



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: [NortheastOrder@fedmilk1.com](mailto:NortheastOrder@fedmilk1.com)

website: [www.fmmone.com](http://www.fmmone.com)

Albany:  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468

Alexandria:  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003

### MARCH 2016 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	March 2016	March 2015	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,305,085,206	2,241,104,714	2.9
Other Sources	77,493,502	70,359,124	10.1
Fortification and Recon. (Skim Equivalent)	16,497,858	12,760,955	29.3
Overages	144,969	19,001	NA
Beginning Inventory	168,903,015	153,220,848	10.2
Total Receipts	2,568,124,550	2,477,464,642	3.7
Average Daily Producer Receipts	74,357,587	72,293,700	2.9
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	745,755,270	749,413,024	(0.5)
Other Federal Markets	38,613,397	35,525,194	8.7
Non-Federal Markets	69,038,193	70,226,810	(1.7)
Total Class I Milk	853,406,860	855,165,028	(0.2)
Total Class II Milk	604,953,562	574,454,022	5.3
Total Class III Milk	550,206,999	523,564,825	5.1
Total Class IV Milk	553,641,704	519,340,272	6.6
Total Milk Assigned to Minimum price	5,915,425	4,940,495	19.7
Total Utilization	2,568,124,550	2,477,464,642	3.7
Average Daily Class I Use	27,529,254	27,585,969	(0.2)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.86%	3.87%	(0.01)
True Protein	3.10%	3.10%	0.00
Other Solids	5.76%	5.74%	0.02

\* Product pounds based on reports of handlers.

NA = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Elmhurst Dairy, Inc.	Queens, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA
Worcester Creameries Corp.	Roxbury, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2016 pounds	Butterfat percent	March 2015 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	221,868,298	3.28	216,718,190	3.28
Organic Whole Milk	14,615,960	3.29	12,170,620	3.27
Reduced Fat Milk	144,792,440	1.95	150,027,382	1.96
Organic Reduced Fat Milk	21,769,352	1.20	23,190,950	1.16
Lowfat Milk	119,377,666	0.96	127,439,025	0.95
FatFree Plain	72,850,139	0.09	81,733,940	0.10
FatFree Fortified	2,201,348	0.06	3,001,886	0.09
Flavored Milk and Drinks	45,165,941	0.70	44,304,821	0.66
Buttermilk	2,377,379	1.08	2,358,579	1.19
Eggnog	156,844	4.94	74,609	7.00
Shrinkage, Overages & Interhandler Difference	8,341,438	8.35	7,363,542	7.97
Ending Inventory	92,238,465	1.79	81,029,480	1.72
Total Class I <i>in</i> Marketing Area	745,755,270	1.98	749,413,024	1.91
Class I <i>out of</i> Marketing Area	107,651,590	1.86	105,752,004	1.82
Total Class I Utilization	853,406,860	1.96	855,165,028	1.90
<b>Class II Milk**</b>				
Packaged Cream	84,032,865	18.48	83,265,340	18.31
Nonpool Bulk	65,279,726	10.01	61,092,075	7.84
Bakery, Candy, and Soup Products	59,603,787	4.32	56,255,614	4.03
Cottage Cheese	28,898,577	0.80	29,843,027	0.83
Ricotta Cheese	19,258,850	4.93	23,152,121	4.79
Sour Cream and Aerated Cream	13,056,892	14.94	15,612,489	14.20
Yogurt	200,391,293	0.60	170,779,090	0.82
Ice Cream, Desserts, Condensed, and Mixes	134,177,368	7.14	133,995,254	6.78
Shrinkage, Overages & Interhandler Difference	254,204	36.41	459,012	28.49
Total Class II Utilization	604,953,562	6.39	574,454,022	6.35
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,203,241	15.43	3,171,465	14.25
American-Type Cheeses	210,382,500	3.53	203,414,084	3.62
Cream Cheese	66,052,781	15.21	74,024,209	12.94
Italian-Type Cheeses	224,267,820	2.78	201,863,260	3.09
Swiss and Other-Type Cheeses	46,257,097	3.44	41,136,123	5.55
Shrinkage, Overages & Interhandler Difference	43,560	38.49	(44,316)	N/A
Total Class III Utilization	550,206,999	4.69	523,564,825	4.95
<b>Class IV Milk**</b>				
Nonpool Bulk	7,886,562	11.37	7,940,166	13.94
Condensed Products	14,521,896	2.62	11,778,701	2.26
Butter	26,697,448	53.59	24,131,848	53.86
Dried Milk Products	399,943,927	0.30	375,735,934	0.34
Shrinkage, Overages & Interhandler Difference	19,011,807	3.90	18,706,365	2.72
Ending Inventory	82,083,813	5.59	77,951,808	6.52
Skim Equivalent of NFMS to Fortify Class I	3,496,251	0.04	3,095,450	0.04
Total Class IV Utilization	553,641,704	3.99	519,340,272	4.09
Minimum Price Class				
Animal Feed and Dumpage	5,915,425	1.77	4,940,495	2.51
Total Minimum Price Class Utilization	5,915,425	1.77	4,940,495	2.51
<b>Total Utilization</b>	2,568,124,550	4.03	2,477,464,642	4.04

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**MARCH**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2016	2015	2016	2015	2016	2015	2016	2015
	thousand pounds		percent				pounds per farm	
CT	34,659	33,053	1.5	1.5	99	105	11,293	10,155
ME	52,898	48,383	2.3	2.2	241	254	7,080	6,145
MD	70,458	77,111	3.1	3.4	360	390	6,313	6,378
MA	17,644	17,260	0.8	0.8	109	119	5,222	4,679
NH	23,561	23,403	1.0	1.0	105	109	7,238	6,926
NY	1,086,609	1,032,633	47.1	46.1	4,282	4,431	8,186	7,518
PA	754,299	746,817	32.7	33.3	5,073	5,163	4,796	4,666
VT	231,285	223,750	10.0	10.0	770	800	9,689	9,022
VA	1,645	1,898	0.1	0.1	17	20	3,122	3,061
Other States	32,027 #	36,797 ##	1.4	1.6	394	564	2,622	2,105
Total/Avg.	2,305,085	2,241,105	100.0	100.0	11,450	11,955	6,494	6,047

# Represents restricted data for the states of Delaware, Indiana, Michigan, Missouri, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	134,974,096	42,400,692	35,991,152	4,147,589	217,513,529	9.5
3.00 – 3.10	279,354,175	112,194,974	15,950,974	94,811,255	502,311,378	21.8
2.80 – 2.95	141,107,931	112,665,482	25,394,762	188,901,796	468,069,971	20.3
2.60 – 2.70	90,687,978	35,999,559	82,407,197	1,168,882	210,263,616	9.1
2.40 – 2.55	68,569,947	182,412,369	70,570,619	56,617,934	378,170,869	16.4
2.35 and below	47,202,004	91,154,350	315,067,106	75,332,383	528,755,843	22.9
Market Total	761,896,131	576,827,426	545,381,810	420,979,839	2,305,085,206	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016
	dollars per hundredweight					
Northeast Order	16.62	17.58	18.20	19.14	17.99	16.21
<i>Sub Regions:</i>						
<i>New England</i>	17.72	18.66	19.29	20.15	19.05	17.35
<i>New York</i>	16.44	17.32	17.94	18.89	17.73	15.93
<i>Pennsylvania</i>	16.39	17.47	18.08	19.04	17.92	16.12

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## MARCH 2016

## PRICES

	March 2016	March 2015	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$17.03	\$18.81	(9.5)
Class I Skim	8.79	12.84	(31.5)
Class II @ 3.5% butterfat test	13.57	14.50	(6.4)
Class II Butterfat (per pound)	2.2098	1.8514	19.4
Class II Skim	6.05	8.31	(27.2)
Class II Nonfat Solids (per pound)	0.6722	0.9233	(27.2)
Class III @ 3.5% butterfat test	13.74	15.56	(11.7)
Class III Skim	6.25	9.43	(33.7)
Class IV @ 3.5% butterfat test	12.74	13.80	(7.7)
Class IV Skim	5.21	7.61	(31.5)
<b>Statistical Uniform Price</b>	14.81	16.40	(9.7)
<b>Producer Price Differential</b>	1.07	0.84	27.4
<b>Component Prices</b> (per pound):			
Butterfat	2.2028	1.8444	19.4
Nonfat Solids	0.5786	0.8454	(31.6)
Protein	1.9206	2.4875	(22.8)
Other Solids	0.0501	0.2918	(82.8)

## NUMBER OF HANDLERS AND POOL PLANTS

	March 2016	February 2016	March 2015
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	64	60
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	75	75	75
Less handlers operating plants in more than one category	(9)	(10)	(10)
Total Number of Handlers	144	144	140
Pool Distributing Plants	45	45	44
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	3	3	3
Total Number of Pool Plants	58	58	57

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Darigold, Inc.	Boise, ID	NPS	PR	
DFA Minnesota Organic	Milwaukee, WI	CSR	NPS	
DMS - Michigan Organic	Fairlawn, OH	CSR	NPS	
Foremost Farms Organic IN	Baraboo, WI	CSR	NPS	
Maryland and Virginia MPC - OH	Reston, VA	NPS	CSR	
Michigan Milk Producers Organic - IN	Novi, MI	CSR	NPS	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS	
WhiteWave Foods	City of Industry, CA	NPS	PR	(a)

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

PR - Partially Regulated Plant

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area

(a) Effective February 2016.