



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### SEPTEMBER 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	<u>September 2017</u>	<u>September 2016</u>	<u>% Change</u>
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,179,847,133	2,176,674,846	0.1
Other Sources	51,360,670	58,454,333	(12.1)
Fortification and Recon. (Skim Equivalent)	14,353,868	15,744,958	(8.8)
Overages	76,471	166,195	(54.0)
Beginning Inventory	<u>142,748,015</u>	<u>156,129,578</u>	(8.6)
Total Receipts	2,388,386,157	2,407,169,910	(0.8)
Average Daily Producer Receipts	72,661,571	72,555,828	0.1
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	711,002,604	734,322,387	(3.2)
Other Federal Markets	40,921,123	39,649,272	3.2
Non-Federal Markets	<u>73,513,633</u>	<u>68,124,857</u>	7.9
Total Class I Milk	825,437,360	842,096,516	(2.0)
Total Class II Milk	552,187,202	578,173,203	(4.5)
Total Class III Milk	575,906,938	573,319,126	0.5
Total Class IV Milk	428,898,180	407,895,907	5.1
Total Milk Assigned to Minimum price	<u>5,956,477</u>	<u>5,685,158</u>	4.8
Total Utilization	2,388,386,157	2,407,169,910	(0.8)
Average Daily Class I Use	27,514,579	28,069,884	(2.0)
<b>Average Component Tests of Producer Receipts</b>			
			<u>% point</u>
Butterfat	3.83%	3.71%	0.12
True Protein	3.08%	3.07%	0.01
Other Solids	5.74%	5.71%	0.03

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Lucerne Dairy	Hatfield, PA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	September 2017 pounds	Butterfat percent	September 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	230,936,487	3.28	224,269,409	3.28
Organic Whole Milk	14,591,793	3.29	14,303,351	3.29
Reduced Fat Milk (2%)~	140,520,989	1.94	144,913,301	1.93
Organic Reduced Fat Milk	18,563,822	1.31	20,253,435	1.25
Lowfat Milk (1%)~	106,080,834	0.96	113,829,640	0.96
FatFree Milk (skim)~	62,430,922	0.10	69,753,869	0.09
Flavored Whole Milk	3,040,802	3.37	2,783,661	3.38
Flavored Lower Fat Milk#	38,774,559	0.55	40,863,747	0.55
Buttermilk	1,937,750	1.18	1,973,752	1.11
Eggnog	717,765	6.77	621,299	7.83
Shrinkage, Overages & Interhandler Difference	9,819,484	11.85	11,303,553	8.15
Ending Inventory	83,587,397	1.94	89,453,370	1.91
Total Class I <i>in</i> Marketing Area	711,002,604	2.15	734,322,387	2.05
Class I <i>out of</i> Marketing Area	114,434,756	2.07	107,774,129	1.99
Total Class I Utilization	825,437,360	2.14	842,096,516	2.04
<b>Class II Milk**</b>				
Packaged Cream	85,472,679	18.88	86,055,786	18.39
Nonpool Bulk	49,797,275	9.58	50,033,525	8.79
Bakery, Candy, and Soup Products	52,198,970	3.98	57,382,207	4.29
Cottage Cheese	26,772,117	0.86	24,305,618	0.82
Ricotta Cheese	18,021,774	6.44	16,897,462	5.53
Sour Cream and Aerated Cream	10,539,599	16.80	11,406,274	14.92
Yogurt	188,389,500	0.81	198,937,184	0.65
Ice Cream, Desserts, Condensed, and Mixes	119,033,486	7.45	133,129,289	6.90
Shrinkage, Overages & Interhandler Difference	1,961,802	0.85	25,858	64.19
Total Class II Utilization	552,187,202	6.62	578,173,203	6.23
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,111,550	5.27	2,615,393	7.96
American-Type Cheeses	199,280,006	3.66	195,570,967	3.43
Cream Cheese	95,019,434	9.47	70,969,953	12.51
Italian-Type Cheeses	210,408,877	2.92	240,098,540	2.79
Swiss and Other-Type Cheeses	68,085,261	3.28	64,064,273	2.73
Shrinkage, Overages & Interhandler Difference	1,810	39.17	0	0.00
Total Class III Utilization	575,906,938	4.32	573,319,126	4.23
<b>Class IV Milk**</b>				
Nonpool Bulk	8,688,499	11.33	9,829,955	12.75
Condensed Products	14,544,884	2.27	13,123,714	2.57
Butter	19,275,969	49.83	15,800,500	53.09
Dried Milk Products	301,922,712	0.37	273,825,707	0.48
Shrinkage, Overages & Interhandler Difference	17,034,549	4.85	19,897,756	3.94
Ending Inventory	64,539,134	6.95	71,661,301	5.47
Skim Equivalent of NFMS to Fortify Class I	2,892,433	0.05	3,756,974	0.25
Total Class IV Utilization	428,898,180	4.05	407,895,907	3.92
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	5,956,477	2.00	5,685,158	1.83
Total Minimum Price Class Utilization	5,956,477	2.00	5,685,158	1.83
<b>Total Utilization</b>	2,388,386,157	4.04	2,407,169,910	3.89

