



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### OCTOBER 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	October 2017	October 2016	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,242,902,158	2,245,122,589	(0.1)
Other Sources	52,885,056	51,008,446	3.7
Fortification and Recon. (Skim Equivalent)	14,289,167	17,721,527	(19.4)
Overages	183,624	81,128	126.3
Beginning Inventory	145,633,019	159,828,023	(8.9)
<b>Total Receipts</b>	<b>2,455,893,024</b>	<b>2,473,761,713</b>	<b>(0.7)</b>
Average Daily Producer Receipts	72,351,683	72,423,309	(0.1)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	731,903,499	734,730,695	(0.4)
Other Federal Markets	45,114,386	45,343,972	(0.5)
Non-Federal Markets	78,872,517	73,098,713	7.9
Total Class I Milk	855,890,402	853,173,380	0.3
Total Class II Milk	593,504,731	565,603,065	4.9
Total Class III Milk	593,669,717	570,002,868	4.2
Total Class IV Milk	407,348,010	478,081,856	(14.8)
Total Milk Assigned to Minimum price	5,480,164	6,900,544	(20.6)
<b>Total Utilization</b>	<b>2,455,893,024</b>	<b>2,473,761,713</b>	<b>(0.7)</b>
Average Daily Class I Use	27,609,368	27,521,722	0.3
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.85%	3.84%	0.01
True Protein	3.12%	3.16%	(0.04)
Other Solids	5.74%	5.73%	0.01

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Manands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2017 pounds	Butterfat percent	October 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	231,627,631	3.28	226,278,425	3.28
Organic Whole Milk	16,242,259	3.24	14,990,821	3.29
Reduced Fat Milk (2%)~	141,192,829	1.94	143,518,294	1.93
Organic Reduced Fat Milk	20,535,136	1.31	21,007,985	1.26
Lowfat Milk (1%)~	107,875,177	0.95	113,702,471	0.96
FatFree Milk (skim)~	63,292,960	0.11	69,672,407	0.09
Flavored Whole Milk	3,174,169	3.84	2,840,324	3.38
Flavored Lower Fat Milk#	42,974,937	0.54	41,477,391	0.54
Buttermilk	2,559,368	0.88	1,990,950	1.12
Eggnog	3,934,634	7.11	3,738,277	7.02
Shrinkage, Overages & Interhandler Difference	8,656,072	9.35	11,427,355	8.02
Ending Inventory	89,838,327	2.12	84,085,995	2.02
Total Class I <i>in</i> Marketing Area	731,903,499	2.13	734,730,695	2.09
Class I <i>out of</i> Marketing Area	123,986,903	2.30	118,442,685	2.19
Total Class I Utilization	855,890,402	2.15	853,173,380	2.10
<b>Class II Milk**</b>				
Packaged Cream	91,992,679	18.36	83,962,733	18.45
Nonpool Bulk	48,647,948	11.28	63,012,867	8.98
Bakery, Candy, and Soup Products	61,041,541	4.24	57,139,574	4.37
Cottage Cheese	27,721,846	0.82	24,005,785	0.78
Ricotta Cheese	20,976,080	5.25	21,402,337	4.89
Sour Cream and Aerated Cream	13,902,147	15.32	14,478,025	14.46
Yogurt	205,503,567	0.75	186,821,636	0.65
Ice Cream, Desserts, Condensed, and Mixes	122,738,265	7.62	114,983,769	7.48
Shrinkage, Overages & Interhandler Difference	980,658	8.97	(203,661)	N/A
Total Class II Utilization	593,504,731	6.64	565,603,065	6.50
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	6,876,857	3.83	2,926,375	7.77
American-Type Cheeses	204,993,902	3.56	199,085,312	3.96
Cream Cheese	81,799,331	11.47	77,324,068	12.94
Italian-Type Cheeses	222,213,476	2.95	239,520,601	2.89
Swiss and Other-Type Cheeses	77,786,151	3.38	51,146,512	3.29
Shrinkage, Overages & Interhandler Difference	0	0.00	0	0.00
Total Class III Utilization	593,669,717	4.40	570,002,868	4.69
<b>Class IV Milk**</b>				
Nonpool Bulk	13,041,810	10.14	9,108,957	11.68
Condensed Products	18,364,589	2.33	17,867,853	2.52
Butter	16,740,957	53.84	17,509,987	55.11
Dried Milk Products	260,994,275	0.26	336,157,336	0.27
Shrinkage, Overages & Interhandler Difference	18,195,664	3.82	20,712,572	3.51
Ending Inventory	76,536,653	5.32	72,370,718	6.06
Skim Equivalent of NFMS to Fortify Class I	3,474,062	0.04	4,354,433	0.35
Total Class IV Utilization	407,348,010	3.98	478,081,856	3.60
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	5,480,164	2.10	6,900,544	1.68
Total Minimum Price Class Utilization	5,480,164	2.10	6,900,544	1.68
<b>Total Utilization</b>	2,455,893,024	4.08	2,473,761,713	3.99

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

N/A = Not Applicable.

