,452	72,661,571	(1.6)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	677,550,252	711,002,604	(4.7)
Other Federal Markets	41,968,352	40,921,123	2.6
Non-Federal Markets	<u>78,739,973</u>	<u>73,513,633</u>	7.1
Total Class I Milk	798,258,577	825,437,360	(3.3)
Total Class II Milk	557,166,005	552,187,202	0.9
Total Class III Milk	589,739,109	575,906,938	2.4
Total Class IV Milk	399,413,057	428,898,180	(6.9)
Total Milk Assigned to Minimum price	<u>7,130,990</u>	<u>5,956,477</u>	19.7
Total Utilization	2,351,707,738	2,388,386,157	(1.5)
Average Daily Class I Use	26,608,619	27,514,579	(3.3)
Average Component Tests of Producer Receipts			
			<u>% point</u>
Butterfat	3.76%	3.83%	(0.07)
True Protein	3.05%	3.08%	(0.03)
Other Solids	5.74%	5.74%	0.00

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	September 2018 pounds	Butterfat percent	September 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	224,712,746	3.28	230,936,487	3.28
Organic Whole Milk	14,800,366	3.28	14,591,793	3.29
Reduced Fat Milk (2%)~	135,462,498	1.94	140,520,989	1.94
Organic Reduced Fat Milk	18,463,891	1.36	18,563,822	1.31
Lowfat Milk (1%)~	96,689,192	0.96	106,080,834	0.96
FatFree Milk (skim)~	54,714,991	0.10	62,430,922	0.10
Flavored Whole Milk	2,674,182	3.32	3,040,802	3.37
Flavored Lower Fat Milk#	36,791,939	0.58	38,774,559	0.55
Buttermilk	1,920,873	1.29	1,937,750	1.18
Eggnog	1,244,926	6.97	717,765	6.77
Shrinkage, Overages & Interhandler Difference	16,470,342	4.83	9,819,484	11.85
Ending Inventory	73,604,306	2.11	83,587,397	1.94
Total Class I <i>in</i> Marketing Area	677,550,252	2.14	711,002,604	2.15
Class I <i>out of</i> Marketing Area	120,708,325	2.21	114,434,756	2.07
Total Class I Utilization	798,258,577	2.15	825,437,360	2.14
Class II Milk**				
Packaged Cream	77,536,610	17.71	85,472,679	18.88
Nonpool Bulk	71,600,195	8.78	49,797,275	9.58
Bakery, Candy, and Soup Products	60,338,005	4.07	52,198,970	3.98
Cottage Cheese	24,393,813	0.96	26,772,117	0.86
Ricotta Cheese	14,739,792	5.33	18,021,774	6.44
Sour Cream and Aerated Cream	10,530,922	17.75	10,539,599	16.80
Yogurt	192,941,423	0.68	188,389,500	0.81
Ice Cream, Desserts, Condensed, and Mixes	103,533,688	8.15	119,033,486	7.45
Shrinkage, Overages & Interhandler Difference	1,551,557	0.08	1,961,802	0.85
Total Class II Utilization	557,166,005	6.30	552,187,202	6.62
Class III Milk**				
Nonpool Bulk and Condensed Products	5,163,266	3.48	3,111,550	5.27
American-Type Cheeses	205,725,449	3.75	205,144,647	3.65
Cream Cheese	70,375,968	12.32	95,019,434	9.47
Italian-Type Cheeses	263,259,738	2.76	226,148,263	2.91
Swiss and Other-Type Cheeses	45,294,680	3.51	46,481,234	3.42
Shrinkage, Overages & Interhandler Difference	(79,992)	N/A	1,810	39.17
Total Class III Utilization	589,739,109	4.31	575,906,938	4.32
Class IV Milk**				
Nonpool Bulk	8,439,224	12.84	8,688,499	11.33
Condensed Products	15,453,234	2.07	14,544,884	2.27
Butter	15,116,217	51.16	19,275,969	49.83
Dried Milk Products	252,754,840	0.32	301,922,712	0.37
Shrinkage, Overages & Interhandler Difference	17,822,951	3.56	17,034,549	4.85
Ending Inventory	87,302,830	5.41	64,539,134	6.95
Skim Equivalent of NFMS to Fortify Class I	2,523,761	0.04	2,892,433	0.05
Total Class IV Utilization	399,413,057	3.83	428,898,180	4.05
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	7,130,990	3.35	5,956,477	2.00
Total Minimum Price Class Utilization	7,130,990	3.35	5,956,477	2.00
Total Utilization	2,351,707,738	3.96	2,388,386,157	4.04

