



Agricultural Marketing Service
Dairy Programs

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

NOVEMBER 2017 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	November 2017	November 2016	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,180,743,203	2,174,588,599	0.3
Other Sources	64,664,386	54,646,871	18.3
Fortification and Recon. (Skim Equivalent)	17,486,656	14,029,215	24.6
Overages	102,665	219,245	(53.2)
Beginning Inventory	166,391,282	158,304,189	5.1
Total Receipts	2,429,388,192	2,401,788,119	1.1
Average Daily Producer Receipts	72,691,440	72,486,287	0.3
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	737,919,213	726,342,728	1.6
Other Federal Markets	43,532,623	42,527,043	2.4
Non-Federal Markets	81,767,006	73,584,280	11.1
Total Class I Milk	863,218,842	842,454,051	2.5
Total Class II Milk	508,212,702	514,819,316	(1.3)
Total Class III Milk	573,569,769	573,444,395	0.0
Total Class IV Milk	478,338,922	464,828,860	2.9
Total Milk Assigned to Minimum price	6,047,957	6,241,497	(3.1)
Total Utilization	2,429,388,192	2,401,788,119	1.1
Average Daily Class I Use	28,773,961	28,081,802	2.5
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.95%	3.92%	0.03
True Protein	3.17%	3.18%	(0.01)
Other Solids	5.74%	5.75%	(0.01)

* Product pounds based on reports of handlers.

N/A = Not applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Manands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2017 pounds	Butterfat percent	November 2016 pounds	Butterfat percent
Class I Milk*				
Whole Milk	237,777,977	3.28	228,220,047	3.28
Organic Whole Milk	15,076,777	3.29	15,816,569	3.29
Reduced Fat Milk (2%)~	143,951,519	1.93	143,055,405	1.93
Organic Reduced Fat Milk	20,633,570	1.30	22,559,771	1.29
Lowfat Milk (1%)~	103,697,847	0.95	109,292,335	0.96
FatFree Milk (skim)~	62,174,620	0.10	67,949,958	0.09
Flavored Whole Milk	2,967,560	3.35	2,683,068	3.39
Flavored Lower Fat Milk#	36,299,462	0.62	36,778,679	0.57
Buttermilk	2,770,280	0.95	2,340,887	1.11
Eggnog	10,677,345	7.09	9,884,485	7.21
Shrinkage, Overages & Interhandler Difference	13,805,614	6.35	6,172,466	13.50
Ending Inventory	88,086,642	2.06	81,589,058	2.05
Total Class I <i>in</i> Marketing Area	737,919,213	2.20	726,342,728	2.16
Class I <i>out of</i> Marketing Area	125,299,629	2.43	116,111,323	2.25
Total Class I Utilization	863,218,842	2.23	842,454,051	2.18
Class II Milk**				
Packaged Cream	93,635,644	19.08	98,155,640	18.87
Nonpool Bulk	41,314,387	11.83	42,339,216	8.81
Bakery, Candy, and Soup Products	44,822,941	3.64	49,371,046	3.50
Cottage Cheese	26,002,138	0.82	22,641,025	0.84
Ricotta Cheese	21,745,919	5.57	19,813,838	5.72
Sour Cream and Aerated Cream	14,247,243	16.14	16,505,758	14.17
Yogurt	150,894,199	0.84	158,930,960	0.64
Ice Cream, Desserts, Condensed, and Mixes	114,006,675	7.27	107,174,046	7.02
Shrinkage, Overages & Interhandler Difference	1,543,556	N/A	(112,213)	N/A
Total Class II Utilization	508,212,702	7.41	514,819,316	7.03
Class III Milk**				
Nonpool Bulk and Condensed Products	11,319,998	2.19	2,684,065	5.43
American-Type Cheeses	196,808,363	3.75	196,051,957	4.28
Cream Cheese	62,042,388	13.69	75,174,671	12.50
Italian-Type Cheeses	231,893,342	3.09	245,469,760	2.83
Swiss and Other-Type Cheeses	71,507,844	3.32	54,063,942	3.36
Shrinkage, Overages & Interhandler Difference	(2,166)	N/A	0	0.00
Total Class III Utilization	573,569,769	4.48	573,444,395	4.65
Class IV Milk**				
Nonpool Bulk	10,947,181	8.92	10,635,311	9.44
Condensed Products	17,358,600	2.95	18,765,475	2.63
Butter	19,905,318	50.02	17,315,448	57.86
Dried Milk Products	334,853,546	0.35	314,856,889	0.36
Shrinkage, Overages & Interhandler Difference	20,552,712	4.09	17,921,367	4.58
Ending Inventory	70,229,896	6.48	80,100,446	5.68
Skim Equivalent of NFMS to Fortify Class I	4,491,669	1.23	5,233,924	0.30
Total Class IV Utilization	478,338,922	3.78	464,828,860	3.88
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	6,047,957	2.04	6,241,497	1.64
Total Minimum Price Class Utilization	6,047,957	2.04	6,241,497	1.64
Total Utilization	2,429,388,192	4.15	2,401,788,119	4.14

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

N/A = Not Applicable.

