



Agricultural Marketing Service
Dairy Programs

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MARCH 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	March 2018	March 2017	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,370,770,918	2,396,008,746	(1.1)
Other Sources	85,030,150	58,534,168	45.3
Fortification and Recon. (Skim Equivalent)	12,934,793	13,343,026	(3.1)
Overages	27,006	238,210	(88.7)
Beginning Inventory	164,212,352	169,382,543	(3.1)
Total Receipts	2,632,975,219	2,637,506,693	(0.2)
Average Daily Producer Receipts	76,476,481	77,290,605	(1.1)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	729,376,062	747,605,662	(2.4)
Other Federal Markets	40,518,445	39,509,586	2.6
Non-Federal Markets	83,749,395	75,688,254	10.7
Total Class I Milk	853,643,902	862,803,502	(1.1)
Total Class II Milk	590,009,169	596,194,562	(1.0)
Total Class III Milk	602,301,477	596,025,692	1.1
Total Class IV Milk	577,937,227	565,812,090	2.1
Total Milk Assigned to Minimum price	9,083,444	16,670,847	(45.5)
Total Utilization	2,632,975,219	2,637,506,693	(0.2)
Average Daily Class I Use	27,536,900	27,832,371	(1.1)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.91%	3.92%	(0.01)
True Protein	3.11%	3.13%	(0.02)
Other Solids	5.76%	5.75%	0.01

* Product pounds based on reports of handlers.

N/A = Not applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2018 pounds	Butterfat percent	March 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	247,059,063	3.28	235,965,346	3.27
Organic Whole Milk	16,732,660	3.28	16,318,633	3.28
Reduced Fat Milk (2%)~	147,137,580	1.94	146,582,920	1.94
Organic Reduced Fat Milk	20,342,140	1.33	23,126,702	1.25
Lowfat Milk (1%)~	108,361,149	0.95	116,163,049	0.95
FatFree Milk (skim)~	62,356,839	0.10	67,748,795	0.09
Flavored Whole Milk	4,030,159	2.97	2,892,326	3.38
Flavored Lower Fat Milk#	35,831,790	0.65	43,201,721	0.53
Buttermilk	2,326,056	1.12	2,347,148	1.17
Eggnog	135,944	6.91	138	9.42
Shrinkage, Overages & Interhandler Difference	8,834,892	9.53	8,275,011	7.80
Ending Inventory	76,227,790	1.85	84,983,873	1.85
Total Class I <i>in</i> Marketing Area	729,376,062	2.12	747,605,662	2.02
Class I <i>out of</i> Marketing Area	124,267,840	2.05	115,197,840	1.95
Total Class I Utilization	853,643,902	2.11	862,803,502	2.02
Class II Milk**				
Packaged Cream	89,484,877	17.81	81,842,684	18.62
Nonpool Bulk	52,213,494	9.73	65,367,661	9.88
Bakery, Candy, and Soup Products	60,393,210	3.88	57,108,949	3.87
Cottage Cheese	31,158,806	0.95	23,916,617	0.88
Ricotta Cheese	18,202,769	6.15	17,173,003	5.40
Sour Cream and Aerated Cream	11,364,452	17.24	11,085,509	17.06
Yogurt	201,018,935	0.78	204,198,634	0.72
Ice Cream, Desserts, Condensed, and Mixes	125,625,014	7.93	135,471,843	7.15
Shrinkage, Overages & Interhandler Difference	547,612	6.41	29,662	N/A
Total Class II Utilization	590,009,169	6.49	596,194,562	6.40
Class III Milk**				
Nonpool Bulk and Condensed Products	6,217,393	3.43	10,828,772	1.23
American-Type Cheeses	222,736,062	3.71	215,519,430	3.69
Cream Cheese	74,762,524	12.00	63,568,829	12.73
Italian-Type Cheeses	250,028,167	3.06	238,378,801	3.16
Swiss and Other-Type Cheeses	48,558,667	5.05	67,746,842	5.06
Shrinkage, Overages & Interhandler Difference	(1,336)	N/A	(16,982)	N/A
Total Class III Utilization	602,301,477	4.57	596,025,692	4.56
Class IV Milk**				
Nonpool Bulk	12,459,253	9.77	11,249,101	9.90
Condensed Products	15,652,031	2.73	13,141,956	2.14
Butter	30,061,357	50.02	35,526,148	45.12
Dried Milk Products	416,646,714	0.19	405,559,894	0.31
Shrinkage, Overages & Interhandler Difference	21,386,791	3.41	19,712,023	3.84
Ending Inventory	77,231,286	6.14	78,578,008	5.46
Skim Equivalent of NFMS to Fortify Class I	4,499,795	1.15	2,044,960	0.06
Total Class IV Utilization	577,937,227	3.98	565,812,090	4.20
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	9,083,444	1.78	16,670,847	1.54
Total Minimum Price Class Utilization	9,083,444	1.78	16,670,847	1.54
Total Utilization	2,632,975,219	4.07	2,637,506,693	4.05