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

**SEPTEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	32,361	31,249	1.5	1.4	92	96	11,725	10,851
ME	49,426	49,819	2.3	2.3	239	239	6,893	6,948
MD	56,207	53,895	2.6	2.5	359	352	5,219	5,104
MA	15,290	16,159	0.7	0.7	99	104	5,148	5,179
NH	19,680	21,662	0.9	1.0	96	101	6,833	7,149
NY	1,068,374	1,078,662	49.0	49.6	4,127	4,205	8,629	8,551
PA	693,179	676,365	31.8	31.1	4,916	5,083	4,700	4,435
VT	216,149	217,685	9.9	10.0	716	752	10,063	9,649
VA	1,694	1,376	0.1	0.1	22	18	2,567	2,548
Other States	27,487 #	29,551 ##	1.2	1.3	593	562	1,545	1,753
Total/Avg.	2,179,847	2,176,423	100.0	100.0	11,259	11,512	6,454	6,303

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	105,958,612	32,653,938	37,469,082	4,948,143	181,029,775	8.3
3.00 – 3.10	282,939,191	85,726,906	15,639,029	62,940,378	447,245,504	20.5
2.80 – 2.95	138,387,029	104,996,900	58,055,299	156,148,097	457,587,325	21.0
2.60 – 2.70	93,458,440	30,335,923	92,618,559	1,238,619	217,651,541	10.0
2.40 – 2.55	75,575,229	176,878,430	72,117,552	44,763,155	369,334,366	16.9
2.35 and below	42,990,549	91,491,330	298,152,302	74,364,441	506,998,622	23.3
Market Total	739,309,050	522,083,427	574,051,823	344,402,833	2,179,847,133	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	February 2017	March 2017	April 2017	May 2017	June 2017	July 2017
Northeast Order	18.38	17.85	16.58	16.53	17.31	17.67
<i>Sub Regions:</i>						
<i>New England</i>	19.62	18.84	17.66	17.63	18.37	18.54
<i>New York</i>	18.11	17.74	16.45	16.40	17.15	17.60
<i>Pennsylvania</i>	18.23	17.59	16.32	16.24	17.07	17.41

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## SEPTEMBER 2017

## PRICES

	September 2017	September 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.96	\$19.81	0.8
Class I Skim	9.58	11.42	(16.1)
Class II @ 3.5% butterfat test	16.80	14.66	14.6
Class II Butterfat (per pound)	2.8629	2.3152	23.7
Class II Skim	7.03	6.79	3.5
Class II Nonfat Solids (per pound)	0.7811	0.7544	3.5
Class III @ 3.5% butterfat test	16.36	16.39	(0.2)
Class III Skim	6.59	8.61	(23.5)
Class IV @ 3.5% butterfat test	15.86	14.25	11.3
Class IV Skim	6.08	6.39	(4.9)
<b>Statistical Uniform Price</b>	17.89	17.10	4.6
<b>Producer Price Differential</b>	1.53	0.71	115.5
<b>Component Prices</b> (per pound):			
Butterfat	2.8559	2.3082	23.7
Nonfat Solids	0.6753	0.7097	(4.8)
Protein	1.6988	2.5675	(33.8)
Other Solids	0.2241	0.1096	104.5

## NUMBER OF HANDLERS AND POOL PLANTS

	September 2017	August 2017	September 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	61	63
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	78	80	73
Less handlers operating plants in more than one category	(8)	(9)	(8)
<b>Total Number of Handlers</b>	<b>148</b>	<b>147</b>	<b>143</b>
Pool Distributing Plants	48	45	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>60</b>	<b>57</b>	<b>59</b>

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Dairy Farmers of America, Inc. NC	Kansas City, MO	NPS	CSR	(a)
DMS-Michigan Organic	Fairlawn, OH	NPS	CSR	
Lucerne Dairy	Hatfield, PA	--	PD	(b)
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR	
S. B. Winsor Dairy, Inc.	Johnston, RI	ED	PD	
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	NPS	OF	
WhiteWave Foods	City of Industry, CA	PR	NPS	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PR - Partially Regulated Distributing Plant

OF - Other Federal Order Plant

(a) Effective August 2017.

(b) New plant.