



Agricultural Marketing Service
Dairy Programs

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany:
302A Washington Avenue Ext.
Albany, NY 12203-7303
Tel.: (518) 452-4410
Fax: (518) 464-6468

Alexandria:
P.O. Box 25828
Alexandria, VA 22313-5828
Tel.: (703) 549-7000
Fax: (703) 549-7003

FEBRUARY 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	February 2018	February 2017	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,117,622,389	2,148,738,125	(1.4)
Other Sources	65,780,252	47,597,766	38.2
Fortification and Recon. (Skim Equivalent)	9,981,787	12,712,705	(21.5)
Overages	97,389	228,712	(57.4)
Beginning Inventory	161,413,487	163,834,449	(1.5)
Total Receipts	2,354,895,304	2,373,111,757	(0.8)
Average Daily Producer Receipts	75,629,371	76,740,647	(1.4)
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	648,074,280	667,383,102	(2.9)
Other Federal Markets	37,234,278	34,205,420	8.9
Non-Federal Markets	75,135,928	68,042,360	10.4
Total Class I Milk	760,444,486	769,630,882	(1.2)
Total Class II Milk	545,149,815	535,270,958	1.8
Total Class III Milk	551,599,248	538,700,176	2.4
Total Class IV Milk	472,315,628	512,876,026	(7.9)
Total Milk Assigned to Minimum price	25,386,127	16,633,715	52.6
Total Utilization	2,354,895,304	2,373,111,757	(0.8)
Average Daily Class I Use	27,158,732	27,486,817	(1.2)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.91%	3.92%	(0.01)
True Protein	3.12%	3.13%	(0.01)
Other Solids	5.75%	5.76%	(0.01)

* Product pounds based on reports of handlers.

N/A = Not applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	February 2018 pounds	Butterfat percent	February 2017 pounds	Butterfat percent
Class I Milk*				
Whole Milk	211,569,675	3.28	208,276,628	3.28
Organic Whole Milk	14,503,530	3.29	13,663,496	3.29
Reduced Fat Milk (2%)~	128,315,284	1.94	129,985,263	1.94
Organic Reduced Fat Milk	18,151,127	1.34	20,251,682	1.26
Lowfat Milk (1%)~	95,666,561	0.95	100,707,662	0.96
FatFree Milk (skim)~	55,665,318	0.10	60,361,149	0.09
Flavored Whole Milk	2,820,254	3.37	2,532,267	3.36
Flavored Lower Fat Milk#	34,177,825	0.57	34,393,148	0.56
Buttermilk	1,823,106	1.13	1,820,255	1.17
Eggnog	384	6.77	5,851	6.97
Shrinkage, Overages & Interhandler Difference	9,296,111	6.39	7,257,083	6.09
Ending Inventory	76,085,105	1.86	88,128,618	1.82
Total Class I <i>in</i> Marketing Area	648,074,280	2.07	667,383,102	2.01
Class I <i>out of</i> Marketing Area	112,370,206	2.05	102,247,780	1.93
Total Class I Utilization	760,444,486	2.07	769,630,882	2.00
Class II Milk**				
Packaged Cream	73,424,413	17.35	71,275,126	18.35
Nonpool Bulk	57,357,934	9.98	62,480,282	9.17
Bakery, Candy, and Soup Products	56,815,857	3.67	55,420,802	4.18
Cottage Cheese	26,803,897	0.86	22,632,917	0.91
Ricotta Cheese	13,896,924	6.00	15,999,206	5.56
Sour Cream and Aerated Cream	10,468,445	16.24	10,828,530	16.95
Yogurt	202,323,129	0.75	189,173,680	0.58
Ice Cream, Desserts, Condensed, and Mixes	103,282,166	7.34	107,019,278	7.07
Shrinkage, Overages & Interhandler Difference	777,050	19.15	441,137	N/A
Total Class II Utilization	545,149,815	5.97	535,270,958	6.11
Class III Milk**				
Nonpool Bulk and Condensed Products	6,949,368	1.83	11,289,489	1.21
American-Type Cheeses	198,491,563	3.75	207,472,772	3.70
Cream Cheese	65,386,944	13.65	56,734,370	12.37
Italian-Type Cheeses	230,373,032	3.02	224,362,157	2.88
Swiss and Other-Type Cheeses	46,871,611	6.05	38,841,388	5.97
Shrinkage, Overages & Interhandler Difference	3,526,730	0.00	0	0.00
Total Class III Utilization	551,599,248	4.76	538,700,176	4.38
Class IV Milk**				
Nonpool Bulk	10,657,288	7.86	11,082,590	11.30
Condensed Products	12,249,666	2.06	13,736,787	1.96
Butter	26,614,826	50.49	30,117,726	52.57
Dried Milk Products	318,805,989	0.23	355,449,424	0.35
Shrinkage, Overages & Interhandler Difference	16,686,889	4.08	19,045,621	3.10
Ending Inventory	85,278,121	5.33	81,122,409	5.72
Skim Equivalent of NFMS to Fortify Class I	2,022,849	0.10	2,321,469	0.05
Total Class IV Utilization	472,315,628	4.34	512,876,026	4.65
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	25,386,127	0.58	16,633,715	0.73
Total Minimum Price Class Utilization	25,386,127	0.58	16,633,715	0.73
Total Utilization	2,354,895,304	4.04	2,373,111,757	4.03

