



# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### AUGUST 2012 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	August 2012	August 2011	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,044,080,721	1,977,607,380	3.4
Other Sources	50,757,604	57,028,748	(11.0)
Fortification and Recon. (Skim Equivalent)	15,982,090	19,252,022	(17.0)
Overages	88,008	236,437	(62.8)
Beginning Inventory	161,305,645	162,136,685	(0.5)
<b>Total Receipts</b>	<b>2,272,214,068</b>	<b>2,216,261,272</b>	<b>2.5</b>
Average Daily Producer Receipts	65,938,088	63,793,786	3.4
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	784,247,308	791,775,237	(1.0)
Other Federal Markets	37,233,901	36,233,808	2.8
Non-Federal Markets	88,330,879	95,554,415	(7.6)
Total Class I Milk	909,812,088	923,563,460	(1.5)
Total Class II Milk	654,440,125	563,126,588	16.2
Total Class III Milk	502,088,430	488,332,110	2.8
Total Class IV Milk	200,824,966	235,436,558	(14.7)
Total Milk Assigned to Minimum price	5,048,459	5,802,556	(13.0)
<b>Total Utilization</b>	<b>2,272,214,068</b>	<b>2,216,261,272</b>	<b>2.5</b>
Average Daily Class I Use	29,348,777	29,792,370	(1.5)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.61%	3.59%	0.02
True Protein	2.98%	3.00%	(0.02)
Other Solids	5.76%	5.70%	0.06

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	August 2012 pounds	Butterfat percent	August 2011 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	221,277,735	3.27	227,841,744	3.27
Organic Whole Milk	8,486,419	3.28	8,524,961	3.27
Reduced Fat Milk	162,400,916	1.94	165,387,824	1.93
Organic Reduced Fat Milk	20,909,899	1.08	18,814,706	1.05
Lowfat Milk	133,294,536	0.96	138,900,580	0.95
FatFree Plain	99,555,744	0.09	107,248,386	0.09
FatFree Fortified	9,135,472	0.06	8,947,633	0.07
Flavored Milk and Drinks	23,805,196	1.09	22,181,645	1.23
Buttermilk and Eggnog	2,172,159	0.99	2,375,732	1.03
Shrinkage, Overages & Interhandler Difference	6,556,794	11.75	5,452,498	15.65
Ending Inventory	96,652,438	1.64	86,099,528	1.59
Total Class I <i>in</i> Marketing Area	784,247,308	1.90	791,775,237	1.90
Class I <i>out of</i> Marketing Area	125,564,780	1.79	131,788,223	1.75
Total Class I Utilization	909,812,088	1.89	923,563,460	1.88
<b>Class II Milk**</b>				
Packaged Cream	87,894,257	18.20	87,589,634	18.14
Nonpool Bulk	55,367,646	8.20	38,922,400	8.14
Bakery, Candy, and Soup Products	60,261,543	4.46	67,522,519	4.44
Cottage Cheese	37,969,006	0.83	44,331,788	0.69
Ricotta Cheese	15,161,641	4.35	18,055,062	5.81
Sour Cream and Aerated Cream	14,063,832	15.55	20,138,559	12.27
Yogurt	229,479,643	0.44	158,233,113	0.63
Ice Cream, Desserts, Condensed, and Mixes	135,514,388	6.13	128,068,979	6.51
Shrinkage, Overages & Interhandler Difference	18,728,169	3.65	264,534	9.22
Total Class II Utilization	654,440,125	5.56	563,126,588	6.27
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	2,828,268	26.51	10,933,545	5.11
American-Type Cheeses	167,976,458	3.47	176,351,310	3.45
Cream Cheese	65,830,902	11.95	58,060,673	10.81
Italian-Type Cheeses	225,174,052	3.18	210,057,125	2.94
Swiss and Other-Type Cheeses	40,278,890	3.07	32,929,557	3.26
Shrinkage, Overages & Interhandler Difference	(140)	N/A	(100)	N/A
Total Class III Utilization	502,088,430	4.55	488,332,110	4.13
<b>Class IV Milk**</b>				
Nonpool Bulk	7,506,426	16.19	9,546,217	12.04
Condensed Products	15,139,241	2.68	13,126,550	2.82
Butter	10,756,202	52.41	10,101,683	48.00
Dried Milk Products	109,367,063	0.90	109,587,398	1.23
Shrinkage, Overages & Interhandler Difference	72,302	25.99	19,036,021	3.15
Ending Inventory	53,974,651	6.48	68,625,806	5.99
Skim Equivalent of NFMS to Fortify Class I	4,009,081	0.03	5,412,883	0.02
Total Class IV Utilization	200,824,966	5.86	235,436,558	5.28
Minimum Price Class				
Animal Feed and Dumpage	5,048,459	2.39	5,802,556	2.41
Total Minimum Price Class Utilization	5,048,459	2.39	5,802,556	2.41
<b>Total Utilization</b>	2,272,214,068	3.88	2,216,261,272	3.85