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

SEPTEMBER
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	32,968	32,361	1.5	1.5	86	92	12,778	11,725
ME	49,578	49,426	2.3	2.3	221	239	7,478	6,893
MD	50,637	56,207	2.4	2.6	319	359	5,291	5,219
MA	14,841	15,290	0.7	0.7	95	99	5,207	5,148
NH	18,140	19,680	0.8	0.9	87	96	6,950	6,833
NY	1,087,714	1,068,374	50.7	49.0	3,869	4,127	9,371	8,629
PA	649,002	693,179	30.3	31.8	4,693	4,916	4,610	4,700
VT	214,754	216,149	10.0	9.9	655	716	10,929	10,063
VA	1,635	1,694	0.1	0.1	22	22	2,477	2,567
Other States	25,685 #	27,487 ##	1.2	1.2	584	593	1,466	1,545
Total/Avg.	2,144,954	2,179,847	100.0	100.0	10,631	11,259	6,725	6,454

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	83,113,713	34,855,039	36,728,890	8,392,065	163,089,707	7.6
3.00 – 3.10	276,656,530	80,301,523	12,929,119	61,676,782	431,563,954	20.1
2.80 – 2.95	143,281,074	106,193,994	51,009,067	116,415,673	416,899,808	19.4
2.60 – 2.70	89,690,606	29,088,256	91,560,939	3,791,839	214,131,640	10.0
2.40 – 2.55	79,318,088	186,175,911	89,994,008	46,039,039	401,527,046	18.7
2.35 and below	40,915,832	94,269,807	303,883,252	78,672,523	517,741,414	24.2
Market Total	712,975,843	530,884,530	586,105,275	314,987,921	2,144,953,569	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	February 2018	March 2018	April 2018	May 2018	June 2018	July 2018
Northeast Order	14.93	15.08	15.61	15.80	16.11	15.35
<i>Sub Regions:</i>						
<i>New England</i>	15.90	16.08	16.55	16.86	17.15	16.27
<i>New York</i>	14.86	15.03	15.39	15.80	16.09	15.32
<i>Pennsylvania</i>	14.60	14.74	15.44	15.38	15.71	14.99

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

SEPTEMBER 2018

PRICES

	September 2018	September 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.10	\$19.96	(9.3)
Class I Skim	9.17	9.58	(4.3)
Class II @ 3.5% butterfat test	15.13	16.80	(9.9)
Class II Butterfat (per pound)	2.5512	2.8629	(10.9)
Class II Skim	6.43	7.03	(8.5)
Class II Nonfat Solids (per pound)	0.7144	0.7811	(8.5)
Class III @ 3.5% butterfat test	16.09	16.36	(1.7)
Class III Skim	7.45	6.59	13.1
Class IV @ 3.5% butterfat test	14.81	15.86	(6.6)
Class IV Skim	6.12	6.08	0.7
Statistical Uniform Price	16.71	17.89	(6.6)
Producer Price Differential	0.62	1.53	(59.5)
Component Prices (per pound):			
Butterfat	2.5442	2.8559	(10.9)
Nonfat Solids	0.6801	0.6753	0.7
Protein	2.0029	1.6988	17.9
Other Solids	0.2098	0.2241	(6.4)

NUMBER OF HANDLERS AND POOL PLANTS

	September 2018	August 2018	September 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	61	63
Producer-Handlers	14	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	76	76	76
Less handlers operating plants in more than one category	(9)	(10)	(8)
Total Number of Handlers	142	142	146
Pool Distributing Plants	45	46	48
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	58	60

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		
		From	To	Expl.
DMS-Indiana Organic	Fairlawn, OH	NPS	CSR	
DMS-Michigan Organic	Fairlawn, OH	NPS	CSR	
Foremost Farms Organic IN	Baraboo, WI	NPS	CSR	
Michigan Milk Producers Organic - IN	Novi, MI	NPS	CSR	
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR	
Saputo Dairy Foods USA, LLC	Murray, KY	PR	OF	
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

PH - Producer Handler

OF - Other Federal Order Plant

ED - Exempt Distributing Plant

PR - Partially Regulated Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month