



Agricultural Marketing Service
Dairy Programs

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

MARCH 2017 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	March 2017	March 2016	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,396,008,746	2,305,085,206	3.9
Other Sources	58,534,168	77,493,502	(24.5)
Fortification and Recon. (Skim Equivalent)	13,343,026	16,497,858	(19.1)
Overages	238,210	144,969	64.3
Beginning Inventory	169,382,543	168,903,015	0.3
Total Receipts	2,637,506,693	2,568,124,550	2.7
Average Daily Producer Receipts	77,290,605	74,357,587	3.9
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	747,605,662	745,755,270	0.2
Other Federal Markets	39,509,586	38,613,397	2.3
Non-Federal Markets	75,688,254	69,038,193	9.6
Total Class I Milk	862,803,502	853,406,860	1.1
Total Class II Milk	596,194,562	604,953,562	(1.4)
Total Class III Milk	596,025,692	550,206,999	8.3
Total Class IV Milk	565,812,090	553,641,704	2.2
Total Milk Assigned to Minimum price	16,670,847	5,915,425	181.8
Total Utilization	2,637,506,693	2,568,124,550	2.7
Average Daily Class I Use	27,832,371	27,529,254	1.1
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.92%	3.86%	0.06
True Protein	3.13%	3.10%	0.03
Other Solids	5.75%	5.76%	(0.01)

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2017 pounds	Butterfat percent	March 2016 pounds	Butterfat percent
Class I Milk*				
Whole Milk	235,965,346	3.27	221,868,298	3.28
Organic Whole Milk	16,318,633	3.28	14,615,960	3.29
Reduced Fat Milk (2%)~	146,582,920	1.94	144,792,440	1.95
Organic Reduced Fat Milk	23,126,702	1.25	21,769,352	1.20
Lowfat Milk (1%)~	116,163,049	0.95	119,377,666	0.96
FatFree Milk (skim)~	67,748,795	0.09	75,051,487	0.09
Flavored Whole Milk	2,892,326	3.38	2,663,136	3.36
Flavored Lower Fat Milk#	43,201,721	0.53	42,502,805	0.53
Buttermilk	2,347,148	1.17	2,377,379	1.08
Eggnog	138	9.42	156,844	4.94
Shrinkage, Overages & Interhandler Difference	8,275,011	7.80	8,341,438	8.35
Ending Inventory	84,983,873	1.85	92,238,465	1.79
Total Class I <i>in</i> Marketing Area	747,605,662	2.02	745,755,270	1.98
Class I <i>out of</i> Marketing Area	115,197,840	1.95	107,651,590	1.86
Total Class I Utilization	862,803,502	2.02	853,406,860	1.96
Class II Milk**				
Packaged Cream	81,842,684	18.62	84,032,865	18.48
Nonpool Bulk	65,367,661	9.88	65,279,726	10.01
Bakery, Candy, and Soup Products	57,108,949	3.87	59,603,787	4.32
Cottage Cheese	23,916,617	0.88	28,898,577	0.80
Ricotta Cheese	17,173,003	5.40	19,258,850	4.93
Sour Cream and Aerated Cream	11,085,509	17.06	13,056,892	14.94
Yogurt	204,198,634	0.72	200,391,293	0.60
Ice Cream, Desserts, Condensed, and Mixes	135,471,843	7.15	134,177,368	7.14
Shrinkage, Overages & Interhandler Difference	29,662	N/A	254,204	36.41
Total Class II Utilization	596,194,562	6.40	604,953,562	6.39
Class III Milk**				
Nonpool Bulk and Condensed Products	10,828,772	1.23	3,203,241	15.43
American-Type Cheeses	215,519,430	3.69	210,382,500	3.53
Cream Cheese	63,568,829	12.73	66,052,781	15.21
Italian-Type Cheeses	238,378,801	3.16	224,267,820	2.78
Swiss and Other-Type Cheeses	67,746,842	5.06	46,257,097	3.44
Shrinkage, Overages & Interhandler Difference	(16,982)	N/A	43,560	38.49
Total Class III Utilization	596,025,692	4.56	550,206,999	4.69
Class IV Milk**				
Nonpool Bulk	11,249,101	9.90	7,886,562	11.37
Condensed Products	13,141,956	2.14	14,521,896	2.62
Butter	35,526,148	45.12	26,697,448	53.59
Dried Milk Products	405,559,894	0.31	399,943,927	0.30
Shrinkage, Overages & Interhandler Difference	19,712,023	3.84	19,011,807	3.90
Ending Inventory	78,578,008	5.46	82,083,813	5.59
Skim Equivalent of NFMS to Fortify Class I	2,044,960	0.06	3,496,251	0.04
Total Class IV Utilization	565,812,090	4.20	553,641,704	3.99
Minimum Price Class				
Animal Feed and Dumpage	16,670,847	1.54	5,915,425	1.77
Total Minimum Price Class Utilization	16,670,847	1.54	5,915,425	1.77
Total Utilization	2,637,506,693	4.05	2,568,124,550	4.03

