



Agricultural Marketing Service
Dairy Program

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

JUNE 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	June 2018	June 2017	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,326,949,021	2,270,152,015	2.5
Other Sources	68,831,853	83,344,297	(17.4)
Fortification and Recon. (Skim Equivalent)	13,293,307	16,087,660	(17.4)
Overages	385,354	397,960	(3.2)
Beginning Inventory	161,225,281	165,346,791	(2.5)
Total Receipts	2,570,684,816	2,535,328,723	1.4
Average Daily Producer Receipts	77,564,967	75,671,734	2.5
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	653,348,707	677,329,091	(3.5)
Other Federal Markets	71,988,828	38,842,406	85.3
Non-Federal Markets	42,526,235	71,793,769	(40.8)
Total Class I Milk	767,863,770	787,965,266	(2.6)
Total Class II Milk	576,923,703	601,412,973	(4.1)
Total Class III Milk	635,248,002	610,119,322	4.1
Total Class IV Milk	560,000,282	518,349,306	8.0
Total Milk Assigned to Minimum price	30,649,059	17,481,856	75.3
Total Utilization	2,570,684,816	2,535,328,723	1.4
Average Daily Class I Use	25,595,459	26,265,509	(2.6)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.74%	3.74%	0.00
True Protein	3.00%	3.04%	(0.04)
Other Solids	5.77%	5.74%	0.03

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	June 2018 pounds	Butterfat percent	June 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	223,994,342	3.27	223,387,230	3.26
Organic Whole Milk	14,179,232	3.28	14,624,772	3.28
Reduced Fat Milk (2%)~	131,484,849	1.93	135,855,852	1.93
Organic Reduced Fat Milk	18,363,175	1.32	21,414,290	1.25
Lowfat Milk (1%)~	94,698,517	0.95	101,596,151	0.95
FatFree Milk (skim)~	54,458,093	0.10	60,306,534	0.09
Flavored Whole Milk	2,940,601	3.34	2,588,800	3.37
Flavored Lower Fat Milk#	23,715,506	0.75	24,765,471	0.73
Buttermilk and Eggnog	2,099,057	1.21	2,205,799	1.16
Shrinkage, Overages & Interhandler Difference	8,176,371	8.86	6,116,095	11.28
Ending Inventory	79,238,964	1.97	84,468,097	1.79
Total Class I <i>in</i> Marketing Area	653,348,707	2.16	677,329,091	2.09
Class I <i>out of</i> Marketing Area	114,515,063	2.06	110,636,175	1.94
Total Class I Utilization	767,863,770	2.14	787,965,266	2.07
Class II Milk**				
Packaged Cream	80,956,314	17.94	84,649,628	18.65
Nonpool Bulk	65,598,767	9.69	60,430,529	11.16
Bakery, Candy, and Soup Products	60,430,018	4.11	61,116,227	3.72
Cottage Cheese	24,265,605	0.86	23,480,977	0.87
Ricotta Cheese	10,624,453	5.29	12,631,528	4.94
Sour Cream and Aerated Cream	11,286,555	16.99	11,685,409	16.90
Yogurt	204,790,986	0.73	200,851,519	0.71
Ice Cream, Desserts, Condensed, and Mixes	118,373,092	9.19	142,536,362	7.54
Shrinkage, Overages & Interhandler Difference	597,913	19.16	4,030,794	N/A
Total Class II Utilization	576,923,703	6.68	601,412,973	6.60
Class III Milk**				
Nonpool Bulk and Condensed Products	8,557,977	2.91	8,356,941	1.80
American-Type Cheeses	214,157,123	3.67	213,895,492	3.56
Cream Cheese	73,071,457	12.36	71,216,830	12.25
Italian-Type Cheeses	281,638,678	2.86	269,046,626	2.89
Swiss and Other-Type Cheeses	57,822,767	3.06	47,447,182	3.42
Shrinkage, Overages & Interhandler Difference	0	0.00	156,251	95.74
Total Class III Utilization	635,248,002	4.25	610,119,322	4.27
Class IV Milk**				
Nonpool Bulk	9,112,374	12.32	15,651,425	6.73
Condensed Products	14,133,220	2.70	13,390,649	2.42
Butter	31,052,569	36.13	23,419,440	45.75
Dried Milk Products	408,558,785	0.21	382,162,259	0.18
Shrinkage, Overages & Interhandler Difference	17,971,246	3.61	19,324,129	3.56
Ending Inventory	77,026,109	5.32	62,089,793	5.95
Skim Equivalent of NFMS to Fortify Class I	2,145,979	0.03	2,311,611	0.05
Total Class IV Utilization	560,000,282	3.27	518,349,306	3.31
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	30,649,059	0.91	17,481,856	0.71
Total Minimum Price Class Utilization	30,649,059	0.91	17,481,856	0.71
Total Utilization	2,570,684,816	3.91	2,535,328,723	3.92