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

FEBRUARY
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	32,537	31,352	1.5	1.5	90	94	12,911	11,912
ME	46,095	47,446	2.2	2.2	231	238	7,127	7,120
MD	58,026	67,760	2.7	3.1	323	360	6,416	6,722
MA	14,365	15,521	0.7	0.7	98	99	5,235	5,599
NH	18,687	21,217	0.9	1.0	92	100	7,254	7,577
NY	1,009,583	1,033,502	47.7	48.1	3,991	4,131	9,034	8,935
PA	703,163	691,545	33.2	32.2	4,862	5,015	5,165	4,925
VT	205,972	209,498	9.7	9.7	696	740	10,569	10,111
VA	1,630	1,133	0.1	0.1	22	17	2,646	2,381
Other States	27,564 #	29,764 ##	1.3	1.4	370	538	2,661	1,976
Total/Avg.	2,117,622	2,148,738	100.0	100.0	10,775	11,332	7,019	6,772

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	94,585,826	33,231,059	30,530,400	5,538,194	163,885,479	7.7
3.00 – 3.10	248,731,422	81,342,072	16,469,026	89,049,763	435,592,283	20.6
2.80 – 2.95	128,594,222	113,295,969	59,075,208	148,923,554	449,888,953	21.2
2.60 – 2.70	85,295,954	30,381,961	86,260,691	1,551,464	203,490,070	9.6
2.40 – 2.55	73,171,703	180,823,635	79,585,167	51,173,800	384,754,305	18.2
2.35 and below	41,219,255	87,745,276	278,053,044	72,993,724	480,011,299	22.7
Market Total	671,598,382	526,819,972	549,973,536	369,230,499	2,117,622,389	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	July 2017	August 2017	September 2017	October 2017	November 2017	December 2017
Northeast Order	17.67	18.14	17.94	17.57	17.65	17.17
<i>Sub Regions:</i>						
<i>New England</i>	18.54	18.96	18.80	18.51	18.63	18.25
<i>New York</i>	17.60	17.99	17.79	17.49	17.56	17.07
<i>Pennsylvania</i>	17.41	17.97	17.79	17.30	17.37	16.85

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

FEBRUARY 2018

PRICES

	February 2018	February 2017	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$17.50	\$19.98	(12.4)
Class I Skim	8.96	11.45	(21.7)
Class II @ 3.5% butterfat test	13.44	16.52	(18.6)
Class II Butterfat (per pound)	2.3560	2.4344	(3.2)
Class II Skim	5.38	8.29	(35.1)
Class II Nonfat Solids (per pound)	0.5978	0.9211	(35.1)
Class III @ 3.5% butterfat test	13.40	16.88	(20.6)
Class III Skim	5.37	8.69	(38.2)
Class IV @ 3.5% butterfat test	12.87	15.59	(17.4)
Class IV Skim	4.82	7.35	(34.4)
Statistical Uniform Price	14.88	17.77	(16.3)
Producer Price Differential	1.48	0.89	66.3
Component Prices (per pound):			
Butterfat	2.3490	2.4274	(3.2)
Nonfat Solids	0.5352	0.8166	(34.5)
Protein	1.6265	2.2348	(27.2)
Other Solids	0.0550	0.2990	(81.6)

NUMBER OF HANDLERS AND POOL PLANTS

	February 2018	January 2018	February 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	63	64
Producer-Handlers	15	15	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	78	77	78
Less handlers operating plants in more than one category	(10)	(9)	(8)
Total Number of Handlers	144	146	148
Pool Distributing Plants	46	47	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	59	58

Revised.

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DMS-Indiana Organic	Fairlawn, OH	CSR	NPS	
DMS-Michigan Organic	Fairlawn, OH	CSR	NPS	
Foremost Farms Organic IN	Baraboo, WI	CSR	NPS	
Michigan Milk Producers Organic-IN	Novi, MI	CSR	NPS	
Michigan Milk Producers Organic-MI	Novi, MI	CSR	NPS	
NFO Organic-WV	Shiloh, OH	CSR	NPS	
Saputo Dairy Foods USA, LLC	Newington, CT	PD	PR	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

NPS - Not pooling milk or reporting sales in the Order during current month

PD - Pool Distributing Plant

PR - Partially Regulated Distributing Plant