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

MARCH
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	36,722	35,018	1.5	1.5	90	94	13,162	12,017
ME	51,768	52,671	2.2	2.2	229	237	7,292	7,169
MD	65,851	69,927	2.8	2.9	319	340	6,659	6,634
MA	15,782	17,283	0.6	0.7	99	101	5,142	5,520
NH	20,698	23,450	0.9	1.0	91	100	7,337	7,564
NY	1,127,892	1,151,231	47.6	48.0	3,972	4,120	9,160	9,014
PA	791,086	780,870	33.4	32.6	4,836	4,988	5,277	5,050
VT	228,146	232,418	9.6	9.7	694	737	10,605	10,173
VA	2,033	1,554	0.1	0.1	23	18	2,852	2,784
Other States	30,793 #	31,587 ##	1.3	1.3	402	537	2,471	1,897
Total/Avg.	2,370,771	2,396,009	100.0	100.0	10,755	11,272	7,111	6,857

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	111,278,756	37,277,211	34,268,307	3,169,420	185,993,694	7.8
3.00 – 3.10	292,567,880	83,369,219	21,985,533	117,049,855	514,972,487	21.7
2.80 – 2.95	144,136,566	115,880,210	51,934,301	182,915,860	494,866,937	20.9
2.60 – 2.70	95,185,513	32,319,489	94,237,393	350,465	222,092,860	9.4
2.40 – 2.55	79,250,757	189,627,659	91,602,825	59,904,909	420,386,150	17.7
2.35 and below	46,455,277	96,592,380	303,298,984	86,112,149	532,458,790	22.5
Market Total	768,874,749	555,066,168	597,327,343	449,502,658	2,370,770,918	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	August 2017	September 2017	October 2017	November 2017	December 2017	January 2018
	dollars per hundredweight					
Northeast Order	18.14	17.94	17.57	17.65	17.17	16.01
<i>Sub Regions:</i>						
<i>New England</i>	18.96	18.80	18.51	18.63	18.25	16.96
<i>New York</i>	17.99	17.79	17.49	17.56	17.07	15.93
<i>Pennsylvania</i>	17.97	17.79	17.30	17.37	16.85	15.71

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

**MARCH 2018
PRICES**

	March 2018	March 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$16.61	\$20.15	(17.6)
Class I Skim	8.63	11.90	(27.5)
Class II @ 3.5% butterfat test	13.88	16.21	(14.4)
Class II Butterfat (per pound)	2.4343	2.4246	0.4
Class II Skim	5.55	8.00	(30.6)
Class II Nonfat Solids (per pound)	0.6167	0.8889	(30.6)
Class III @ 3.5% butterfat test	14.22	15.81	(10.1)
Class III Skim	5.93	7.61	(22.1)
Class IV @ 3.5% butterfat test	13.04	14.32	(8.9)
Class IV Skim	4.71	6.07	(22.4)
Statistical Uniform Price	15.06	17.30	(12.9)
Producer Price Differential	0.84	1.49	(43.6)
Component Prices (per pound):			
Butterfat	2.4273	2.4176	0.4
Nonfat Solids	0.5232	0.6747	(22.5)
Protein	1.8066	1.8198	(0.7)
Other Solids	0.0556	0.3345	(83.4)

NUMBER OF HANDLERS AND POOL PLANTS

	March 2018	February 2018	March 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	61	62
Producer-Handlers	14	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	77	78	78
Less handlers operating plants in more than one category	(9)	(9)	(8)
Total Number of Handlers	145	144	147
Pool Distributing Plants	47	46	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	58	58

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DMS-Indiana Organic	Fairlawn, OH	NPS	CSR	
Foremost Farms Organic IN	Baraboo, WI	NPS	CSR	
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)
Michigan Milk Producers Organic-IN	Novi, MI	NPS	CSR	
NFO Organic-WV	Shiloh, OH	NPS	CSR	
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	NPS	PR	
Sunrise Family Farms, Inc	Norwich, NY	ED	NPS	(b)
Steamburg Milk Producers Cooperative, Inc.	Otto, NY	9c	NPS	
United Ag Services Inc	Seneca Falls, NY	--	9c	
WWF Operating Company	Salt Lake City, UT	PR	NPS	(c)
A.B. Munroe Dairy, Inc.	East Providence, RI		Name Change to: Munroe Dairy LLC	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant: CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant
 NPS - Not pooling milk or reporting sales in the Order during current month PD - Pool Distributing Plant
 OF - Other Federal Order Plant PR - Partially Regulated Distributing Plant PH - Producer Handler
 9C - Cooperative as Handler

(a) Effective Feb 2018.

(b) Effective Aug 2017.

(c) Effective Feb 2018 only.