



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### JULY 2012 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	July 2012	July 2011	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,037,822,401	1,995,777,295	2.1
Other Sources	61,209,124	67,006,348	(8.7)
Fortification and Recon. (Skim Equivalent)	17,623,187	17,983,008	(2.0)
Overages	121,555	16,207	650.0
Beginning Inventory	158,598,918	163,446,553	(3.0)
<b>Total Receipts</b>	<b>2,275,375,185</b>	<b>2,244,229,411</b>	<b>1.4</b>
Average Daily Producer Receipts	65,736,206	64,379,913	2.1
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	743,728,518	756,473,737	(1.7)
Other Federal Markets	32,951,970	30,378,194	8.5
Non-Federal Markets	89,474,658	88,465,024	1.1
Total Class I Milk	866,155,146	875,316,955	(1.0)
Total Class II Milk	607,380,048	527,546,906	15.1
Total Class III Milk	496,527,626	509,113,508	(2.5)
Total Class IV Milk	297,894,575	327,152,738	(8.9)
Total Milk Assigned to Minimum price	7,417,790	5,099,304	45.5
<b>Total Utilization</b>	<b>2,275,375,185</b>	<b>2,244,229,411</b>	<b>1.4</b>
Average Daily Class I Use	27,940,489	28,236,031	(1.0)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.58%	3.58%	0.00
True Protein	2.95%	2.96%	(0.01)
Other Solids	5.76%	5.71%	0.05

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Menands, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	July 2012 pounds	Butterfat percent	July 2011 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	211,291,800	3.28	215,421,258	3.26
Organic Whole Milk	8,217,621	3.28	8,057,200	3.26
Reduced Fat Milk	154,614,630	1.95	156,269,656	1.94
Organic Reduced Fat Milk	19,193,560	1.08	20,458,948	1.04
Lowfat Milk	127,637,919	0.97	129,661,842	0.96
FatFree Plain	95,439,757	0.10	102,879,276	0.09
FatFree Fortified	9,655,038	0.17	8,999,599	0.08
Flavored Milk and Drinks	20,431,738	1.14	20,491,809	1.28
Buttermilk and Eggnog	2,073,478	1.01	2,286,274	1.01
Shrinkage, Overages & Interhandler Difference	5,873,425	11.56	6,626,918	11.99
Ending Inventory	89,299,552	1.63	85,320,957	1.58
Total Class I <i>in</i> Marketing Area	743,728,518	1.90	756,473,737	1.89
Class I <i>out of</i> Marketing Area	122,426,628	1.74	118,843,218	1.72
Total Class I Utilization	866,155,146	1.88	875,316,955	1.86
<b>Class II Milk**</b>				
Packaged Cream	85,639,773	18.05	79,615,952	18.55
Nonpool Bulk	50,418,009	8.39	39,962,019	9.07
Bakery, Candy, and Soup Products	57,914,527	4.59	55,620,877	4.60
Cottage Cheese	33,776,893	0.84	43,808,898	0.67
Ricotta Cheese	11,145,368	4.85	11,170,912	4.66
Sour Cream and Aerated Cream	14,738,334	14.98	18,933,654	11.73
Yogurt	216,416,267	0.45	143,568,955	0.91
Ice Cream, Desserts, Condensed, and Mixes	137,048,838	6.44	134,472,592	6.70
Shrinkage, Overages & Interhandler Difference	282,039	N/A	393,047	33.70
Total Class II Utilization	607,380,048	5.79	527,546,906	6.52
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	2,448,473	24.40	5,356,084	4.81
American-Type Cheeses	167,042,106	3.48	177,388,964	3.46
Cream Cheese	60,621,060	12.05	64,849,081	9.24
Italian-Type Cheeses	226,054,026	2.95	229,565,739	2.95
Swiss and Other-Type Cheeses	40,362,184	3.01	31,917,634	3.50
Shrinkage, Overages & Interhandler Difference	(223)	N/A	36,006	24.44
Total Class III Utilization	496,527,626	4.35	509,113,508	3.99
<b>Class IV Milk**</b>				
Nonpool Bulk	7,279,397	16.00	11,255,859	13.29
Condensed Products	11,427,449	2.63	11,236,750	2.35
Butter	11,740,393	57.50	11,960,870	60.03
Dried Milk Products	174,044,378	0.37	190,059,499	0.40
Shrinkage, Overages & Interhandler Difference	17,384,280	3.53	19,978,948	3.41
Ending Inventory	72,006,197	5.37	76,875,908	5.45
Skim Equivalent of NFMS to Fortify Class I	4,012,481	0.03	5,784,904	0.02
Total Class IV Utilization	297,894,575	4.48	327,152,738	4.46
Minimum Price Class				
Animal Feed and Dumpage	7,417,790	2.62	5,099,304	2.46
Total Minimum Price Class Utilization	7,417,790	2.62	5,099,304	2.46
<b>Total Utilization</b>	<b>2,275,375,185</b>	<b>3.80</b>	<b>2,244,229,411</b>	<b>3.82</b>

