



United States Department of Agriculture

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

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Agricultural Marketing Service
Dairy Programs

JULY 2007 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

| | July 2007 | July 2006 | % Change |
|--|----------------------|----------------------|--------------|
| | pounds | | daily avg. |
| Receipts of Fluid Milk Products and Cream | | | |
| Producers | 1,940,993,425 | 1,906,337,120 | 1.8 |
| Other Sources | 68,251,792 | 54,599,339 | 25.0 |
| Fortification and Recon. (Skim Equivalent) | 9,046,734 | 14,633,500 | (38.2) |
| Overages | 268,864 | 41,746 | 544.0 |
| Beginning Inventory | 142,714,057 | 144,903,025 | (1.5) |
| Total Receipts | 2,161,274,872 | 2,120,514,730 | 1.9 |
| Average Daily Producer Receipts | 62,612,691 | 61,494,746 | 1.8 |
| Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources | | | |
| Class I Milk: | | | |
| Marketing Area | 783,288,204 | 793,563,794 | (1.3) |
| Other Federal Markets | 35,350,344 | 27,910,103 | 26.7 |
| Non-Federal Markets | 90,137,014 | 88,574,601 | 1.8 |
| Total Class I Milk | 908,775,562 | 910,048,498 | (0.1) |
| Total Class II Milk | 439,794,224 | 409,524,194 | 7.4 |
| Total Class III Milk | 473,023,574 | 462,033,017 | 2.4 |
| Total Class IV Milk | 332,350,867 | 330,791,583 | 0.5 |
| Total Milk Assigned to Minimum price | 7,330,645 | 8,117,438 | (9.7) |
| Total Utilization | 2,161,274,872 | 2,120,514,730 | 1.9 |
| Average Daily Class I Use | 29,315,341 | 29,356,403 | (0.1) |
| Average Component Tests of Producer Receipts | | | |
| | | | % point |
| Butterfat | 3.57% | 3.58% | (0.01) |
| True Protein | 2.98% | 2.94% | 0.04 |
| Other Solids | 5.71% | 5.68% | 0.03 |

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u> | <u>Location</u> |
|-------------------------|-----------------|
| Casp LLC | Penn Yan, NY |
| Guida-Seibert Dairy Co. | New Britain, CT |

