



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### APRIL 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	April 2017	April 2016	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,354,834,796	2,265,949,083	3.9
Other Sources	69,929,472	76,078,796	(8.1)
Fortification and Recon. (Skim Equivalent)	15,847,671	17,237,376	(8.1)
Overages	40,344	86,564	(53.4)
Beginning Inventory	164,168,248	174,328,363	(5.8)
<b>Total Receipts</b>	<b>2,604,820,531</b>	<b>2,533,680,182</b>	<b>2.8</b>
Average Daily Producer Receipts	78,494,493	75,531,636	3.9
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	679,013,124	718,979,897	(5.6)
Other Federal Markets	37,285,819	39,169,236	(4.8)
Non-Federal Markets	67,769,689	67,007,708	1.1
<b>Total Class I Milk</b>	<b>784,068,632</b>	<b>825,156,841</b>	<b>(5.0)</b>
Total Class II Milk	572,603,374	582,434,567	(1.7)
Total Class III Milk	595,342,474	549,877,591	8.3
Total Class IV Milk	614,009,178	553,644,303	10.9
Total Milk Assigned to Minimum price	38,796,873	22,566,880	71.9
<b>Total Utilization</b>	<b>2,604,820,531</b>	<b>2,533,680,182</b>	<b>2.8</b>
Average Daily Class I Use	26,135,621	27,505,228	(5.0)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.86%	3.83%	0.03
True Protein	3.09%	3.09%	0.00
Other Solids	5.75%	5.75%	0.00

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	April 2017 pounds	Butterfat percent	April 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	217,344,239	3.28	217,629,233	3.28
Organic Whole Milk	13,545,869	3.28	13,503,278	3.29
Reduced Fat Milk (2%)~	133,339,209	1.93	141,250,420	1.94
Organic Reduced Fat Milk	19,254,219	1.29	20,851,146	1.20
Lowfat Milk (1%)~	101,943,223	0.95	113,735,755	0.95
FatFree Milk (skim)~	61,633,415	0.09	72,355,159	0.09
Flavored Whole Milk	2,550,368	3.34	2,763,982	3.35
Flavored Lower Fat Milk#	33,845,011	0.58	40,431,467	0.53
Buttermilk	1,961,707	1.19	1,836,382	1.08
Eggnog	87,890	3.46	4,790	1.63
Shrinkage, Overages & Interhandler Difference	8,071,363	5.94	8,975,307	6.65
Ending Inventory	85,436,611	1.81	85,642,978	1.76
Total Class I <i>in</i> Marketing Area	679,013,124	2.03	718,979,897	1.97
Class I <i>out of</i> Marketing Area	105,055,508	1.95	106,176,944	1.86
Total Class I Utilization	784,068,632	2.02	825,156,841	1.96
<b>Class II Milk**</b>				
Packaged Cream	78,630,853	19.10	76,213,593	18.26
Nonpool Bulk	57,795,194	9.99	59,365,678	10.90
Bakery, Candy, and Soup Products	49,852,632	4.06	61,705,957	4.03
Cottage Cheese	26,825,840	0.95	26,001,045	0.92
Ricotta Cheese	15,408,597	5.08	9,920,077	6.24
Sour Cream and Aerated Cream	11,716,339	18.38	10,166,896	15.83
Yogurt	189,390,616	0.69	195,107,145	0.60
Ice Cream, Desserts, Condensed, and Mixes	142,844,264	6.98	142,116,285	6.77
Shrinkage, Overages & Interhandler Difference	139,039	36.20	1,837,891	4.78
Total Class II Utilization	572,603,374	6.52	582,434,567	6.22
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	11,454,082	3.23	2,841,538	16.93
American-Type Cheeses	207,769,477	3.68	202,730,753	3.51
Cream Cheese	64,259,586	13.51	66,484,357	14.52
Italian-Type Cheeses	234,303,491	2.99	225,657,815	2.73
Swiss and Other-Type Cheeses	77,571,500	4.57	52,209,658	2.95
Shrinkage, Overages & Interhandler Difference	(15,662)	N/A	(46,530)	N/A
Total Class III Utilization	595,342,474	4.58	549,877,591	4.53
<b>Class IV Milk**</b>				
Nonpool Bulk	17,686,662	7.52	8,398,495	14.18
Condensed Products	13,600,274	2.59	12,329,366	1.84
Butter	33,410,548	43.58	26,789,297	54.10
Dried Milk Products	426,978,758	0.28	395,134,854	0.34
Shrinkage, Overages & Interhandler Difference	20,387,915	3.01	20,284,422	3.34
Ending Inventory	99,625,372	5.30	87,710,983	5.72
Skim Equivalent of NFMS to Fortify Class I	2,319,649	0.05	2,996,886	0.56
Total Class IV Utilization	614,009,178	3.80	553,644,303	4.14
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	38,796,873	0.72	22,566,880	0.62
Total Minimum Price Class Utilization	38,796,873	0.72	22,566,880	0.62
<b>Total Utilization</b>	2,604,820,531	3.99	2,533,680,182	3.96

