



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### OCTOBER 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	October 2019	October 2018	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,222,836,492	2,219,294,103	0.2
Other Sources	57,773,855	63,012,609	(8.3)
Fortification and Recon. (Skim Equivalent)	9,374,966	12,902,040	(27.3)
Overages	299,110	91,015	N/A
Beginning Inventory	142,917,064	162,762,355	(12.2)
<b>Total Receipts</b>	<b>2,433,201,487</b>	<b>2,458,062,122</b>	<b>(1.0)</b>
Average Daily Producer Receipts	71,704,403	71,590,132	0.2
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	675,918,554	727,483,076	(7.1)
Other Federal Markets	109,044,764	48,974,934	122.7
Non-Federal Markets	18,828,525	81,815,929	(77.0)
<b>Total Class I Milk</b>	<b>803,791,843</b>	<b>858,273,939</b>	<b>(6.3)</b>
Total Class II Milk	572,926,262	577,012,347	(0.7)
Total Class III Milk	593,297,094	610,235,904	(2.8)
Total Class IV Milk	458,242,385	406,288,840	12.8
Total Milk Assigned to Minimum price	4,943,903	6,251,092	(20.9)
<b>Total Utilization</b>	<b>2,433,201,487</b>	<b>2,458,062,122</b>	<b>(1.0)</b>
Average Daily Class I Use	25,928,769	27,686,256	(6.3)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.94%	3.89%	0.05
True Protein	3.15%	3.14%	0.01
Other Solids	5.75%	5.73%	0.02

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2019 pounds	Butterfat percent	October 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	235,890,321	3.29	244,161,948	3.28
Organic Whole Milk	17,041,510	3.28	16,926,586	3.27
Reduced Fat Milk (2%)~	132,345,781	1.94	144,006,000	1.94
Organic Reduced Fat Milk	16,264,660	1.42	21,145,710	1.33
Lowfat Milk (1%)~	95,810,625	0.96	102,612,126	0.97
FatFree Milk (skim)~	50,783,129	0.09	59,001,530	0.11
Flavored Whole Milk	4,027,972	3.32	3,343,920	3.47
Flavored Lower Fat Milk#	42,447,731	0.56	43,373,196	0.54
Buttermilk	2,129,880	1.49	2,167,935	1.22
Eggnog	3,776,320	6.75	3,926,026	7.09
Shrinkage, Overages & Interhandler Difference	8,001,856	9.70	11,989,866	5.40
Ending Inventory	67,398,769	2.21	74,828,233	2.34
Total Class I <i>in</i> Marketing Area	675,918,554	2.22	727,483,076	2.17
Class I <i>out of</i> Marketing Area	127,873,289	2.50	130,790,863	2.37
Total Class I Utilization	803,791,843	2.26	858,273,939	2.20
<b>Class II Milk**</b>				
Packaged Cream	80,780,936	18.45	89,943,111	18.10
Nonpool Bulk	79,638,395	9.11	47,316,691	10.28
Bakery, Candy, and Soup Products	60,563,132	4.85	61,345,277	4.63
Cottage Cheese	30,041,068	0.90	29,334,946	0.89
Ricotta Cheese	18,901,317	5.74	20,535,999	5.22
Sour Cream and Aerated Cream	15,193,250	15.43	13,538,058	15.97
Yogurt	201,303,156	0.82	192,375,647	0.78
Ice Cream, Desserts, Condensed, and Mixes	85,476,833	9.60	121,286,075	7.59
Shrinkage, Overages & Interhandler Difference	1,028,175	3.81	1,336,543	6.10
Total Class II Utilization	572,926,262	6.75	577,012,347	6.63
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	6,861,454	4.98	5,832,676	1.58
American-Type Cheeses	200,664,359	3.87	197,635,041	3.88
Cream Cheese	74,117,998	12.09	79,548,260	12.07
Italian-Type Cheeses	262,219,502	2.95	276,275,032	2.90
Swiss and Other-Type Cheeses	46,280,867	3.46	50,944,895	3.49
Shrinkage, Overages & Interhandler Difference	3,152,914	0.29	0	0.00
Total Class III Utilization	593,297,094	4.45	610,235,904	4.45
<b>Class IV Milk**</b>				
Nonpool Bulk	8,325,009	13.93	11,617,031	7.63
Condensed Products	21,067,309	2.20	16,197,633	3.09
Butter	17,504,652	54.30	17,081,627	53.25
Dried Milk Products	319,996,683	0.27	267,653,410	0.26
Shrinkage, Overages & Interhandler Difference	17,842,053	5.03	18,829,015	3.88
Ending Inventory	70,626,931	6.67	71,990,247	5.72
Skim Equivalent of NFMS to Fortify Class I	2,879,748	0.03	2,919,877	0.03
Total Class IV Utilization	458,242,385	3.84	406,288,840	3.95
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	4,943,903	1.96	6,251,092	2.04
Total Minimum Price Class Utilization	4,943,903	1.96	6,251,092	2.04
<b>Total Utilization</b>	2,433,201,487	4.15	2,458,062,122	4.09

