



Agricultural Marketing Service
Dairy Program

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AUGUST 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	August 2018	August 2017	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,268,411,274	2,274,416,676	(0.3)
Other Sources	66,760,930	53,790,831	24.1
Fortification and Recon. (Skim Equivalent)	15,539,988	14,682,694	5.8
Overages	1,850,012	295,178	N/A
Beginning Inventory	144,728,210	148,611,759	(2.6)
Total Receipts	2,497,290,414	2,491,797,138	0.2
Average Daily Producer Receipts	73,174,557	73,368,280	(0.3)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	668,892,484	681,218,713	(1.8)
Other Federal Markets	43,155,305	46,268,558	(6.7)
Non-Federal Markets	76,220,359	75,224,317	1.3
Total Class I Milk	788,268,148	802,711,588	(1.8)
Total Class II Milk	599,913,747	621,807,378	(3.5)
Total Class III Milk	660,114,728	631,914,144	4.5
Total Class IV Milk	442,839,894	429,125,226	3.2
Total Milk Assigned to Minimum price	6,153,897	6,238,802	(1.4)
Total Utilization	2,497,290,414	2,491,797,138	0.2
Average Daily Class I Use	25,428,005	25,893,922	(1.8)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.71%	3.76%	(0.05)
True Protein	3.00%	3.04%	(0.04)
Other Solids	5.74%	5.74%	0.00

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	August 2018 pounds	Butterfat percent	August 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	236,837,510	3.28	231,935,268	3.28
Organic Whole Milk	14,637,868	3.27	15,092,215	3.29
Reduced Fat Milk (2%)~	138,615,703	1.95	140,364,504	1.94
Organic Reduced Fat Milk	20,073,319	1.32	20,004,688	1.28
Lowfat Milk (1%)~	93,992,715	0.96	99,632,467	0.95
FatFree Milk (skim)~	54,301,276	0.10	60,997,962	0.11
Flavored Whole Milk	2,709,910	3.32	2,957,652	3.39
Flavored Lower Fat Milk#	20,851,748	0.96	19,760,836	0.92
Buttermilk and Eggnog	2,635,698	1.90	2,225,563	1.57
Shrinkage, Overages & Interhandler Difference	11,017,298	5.94	8,793,239	8.00
Ending Inventory	73,219,439	1.92	79,454,319	1.91
Total Class I <i>in</i> Marketing Area	668,892,484	2.18	681,218,713	2.15
Class I <i>out of</i> Marketing Area	119,375,664	2.13	121,492,875	2.05
Total Class I Utilization	788,268,148	2.17	802,711,588	2.13
Class II Milk**				
Packaged Cream	82,735,432	17.82	86,516,596	18.37
Nonpool Bulk	68,691,059	9.75	73,201,086	9.39
Bakery, Candy, and Soup Products	60,759,294	3.93	62,930,845	4.24
Cottage Cheese	31,516,620	0.91	29,574,787	0.86
Ricotta Cheese	9,948,036	6.57	12,866,386	6.59
Sour Cream and Aerated Cream	12,432,325	17.55	11,912,294	16.27
Yogurt	209,743,297	0.75	216,738,187	0.71
Ice Cream, Desserts, Condensed, and Mixes	122,129,823	8.75	127,540,066	8.42
Shrinkage, Overages & Interhandler Difference	1,957,861	N/A	527,131	4.22
Total Class II Utilization	599,913,747	6.53	621,807,378	6.56
Class III Milk**				
Nonpool Bulk and Condensed Products	15,762,231	1.68	3,971,627	9.73
American-Type Cheeses	221,065,137	3.68	209,637,602	3.63
Cream Cheese	88,541,128	10.04	92,412,603	9.77
Italian-Type Cheeses	279,641,353	2.74	257,339,463	2.92
Swiss and Other-Type Cheeses	55,104,879	3.25	49,480,609	4.19
Shrinkage, Overages & Interhandler Difference	0	0.00	19,072,240	3.83
Total Class III Utilization	660,114,728	4.05	631,914,144	4.33
Class IV Milk**				
Nonpool Bulk	11,442,626	8.95	11,533,115	10.29
Condensed Products	13,530,601	1.77	13,105,975	2.09
Butter	16,387,821	51.90	15,976,207	44.28
Dried Milk Products	321,971,356	0.31	324,594,688	0.28
Shrinkage, Overages & Interhandler Difference	15,997,452	4.09	691	N/A
Ending Inventory	61,381,102	5.96	61,681,026	6.52
Skim Equivalent of NFMS to Fortify Class I	2,128,936	0.05	2,233,524	0.04
Total Class IV Utilization	442,839,894	3.41	429,125,226	3.14
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	6,153,897	2.48	6,238,802	2.22
Total Minimum Price Class Utilization	6,153,897	2.48	6,238,802	2.22
Total Utilization	2,497,290,414	3.94	2,491,797,138	3.97

