



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

*Mailing Address:*

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

*email: MABoston@fedmilk1.com*

*website: www.fmmone.com*

*Albany:*  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468  
*email: MAAlbany@fedmilk1.com*

*Alexandria:*  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003  
*email: MAAlexandria@fedmilk1.com*

### OCTOBER 2012 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	October 2012	October 2011	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,027,302,322	1,955,262,895	3.7
Other Sources	46,064,336	54,841,139	(16.0)
Fortification and Recon. (Skim Equivalent)	17,808,932	17,719,087	0.5
Overages	446,168	138,543	222.0
Beginning Inventory	186,436,456	153,169,803	21.7
<b>Total Receipts</b>	<b>2,278,058,214</b>	<b>2,181,131,467</b>	<b>4.4</b>
Average Daily Producer Receipts	65,396,849	63,072,997	3.7
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	824,389,397	822,874,065	0.2
Other Federal Markets	43,651,385	33,621,938	29.8
Non-Federal Markets	100,549,568	96,402,528	4.3
Total Class I Milk	968,590,350	952,898,531	1.6
Total Class II Milk	567,406,062	528,767,551	7.3
Total Class III Milk	497,508,452	486,567,724	2.2
Total Class IV Milk	239,727,782	207,728,860	15.4
Total Milk Assigned to Minimum price	4,825,568	5,168,801	(6.6)
<b>Total Utilization</b>	<b>2,278,058,214</b>	<b>2,181,131,467</b>	<b>4.4</b>
Average Daily Class I Use	31,244,850	30,738,662	1.6
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.80%	3.76%	0.04
True Protein	3.14%	3.12%	0.02
Other Solids	5.73%	5.71%	0.02

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2012 pounds	Butterfat percent	October 2011 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	223,702,624	3.27	220,273,998	3.27
Organic Whole Milk	9,158,536	3.30	8,732,366	3.27
Reduced Fat Milk	164,987,532	1.94	161,322,379	1.94
Organic Reduced Fat Milk	22,102,203	1.09	21,489,739	1.04
Lowfat Milk	143,458,346	0.96	140,874,859	0.96
FatFree Plain	105,621,244	0.10	107,709,028	0.09
FatFree Fortified	8,584,485	0.07	8,951,673	0.06
Flavored Milk and Drinks	47,236,573	0.66	47,990,769	0.82
Buttermilk	2,101,511	1.00	2,170,724	1.02
Eggnog	4,747,337	6.93	3,649,305	6.61
Shrinkage, Overages & Interhandler Difference	3,976,868	14.08	8,284,247	8.84
Ending Inventory	88,712,138	1.83	91,424,978	1.79
Total Class I <i>in</i> Marketing Area	824,389,397	1.87	822,874,065	1.86
Class I <i>out of</i> Marketing Area	144,200,953	1.99	130,024,466	1.90
Total Class I Utilization	968,590,350	1.89	952,898,531	1.87
<b>Class II Milk**</b>				
Packaged Cream	92,857,856	18.04	89,515,469	18.58
Nonpool Bulk	47,245,955	7.95	35,988,030	8.74
Bakery, Candy, and Soup Products	52,639,252	4.51	66,528,499	4.68
Cottage Cheese	34,260,447	0.77	35,067,852	0.71
Ricotta Cheese	13,274,605	5.45	17,887,116	5.23
Sour Cream and Aerated Cream	18,413,625	13.69	18,263,831	12.04
Yogurt	192,606,776	0.45	167,311,833	0.60
Ice Cream, Desserts, Condensed, and Mixes	96,397,343	6.75	98,274,997	6.84
Shrinkage, Overages & Interhandler Difference	19,710,203	2.86	(70,076)	N/A
Total Class II Utilization	567,406,062	6.05	528,767,551	6.44
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,183,748	13.67	1,988,506	32.66
American-Type Cheeses	170,721,412	3.63	169,740,992	3.56
Cream Cheese	70,996,062	11.84	71,528,391	10.88
Italian-Type Cheeses	215,181,817	3.31	187,992,440	3.22
Swiss and Other-Type Cheeses	37,325,611	3.59	37,057,318	3.08
Shrinkage, Overages & Interhandler Difference	99,802	44.18	18,260,077	3.36
Total Class III Utilization	497,508,452	4.73	486,567,724	4.58
<b>Class IV Milk**</b>				
Nonpool Bulk	7,691,698	20.69	9,718,747	12.33
Condensed Products	17,774,721	2.65	16,358,491	2.34
Butter	13,965,868	54.79	11,339,907	55.05
Dried Milk Products	106,990,917	0.85	81,343,126	0.96
Shrinkage, Overages & Interhandler Difference	276,160	3.82	(629,110)	N/A
Ending Inventory	85,599,929	5.57	80,947,925	6.16
Skim Equivalent of NFMS to Fortify Class I	7,428,489	0.02	8,649,774	0.02
Total Class IV Utilization	239,727,782	6.43	207,728,860	6.55
Minimum Price Class				
Animal Feed and Dumpage	4,825,568	2.52	5,168,801	2.14
Total Minimum Price Class Utilization	4,825,568	2.52	5,168,801	2.14
<b>Total Utilization</b>	2,278,058,214	4.02	2,181,131,467	4.03