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

~ Includes fortified.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**OCTOBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	34,222	34,038	1.5	1.5	78	84	14,153	13,072
ME	48,734	49,889	2.2	2.3	201	219	7,821	7,348
MD	58,851	53,401	2.7	2.4	278	318	6,829	5,417
MA	14,543	14,930	0.7	0.7	87	95	5,392	5,070
NH	17,901	18,456	0.8	0.8	84	86	6,874	6,923
NY	1,138,887	1,125,634	51.2	50.7	3,514	3,855	10,455	9,419
PA	664,324	673,632	29.9	30.4	4,187	4,644	5,118	4,679
VT	220,727	219,905	9.9	9.9	603	651	11,808	10,897
Other States	24,647 #	29,409 ##	1.1	1.3	539	605	1,475	1,568
Total/Avg.	2,222,836	2,219,294	100.0	100.0	9,571	10,557	7,492	6,781

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	80,552,706	29,425,098	35,359,382	2,151,083	147,488,269	6.6
3.00 – 3.10	280,957,321	77,728,958	16,065,712	93,298,620	468,050,611	21.1
2.80 – 2.95	143,031,167	107,199,410	58,673,690	137,309,861	446,214,128	20.1
2.60 – 2.70	89,953,438	31,038,830	90,009,528	1,320,875	212,322,671	9.5
2.40 – 2.55	86,091,184	191,447,381	93,864,795	40,138,183	411,541,543	18.5
2.35 and below	49,825,436	113,358,314	292,091,718	81,943,802	537,219,270	24.2
Market Total	730,411,252	550,197,991	586,064,825	356,162,424	2,222,836,492	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	March 2019	April 2019	May 2019	Jun 2019	Jul 2019	Aug 2019
	dollars per hundredweight					
Northeast Order	17.44	17.34	17.60	17.82	18.04	18.31
Sub Regions:						
New England	18.47	18.34	18.56	18.74	18.85	19.06
New York	17.38	17.25	17.57	17.77	17.92	18.27
Pennsylvania	17.09	17.02	17.21	17.51	17.81	18.01

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## OCTOBER 2019

## PRICES

	October 2019	October 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$21.09	\$19.58	7.7
Class I Skim	12.54	10.96	14.4
Class II @ 3.5% butterfat test	16.68	15.54	7.3
Class II Butterfat (per pound)	2.4101	2.5621	(5.9)
Class II Skim	8.54	6.81	25.4
Class II Nonfat Solids (per pound)	0.9489	0.7567	25.4
Class III @ 3.5% butterfat test	18.72	15.53	20.5
Class III Skim	10.68	6.83	56.4
Class IV @ 3.5% butterfat test	16.39	15.01	9.2
Class IV Skim	8.27	6.29	31.5
<b>Statistical Uniform Price</b>	18.72	17.19	8.9
<b>Producer Price Differential</b>	0.00	1.66	(100.0)
<b>Component Prices</b> (per pound):			
Butterfat	2.4031	2.5551	(5.9)
Nonfat Solids	0.9186	0.6990	31.4
Protein	3.1700	1.7185	84.5
Other Solids	0.1447	0.2553	(43.3)

## NUMBER OF HANDLERS AND POOL PLANTS

	October 2019	September 2019	October 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	62	63	64
Producer-Handlers	14	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	77	75	73
Less handlers operating plants in more than one category	(11)	(11)	(8)
Total Number of Handlers	142	141	144
Pool Distributing Plants	44	45	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	57	59

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
C.F. Burger Creamery	Detroit, MI	NPS	OF	
CROPP Minnesota	LaFarge, WI	NPS	CSR	
CROPP Wisconsin	LaFarge, WI	NPS	CSR	
DMS-Michigan Organic	Fairlawn, OH	CSR	NPS	
DMS-Pennsylvania Organic	Fairlawn, OH	CSR	NPS	
Hillside Farms	Shavertown, PA	--	ED	
Saputo Dairy Foods	Murray, KY	OF	PR	
St. Paul Beverage Solutions	Saint Paul, MN	--	OF	
Synakowski, Walter J & Daniel S dba Valley Side Farm	Remsen, NY	ED	OOB	(a)
Trickling Springs Creamery LLC	Chambersburg, PA	PD	OOB	
WhiteWave Foods	Dallas, TX	OF	NPS	
WWF Operating Company	Salt Lake City, UT	NPS	OF	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant: CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant  
NPS - Not pooling milk or reporting sales in the Order during current month OF - Other Federal Order Plant  
OOB - Out of Business PD - Pool Distributing Plant PR - Partially Regulated Plant

(a) Effective September 2019.