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**AUGUST**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	27,819	28,937	1.4	1.5	119	124	7,541	7,528
ME	49,943	49,816	2.4	2.5	304	306	5,300	5,252
MD	66,805	62,620	3.3	3.2	438	448	4,920	4,509
MA	15,128	15,622	0.7	0.8	130	131	3,754	3,847
NH	21,379	22,506	1.0	1.1	118	120	5,845	6,050
NJ	9,570	10,320	0.5	0.5	79	82	3,908	4,060
NY	969,357	908,589	47.4	45.9	4,661	4,717	6,709	6,214
PA	644,937	647,155	31.6	32.7	5,415	5,572	3,842	3,747
RI	989	1,228	0.1	0.1	15	15	2,126	2,641
VT	210,989	210,081	10.3	10.6	915	958	7,438	7,074
VA	6,105	5,423	0.3	0.3	52	49	3,787	3,570
Other States	21,060 #	15,310 ##	1.0	0.8	373	352	1,821	1,403
Total/Avg.	2,044,081	1,977,607	100.0	100.0	12,619	12,874	5,225	4,955

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	171,850,029	49,022,283	38,181,472	171,871	259,225,655	12.7
3.00 – 3.10	317,789,969	119,160,374	10,919,828	17,601,301	465,471,472	22.8
2.80 – 2.95	129,107,294	119,267,536	42,236,901	66,140,903	356,752,634	17.4
2.60 – 2.70	84,595,042	35,780,203	70,838,065	(24,911)	191,188,399	9.4
2.40 – 2.55	61,092,271	208,697,347	64,598,934	17,969,677	352,358,229	17.2
2.35 and below	45,995,453	77,655,081	265,328,918	30,104,880	419,084,332	20.5
Market Total	810,430,058	609,582,824	492,104,118	131,963,721	2,044,080,721	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	January 2012	February 2012	March 2012	April 2012	May 2012	June 2012
	dollars per hundredweight					
Northeast Order	19.74	18.36	17.76	17.32	16.72	16.33
Sub Regions:						
New England	20.50	19.06	18.46	18.03	17.45	17.06
New York	19.23	17.86	17.32	16.90	16.32	15.90
Pennsylvania	19.99	18.60	17.92	17.49	16.84	16.51

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

## AUGUST 2012

## PRICES

	August 2012	August 2011	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.80	\$24.68	(19.8)
Class I Skim	14.46	17.30	(16.4)
Class II @ 3.5% butterfat test	15.64	21.55	(27.4)
Class II Butterfat (per pound)	1.8409	2.3055	(20.2)
Class II Skim	9.53	13.97	(31.8)
Class II Nonfat Solids (per pound)	1.0589	1.5522	(31.8)
Class III @ 3.5% butterfat test	17.73	21.67	(18.2)
Class III Skim	11.72	14.12	(17.0)
Class IV @ 3.5% butterfat test	15.76	20.14	(21.7)
Class IV Skim	9.68	12.53	(22.7)
<b>Statistical Uniform Price</b>	18.40	23.22	(20.8)
<b>Producer Price Differential</b>	0.67	1.55	(56.8)
<b>Component Prices</b> (per pound):			
Butterfat	1.8339	2.2985	(20.2)
Nonfat Solids	1.0756	1.3920	(22.7)
Protein	3.1211	3.8305	(18.5)
Other Solids	0.3462	0.3811	(9.2)

## NUMBER OF HANDLERS AND POOL PLANTS

	August 2012	July 2012	August 2011
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	65	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	71	72	69
Less handlers operating plants in more than one category	(10)	(11)	(8)
Total Number of Handlers	139	139	140
Pool Distributing Plants	51	51	53
Pool Supply Unit Plants	2	2	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	63	63	66

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Dairy Farmers of America, Inc. KY	Knoxville, TN	NPS	CSR	
NFO Organic - KY	Shiloh, OH	NPS	CSR	
White Wave Foods	City of Industry, CA	PR	NPS	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month

PR - Partially Regulated Plant

CSR - Cooperative State Reporting Unit