



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### MARCH 2014 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	March 2014	March 2013	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,194,876,608	2,242,963,538	(2.1)
Other Sources	82,798,032	68,529,789	20.8
Fortification and Recon. (Skim Equivalent)	13,818,805	13,336,206	3.6
Overages	301,910	95,947	214.7
Beginning Inventory	156,058,843	163,445,268	(4.5)
<b>Total Receipts</b>	<b>2,447,854,198</b>	<b>2,488,370,748</b>	<b>(1.6)</b>
Average Daily Producer Receipts	70,802,471	72,353,663	(2.1)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	769,728,434	771,708,934	(0.3)
Other Federal Markets	34,655,823	31,090,680	11.5
Non-Federal Markets	73,086,316	96,679,552	(24.4)
<b>Total Class I Milk</b>	<b>877,470,573</b>	<b>899,479,166</b>	<b>(2.4)</b>
Total Class II Milk	558,549,492	611,397,242	(8.6)
Total Class III Milk	593,268,833	566,944,605	4.6
Total Class IV Milk	413,843,736	405,796,012	2.0
Total Milk Assigned to Minimum price	4,721,564	4,753,723	(0.7)
<b>Total Utilization</b>	<b>2,447,854,198</b>	<b>2,488,370,748</b>	<b>(1.6)</b>
Average Daily Class I Use	28,305,502	29,015,457	(2.4)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.85%	3.81%	0.04
True Protein	3.12%	3.10%	0.02
Other Solids	5.73%	5.75%	(0.02)

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2014 pounds	Butterfat percent	March 2013 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	213,327,343	3.28	215,423,830	3.27
Organic Whole Milk	10,587,105	3.27	9,177,913	3.48
Reduced Fat Milk	158,479,625	1.97	159,664,459	1.95
Organic Reduced Fat Milk	23,427,635	1.11	20,435,786	1.11
Lowfat Milk	130,534,026	0.96	134,378,834	0.95
FatFree Plain	93,561,411	0.10	100,357,634	0.09
FatFree Fortified	3,744,632	0.14	5,927,653	0.06
Flavored Milk and Drinks	45,280,811	0.66	41,280,915	0.68
Buttermilk	2,369,635	1.15	2,423,225	1.02
Eggnog	100,605	6.67	198,450	7.26
Shrinkage, Overages & Interhandler Difference	7,701,096	8.98	4,552,286	11.96
Ending Inventory	80,614,510	1.68	77,887,949	1.68
Total Class I <i>in</i> Marketing Area	769,728,434	1.88	771,708,934	1.85
Class I <i>out of</i> Marketing Area	107,742,139	1.83	127,770,232	1.75
Total Class I Utilization	877,470,573	1.87	899,479,166	1.83
<b>Class II Milk**</b>				
Packaged Cream	82,551,722	18.04	90,297,950	18.33
Nonpool Bulk	60,651,209	8.37	51,834,690	9.51
Bakery, Candy, and Soup Products	59,135,941	4.12	52,749,707	4.28
Cottage Cheese	29,914,831	0.82	34,979,739	0.86
Ricotta Cheese	15,622,655	4.71	19,739,291	4.99
Sour Cream and Aerated Cream	16,659,157	13.89	13,129,558	15.32
Yogurt	177,891,764	0.56	238,727,084	0.44
Ice Cream, Desserts, Condensed, and Mixes	116,205,854	6.43	109,274,443	6.89
Shrinkage, Overages & Interhandler Difference	(83,641)	N/A	664,780	3.63
Total Class II Utilization	558,549,492	6.11	611,397,242	5.83
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	8,751,072	11.00	2,909,685	15.93
American-Type Cheeses	201,171,475	3.68	190,477,714	3.69
Cream Cheese	74,930,342	11.78	62,659,424	14.84
Italian-Type Cheeses	252,641,865	3.09	250,442,276	3.09
Swiss and Other-Type Cheeses	39,994,761	3.64	41,967,193	3.14
Shrinkage, Overages & Interhandler Difference	15,779,318	4.14	18,488,313	3.38
Total Class III Utilization	593,268,833	4.57	566,944,605	4.67
<b>Class IV Milk**</b>				
Nonpool Bulk	9,454,271	13.25	9,757,738	14.56
Condensed Products	11,909,589	3.14	11,115,051	2.51
Butter	21,019,950	58.39	23,245,212	56.78
Dried Milk Products	285,337,922	0.36	254,780,641	0.36
Shrinkage, Overages & Interhandler Difference	51,367	1.05	(401,316)	N/A
Ending Inventory	83,229,886	5.78	104,902,291	5.46
Skim Equivalent of NFMS to Fortify Class I	2,840,751	0.02	2,396,395	0.02
Total Class IV Utilization	413,843,736	4.77	405,796,012	5.31
Minimum Price Class				
Animal Feed and Dumpage	4,721,564	2.66	4,753,723	2.22
Total Minimum Price Class Utilization	4,721,564	2.66	4,753,723	2.22
<b>Total Utilization</b>	2,447,854,198	3.99	2,488,370,748	4.03

