



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### JULY 2013 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	July 2013	July 2012	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,115,433,052	2,037,822,401	3.8
Other Sources	59,633,200	61,209,124	(2.6)
Fortification and Recon. (Skim Equivalent)	18,198,288	17,623,187	3.3
Overages	113,746	121,555	(6.4)
Beginning Inventory	160,811,161	158,598,918	1.4
<b>Total Receipts</b>	<b>2,354,189,447</b>	<b>2,275,375,185</b>	<b>3.5</b>
Average Daily Producer Receipts	68,239,776	65,736,206	3.8
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	717,657,505	743,728,518	(3.5)
Other Federal Markets	35,857,290	32,951,970	8.8
Non-Federal Markets	80,377,495	89,474,658	(10.2)
Total Class I Milk	833,892,290	866,155,146	(3.7)
Total Class II Milk	610,843,221	607,380,048	0.6
Total Class III Milk	570,945,730	496,527,626	15.0
Total Class IV Milk	332,469,518	297,894,575	11.6
Total Milk Assigned to Minimum price	6,038,688	7,417,790	(18.6)
<b>Total Utilization</b>	<b>2,354,189,447</b>	<b>2,275,375,185</b>	<b>3.5</b>
Average Daily Class I Use	26,899,751	27,940,489	(3.7)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.60%	3.58%	0.02
True Protein	2.95%	2.95%	0.00
Other Solids	5.72%	5.76%	(0.04)

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
High Lawn Farm, LLC	Lee, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	July 2013 pounds	Butterfat percent	July 2012 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	211,528,605	3.27	211,291,800	3.28
Organic Whole Milk	8,579,646	3.37	8,217,621	3.28
Reduced Fat Milk	153,480,344	1.96	154,614,630	1.95
Organic Reduced Fat Milk	19,584,475	1.10	19,193,560	1.08
Lowfat Milk	123,901,756	0.95	127,637,919	0.97
FatFree Plain	93,482,348	0.09	95,439,757	0.10
FatFree Fortified	3,568,505	0.05	9,655,038	0.17
Flavored Milk and Drinks	21,092,003	1.13	20,431,738	1.14
Buttermilk and Eggnog	2,141,871	1.04	2,073,478	1.01
Shrinkage, Overages & Interhandler Difference	8,953,732	9.96	5,873,425	11.56
Ending Inventory	71,344,220	1.70	89,299,552	1.63
Total Class I <i>in</i> Marketing Area	717,657,505	1.96	743,728,518	1.90
Class I <i>out of</i> Marketing Area	116,234,785	1.77	122,426,628	1.74
Total Class I Utilization	833,892,290	1.93	866,155,146	1.88
<b>Class II Milk**</b>				
Packaged Cream	83,767,055	18.38	85,639,773	18.05
Nonpool Bulk	59,212,080	8.46	50,418,009	8.39
Bakery, Candy, and Soup Products	56,401,074	4.32	57,914,527	4.59
Cottage Cheese	37,760,803	0.79	33,776,893	0.84
Ricotta Cheese	10,476,359	4.56	11,145,368	4.85
Sour Cream and Aerated Cream	13,445,461	15.61	14,738,334	14.98
Yogurt	219,179,019	0.42	216,416,267	0.45
Ice Cream, Desserts, Condensed, and Mixes	128,643,525	7.08	137,048,838	6.44
Shrinkage, Overages & Interhandler Difference	1,957,845	4.30	282,039	N/A
Total Class II Utilization	610,843,221	5.87	607,380,048	5.79
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,959,495	16.63	2,448,473	24.40
American-Type Cheeses	188,384,303	3.54	167,042,106	3.48
Cream Cheese	64,216,937	11.96	60,621,060	12.05
Italian-Type Cheeses	254,779,080	2.90	226,054,026	2.95
Swiss and Other-Type Cheeses	41,021,308	2.70	40,362,184	3.01
Shrinkage, Overages & Interhandler Difference	18,584,607	3.13	(223)	N/A
Total Class III Utilization	570,945,730	4.22	496,527,626	4.35
<b>Class IV Milk**</b>				
Nonpool Bulk	8,018,732	17.44	7,279,397	16.00
Condensed Products	15,750,615	2.01	11,427,449	2.63
Butter	13,174,740	53.46	11,740,393	57.50
Dried Milk Products	215,517,873	0.88	174,044,378	0.37
Shrinkage, Overages & Interhandler Difference	205,424	25.68	17,384,280	3.53
Ending Inventory	76,230,333	5.28	72,006,197	5.37
Skim Equivalent of NFMS to Fortify Class I	3,571,801	0.03	4,012,481	0.03
Total Class IV Utilization	332,469,518	4.43	297,894,575	4.48
Minimum Price Class				
Animal Feed and Dumpage	6,038,688	2.50	7,417,790	2.62
Total Minimum Price Class Utilization	6,038,688	2.50	7,417,790	2.62
<b>Total Utilization</b>	2,354,189,447	3.86	2,275,375,185	3.80