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

JUNE
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	35,288	32,680	1.5	1.4	88	93	13,367	11,713
ME	53,107	53,491	2.3	2.4	225	240	7,868	7,429
MD	68,165	59,443	2.9	2.6	319	343	7,123	5,777
MA	16,331	16,427	0.7	0.7	97	100	5,612	5,476
NH	20,250	22,476	0.9	1.0	90	97	7,500	7,724
NY	1,142,292	1,124,712	49.1	49.5	3,922	4,120	9,708	9,100
PA	738,101	707,559	31.7	31.2	4,754	4,903	5,175	4,810
VT	225,007	225,950	9.7	10.0	667	732	11,245	10,289
VA	2,263	1,793	0.1	0.1	29	18	2,601	3,320
Other States	26,145 #	25,621 ##	1.1	1.1	265	301	3,289	2,837
Total/Avg.	2,326,949	2,270,152	100.0	100.0	10,456	10,947	7,418	6,913

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	95,116,650	35,583,053	40,314,298	8,007,360	179,021,361	7.7
3.00 – 3.10	263,465,632	87,661,053	18,879,215	120,904,937	490,910,837	21.1
2.80 – 2.95	122,740,850	104,692,276	54,431,306	181,740,786	463,605,218	19.9
2.60 – 2.70	85,803,067	29,124,276	88,705,100	1,161,628	204,794,071	8.8
2.40 – 2.55	73,689,473	193,279,346	93,931,612	68,183,043	429,083,474	18.4
2.35 and below	39,992,131	91,863,598	335,550,354	92,127,977	559,534,060	24.1
Market Total	680,807,803	542,203,602	631,811,885	472,125,731	2,326,949,021	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	November 2017	December 2017	January 2018	February 2018	March 2018	April 2018
Northeast Order	17.65	17.17	16.01	14.93	15.08	15.61
<i>Sub Regions:</i>						
<i>New England</i>	18.63	18.25	16.96	15.90	16.08	16.55
<i>New York</i>	17.56	17.07	15.93	14.86	15.03	15.39
<i>Pennsylvania</i>	17.37	16.85	15.71	14.60	14.74	15.44

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

JUNE 2018

PRICES

	June 2018	June 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.50	\$18.56	(0.3)
Class I Skim	9.60	10.59	(9.3)
Class II @ 3.5% butterfat test	15.48	16.15	(4.1)
Class II Butterfat (per pound)	2.6762	2.7136	(1.4)
Class II Skim	6.33	6.89	(8.1)
Class II Nonfat Solids (per pound)	0.7033	0.7656	(8.1)
Class III @ 3.5% butterfat test	15.21	16.44	(7.5)
Class III Skim	6.08	7.22	(15.8)
Class IV @ 3.5% butterfat test	14.91	15.89	(6.2)
Class IV Skim	5.77	6.65	(13.2)
Statistical Uniform Price	16.70	17.53	(4.7)
Producer Price Differential	1.49	1.09	36.7
Component Prices (per pound):			
Butterfat	2.6692	2.7066	(1.4)
Nonfat Solids	0.6407	0.7384	(13.2)
Protein	1.7478	1.7545	(0.4)
Other Solids	0.1128	0.3014	(62.6)

NUMBER OF HANDLERS AND POOL PLANTS

	June 2018	May 2018	June 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	62	59
Producer-Handlers	14	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	76	76	78
Less handlers operating plants in more than one category	(9)	(8)	(8)
Total Number of Handlers	142	145	144
Pool Distributing Plants	46	46	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	57

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Cobblestone Milk Cooperative	Chatham, VA	9C	NPS	
Cowbella, LLC	Jefferson, NY	ED	OOB	
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	NPS	CSR	
Saputo Dairy Foods USA, LLC	Murray, KY	PR	OF	
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

PH - Producer Handler

PR - Partially Regulated Distributing Plant

OOB - Out of business

9C - Cooperative as Handler

NPS - Not pooling milk or reporting sales in the Order during current month