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**MARCH**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2014	2013	2014	2013	2014	2013	2014	2013
	thousand pounds		percent				pounds per farm	
CT	32,809	31,610	1.5	1.4	110	117	9,621	8,715
ME	49,137	51,110	2.2	2.3	258	290	6,144	5,685
MD	71,555	75,405	3.3	3.3	394	426	5,858	5,710
MA	18,236	17,741	0.8	0.8	123	131	4,782	5,369
NH	23,256	22,831	1.1	1.0	109	115	6,883	6,404
NJ	10,292	10,477	0.5	0.5	68	75	4,882	4,506
NY	1,014,739	1,033,928	46.2	46.1	4,532	4,555	7,223	7,322
PA	714,409	742,210	32.5	33.1	5,190	5,368	4,440	4,460
RI	1,049	1,077	0.1	0.1	13	13	2,603	2,673
VT	224,512	223,528	10.2	9.9	837	891	8,653	8,093
VA	5,790	6,363	0.3	0.3	129	67	1,448	3,063
Other States	29,093 #	26,684 ##	1.3	1.2	455	412	2,063	2,089
Total/Avg.	2,194,877	2,242,964	100.0	100.0	12,218	12,460	5,795	5,807

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	158,394,528	38,747,978	38,843,350	2,512,350	238,498,206	10.9
3.00 – 3.10	291,646,078	106,038,627	20,073,221	46,189,516	463,947,442	21.1
2.80 – 2.95	137,696,938	97,114,371	48,509,522	172,022,467	455,343,298	20.7
2.60 – 2.70	89,017,458	37,011,030	80,921,911	1,246,994	208,197,393	9.5
2.40 – 2.55	60,002,364	172,284,475	97,524,190	38,791,850	368,602,879	16.8
2.35 and below	44,605,766	82,549,360	302,729,139	30,403,125	460,287,390	21.0
Market Total	781,363,132	533,745,841	588,601,333	291,166,302	2,194,876,608	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014
	dollars per hundredweight					
Northeast Order	20.23	20.86	21.60	22.33	22.83	23.85
Sub Regions:						
New England	21.02	21.67	22.42	23.14	23.72	24.68
New York	20.03	20.66	21.38	22.10	22.57	23.63
Pennsylvania	20.12	20.75	21.51	22.23	22.75	23.76

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## MARCH 2014

## PRICES

	March 2014	March 2013	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$26.89	\$21.05	27.7
Class I Skim	20.39	15.69	30.0
Class II @ 3.5% butterfat test	24.22	18.82	28.7
Class II Butterfat (per pound)	2.0472	1.7546	16.7
Class II Skim	17.67	13.14	34.5
Class II Nonfat Solids (per pound)	1.9633	1.4600	34.5
Class III @ 3.5% butterfat test	23.33	16.93	37.8
Class III Skim	16.78	11.21	49.7
Class IV @ 3.5% butterfat test	23.66	17.75	33.3
Class IV Skim	17.12	12.06	42.0
<b>Statistical Uniform Price</b>	24.97	19.32	29.2
<b>Producer Price Differential</b>	1.64	2.39	(31.4)
<b>Component Prices</b> (per pound):			
Butterfat	2.0402	1.7476	16.7
Nonfat Solids	1.9027	1.3395	42.0
Protein	4.5172	2.8204	60.2
Other Solids	0.4700	0.4179	12.5

## NUMBER OF HANDLERS AND POOL PLANTS

	March 2014	February# 2014	March 2013
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	62	64
Producer-Handlers	14	13	12
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	72	74	71
Less handlers operating plants in more than one category	(7)	(9)	(9)
<b>Total Number of Handlers</b>	<b>142</b>	<b>140</b>	<b>138</b>
Pool Distributing Plants	47	47	49
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	3	3	2
<b>Total Number of Pool Plants</b>	<b>60</b>	<b>60</b>	<b>61</b>

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
CROPP West Virginia	LaFarge, WI	NPS	CSR	
Darigold, Inc.	Boise, ID	PR	NPS	
Farmland Dairies LLC	Wallington, NJ	PD	OOB	
Lancaster Organic Farmers Co-op - KY	Bird In Hand, PA	NPS	CSR	(a)
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	NPS	CSR	
Merrymeade Farm, Inc.	Lansdale, PA	ED	PH	
Prairie Farms Dairy, Inc	Granite City, IL	NPS	OF	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS	
Valley Pride LLC	Hagerstown, MD	NPS	PD	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant: CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant  
NPS - Not pooling milk or reporting any sales in the Order during current month OOB - Out Of Business  
OF - Other federal order plant with route disposition in the Northeast Marketing Area PD - Pool Distributing Plant  
PH - Producer-Handler PR - Partially Regulated Plant  
(a) = Effective October 2013.