



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### NOVEMBER 2016 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	November 2016	November 2015	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,174,588,599	2,081,940,716	4.5
Other Sources	54,646,871	54,152,932	0.9
Fortification and Recon. (Skim Equivalent)	14,029,215	13,639,761	2.9
Overages	219,245	529,557	(58.6)
Beginning Inventory	158,304,189	145,913,204	8.5
<b>Total Receipts</b>	<b>2,401,788,119</b>	<b>2,296,176,170</b>	<b>4.6</b>
Average Daily Producer Receipts	72,486,287	69,398,024	4.5
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	726,342,726	734,377,674	(1.1)
Other Federal Markets	42,527,043	42,881,482	(0.8)
Non-Federal Markets	73,584,280	72,928,940	0.9
<b>Total Class I Milk</b>	<b>842,454,049</b>	<b>850,188,096</b>	<b>(0.9)</b>
Total Class II Milk	514,819,318	509,038,924	1.1
Total Class III Milk	573,444,395	540,021,868	6.2
Total Class IV Milk	464,828,860	392,014,127	18.6
Total Milk Assigned to Minimum price	6,241,497	4,913,155	27.0
<b>Total Utilization</b>	<b>2,401,788,119</b>	<b>2,296,176,170</b>	<b>4.6</b>
Average Daily Class I Use	28,081,802	28,339,603	(0.9)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.92%	3.88%	0.04
True Protein	3.18%	3.16%	0.02
Other Solids	5.75%	5.72%	0.03

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name	Location
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2016 pounds	Butterfat percent	November 2015 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	228,220,047	3.28	216,100,507	3.28
Organic Whole Milk	15,816,569	3.29	13,068,122	3.28
Reduced Fat Milk	143,055,405	1.93	143,714,884	1.94
Organic Reduced Fat Milk	22,559,771	1.29	20,012,948	1.17
Lowfat Milk	109,292,335	0.96	115,847,023	0.96
FatFree Plain	65,969,998	0.09	74,540,326	0.11
FatFree Fortified	1,979,960	0.06	2,741,520	0.08
Flavored Milk and Drinks	39,461,747	0.76	40,367,670	0.73
Buttermilk	2,340,887	1.11	2,234,168	1.21
Eggnog	9,884,485	7.21	9,058,041	7.18
Shrinkage, Overages & Interhandler Difference	6,172,466	13.50	6,094,133	16.87
Ending Inventory	81,589,058	2.05	90,598,332	1.96
Total Class I <i>in</i> Marketing Area	726,342,728	2.16	734,377,674	2.11
Class I <i>out of</i> Marketing Area	116,111,323	2.25	115,810,422	2.19
Total Class I Utilization	842,454,051	2.18	850,188,096	2.12
<b>Class II Milk**</b>				
Packaged Cream	98,155,640	18.87	86,166,520	17.95
Nonpool Bulk	42,339,216	8.81	57,912,297	9.56
Bakery, Candy, and Soup Products	49,371,046	3.50	49,265,789	3.81
Cottage Cheese	22,641,025	0.84	23,486,706	0.77
Ricotta Cheese	19,813,838	5.72	21,194,068	5.25
Sour Cream and Aerated Cream	16,505,758	14.17	15,873,375	14.52
Yogurt	158,930,960	0.64	157,276,744	0.61
Ice Cream, Desserts, Condensed, and Mixes	107,174,046	7.02	97,582,598	7.52
Shrinkage, Overages & Interhandler Difference	(112,213)	N/A	280,827	9.67
Total Class II Utilization	514,819,316	7.03	509,038,924	6.84
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	2,684,065	5.43	4,220,535	25.86
American-Type Cheeses	196,051,957	4.28	195,559,281	3.62
Cream Cheese	75,174,671	12.50	71,564,919	11.49
Italian-Type Cheeses	245,469,760	2.83	210,597,343	2.87
Swiss and Other-Type Cheeses	54,063,942	3.36	40,778,349	3.33
Shrinkage, Overages & Interhandler Difference	0	0.00	17,301,441	4.14
Total Class III Utilization	573,444,395	4.65	540,021,868	4.54
<b>Class IV Milk**</b>				
Nonpool Bulk	10,635,311	9.44	9,185,581	12.68
Condensed Products	18,765,475	2.63	15,350,825	2.67
Butter	17,315,448	57.86	16,448,124	56.00
Dried Milk Products	314,856,889	0.36	263,853,904	0.35
Shrinkage, Overages & Interhandler Difference	17,921,367	4.58	(18,315)	N/A
Ending Inventory	80,100,446	5.68	82,041,459	6.27
Skim Equivalent of NFMS to Fortify Class I	5,233,924	0.30	5,152,549	0.03
Total Class IV Utilization	464,828,860	3.88	392,014,127	4.30
Minimum Price Class				
Animal Feed and Dumpage	6,241,497	1.64	4,913,155	2.01
Total Minimum Price Class Utilization	6,241,497	1.64	4,913,155	2.01
<b>Total Utilization</b>	2,401,788,119	4.14	2,296,176,170	4.11

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not Applicable.

**NOVEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2016	2015	2016	2015	2016	2015	2016	2015
	thousand pounds		percent				pounds per farm	
CT	31,410	30,861	1.4	1.5	95	99	11,021	10,391
ME	49,223	47,474	2.3	2.3	241	243	6,808	6,512
MD	56,229	57,406	2.6	2.7	355	376	5,280	5,089
MA	16,042	15,824	0.7	0.8	104	110	5,142	4,795
NH	21,496	21,797	1.0	1.0	100	106	7,165	6,854
NY	1,066,078	997,679	49.0	47.9	4,168	4,322	8,526	7,695
PA	688,083	667,816	31.6	32.1	5,062	5,134	4,531	4,336
VT	216,510	212,128	10.0	10.2	747	780	9,661	9,065
VA	1,410	1,734	0.1	0.1	18	23	2,611	2,512
Other States	28,108 #	29,222 ##	1.3	1.4	568	475	1,650	2,051
Total/Avg.	2,174,589	2,081,941	100.0	100.0	11,458	11,668	6,326	5,948

# Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	108,753,834	38,085,226	35,911,790	5,431,616	188,182,466	8.7
3.00 – 3.10	281,223,493	89,055,543	13,774,276	57,181,614	441,234,926	20.3
2.80 – 2.95	141,641,557	92,909,876	35,829,909	165,251,825	435,633,167	20.0
2.60 – 2.70	99,028,972	32,361,133	82,603,040	3,315,928	217,309,073	10.0
2.40 – 2.55	72,096,388	145,502,738	75,471,088	51,086,438	344,156,652	15.8
2.35 and below	50,171,599	88,755,541	328,002,720	81,142,455	548,072,315	25.2
Market Total	752,915,843	486,670,057	571,592,823	363,409,876	2,174,588,599	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	April 2016	May 2016	June 2016	July 2016	August 2016	September 2016
Northeast Order	15.28	14.97	14.90	15.96	16.55	17.04
<i>Sub Regions:</i>						
<i>New England</i>	16.30	15.97	15.99	17.04	17.68	18.13
<i>New York</i>	15.07	14.78	14.69	15.76	16.35	16.82
<i>Pennsylvania</i>	15.11	14.81	14.72	15.77	16.36	16.88

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

**NOVEMBER 2016**

**PRICES**

	<u>November 2016</u>	<u>November 2015</u>	<u>% Change</u>
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.03	\$19.96	(9.7)
Class I Skim	11.04	9.30	18.7
Class II @ 3.5% butterfat test	14.60	18.26	(20.0)
Class II Butterfat (per pound)	2.1114	3.1900	(33.8)
Class II Skim	7.47	7.35	1.6
Class II Nonfat Solids (per pound)	0.8300	0.8167	1.6
Class III @ 3.5% butterfat test	16.76	15.30	9.5
Class III Skim	9.74	4.31	126.0
Class IV @ 3.5% butterfat test	13.76	16.89	(18.5)
Class IV Skim	6.63	5.96	11.2
<b>Statistical Uniform Price</b>	16.34	18.32	(10.8)
<b>Producer Price Differential</b>	(0.42)	3.02	(113.9)
<b>Component Prices</b> (per pound):			
Butterfat	2.1044	3.1830	(33.9)
Nonfat Solids	0.7367	0.6627	11.2
Protein	2.8085	1.3205	112.7
Other Solids	0.1750	0.0361	384.8

**NUMBER OF HANDLERS AND POOL PLANTS**

	<u>November 2016</u>	<u>October 2016</u>	<u>November 2015#</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	62	63	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	77	76	74
Less handlers operating plants in more than one category	(7)	(8)	(8)
Total Number of Handlers	147	146	143
Pool Distributing Plants	45	46	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	8
Pool Supply Plants	1	1	2
Total Number of Pool Plants	57	58	58

# Revised.

**CHANGE IN LIST OF HANDLERS AND PLANTS\***

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		<u>Expl.</u>
		<u>From</u>	<u>To</u>	
Cowbella, LLC	Jefferson, NY	--	ED	
Down State Milk Producers Cooperative, Inc.	Goshen, NY	NPS	9C	
Elmhurst Dairy, Inc.	Queens, NY	PD	OOB	
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD	
S.B. Winsor Dairy, Inc.	Johnston, RI	PD	ED	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

ED - Exempt Distributing Plant

OOB - Out of business

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PR - Partially Regulated Plant

9C - Cooperative as Handler