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

**APRIL**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	34,466	33,476	1.5	1.5	93	100	12,353	11,159
ME	52,009	52,160	2.2	2.3	237	240	7,315	7,244
MD	75,266	69,847	3.2	3.1	347	363	7,230	6,414
MA	17,050	17,273	0.7	0.7	101	108	5,627	5,331
NH	22,414	22,915	0.9	1.0	99	103	7,547	7,416
NY	1,140,101	1,071,031	48.4	47.3	4,137	4,275	9,186	8,351
PA	755,947	738,186	32.1	32.6	4,954	5,073	5,086	4,850
VT	227,480	225,830	9.7	10.0	739	770	10,261	9,776
VA	1,913	2,170	0.1	0.1	18	24	3,541	3,014
Other States	28,189 #	33,061 ##	1.2	1.4	292	442	3,218	2,493
Total/Avg.	2,354,835	2,265,949	100.0	100.0	11,017	11,498	7,125	6,569

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	98,329,714	38,102,949	36,092,673	10,457,471	182,982,807	7.8
3.00 – 3.10	258,645,813	93,651,731	27,181,140	121,732,263	501,210,947	21.3
2.80 – 2.95	128,189,566	100,733,063	47,365,944	203,926,469	480,215,042	20.4
2.60 – 2.70	90,301,279	34,575,649	88,628,550	7,080,470	220,585,948	9.4
2.40 – 2.55	71,762,188	189,425,476	83,661,280	73,519,584	418,368,528	17.7
2.35 and below	44,808,376	89,410,987	310,693,719	106,558,442	551,471,524	23.4
Market Total	692,036,936	545,899,855	593,623,306	523,274,699	2,354,834,796	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017
	dollars per hundredweight					
Northeast Order	17.04	16.68	17.09	18.57	18.95	18.38
<i>Sub Regions:</i>						
<i>New England</i>	18.13	17.73	18.16	19.70	20.13	19.62
<i>New York</i>	16.82	16.44	16.77	18.28	18.69	18.11
<i>Pennsylvania</i>	16.88	16.56	17.04	18.48	18.82	18.23

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

APRIL 2017

PRICES

		April 2017	April 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):				
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$19.30	\$16.99	13.6
Class I Skim		11.00	9.47	16.2
Class II @ 3.5% butterfat test		14.81	13.54	9.4
Class II Butterfat (per pound)		2.3618	2.2446	5.2
Class II Skim		6.78	5.89	15.1
Class II Nonfat Solids (per pound)		0.7533	0.6544	15.1
Class III @ 3.5% butterfat test		15.22	13.63	11.7
Class III Skim		7.23	6.01	20.3
Class IV @ 3.5% butterfat test		14.01	12.68	10.5
Class IV Skim		5.98	5.02	19.1
<b>Statistical Uniform Price</b>		16.39	14.85	10.4
<b>Producer Price Differential</b>		1.17	1.22	(4.1)
<b>Component Prices</b> (per pound):				
	Butterfat	2.3548	2.2376	5.2
	Nonfat Solids	0.6641	0.5573	19.2
	Protein	1.6955	1.8450	(8.1)
	Other Solids	0.3350	0.0489	585.1

NUMBER OF HANDLERS AND POOL PLANTS

	April 2017	March# 2017	April 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	60	61	63
Producer-Handlers	14	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	81	81	73
Less handlers operating plants in more than one category	(8)	(9)	(8)
<b>Total Number of Handlers</b>	<b>147</b>	<b>148</b>	<b>143</b>
Pool Distributing Plants	45	45	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	8
Pool Supply Plants	1	1	2
<b>Total Number of Pool Plants</b>	<b>57</b>	<b>57</b>	<b>58</b>

# Revised.

CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DMS - Michigan Organic	Fairlawn, OH	CSR	NPS	
Kings Creamery, LLC	Lancaster, PA	--	ED	(a)
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
NFO Organic-WV	Shiloh, OH	CSR	NPS	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	PR	NPS	
Sinton Dairy Foods	Colorado Springs, CO	--	PR	(a)
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PH - Producer Handler

NPS - Not pooling milk or reporting sales in the Order during current month

PR - Partially Regulated Plant

(a) Effective March 2017.