



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### JULY 2016 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

|  | July 2016            | July 2015            | % Change     |
|--|----------------------|----------------------|--------------|
|  | pounds               |                      | daily avg.   |
| <b>Receipts of Fluid Milk Products and Cream</b>   |                      |                      |              |
| Producers  | 2,300,813,595        | 2,271,591,683        | 1.3          |
| Other Sources  | 67,751,447           | 50,801,515           | 33.4         |
| Fortification and Recon. (Skim Equivalent)   | 17,495,396           | 14,961,238           | 16.9         |
| Overages   | 52,376               | 117,914              | (55.6)       |
| Beginning Inventory  | 145,981,474          | 144,240,229          | 1.2          |
| <b>Total Receipts</b>  | <b>2,532,094,288</b> | <b>2,481,712,579</b> | <b>2.0</b>   |
| Average Daily Producer Receipts  | 74,219,793           | 73,277,151           | 1.3          |
| <b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b> |                      |                      |              |
| Class I Milk:  |                      |                      |              |
| Marketing Area   | 664,413,904          | 698,007,622          | (4.8)        |
| Other Federal Markets  | 36,306,153           | 38,540,109           | (5.8)        |
| Non-Federal Markets  | 64,521,582           | 64,848,714           | (0.5)        |
| <b>Total Class I Milk</b>  | <b>765,241,639</b>   | <b>801,396,445</b>   | <b>(4.5)</b> |
| Total Class II Milk  | 604,965,511          | 603,038,937          | 0.3          |
| Total Class III Milk   | 597,700,276          | 557,957,525          | 7.1          |
| Total Class IV Milk  | 537,848,137          | 496,532,058          | 8.3          |
| Total Milk Assigned to Minimum price   | 26,338,725           | 22,787,614           | 15.6         |
| <b>Total Utilization</b>   | <b>2,532,094,288</b> | <b>2,481,712,579</b> | <b>2.0</b>   |
| Average Daily Class I Use  | 24,685,214           | 25,851,498           | (4.5)        |
| <b>Average Component Tests of Producer Receipts</b>  |                      |                      |              |
|  |                      |                      | % point      |
| Butterfat  | 3.66%                | 3.65%                | 0.01         |
| True Protein   | 2.98%                | 2.96%                | 0.02         |
| Other Solids   | 5.76%                | 5.76%                | 0.00         |

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u>                 | <u>Location</u> |
|-----------------------------|-----------------|
| Midland Farms, Inc.         | Menands, NY     |
| Ronnybrook Farm Dairy, Inc. | Ancramdale, NY  |