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

AUGUST
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	34,226	32,878	1.5	1.4	87	93	12,690	11,404
ME	51,458	52,808	2.3	2.3	222	239	7,477	7,128
MD	54,413	57,305	2.4	2.5	320	356	5,485	5,193
MA	15,615	16,114	0.7	0.7	96	100	5,247	5,198
NH	19,334	20,497	0.8	0.9	93	97	6,706	6,816
NY	1,150,108	1,118,024	50.7	49.2	3,885	4,142	9,550	8,707
PA	693,191	722,298	30.6	31.8	4,721	4,926	4,736	4,730
VT	224,498	226,935	9.9	10.0	656	719	11,039	10,181
VA	1,872	1,793	0.1	0.1	23	22	2,626	2,628
Other States	23,696 #	25,765 ##	1.0	1.1	280	506	2,730	1,643
Total/Avg.	2,268,411	2,274,417	100.0	100.0	10,383	11,200	7,048	6,551

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	93,262,139	33,704,558	46,332,741	5,192,531	178,491,969	7.9
3.00 – 3.10	277,719,384	87,445,189	13,944,240	71,373,383	450,482,196	19.8
2.80 – 2.95	135,286,007	107,675,728	68,420,523	133,030,428	444,412,686	19.6
2.60 – 2.70	89,721,987	31,407,847	91,304,579	296,699	212,731,112	9.4
2.40 – 2.55	70,633,419	210,898,550	97,140,117	45,291,580	423,963,666	18.7
2.35 and below	39,816,349	96,460,870	332,738,300	89,314,126	558,329,645	24.6
Market Total	706,439,285	567,592,742	649,880,500	344,498,747	2,268,411,274	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	January 2018	February 2018	March 2018	April 2018	May 2018	June 2018
Northeast Order	16.01	14.93	15.08	15.61	15.80	16.11
Sub Regions:						
New England	16.96	15.90	16.08	16.55	16.86	17.15
New York	15.93	14.86	15.03	15.39	15.80	16.09
Pennsylvania	15.71	14.60	14.74	15.44	15.38	15.71

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

AUGUST 2018

PRICES

	August 2018	August 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$17.40	\$19.97	(12.9)
Class I Skim	8.71	9.80	(11.1)
Class II @ 3.5% butterfat test	15.07	17.56	(14.2)
Class II Butterfat (per pound)	2.6079	3.0179	(13.6)
Class II Skim	6.16	7.25	(15.0)
Class II Nonfat Solids (per pound)	0.6844	0.8056	(15.0)
Class III @ 3.5% butterfat test	14.95	16.57	(9.8)
Class III Skim	6.06	6.25	(3.0)
Class IV @ 3.5% butterfat test	14.63	16.61	(11.9)
Class IV Skim	5.73	6.29	(8.9)
Statistical Uniform Price	16.21	18.33	(11.6)
Producer Price Differential	1.26	1.76	(28.4)
Component Prices (per pound):			
Butterfat	2.6009	3.0109	(13.6)
Nonfat Solids	0.6369	0.6984	(8.8)
Protein	1.6245	1.5536	4.6
Other Solids	0.1741	0.2425	(28.2)

NUMBER OF HANDLERS AND POOL PLANTS

	August 2018	July 2018	August 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	61	61
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	76	75	78
Less handlers operating plants in more than one category	(10)	(9)	(9)
Total Number of Handlers	142	142	145
Pool Distributing Plants	46	46	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	57

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		
		From	To	Expl.
DMS-Ohio Organic	Fairlawn, OH	NPS	CSR	
Garelick Farms, Inc.	Lynn, MA	PD	OOB	(a)
Mapleline Farm Home Delivery Service, Inc.	Hadley, MA	PH	ED	(b)
NFO Organic - WV	Shiloh, OH	NPS	CSR	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	NPS	PR	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

PH - Producer Handler

PR - Partially Regulated Distributing Plant

OOB - Out of Business

NPS - Not pooling milk or reporting sales in the Order during current month

(a) Effective August 17, 2018.

(b) Effective June 2018 only.