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**JULY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	28,666	28,786	1.4	1.4	122	125	7,580	7,429
ME	51,135	49,620	2.5	2.5	305	309	5,408	5,180
MD	68,511	63,727	3.3	3.2	440	450	5,023	4,568
MA	16,001	16,028	0.8	0.8	129	134	4,001	3,858
NH	22,370	22,514	1.1	1.1	118	121	6,115	6,002
NJ	9,869	10,253	0.5	0.5	79	82	4,030	4,034
NY	940,207	916,333	46.1	45.9	4,659	4,717	6,510	6,267
PA	656,807	655,194	32.2	32.8	5,449	5,625	3,888	3,757
RI	1,109	1,218	0.1	0.1	15	15	2,386	2,620
VT	215,539	211,183	10.6	10.6	915	957	7,599	7,118
VA	5,801	5,619	0.3	0.3	52	50	3,599	3,625
Other States	21,807 #	15,302 ##	1.1	0.8	348	339	2,021	1,456
Total/Avg.	2,037,822	1,995,777	100.0	100.0	12,631	12,924	5,204	4,981

# Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	160,066,097	47,205,786	34,766,879	10,744,242	252,783,004	12.4
3.00 – 3.10	299,852,299	118,649,224	10,286,108	46,766,383	475,554,014	23.3
2.80 – 2.95	115,215,122	110,743,846	44,624,168	97,473,648	368,056,784	18.1
2.60 – 2.70	81,404,428	33,014,795	71,370,929	1,929,071	187,719,223	9.2
2.40 – 2.55	57,789,342	200,862,818	73,966,462	24,113,899	356,732,521	17.5
2.35 and below	45,489,593	65,942,544	256,905,605	28,639,113	396,976,855	19.5
Market Total	759,816,881	576,419,013	491,920,151	209,666,356	2,037,822,401	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	December 2011	January 2012	February 2012	March 2012	April 2012	May 2012
	dollars per hundredweight					
Northeast Order	19.89	19.74	18.36	17.76	17.32	16.72
Sub Regions:						
New England	20.68	20.50	19.06	18.46	18.03	17.45
New York	19.33	19.23	17.86	17.32	16.90	16.32
Pennsylvania	20.20	19.99	18.60	17.92	17.49	16.84

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

JULY 2012

## PRICES

	July 2012	July 2011	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.76	\$24.28	(22.7)
Class I Skim	14.03	16.42	(14.6)
Class II @ 3.5% butterfat test	14.51	21.29	(31.8)
Class II Butterfat (per pound)	1.6626	2.2581	(26.4)
Class II Skim	9.01	13.87	(35.0)
Class II Nonfat Solids (per pound)	1.0011	1.5411	(35.0)
Class III @ 3.5% butterfat test	16.68	21.39	(22.0)
Class III Skim	11.28	14.00	(19.4)
Class IV @ 3.5% butterfat test	14.45	20.33	(28.9)
Class IV Skim	8.97	12.90	(30.5)
<b>Statistical Uniform Price</b>	17.26	22.76	(24.2)
<b>Producer Price Differential</b>	0.58	1.37	(57.7)
<b>Component Prices</b> (per pound):			
Butterfat	1.6556	2.2511	(26.5)
Nonfat Solids	0.9965	1.4336	(30.5)
Protein	3.0430	3.8292	(20.5)
Other Solids	0.3123	0.3608	(13.4)

## NUMBER OF HANDLERS AND POOL PLANTS

	July 2012	June 2012	July* 2011
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	64	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	72	71	69
Less handlers operating plants in more than one category	(11)	(10)	(8)
<b>Total Number of Handlers</b>	<b>139</b>	<b>138</b>	<b>140</b>
Pool Distributing Plants	51	51	53
Pool Supply Unit Plants	2	2	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
<b>Total Number of Pool Plants</b>	<b>63</b>	<b>63</b>	<b>66</b>

\* Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Dairy Farmers of America, Inc. NC	Knoxville, TN	CSR	NPS	
Foremost Farms Organic OH	Baraboo, WI	NPS	CSR	
White Eagle Cooperative Assoc. - MI	South Bend, IN	NPS	CSR	
White Wave Foods	City of Industry, CA	NPS	PR	
Agro-Farma	New Berlin, NY	Name Change to: Chobani, Inc		

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month

PR - Partially Regulated Plant

CSR - Cooperative State Reporting Unit