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

MARCH
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	35,018	34,659	1.5	1.5	94	99	12,017	11,293
ME	52,671	52,898	2.2	2.3	237	241	7,169	7,080
MD	69,927	70,458	2.9	3.1	340	360	6,634	6,313
MA	17,283	17,644	0.7	0.8	101	109	5,520	5,222
NH	23,450	23,561	1.0	1.0	100	105	7,564	7,238
NY	1,151,231	1,086,609	48.0	47.1	4,120	4,282	9,014	8,186
PA	780,870	754,299	32.6	32.7	4,988	5,073	5,050	4,796
VT	232,418	231,285	9.7	10.0	737	770	10,173	9,689
VA	1,554	1,645	0.1	0.1	18	17	2,784	3,122
Other States	31,587 #	32,027 ##	1.3	1.4	537	394	1,897	2,622
Total/Avg.	2,396,009	2,305,085	100.0	100.0	11,272	11,450	6,857	6,494

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Michigan, Missouri, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	111,808,910	40,156,315	36,945,669	6,147,623	195,058,517	8.1
3.00 – 3.10	286,125,559	105,879,944	20,170,800	108,538,786	520,715,089	21.7
2.80 – 2.95	145,503,772	113,828,798	40,946,621	187,528,844	487,808,035	20.4
2.60 – 2.70	101,685,906	30,693,669	91,425,835	1,483,297	225,288,707	9.4
2.40 – 2.55	77,808,563	190,377,422	79,976,810	63,371,233	411,534,028	17.2
2.35 and below	45,407,744	88,415,429	322,848,302	98,932,895	555,604,370	23.2
Market Total	768,340,454	569,351,577	592,314,037	466,002,678	2,396,008,746	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017
Northeast Order	16.55	17.04	16.68	17.09	18.57	18.95
<i>Sub Regions:</i>						
<i>New England</i>	17.68	18.13	17.73	18.16	19.70	20.13
<i>New York</i>	16.35	16.82	16.44	16.77	18.28	18.69
<i>Pennsylvania</i>	16.36	16.88	16.56	17.04	18.48	18.82

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

MARCH 2017

PRICES

	March 2017	March 2016	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$20.15	\$17.03	18.3
Class I Skim	11.90	8.79	35.4
Class II @ 3.5% butterfat test	16.21	13.57	19.5
Class II Butterfat (per pound)	2.4246	2.2098	9.7
Class II Skim	8.00	6.05	32.2
Class II Nonfat Solids (per pound)	0.8889	0.6722	32.2
Class III @ 3.5% butterfat test	15.81	13.74	15.1
Class III Skim	7.61	6.25	21.8
Class IV @ 3.5% butterfat test	14.32	12.74	12.4
Class IV Skim	6.07	5.21	16.5
Statistical Uniform Price	17.30	14.81	16.8
Producer Price Differential	1.49	1.07	39.3
Component Prices (per pound):			
Butterfat	2.4176	2.2028	9.8
Nonfat Solids	0.6747	0.5786	16.6
Protein	1.8198	1.9206	(5.2)
Other Solids	0.3345	0.0501	567.7

NUMBER OF HANDLERS AND POOL PLANTS

	March 2017	February 2017	March 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	63	63
Producer-Handlers	15	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			73
Regulated under Other Federal Orders	79	80	
Less handlers operating plants in more than one category	(9)	(8)	(9)
Total Number of Handlers	146	149	142
Pool Distributing Plants	45	45	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	8
Pool Supply Plants	1	1	2
Total Number of Pool Plants	57	57	58

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Cooperative Regions of Organic Producer Pools	La Farge, WI	NPS	CSR	(a)
CROPP West Virginia	La Farge, WI	CSR	NPS	(a)
Darigold, Inc.	Boise, ID	PR	NPS	
DFA - Minnesota Organic	Milwaukee, WI	NPS	CSR	
NFO Organic VA	Shiloh, OH	CSR	NPS	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	NPS	PR	
Scenic Central Milk Producers - WI	Yuba, WI	CSR	NPS	
White Eagle Cooperative Assoc.	South Bend, IN	9C	NPS	
Wright's Dairy Farm, Inc.	North Smithfield, RI	ED	PH	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant: CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant
 9C - Cooperative as Handler - No Plant Location PH - Producer Handler PR - Partially Regulated Plant
 NPS - Not pooling milk or reporting sales in the Order during current month
 (a) Effective February 2017.