^ As defined in section 1000.40 of the Order.

**OCTOBER  
RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	35,086	32,280	1.6	1.4	93	95	12,170	10,961
ME	51,123	50,876	2.3	2.3	239	241	6,900	6,810
MD	54,800	57,742	2.4	2.6	353	355	5,008	5,247
MA	15,484	16,596	0.7	0.7	101	105	4,946	5,099
NH	20,252	22,151	0.9	1.0	96	101	6,805	7,075
NY	1,099,812	1,106,012	49.0	49.3	4,101	4,185	8,651	8,525
PA	713,486	703,674	31.8	31.3	4,950	5,056	4,650	4,490
VT	224,019	223,412	10.0	9.9	718	752	10,065	9,584
VA	1,649	1,498	0.1	0.1	22	18	2,418	2,684
Other States	27,191 #	30,882 ##	1.2	1.4	491	601	1,786	1,658
<b>Total/Avg.</b>	<b>2,242,902</b>	<b>2,245,123</b>	<b>100.0</b>	<b>100.0</b>	<b>11,164</b>	<b>11,509</b>	<b>6,481</b>	<b>6,293</b>

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	107,682,925	37,789,512	37,279,825	5,217,096	187,969,358	8.4
3.00 – 3.10	287,665,125	90,230,849	21,009,360	61,618,550	460,523,884	20.6
2.80 – 2.95	154,644,442	115,808,817	57,471,452	137,035,345	464,960,056	20.7
2.60 – 2.70	93,641,241	34,867,193	89,038,248	5,165,516	222,712,198	9.9
2.40 – 2.55	83,175,133	185,978,553	69,880,243	33,543,830	372,577,759	16.6
2.35 and below	41,669,466	100,523,188	314,038,771	77,927,478	534,158,903	23.8
<b>Market Total</b>	<b>768,478,332</b>	<b>565,198,112</b>	<b>588,717,899</b>	<b>320,507,815</b>	<b>2,242,902,158</b>	<b>100.0</b>

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	March 2017	April 2017	May 2017	June 2017	July 2017	August 2017
Northeast Order	17.85	16.58	16.53	17.31	17.67	18.14
<i>Sub Regions:</i>						
<i>New England</i>	18.84	17.66	17.63	18.37	18.54	18.96
<i>New York</i>	17.74	16.45	16.40	17.15	17.60	17.99
<i>Pennsylvania</i>	17.59	16.32	16.24	17.07	17.41	17.97

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## OCTOBER 2017

## PRICES

	October 2017	October 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.69	\$19.85	(0.8)
Class I Skim	9.92	12.03	(17.5)
Class II @ 3.5% butterfat test	15.95	14.09	13.2
Class II Butterfat (per pound)	2.6716	2.0563	29.9
Class II Skim	6.84	7.14	(4.2)
Class II Nonfat Solids (per pound)	0.7600	0.7933	(4.2)
Class III @ 3.5% butterfat test	16.69	14.82	12.6
Class III Skim	7.63	7.92	(3.7)
Class IV @ 3.5% butterfat test	14.85	13.66	8.7
Class IV Skim	5.72	6.72	(14.9)
<b>Statistical Uniform Price</b>	17.44	16.23	7.5
<b>Producer Price Differential</b>	0.75	1.41	(46.8)
<b>Component Prices</b> (per pound):			
Butterfat	2.6646	2.0493	30.0
Nonfat Solids	0.6357	0.7469	(14.9)
Protein	2.1084	2.2975	(8.2)
Other Solids	0.1853	0.1351	37.2

## NUMBER OF HANDLERS AND POOL PLANTS

	October 2017	September 2017	October 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	63
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	78	78	75
Less handlers operating plants in more than one category	(8)	(8)	(8)
Total Number of Handlers	148	148	145
Pool Distributing Plants	48	48	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	58

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DMS - Michigan Organic	Fairlawn, OH	CSR	NPS	
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	NPS	OF	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant