

Agricultural Marketing Service Dairy Program

## Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478
Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tol.: (703) 549-7000

Tel.: (703) 549-7000 Fax: (703) 549-7003

# MARCH 2024 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*						
	March 2024	March 2023	% Change			
			daily avg.			
Receipts of Fluid Milk Products and Cream						
Producers	2,341,511,046	2,360,841,157	(8.0)			
Other Sources	76,855,101	66,834,150	15.0			
Fortification and Recon. (Skim Equivalent)	8,279,627	6,507,645	27.2			
Overages	374,514	495,127	(24.4)			
Beginning Inventory	163,620,069	162,135,780	0.9			
Total Receipts	2,590,640,357	2,596,813,859	(0.2)			
Average Daily Producer Receipts	75,532,614	76,156,166	(0.8)			
Utilization of Fluid Milk Products and Cream from Produce Class   Milk:	r Receipts and Other Source	s				
Marketing Area	614,029,034	639,113,453	(3.9)			
Other Federal Markets	59,636,183	60,618,495	(1.6)			
Non-Federal Markets	75,716,194	84,531,488	(10.4)			
Total Class I Milk	749,381,411	784,263,436	(4.4)			
Total Class II Milk	617,819,346	610,263,807	1.2			
Total Class III Milk	728,200,155	687,143,455	6.0			
Total Class IV Milk	485,704,818	501,516,067	(3.2)			
Total Milk Assigned to Minimum price	9,534,627	13,627,094	(30.0)			
Total Utilization	2,590,640,357	2,596,813,859	(0.2)			
Average Daily Class I Use	24,173,594	25,298,821	(4.4)			
Average Component Tests of Producer Receipts			% point			
Butterfat	4.28%	4.18%	0.10			
True Protein	3.22%	3.21%	0.01			
Other Solids	5.77%	5.77%	0.00			

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc. Sharon, MA

Page 2

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2024	Butterfat	March 2023	Butterfat
	pounds	percent	pounds	percent
Class I Milk*		<u> </u>	<u> </u>	<u> </u>
Whole Milk	223,654,487	3.28	228,063,545	3.28
Organic Whole Milk	19,153,146	3.29	19,177,179	3.27
Reduced Fat Milk (2%)~	115,850,089	1.92	124,976,146	1.92
Organic Reduced Fat Milk	15,672,902	1.49	18,185,082	1.42
Lowfat Milk (1%)~	78,086,034	0.94	82,562,529	0.94
FatFree Milk (skim)~	28,768,418	0.10	33,114,504	0.10
Flavored Whole Milk	4,112,050	3.64	4,648,954	3.54
Flavored Lower Fat Milk#	31,906,450	0.61	37,037,436	0.66
Buttermilk	1,746,675	1.46	1,743,307	1.42
Eggnog	87,318	7.10	86,226	4.64
Shrinkage, Overages & Interhandler Difference	9,231,102	11.11	8,910,289	14.94
Ending Inventory	85,760,363	2.16	80,608,256	2.24
Total Class I in Marketing Area	614,029,034	2.35	639,113,453	2.37
Class I out of Marketing Area	135,352,377	2.36	145,149,983	2.28
Total Class I Utilization	749,381,411	2.35	784,263,436	2.35
Class II Milk**				
Packaged Cream	76,729,080	22.19	70,328,385	21.45
Nonpool Bulk	75,631,507	9.61	74,283,804	9.89
Bakery, Candy, and Soup Products	43,466,605	4.85	61,531,764	4.61
Cottage Cheese	30,674,606	1.10	31,703,867	1.52
Ricotta Cheese	14,482,930	8.43	14,773,324	8.15
Sour Cream and Aerated Cream	9,397,722	17.25	10,378,468	15.47
Yogurt	252,462,245	0.89	249,797,116	0.81
Class II Beverages	15,680,578	2.02	17,079,017	2.02
Ice Cream, Desserts, Condensed, and Mixes	96,065,107	10.29	78,373,582	12.34
Shrinkage, Overages & Interhandler Difference	3,228,966	5.10	2,014,485	N/A
Total Class II Utilization	617,819,346	6.83	610,263,812	6.65
Class III Milk**				
Nonpool Bulk and Condensed Products	41,594,552	4.44	33,490,590	2.29
American-Type Cheeses	209,097,026	4.29	198,145,603	4.20
Cream Cheese	87,395,970	11.06	86,015,567	11.99
Italian-Type Cheeses	307,335,106	3.25	296,590,100	3.14
Swiss and Other-Type Cheeses	63,813,705	3.37	52,164,046	3.69
Shrinkage, Overages & Interhandler Difference	18,963,796	5.21	20,737,544	4.89
Total Class III Utilization	728,200,155	4.61	687,143,450	4.61
Class IV Milk**				
Nonpool Bulk	9,709,328	16.14	10,997,141	10.43
Condensed Products	26,490,926	3.17	15,706,954	3.05
Butter	29,464,881	47.93	33,080,624	47.91
Dried Milk Products	317,087,349	0.24	362,681,255	0.17
Shrinkage, Overages & Interhandler Difference	(279,581)	N/A	1,311,895	N/A
Ending Inventory	102,419,328	6.31	77,087,578	5.93
Skim Equivalent of NFMS to Fortify Class I	812,587	0.04	650,620	0.11
Total Class IV Utilization	485,704,818	4.90	501,516,067	4.52
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	9,534,627	1.88	13,627,094	1.36
Total Minimum Price Class Utilization	9,534,627	1.88	13,627,094	1.36
	* *	4.53	• •	4.37

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable. ~ Includes fortified.

<sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# MARCH RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts				Number of Producers		Daily Average Output	
State	2024	2023	<u> </u>	2023	2024	2023	2024	2023
<u> </u>	thousand pounds		percent				pounds per farm	
CT	35,783	36,299	1.5	1.5	60	62	19,238	18,886
ME	46,198	46,167	2.0	2.0	126	145	11,828	10,271
MD	61,398	62,772	2.6	2.7	217	242	9,127	8,367
MA	14,150	14,270	0.6	0.6	68	69	6,713	6,671
NH	16,477	16,783	0.7	0.7	57	64	9,325	8,459
NY	1,235,884	1,254,722	52.8	53.1	2,695	2,913	14,793	13,895
PA	690,342	682,777	29.5	28.9	3,406	3,530	6,538	6,239
VT	211,658	216,443	9.0	9.2	423	458	16,141	15,245
Other States	29,621_#	30,608 ##	1.3	1.3	406	346	2,353	2,854
Total/Avg.	2,341,511	2,360,841	100.0	100.0	7,458	7,829	10,128	9,727

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
dollars/cwt	00.074.070	04.407.745	40.040.700	0.500.000	400 450 507	- 50
3.15 and above	63,074,970	24,167,745	42,640,763	2,569,089	132,452,567	5.6
3.00 - 3.10	219,002,007	102,211,218	26,105,908	97,139,353	444,458,486	19.0
2.80 - 2.95	144,691,461	120,154,702	75,437,611	141,307,314	481,591,088	20.6
2.60 - 2.70	74,185,404	29,041,407	91,558,756	1,280,822	196,066,389	8.4
2.40 – 2.55	74,049,162	201,979,132	119,545,055	38,931,086	434,504,435	18.5
2.35 and below	83,690,684	111,366,370	368,018,441	89,362,586	652,438,081	27.9
Market Total	658,693,688	588,920,574	723,306,534	370,590,250	2,341,511,046	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	August 2023	September 2023	October 2023	November 2023	December 2023	January 2024		
	dollars per hundredweight							
Northeast Order Sub Regions:	19.77	21.14	22.61	22.57	21.11	20.93		
New England	20.13	21.35	22.64	22.81	21.60	21.19		
New York	19.89	21.26	22.73	22.68	21.00	21.07		
Pennsylvania	19.45	20.86	22.37	22.28	21.03	20.58		

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## **MARCH 2024 PRICES**

			March 2024	March 2023	% Change
Class Prices (reported per cwt unless	,	-4 4 - 4	<b>\$20.05</b>	<b>#00.04</b>	(0,0)
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test Class I Skim			\$22.05 11.39	\$22.24 13.04	(0.9) (12.7)
Class II @ 3.5% butterfat test			21.12	19.52	8.2
Class II @ 3.5% butterfat test  Class II Butterfat (per pound)			3.2455	2.7370	18.6
Class II Skim			10.11	10.30	(1.8)
Class II Nonfat Solids (per pound	d)		1.1233	1.1444	(1.8)
Class III @ 3.5% butterfat test			16.34	18.10	(9.7)
Class III Skim			5.19	8.85	(41.4)
Class IV @ 3.5% butterfat test			20.09	18.38	9.3
Class IV Skim			9.07	9.14	(0.8)
Statistical Uniform Price			20.18	19.93	1.3
Producer Price Differential			3.84	1.83	^
Component Prices (per pound):	Butterfat		3.2385	2.7300	18.6
	Nonfat Solids		1.0083	1.0154	(0.7)
	Protein		1.1265	2.4085	(53.2)
	Other Solids		0.2881	0.2338	23.2
^ Change is greater than 100 percent.	NUMBER OF I	HANDLERS AND P	OOL PLANTS		
	NOMBLICOLL	TANDLENS AND I	March	February#	March
			2024	2024	2023
Pool Handlers (Operating pool distril	buting and/or pool supp	ly plants;	62	63	66
includes cooperatives that delive	•	,			
Producer-Handlers			12	12	13
Partially Regulated Distributing Plan		Handlers			
Regulated under Other Federal			75	77	73
Less handlers operating plants in	•	ory	(10)	(11)	(11)
Total Number of Hand	lers		139	141	141
Pool Distributing Plants			49	49	50
Pool Supply Unit Plants			2	2	2
Pool Supply System Plants			9	9	9
Pool Supply Plants	DI (		0	0	<u> </u>
Total Number of Pool # Revised.	Plants		60	60	62
# Neviseu.	CHANGE IN LIS	ST OF HANDLERS	AND PLANTS*		
				CHANGED **	
<u>Name</u>	<u>F</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Darigold, Inc.	Е	Boise, ID	OF	NPS	
Fairlife, LLC		Coopersville, MI	PR	OF	
Hunter Farms	F	ligh Point, NC	OF	NPS	
Richardson's Farms, Inc.		/liddleton, MA	PH	ED	(a)
Rudolf Steiner Fellowship Foundation		Spring Valley, NY	NPS	ED	(a)
Shamrock Foods Company	F	Phoenix, AZ	NPS	OF	
			New Owner:		
Crowley Foods Division of HP Hood	LLC F	Philadelphia, PA	Maryland and Virgini	a Philadelphia	
.,	-	I, · · ·	,		

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

<sup>\*\*</sup> Type of Plant:

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

NPS - Not pooling milk or reporting sales in the Order during current month PR - Partially Regulated Distributing Plant