



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### DECEMBER 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	<u>December 2017</u>	<u>December 2016</u>	<u>% Change</u>
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,260,218,902	2,267,524,807	(0.3)
Other Sources	74,759,503	72,232,174	3.5
Fortification and Recon. (Skim Equivalent)	16,636,843	16,438,714	1.2
Overages	1,750,833	108,328	N/A
Beginning Inventory	158,965,789	161,792,040	(1.7)
<b>Total Receipts</b>	<b>2,512,331,870</b>	<b>2,518,096,063</b>	<b>(0.2)</b>
Average Daily Producer Receipts	72,910,287	73,145,962	(0.3)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	747,986,723	760,152,474	(1.6)
Other Federal Markets	41,082,733	39,938,239	2.9
Non-Federal Markets	82,378,713	72,925,270	13.0
<b>Total Class I Milk</b>	<b>871,448,169</b>	<b>873,015,983</b>	<b>(0.2)</b>
Total Class II Milk	526,191,625	519,160,534	1.4
Total Class III Milk	582,144,423	573,566,614	1.5
Total Class IV Milk	525,286,546	543,188,264	(3.3)
Total Milk Assigned to Minimum price	7,261,107	9,164,668	(20.8)
<b>Total Utilization</b>	<b>2,512,331,870</b>	<b>2,518,096,063</b>	<b>(0.2)</b>
Average Daily Class I Use	28,111,231	28,161,806	(0.2)
<b>Average Component Tests of Producer Receipts</b>			
			<u>% point</u>
Butterfat	3.97%	3.96%	0.01
True Protein	3.17%	3.18%	(0.01)
Other Solids	5.74%	5.75%	(0.01)

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2017 pounds	Butterfat percent	December 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	248,332,461	3.28	244,226,069	3.28
Organic Whole Milk	15,308,928	3.29	15,074,370	3.28
Reduced Fat Milk (2%)~	150,041,185	1.93	151,593,187	1.93
Organic Reduced Fat Milk	19,969,192	1.30	21,139,466	1.23
Lowfat Milk (1%)~	107,311,903	0.95	114,199,508	0.95
FatFree Milk (skim)~	63,542,021	0.10	69,352,665	0.09
Flavored Whole Milk	2,902,725	3.37	2,823,784	3.51
Flavored Lower Fat Milk#	34,216,847	0.66	34,879,148	0.59
Buttermilk	2,575,547	0.96	2,234,197	1.24
Eggnog	10,970,707	6.84	10,701,960	7.31
Shrinkage, Overages & Interhandler Difference	9,333,215	10.23	10,890,423	8.96
Ending Inventory	83,481,992	1.92	83,037,697	1.83
Total Class I <i>in</i> Marketing Area	747,986,723	2.22	760,152,474	2.16
Class I <i>out of</i> Marketing Area	123,461,446	2.21	112,863,509	2.12
Total Class I Utilization	871,448,169	2.22	873,015,983	2.16
<b>Class II Milk**</b>				
Packaged Cream	89,017,710	18.98	88,018,610	19.10
Nonpool Bulk	44,370,121	13.14	45,159,782	9.27
Bakery, Candy, and Soup Products	46,825,041	3.67	45,627,994	3.80
Cottage Cheese	26,355,028	0.82	22,289,742	0.77
Ricotta Cheese	18,820,362	5.49	17,108,541	6.07
Sour Cream and Aerated Cream	12,740,152	15.52	14,178,665	13.71
Yogurt	194,080,641	0.72	182,102,112	0.66
Ice Cream, Desserts, Condensed, and Mixes	92,184,372	7.07	102,252,655	7.02
Shrinkage, Overages & Interhandler Difference	1,798,198	2.31	2,422,433	3.97
Total Class II Utilization	526,191,625	6.77	519,160,534	6.62
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	5,752,072	2.34	3,691,571	4.70
American-Type Cheeses	203,926,913	3.80	204,475,680	4.29
Cream Cheese	66,889,921	13.76	68,549,987	14.10
Italian-Type Cheeses	235,218,873	3.12	247,010,252	2.91
Swiss and Other-Type Cheeses	70,378,081	3.46	49,839,124	3.45
Shrinkage, Overages & Interhandler Difference	(21,437)	N/A	0	0.00
Total Class III Utilization	582,144,423	4.61	573,566,614	4.80
<b>Class IV Milk**</b>				
Nonpool Bulk	12,332,943	9.46	13,425,337	12.43
Condensed Products	15,919,731	2.55	18,166,367	2.66
Butter	26,585,549	53.27	24,591,850	56.67
Dried Milk Products	367,414,188	0.21	381,915,941	0.40
Shrinkage, Overages & Interhandler Difference	18,977,913	3.77	21,632,267	3.90
Ending Inventory	80,746,093	6.33	79,387,381	6.02
Skim Equivalent of NFMS to Fortify Class I	3,310,129	0.10	4,069,121	0.38
Total Class IV Utilization	525,286,546	4.25	543,188,264	4.28
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	7,261,107	1.70	9,164,668	1.34
Total Minimum Price Class Utilization	7,261,107	1.70	9,164,668	1.34
<b>Total Utilization</b>	2,512,331,870	4.15	2,518,096,063	4.13

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

N/A = Not Applicable.