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**OCTOBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	27,250	28,055	1.3	1.4	118	123	7,449	7,358
ME	48,123	48,615	2.4	2.5	300	309	5,175	5,075
MD	64,098	66,598	3.2	3.4	432	445	4,786	4,828
MA	15,882	15,041	0.8	0.8	130	130	3,941	3,732
NH	20,103	21,701	1.0	1.1	119	120	5,450	5,834
NJ	9,246	9,689	0.4	0.5	79	81	3,775	3,859
NY	953,516	887,020	47.0	45.4	4,631	4,704	6,642	6,083
PA	648,152	638,412	32.0	32.7	5,388	5,551	3,880	3,710
RI	931	1,188	0.1	0.1	13	15	2,310	2,554
VT	209,395	206,276	10.3	10.5	907	953	7,447	6,982
VA	6,132	5,916	0.3	0.3	53	51	3,732	3,742
Other States	24,474 #	25,465 ##	1.2	1.3	392	363	2,014	2,263
Total/Avg.	2,027,302	1,953,976	100.0	100.0	12,562	12,845	5,206	4,907

# Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

## Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	181,145,697	52,007,045	27,523,701	632,781	261,309,224	12.9
3.00 – 3.10	330,410,117	98,346,835	12,724,813	12,632,658	454,114,423	22.4
2.80 – 2.95	147,160,304	95,903,791	40,786,701	74,270,895	358,121,691	17.7
2.60 – 2.70	88,243,412	37,154,841	71,378,030	574,802	197,351,085	9.7
2.40 – 2.55	72,421,180	185,408,650	68,840,322	18,860,203	345,530,355	17.0
2.35 and below	48,366,344	68,701,427	263,208,801	30,598,972	410,875,544	20.3
Market Total	867,747,054	537,522,589	484,462,368	137,570,311	2,027,302,322	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	March 2012	April 2012	May 2012	June 2012	July 2012	August 2012
	dollars per hundredweight					
Northeast Order	17.76	17.32	16.72	16.33	16.96	18.20
<i>Sub Regions:</i>						
<i>New England</i>	18.46	18.03	17.45	17.06	17.55	18.73
<i>New York</i>	17.32	16.90	16.32	15.90	16.79	18.02
<i>Pennsylvania</i>	17.92	17.49	16.84	16.51	16.89	18.17

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

OCTOBER 2012

PRICES

	October 2012	October 2011	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$22.13	\$22.81	(3.0)
Class I Skim	15.56	15.53	0.2
Class II @ 3.5% butterfat test	18.44	19.41	(5.0)
Class II Butterfat (per pound)	2.1206	1.9662	7.9
Class II Skim	11.42	12.98	(12.0)
Class II Nonfat Solids (per pound)	1.2689	1.4422	(12.0)
Class III @ 3.5% butterfat test	21.02	18.03	16.6
Class III Skim	14.12	11.58	21.9
Class IV @ 3.5% butterfat test	18.54	18.41	0.7
Class IV Skim	11.55	11.97	(3.5)
<b>Statistical Uniform Price</b>	20.78	20.42	1.8
<b>Producer Price Differential</b>	(0.24)	2.39	(110.0)
<b>Component Prices</b> (per pound):			
Butterfat	2.1136	1.9592	7.9
Nonfat Solids	1.2828	1.3297	(3.5)
Protein	3.7278	2.9211	27.6
Other Solids	0.4340	0.4286	1.3

NUMBER OF HANDLERS AND POOL PLANTS

	October 2012	September 2012#	October 2011
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	67
Producer-Handlers	12	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	70	72
Less handlers operating plants in more than one category	(8)	(9)	(11)
<b>Total Number of Handlers</b>	<b>138</b>	<b>138</b>	<b>141</b>
Pool Distributing Plants	51	51	53
Pool Supply Unit Plants	2	2	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
<b>Total Number of Pool Plants</b>	<b>63</b>	<b>63</b>	<b>66</b>

# Revised.

CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Dairy Farmers of America, Inc. KY	Knoxville, TN	CSR	NPS	
First Light Farm & Creamery	East Bethany, NY	NPS	ED	
High Lawn Farm, LLC	Lee, MA	PH	PD	
NFO Organic KY	Shiloh, OH	CSR	NPS	
Potomac Farms Dairy	Cumberland, MD	PR	OOB	(a)
Prairie Farms Dairy, Inc.	Granite City, IL	NPS	OF	(b)
Superior Dairy, Inc.	Wauseon, OH	PD	OOB	

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit	ED - Exempt Distributing Plant	PD - Pool Distributing Plant
NPS - Not pooling milk or reporting any sales in the Order during current month		
OF - Other federal order plant with route disposition in the Northeast Marketing Area		
OOB - Out of business/Plant closed	PH - Producer Handler	PR - Partially Regulated Plant
(a) - Closed temporarily.	(b) - Effective September 2012.	