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | July 2007 pounds | Butterfat percent | July 2006 pounds | Butterfat percent |
|---|---------------------|----------------------|---------------------|----------------------|
| Class I Milk | | | | |
| Whole Milk | 255,598,148 | 3.26 | 269,856,499 | 3.27 |
| Reduced Fat – 2% Plain | 172,149,703 | 1.88 | 173,531,008 | 1.90 |
| Reduced Fat – 2% Fortified | 506,744 | 1.98 | # | # |
| Lowfat – 1% Plain | 126,012,087 | 0.97 | 126,154,321 | 0.98 |
| Lowfat – 1% Fortified | 1,070,185 | 1.06 | 1,419,415 | 1.07 |
| FatFree Plain | 105,001,129 | 0.10 | 105,442,593 | 0.08 |
| FatFree Fortified | 10,827,606 | 0.12 | 10,383,688 | 0.12 |
| Flavored Milk and Drinks | 27,375,042 | 1.56 | 28,531,353 | 1.59 |
| Buttermilk and Eggnog | 2,730,467 | 1.02 | 2,405,423 | 1.07 |
| Shrinkage, Overages & Interhandler Difference | (2,406,365) | N/A | (4,478,609) | N/A |
| Ending Inventory | 84,423,458 | 1.80 | 80,318,103 | 1.80 |
| Total Class I <i>in</i> Marketing Area | 783,288,204 | 1.96 | 793,563,794 | 1.98 |
| Class I <i>out of</i> Marketing Area | 125,487,358 | 1.92 | 116,484,704 | 1.87 |
| Total Class I Utilization | 908,775,562 | 1.96 | 910,048,498 | 1.97 |
| Class II Milk** | | | | |
| Packaged Cream | 72,390,655 | 17.89 | 78,151,746 | 17.99 |
| Nonpool Bulk | 43,757,556 | 5.60 | 14,359,768 | 5.76 |
| Bakery, Candy, and Soup Products | 46,944,579 | 3.83 | 49,750,111 | 3.69 |
| Cottage Cheese | 51,783,937 | 0.58 | 51,394,600 | 0.63 |
| Ricotta Cheese | 12,964,478 | 5.86 | 12,152,899 | 5.22 |
| Sour Cream and Aerated Cream | 16,731,023 | 11.14 | 17,483,172 | 11.64 |
| Yogurt and Eggnog | 35,271,480 | 1.44 | 25,346,951 | 1.92 |
| Ice Cream, Desserts, Condensed, and Mixes | 161,367,816 | 6.59 | 161,299,372 | 7.03 |
| Shrinkage, Overages & Interhandler Difference | (1,417,300) | N/A | (414,425) | 29.30 |
| Total Class II Utilization | 439,794,224 | 7.12 | 409,524,194 | 7.68 |
| Class III Milk** | | | | |
| Nonpool Bulk and Condensed Products | 2,751,744 | 10.08 | 11,915,760 | 1.39 |
| American-Type Cheeses | 145,261,927 | 3.17 | 138,883,380 | 3.41 |
| Cream Cheese | 57,330,954 | 9.09 | 46,414,473 | 10.32 |
| Italian-Type Cheeses | 229,243,570 | 2.95 | 246,565,836 | 3.03 |
| Swiss and Other-Type Cheeses | 21,333,053 | 3.11 | 18,257,068 | 3.43 |
| Shrinkage, Overages & Interhandler Difference | 17,102,326 | 4.56 | (3,500) | N/A |
| Total Class III Utilization | 473,023,574 | 3.87 | 462,033,017 | 3.85 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 45,740,226 | 4.20 | 7,128,922 | 7.82 |
| Condensed Products | 24,703,396 | 1.99 | 21,088,483 | 2.27 |
| Butter | 11,974,731 | 42.58 | 10,862,976 | 53.81 |
| Dried Milk Products | 171,499,770 | 0.50 | 192,366,194 | 0.37 |
| Shrinkage, Overages & Interhandler Difference | 45,690 | N/A | 15,935,962 | 4.01 |
| Ending Inventory | 73,333,562 | 5.15 | 78,608,722 | 5.13 |
| Skim Equivalent of NFMS to Fortify Class I | 5,053,492 | 0.06 | 4,800,324 | 0.06 |
| Total Class IV Utilization | 332,350,867 | 3.66 | 330,791,583 | 3.71 |
| Minimum Price Class | | | | |
| Animal Feed and Dumpage | 7,330,645 | 2.48 | 8,117,438 | 2.28 |
| Total Minimum Price Class Utilization | 7,330,645 | 2.48 | 8,117,438 | 2.28 |
| Total Utilization | 2,161,274,872 | 3.69 | 2,120,514,730 | 3.75 |

Included with 2% plain.

N/A = Not applicable.

** Includes sales to nonpool manufacturing plants.

JULY
RECEIPTS OF PRODUCER MILK, BY STATE

| State | Receipts | | | | Number of Producers | | Daily Average Output | |
|--------------------------|-----------|-----------|---------|-------|---------------------|--------|----------------------|----------|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| | thousand | pounds | percent | | | | pounds | per farm |
| CT | 29,141 | 27,950 | 1.5 | 1.5 | 138 | 147 | 6,812 | 6,133 |
| ME | 50,401 | 48,317 | 2.6 | 2.5 | 336 | 352 | 4,839 | 4,428 |
| MA | 19,806 | 21,702 | 1.0 | 1.1 | 163 | 173 | 3,920 | 4,047 |
| MD | 73,326 | 69,694 | 3.8 | 3.7 | 518 | 544 | 4,566 | 4,133 |
| NJ | 12,780 | 12,707 | 0.7 | 0.7 | 104 | 114 | 3,964 | 3,596 |
| NY | 810,212 | 829,853 | 41.7 | 43.5 | 5,111 | 5,322 | 5,114 | 5,030 |
| PA | 681,273 | 629,894 | 35.1 | 33.0 | 5,999 | 6,135 | 3,663 | 3,312 |
| VT | 213,498 | 215,065 | 11.0 | 11.3 | 1,085 | 1,150 | 6,347 | 6,033 |
| VA | 8,048 | 10,892 | 0.4 | 0.6 | 85 | 107 | 3,054 | 3,284 |
| Other New England States | 24,562 ** | 24,301 ** | 1.3 | 1.3 | 147 | 151 | 5,390 | 5,191 |
| All Other States | 17,946 # | 15,962 ## | 0.9 | 0.8 | 206 | 161 | 2,810 | 3,198 |
| Total/Avg. | 1,940,993 | 1,906,337 | 100.0 | 100.0 | 13,892 | 14,356 | 4,507 | 4,284 |

Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, Tennessee, West Virginia, and Wisconsin.