^ As defined in section 1000.40 of the Order.

**DECEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	34,945	32,858	1.5	1.5	92	95	12,253	11,157
ME	50,801	51,641	2.3	2.3	235	239	6,973	6,970
MD	60,844	59,669	2.7	2.6	343	353	5,722	5,453
MA	15,347	16,596	0.7	0.7	99	102	5,001	5,248
NH	20,180	22,655	0.9	1.0	92	100	7,076	7,308
NY	1,089,844	1,107,125	48.2	48.8	4,053	4,137	8,674	8,633
PA	729,834	718,519	32.3	31.7	4,890	5,026	4,815	4,612
VT	224,324	227,308	9.9	10.0	706	746	10,250	9,829
VA	1,671	1,434	0.1	0.1	21	20	2,567	2,313
Other States	32,429 #	29,720 ##	1.4	1.3	617	488	1,695	1,965
Total/Avg.	2,260,219	2,267,525	100.0	100.0	11,148	11,306	6,540	6,470

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	110,474,738	34,685,989	32,801,522	7,453,102	185,415,351	8.2
3.00 – 3.10	295,678,159	76,783,823	18,338,622	80,116,661	470,917,265	20.8
2.80 – 2.95	148,208,957	95,760,649	47,317,670	176,039,365	467,326,641	20.7
2.60 – 2.70	99,813,032	32,326,124	95,122,247	2,687,768	229,949,171	10.2
2.40 – 2.55	79,333,142	168,240,487	85,294,458	54,669,652	387,537,739	17.1
2.35 and below	44,404,425	88,986,126	300,201,491	85,480,693	519,072,735	23.0
Market Total	777,912,453	496,783,198	579,076,010	406,447,241	2,260,218,902	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	May 2017	June 2017	July 2017	August 2017	September 2017	October 2017
Northeast Order	16.53	17.31	17.67	18.14	17.94	17.57
<i>Sub Regions:</i>						
<i>New England</i>	17.63	18.37	18.54	18.96	18.80	18.51
<i>New York</i>	16.40	17.15	17.60	17.99	17.79	17.49
<i>Pennsylvania</i>	16.24	17.07	17.41	17.97	17.79	17.30

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## DECEMBER 2017

## PRICES

	December 2017	December 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$20.13	\$20.13	0.0
Class I Skim	11.55	13.09	(11.8)
Class II @ 3.5% butterfat test	14.49	15.26	(5.0)
Class II Butterfat (per pound)	2.5021	2.3424	6.8
Class II Skim	5.94	7.32	(18.9)
Class II Nonfat Solids (per pound)	0.6600	0.8133	(18.8)
Class III @ 3.5% butterfat test	15.44	17.40	(11.3)
Class III Skim	6.95	9.56	(27.3)
Class IV @ 3.5% butterfat test	13.51	14.97	(9.8)
Class IV Skim	4.95	7.04	(29.7)
<b>Statistical Uniform Price</b>	16.71	17.68	(5.5)
<b>Producer Price Differential</b>	1.27	0.28	353.6
<b>Component Prices</b> (per pound):			
Butterfat	2.4951	2.3354	6.8
Nonfat Solids	0.5503	0.7822	(29.6)
Protein	2.0378	2.6922	(24.3)
Other Solids	0.1070	0.2063	(48.1)

## NUMBER OF HANDLERS AND POOL PLANTS

	December 2017	November# 2017	December 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	62	62	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	77	78	77
Less handlers operating plants in more than one category	(8)	(8)	(8)
<b>Total Number of Handlers</b>	<b>146</b>	<b>147</b>	<b>146</b>
Pool Distributing Plants	47	47	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>59</b>	<b>59</b>	<b>57</b>

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Darigold, Inc.	Boise, ID	PR	NPS	
DMS - Michigan Organic	Fairlawn, OH	NPS	CSR	
Michigan Milk Producers Organic-MI	Novi, MI	NPS	CSR	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS	
WWF Operating Company	Salt Lake City, UT	--	PR	(a)

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

PR - Partially Regulated Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

(a) New plant.