^ As defined in section 1000.40 of the Order.

NOVEMBER
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	33,509	31,410	1.5	1.4	93	95	12,010	11,021
ME	49,053	49,223	2.2	2.3	235	241	6,958	6,808
MD	57,903	56,229	2.7	2.6	352	355	5,483	5,280
MA	14,815	16,042	0.7	0.7	99	104	4,988	5,142
NH	19,415	21,496	0.9	1.0	95	100	6,812	7,165
NY	1,057,087	1,066,078	48.5	49.0	4,083	4,168	8,630	8,526
PA	705,251	688,083	32.3	31.6	4,913	5,062	4,785	4,531
VT	215,890	216,510	9.9	10.0	722	747	9,967	9,661
VA	1,826	1,410	0.1	0.1	23	18	2,646	2,611
Other States	25,994 #	28,108 ##	1.2	1.3	421	568	2,058	1,650
Total/Avg.	2,180,743	2,174,589	100.0	100.0	11,036	11,458	6,587	6,326

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	107,036,962	36,256,030	34,227,243	4,217,802	181,738,037	8.3
3.00 – 3.10	283,963,233	82,186,433	19,371,892	84,042,164	469,563,722	21.5
2.80 – 2.95	151,154,262	89,843,756	49,406,213	160,277,544	450,681,775	20.7
2.60 – 2.70	96,077,097	32,451,126	90,228,223	1,433,654	220,190,100	10.1
2.40 – 2.55	83,265,247	139,465,672	81,922,159	45,331,275	349,984,353	16.1
2.35 and below	44,822,254	92,622,264	295,368,740	75,771,958	508,585,216	23.3
Market Total	766,319,055	472,825,281	570,524,470	371,074,397	2,180,743,203	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	April 2017	May 2017	June 2017	July 2017	August 2017	September 2017
Northeast Order	16.58	16.53	17.31	17.67	18.14	17.94
<i>Sub Regions:</i>						
<i>New England</i>	17.66	17.63	18.37	18.54	18.96	18.80
<i>New York</i>	16.45	16.40	17.15	17.60	17.99	17.79
<i>Pennsylvania</i>	16.32	16.24	17.07	17.41	17.97	17.79

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

NOVEMBER 2017

PRICES

	<u>November 2017</u>	<u>November 2016</u>	<u>% Change</u>
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.66	\$18.03	9.0
Class I Skim	10.53	11.04	(4.6)
Class II @ 3.5% butterfat test	15.32	14.60	4.9
Class II Butterfat (per pound)	2.5616	2.1114	21.3
Class II Skim	6.58	7.47	(11.9)
Class II Nonfat Solids (per pound)	0.7311	0.8300	(11.9)
Class III @ 3.5% butterfat test	16.88	16.76	0.7
Class III Skim	8.23	9.74	(15.5)
Class IV @ 3.5% butterfat test	13.99	13.76	1.7
Class IV Skim	5.23	6.63	(21.1)
Statistical Uniform Price	17.14	16.34	4.9
Producer Price Differential	0.26	(0.42)	(161.9)
Component Prices (per pound):			
Butterfat	2.5546	2.1044	21.4
Nonfat Solids	0.5816	0.7367	(21.1)
Protein	2.3412	2.8085	(16.6)
Other Solids	0.1644	0.1750	(6.1)

NUMBER OF HANDLERS AND POOL PLANTS

	<u>November 2017</u>	<u>October# 2017</u>	<u>November 2016</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	63	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	78	77	76
Less handlers operating plants in more than one category	(8)	(8)	(8)
Total Number of Handlers	146	147	145
Pool Distributing Plants	47	48	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	60	57

Revised.

CHANGE IN LIST OF HANDLERS AND PLANTS*

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		<u>Expl.</u>
		<u>From</u>	<u>To</u>	
Darigold, Inc.	Boise, ID	NPS	PR	
Mountain Fresh Dairy	Binghamton, NY	ED	NPS	(a)
PET Dairy-Richmond	Richmond, VA	OF	OOB	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	OF	NPS	(b)
S.B. Winsor Dairy, Inc.	Johnston, RI	PD	ED	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

PR - Partially Regulated Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OOB - Out of Business

OF - Other Federal Order Plant

(a) Effective July 2017.

(b) Effective October 2017.