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** Includes data for the states of New Hampshire and Rhode Island.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* dollars/cwt | Class I | Class II | Class III pounds | Class IV | Total Receipts | Percent of Total Receipts |
|--|-------------|-------------|---------------------|-------------|----------------|---------------------------|
| 3.15 and above | 194,177,808 | 56,114,064 | 18,852,960 | 2,624,936 | 271,769,768 | 14.0 |
| 3.00 – 3.10 | 308,733,713 | 111,859,789 | 23,368,874 | 41,323,397 | 485,285,773 | 25.0 |
| 2.80 – 2.95 | 121,365,387 | 73,561,024 | 43,889,677 | 134,343,446 | 373,159,534 | 19.2 |
| 2.60 – 2.70 | 90,736,163 | 39,580,335 | 71,976,631 | 1,287,198 | 203,580,327 | 10.5 |
| 2.40 – 2.55 | 63,072,680 | 72,147,012 | 105,779,055 | 21,961,736 | 262,960,483 | 13.6 |
| 2.35 and below | 37,562,537 | 62,563,470 | 205,325,058 | 38,786,475 | 344,237,540 | 17.7 |
| Market Total | 815,648,288 | 415,825,694 | 469,192,255 | 240,327,188 | 1,940,993,425 | 100.0 |

* Differentials have been combined in ranges to assure confidentiality of data.

JULY 2007

PRICES

| | July 2007 | July 2006 | % Change |
|--|-----------|-----------|----------|
| Class Prices (reported per cwt unless noted otherwise): | | | |
| Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test | \$24.16 | \$14.59 | 65.6 |
| Class I Skim | 18.86 | 10.49 | 79.8 |
| Class II @ 3.5% butterfat test | 21.40 | 10.83 | 97.6 |
| Class II Butterfat (per pound) | 1.6180 | 1.2298 | 31.6 |
| Class II Skim | 16.31 | 6.76 | 141.3 |
| Class II Nonfat Solids (per pound) | 1.8122 | 0.7511 | 141.3 |
| Class III @ 3.5% butterfat test | 21.38 | 10.92 | 95.8 |
| Class III Skim | 16.31 | 6.88 | 137.1 |
| Class IV @ 3.5% butterfat test | 21.64 | 10.21 | 111.9 |
| Class IV Skim | 16.58 | 6.15 | 169.6 |
| Statistical Uniform Price | 22.94 | 12.79 | 79.4 |
| Producer Price Differential | 1.56 | 1.87 | (16.6) |
| Component Prices (per pound): | | | |
| Butterfat | 1.6110 | 1.2228 | 31.7 |
| Nonfat Solids | 1.8424 | 0.6831 | 169.7 |
| Protein | 4.2068 | 1.9807 | 112.4 |
| Other Solids | 0.5534 | 0.1257 | 340.3 |

NUMBER OF HANDLERS AND POOL PLANTS

| | July 2007 | June 2007 | July 2006 |
|--|--------------|--------------|--------------|
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 65 | 66 | 64 |
| Producer-Handlers | 14 | 14 | 13 |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders | 73 | 70 | 71 |
| Less handlers operating plants in more than one category | (9) | (8) | (10) |
| Total Number of Handlers | 143 | 142 | 138 |
| Distributing Plants | 57 | 58 | 57 |
| Supply Plants | 10 | 10 | 14 |
| Total Number of Pool Plants | 67 | 68 | 71 |

CHANGE IN LIST OF HANDLERS AND PLANTS*

| Name | Plant Location | CHANGED ** | | Expl. |
|--|------------------|------------|-----|-------|
| | | From | To | |
| Central Equity-Organic (4 separate units: Arkansas, Illinois, Missouri, and Oklahoma) | St. Louis, MO | CSR | -- | |
| Crowley Foods Division of HP Hood LLC | Philadelphia, PA | PD | PR | |
| Darigold, Inc. | Portland, OR | -- | OF | |
| DFA - Pennsylvania Organic | Fairlawn, OH | -- | CSR | |
| DMS - Pennsylvania Organic | Fairlawn, OH | -- | CSR | |
| NFO Organic - PA | Shiloh, OH | -- | CSR | |
| Wake Robin Farm | Jordan, NY | -- | ED | |

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

PD - Pool distributing plant

PR - Partially regulated plant

ED - Exempt distributing plant

OF - Other federal order plant with route disposition in the Northeast marketing area