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**JULY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2013	2012	2013	2012	2013	2012	2013	2012
	thousand pounds		percent				pounds per farm	
CT	28,539	28,666	1.3	1.4	107	122	8,604	7,580
ME	50,152	51,135	2.4	2.5	287	305	5,637	5,408
MD	65,422	68,511	3.1	3.3	420	440	5,025	5,023
MA	16,222	16,001	0.8	0.8	129	129	4,057	4,001
NH	21,554	22,370	1.0	1.1	114	118	6,099	6,115
NJ	9,188	9,869	0.4	0.5	72	79	4,116	4,030
NY	1,002,284	940,207	47.4	46.1	4,575	4,659	7,067	6,510
PA	681,010	656,807	32.2	32.2	5,347	5,449	4,108	3,888
RI	1,020	1,109	0.1	0.1	13	15	2,531	2,386
VT	216,485	215,539	10.2	10.6	875	915	7,981	7,599
VA	5,075	5,801	0.2	0.3	55	52	2,977	3,599
Other States	18,482 #	21,807 ##	0.9	1.1	407	348	1,465	2,021
Total/Avg.	2,115,433	2,037,822	100.0	100.0	12,401	12,631	5,503	5,204

# Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, Tennessee, West Virginia, and Wisconsin.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	164,319,074	43,967,850	41,045,957	880,108	250,212,989	11.8
3.00 – 3.10	298,022,849	115,196,859	21,978,368	33,873,689	469,071,765	22.2
2.80 – 2.95	111,268,488	109,740,674	45,004,474	120,230,076	386,243,712	18.3
2.60 – 2.70	81,583,433	37,468,925	81,987,616	174,754	201,214,728	9.5
2.40 – 2.55	51,681,014	196,033,836	88,438,742	32,782,578	368,936,170	17.4
2.35 and below	44,403,172	77,403,043	287,298,215	30,649,258	439,753,688	20.8
Market Total	751,278,030	579,811,187	565,753,372	218,590,463	2,115,433,052	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	December 2012	January 2013	February 2013	March 2013	April 2013	May 2013
Northeast Order	21.56	20.53	20.17	19.96	20.03	20.03
<i>Sub Regions:</i>						
<i>New England</i>	22.45	21.45	21.00	20.65	20.80	20.77
<i>New York</i>	21.32	20.29	19.92	19.73	19.82	19.81
<i>Pennsylvania</i>	21.45	20.40	20.10	19.91	19.93	19.95

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

JULY 2013

## PRICES

	July 2013	July 2012	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ <i>Suffolk County, MA (Boston)</i> at 3.5% butterfat test	\$22.16	\$18.76	18.1
Class I Skim	16.75	14.03	19.4
Class II @ 3.5% butterfat test	19.22	14.51	32.5
Class II Butterfat (per pound)	1.5763	1.6626	(5.2)
Class II Skim	14.20	9.01	57.6
Class II Nonfat Solids (per pound)	1.5778	1.0011	57.6
Class III @ 3.5% butterfat test	17.38	16.68	4.2
Class III Skim	12.32	11.28	9.2
Class IV @ 3.5% butterfat test	18.90	14.45	30.8
Class IV Skim	13.89	8.97	54.8
<b>Statistical Uniform Price</b>	20.18	17.26	16.9
<b>Producer Price Differential</b>	2.80	0.58	382.8
<b>Component Prices</b> (per pound):			
Butterfat	1.5693	1.6556	(5.2)
Nonfat Solids	1.5438	0.9965	54.9
Protein	3.2257	3.0430	6.0
Other Solids	0.3927	0.3123	25.7

## NUMBER OF HANDLERS AND POOL PLANTS

	July 2013	June# 2013	July 2012
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	63	65
Producer-Handlers	15	15	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	72	71	72
Less handlers operating plants in more than one category	(10)	(9)	(11)
Total Number of Handlers	141	140	139
Pool Distributing Plants	48	48	51
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	60	60	63

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
DFA - Indiana Organic	Fairlawn, OH	NPS	CSR	
Hornstra Farms	Norwell, MA	NPS	PH	(a)
NFO Organic IN	Shiloh, OH	NPS	CSR	
Scenic Central Milk Producers - WI	Yuba, WI	NPS	CSR	
White Wave Foods	City of Industry, CA	NPS	PR	(a)
White Wave Foods	Dallas, TX	NPS	OF	(a)

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit PR - Partially Regulated Plant PH - Producer Handler

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area

(a) Effective June 2013.