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

|   | July 2016<br>pounds | Butterfat<br>percent | July 2015<br>pounds | Butterfat<br>percent |
|---|---------------------|----------------------|---------------------|----------------------|
| <b>Class I Milk*</b>                          |                     |                      |                     |                      |
| Whole Milk                                    | 218,597,214         | 3.27                 | 218,896,839         | 3.27                 |
| Organic Whole Milk                            | 12,338,679          | 3.29                 | 11,882,127          | 3.28                 |
| Reduced Fat Milk                              | 138,876,870         | 1.94                 | 146,739,875         | 1.95                 |
| Organic Reduced Fat Milk                      | 18,470,671          | 1.22                 | 19,162,457          | 1.19                 |
| Lowfat Milk                                   | 104,063,686         | 0.97                 | 114,787,034         | 0.95                 |
| FatFree Plain                                 | 63,332,100          | 0.10                 | 75,047,931          | 0.11                 |
| FatFree Fortified                             | 2,059,865           | 0.06                 | 2,532,467           | 0.06                 |
| Flavored Milk and Drinks                      | 21,164,526          | 1.23                 | 21,603,284          | 1.19                 |
| Buttermilk and Egnog#                         | 1,939,433           | 1.09                 | 2,333,710           | 1.13                 |
| Shrinkage, Overages & Interhandler Difference | 8,310,135           | 10.85                | 6,399,385           | 9.53                 |
| Ending Inventory                              | 75,260,725          | 1.83                 | 78,622,513          | 1.75                 |
| Total Class I <i>in</i> Marketing Area        | 664,413,904         | 2.12                 | 698,007,622         | 2.00                 |
| Class I <i>out of</i> Marketing Area          | 100,827,735         | 1.92                 | 103,388,823         | 1.85                 |
| Total Class I Utilization                     | 765,241,639         | 2.10                 | 801,396,445         | 2.00                 |
| <b>Class II Milk**</b>                        |                     |                      |                     |                      |
| Packaged Cream                                | 77,378,716          | 18.84                | 77,380,070          | 18.89                |
| Nonpool Bulk                                  | 65,941,672          | 10.94                | 73,970,658          | 8.80                 |
| Bakery, Candy, and Soup Products              | 55,711,682          | 4.14                 | 60,046,417          | 4.00                 |
| Cottage Cheese                                | 27,041,846          | 0.91                 | 30,738,578          | 0.88                 |
| Ricotta Cheese                                | 11,206,698          | 5.42                 | 11,436,131          | 6.48                 |
| Sour Cream and Aerated Cream                  | 12,576,624          | 14.91                | 12,872,004          | 15.87                |
| Yogurt  | 201,693,198         | 0.55                 | 189,895,622         | 0.62                 |
| Ice Cream, Desserts, Condensed, and Mixes     | 152,872,694         | 8.00                 | 145,092,228         | 7.53                 |
| Shrinkage, Overages & Interhandler Difference | 542,381             | 14.35                | 1,607,229           | 4.40                 |
| Total Class II Utilization                    | 604,965,511         | 6.65                 | 603,038,937         | 6.42                 |
| <b>Class III Milk**</b>                       |                     |                      |                     |                      |
| Nonpool Bulk and Condensed Products           | 4,354,927           | 17.13                | 2,760,131           | 28.95                |
| American-Type Cheeses                         | 213,507,272         | 3.37                 | 210,840,963         | 3.41                 |
| Cream Cheese                                  | 64,027,517          | 13.46                | 72,075,016          | 12.14                |
| Italian-Type Cheeses                          | 260,629,170         | 2.66                 | 224,326,165         | 2.78                 |
| Swiss and Other-Type Cheeses                  | 55,225,443          | 2.60                 | 47,955,494          | 4.43                 |
| Shrinkage, Overages & Interhandler Difference | (44,053)            | N/A                  | (244)               | N/A                  |
| Total Class III Utilization                   | 597,700,276         | 4.17                 | 557,957,525         | 4.50                 |
| <b>Class IV Milk**</b>                        |                     |                      |                     |                      |
| Nonpool Bulk                                  | 11,950,678          | 12.12                | 11,272,684          | 12.70                |
| Condensed Products                            | 13,420,808          | 2.59                 | 16,157,013          | 2.48                 |
| Butter  | 16,423,802          | 55.76                | 14,692,097          | 56.51                |
| Dried Milk Products                           | 395,273,362         | 0.32                 | 371,002,109         | 0.36                 |
| Shrinkage, Overages & Interhandler Difference | 19,167,195          | 3.90                 | 17,086,445          | 3.63                 |
| Ending Inventory                              | 78,978,510          | 5.02                 | 63,322,188          | 5.75                 |
| Skim Equivalent of NFMS to Fortify Class I    | 2,633,782           | 0.07                 | 2,999,522           | 0.04                 |
| Total Class IV Utilization                    | 537,848,137         | 3.15                 | 496,532,058         | 3.17                 |
| Minimum Price Class                           |                     |                      |                     |                      |
| Animal Feed and Dumpage                       | 26,338,725          | 0.88                 | 22,787,614          | 0.96                 |
| Total Minimum Price Class Utilization         | 26,338,725          | 0.88                 | 22,787,614          | 0.96                 |
| <b>Total Utilization</b>                      | 2,532,094,288       | 3.88                 | 2,481,712,579       | 3.86                 |

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

# There was no eggnog reported in July 2016.

**JULY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

| State        | Receipts        |           |         |       | Number of Producers |        | Daily Average Output |        |
|--------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|--------|
|              | 2016            | 2015      | 2016    | 2015  | 2016                | 2015   | 2016                 | 2015   |
|              | thousand pounds |           | percent |       |                     |        | pounds per farm      |        |
| CT           | 33,243          | 32,840    | 1.4     | 1.4   | 98                  | 103    | 10,942               | 10,285 |
| ME           | 52,842          | 51,108    | 2.3     | 2.2   | 242                 | 246    | 7,044                | 6,702  |
| MD           | 62,788          | 73,882    | 2.7     | 3.3   | 352                 | 383    | 5,754                | 6,223  |
| MA           | 17,261          | 17,684    | 0.8     | 0.8   | 107                 | 117    | 5,204                | 4,876  |
| NH           | 22,803          | 23,014    | 1.0     | 1.0   | 101                 | 105    | 7,283                | 7,070  |
| NY           | 1,120,106       | 1,074,015 | 48.7    | 47.3  | 4,223               | 4,380  | 8,556                | 7,910  |
| PA           | 732,109         | 740,947   | 31.8    | 32.6  | 5,098               | 5,186  | 4,632                | 4,609  |
| VT           | 227,922         | 227,339   | 9.9     | 10.0  | 754                 | 789    | 9,751                | 9,295  |
| VA           | 1,717           | 2,029     | 0.1     | 0.1   | 18                  | 20     | 3,076                | 3,273  |
| Other States | 30,023 #        | 28,734 ## | 1.3     | 1.3   | 458                 | 368    | 2,115                | 2,519  |
| Total/Avg.   | 2,300,814       | 2,271,592 | 100.0   | 100.0 | 11,451              | 11,697 | 6,481                | 6,265  |

# Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

| Location Differentials*<br>dollars/cwt | Class I     | Class II    | Class III<br>pounds | Class IV    | Total Receipts | Percent of Total Receipts |
|--|-------------|-------------|---------------------|-------------|----------------|---------------------------|
| 3.15 and above                         | 111,260,686 | 36,099,829  | 40,895,678          | 10,647,274  | 198,903,467    | 8.6                       |
| 3.00 – 3.10                            | 255,597,773 | 119,006,057 | 14,134,356          | 101,332,650 | 490,070,836    | 21.3                      |
| 2.80 – 2.95                            | 120,638,222 | 111,664,981 | 26,495,740          | 186,219,591 | 445,018,534    | 19.3                      |
| 2.60 – 2.70                            | 83,175,567  | 33,378,301  | 83,997,950          | 3,187,589   | 203,739,407    | 8.9                       |
| 2.40 – 2.55                            | 60,143,989  | 188,885,701 | 88,962,242          | 69,088,795  | 407,080,727    | 17.7                      |
| 2.35 and below                         | 43,123,177  | 88,035,152  | 338,229,909         | 86,612,386  | 556,000,624    | 24.2                      |
| Market Total                           | 673,939,414 | 577,070,021 | 592,715,875         | 457,088,285 | 2,300,813,595  | 100.0                     |

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

|                     | December 2015 | January 2016 | February 2016 | March 2016 | April 2016 | May 2016 |
|---------------------|---------------|--------------|---------------|------------|------------|----------|
| Northeast Order     | 17.99         | 16.21        | 15.98         | 15.28      | 15.28      | 14.97    |
| <i>Sub Regions:</i> |               |              |               |            |            |          |
| <i>New England</i>  | 19.05         | 17.35        | 17.06         | 16.36      | 16.30      | 15.97    |
| <i>New York</i>     | 17.73         | 15.93        | 15.72         | 15.08      | 15.07      | 14.78    |
| <i>Pennsylvania</i> | 17.92         | 16.12        | 15.88         | 15.12      | 15.11      | 14.81    |

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

JULY 2016

PRICES

|  |               | July 2016 | July 2015 | % Change |
|--|---------------|-----------|-----------|----------|
| <b>Class Prices</b> (reported per cwt unless noted otherwise): |               |           |           |          |
| Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test   |               | \$16.95   | \$19.78   | (14.3)   |
| Class I Skim   |               | 8.82      | 12.72     | (30.7)   |
| Class II @ 3.5% butterfat test                                 |               | 15.16     | 14.70     | 3.1      |
| Class II Butterfat (per pound)                                 |               | 2.6034    | 2.1195    | 22.8     |
| Class II Skim  |               | 6.27      | 7.55      | (17.0)   |
| Class II Nonfat Solids (per pound)                             |               | 0.6967    | 0.8389    | (17.0)   |
| Class III @ 3.5% butterfat test                                |               | 15.24     | 16.33     | (6.7)    |
| Class III Skim   |               | 6.38      | 9.26      | (31.1)   |
| Class IV @ 3.5% butterfat test                                 |               | 14.84     | 13.15     | 12.9     |
| Class IV Skim  |               | 5.96      | 5.96      | 0.0      |
| <b>Statistical Uniform Price</b>                               |               | 16.22     | 16.91     | (4.1)    |
| <b>Producer Price Differential</b>                             |               | 0.98      | 0.58      | 69.0     |
| <b>Component Prices</b> (per pound):                           |               |           |           |          |
|  | Butterfat     | 2.5964    | 2.1125    | 22.9     |
|  | Nonfat Solids | 0.6618    | 0.6621    | (0.0)    |
|  | Protein       | 1.9112    | 2.6070    | (26.7)   |
|  | Other Solids  | 0.0774    | 0.2004    | (61.4)   |

## NUMBER OF HANDLERS AND POOL PLANTS

|  | July<br>2016 | June#<br>2016 | July<br>2015 |
|--|--------------|---------------|--------------|
| Pool Handlers (Operating pool distributing and/or pool supply plants;<br>includes cooperatives that deliver milk to pool plants) | 63           | 61            | 62           |
| Producer-Handlers  | 15           | 15            | 15           |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers<br>Regulated under Other Federal Orders                     | 74           | 75            | 75           |
| Less handlers operating plants in more than one category   | (8)          | (8)           | (9)          |
| <b>Total Number of Handlers</b>  | <b>144</b>   | <b>143</b>    | <b>143</b>   |
| Pool Distributing Plants   | 45           | 45            | 45           |
| Pool Supply Unit Plants  | 2            | 2             | 2            |
| Pool Supply System Plants  | 9            | 9             | 8            |
| Pool Supply Plants   | 2            | 2             | 2            |
| <b>Total Number of Pool Plants</b>   | <b>58</b>    | <b>58</b>     | <b>57</b>    |

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

| Name  | Plant Location    | CHANGED ** |     | Expl. |
|---|-------------------|------------|-----|-------|
|   |                   | From       | To  |       |
| DFA Minnesota Organic                       | Milwaukee, WI     | CSR        | NPS |       |
| DMS - Indiana and Michigan Organic          | Fairlawn, OH      | NPS        | CSR |       |
| Foremost Farms Organic IN                   | Baraboo, WI       | NPS        | CSR |       |
| King Brothers Dairy                         | Schuylerville, NY | --         | ED  | (a)   |
| Michigan Milk Producers Organic - IN and MI | Novi, MI          | NPS        | CSR |       |
| Promised Land LLC                           | Floresville, TX   | OF         | NPS |       |

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area.

(a) Effective April 2016.