



Agricultural Marketing Service
Dairy Programs

FEDERAL MILK ORDER No. 1

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SEPTEMBER 2004 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

| | <u>September 2004</u> | <u>September 2003</u> | <u>% Change</u> |
|--|-----------------------|-----------------------|-----------------|
| | pounds | | daily avg. |
| Receipts of Fluid Milk Products and Cream | | | |
| Producers | 1,787,485,712 | 1,882,412,983 | (5.0) |
| Other Sources | 43,171,908 | 47,596,725 | (9.3) |
| Fortification and Recon. (Skim Equivalent) | 17,493,179 | 13,772,607 | 27.0 |
| Overages | 421,365 | 559,460 | (24.7) |
| Beginning Inventory | <u>157,173,394</u> | <u>163,391,133</u> | (3.8) |
| Total Receipts | 2,005,745,558 | 2,107,732,908 | (4.8) |
| Average Daily Producer Receipts | 59,582,857 | 62,747,099 | (5.0) |
| Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources | | | |
| Class I Milk: | | | |
| Marketing Area | 851,667,479 | 861,426,964 | (1.1) |
| Other Federal Markets | 59,936,945 | 57,847,603 | 3.6 |
| Non-Federal Markets | <u>91,891,580</u> | <u>94,123,405</u> | (2.4) |
| Total Class I Milk | 1,003,496,004 | 1,013,397,972 | (1.0) |
| Total Class II Milk | 389,854,182 | 416,444,170 | (6.4) |
| Total Class III Milk | 410,572,585 | 516,487,212 | (20.5) |
| Total Class IV Milk | 194,514,504 | 154,621,660 | 25.8 |
| Total Milk Assigned to Minimum price | <u>7,308,283</u> | <u>6,781,894</u> | 7.8 |
| Total Utilization | 2,005,745,558 | 2,107,732,908 | (4.8) |
| Average Daily Class I Use | 33,449,867 | 33,779,932 | (1.0) |
| Average Component Tests of Producer Receipts | | | |
| | | | <u>% point</u> |
| Butterfat | 3.61% | 3.64% | (0.03) |
| True Protein | 3.01% | 3.00% | 0.01 |
| Other Solids | 5.65% | 5.67% | (0.02) |

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

Location

NONE

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | September 2004 pounds | Butterfat percent | September 2003 pounds | Butterfat percent |
|---|--------------------------|----------------------|--------------------------|----------------------|
| Class I Milk | | | | |
| Whole Milk | 290,541,058 | 3.27 | 303,788,720 | 3.27 |
| Reduced Fat – 2% Plain | 165,409,602 | 1.99 | 167,345,049 | 1.99 |
| Reduced Fat – 2% Fortified | 719,254 | 2.03 | # | # |
| Lowfat – 1% Plain | 130,187,001 | 1.01 | 122,828,541 | 1.00 |
| Lowfat – 1% Fortified | 1,802,192 | 1.19 | 8,720,254 | 1.02 |
| FatFree Plain | 108,181,475 | 0.10 | 103,724,202 | 0.09 |
| FatFree Fortified | 9,661,980 | 0.12 | 14,407,934 | 0.09 |
| Flavored Milk and Drinks | 55,545,545 | 1.46 | 55,413,411 | 1.62 |
| Buttermilk | 1,956,964 | 1.09 | 2,001,356 | 1.09 |
| Eggnog | 7,561 | 5.73 | 7,257 | 6.55 |
| Shrinkage, Overages & Interhandler Difference | (512,379) | N/A | 1,717,702 | 24.88 |
| Ending Inventory | 88,167,226 | 1.85 | 81,472,538 | 1.98 |
| Total Class I <i>in</i> Marketing Area | 851,667,479 | 2.01 | 861,426,964 | 2.05 |
| Class I <i>out of</i> Marketing Area | 151,828,525 | 1.92 | 151,971,008 | 2.07 |
| Total Class I Utilization | 1,003,496,004 | 2.00 | 1,013,397,972 | 2.05 |
| Class II Milk** | | | | |
| Packaged Cream | 80,035,452 | 17.90 | 67,862,471 | 16.78 |
| Nonpool Bulk | 29,205,235 | 4.61 | 32,112,421 | 7.30 |
| Bakery, Candy, and Soup Products | 45,776,221 | 3.56 | 54,888,707 | 4.17 |
| Cottage Cheese | 60,510,284 | 0.58 | 52,825,688 | 0.72 |
| Ricotta Cheese | 18,925,446 | 4.69 | 28,195,760 | 4.21 |
| Sour Cream and Aerated Cream | 21,237,372 | 12.37 | 19,193,129 | 12.46 |
| Yogurt and Eggnog | 29,603,089 | 1.93 | 45,360,425 | 1.44 |
| Ice Cream, Desserts, Condensed, and Mixes | 104,807,432 | 7.62 | 115,775,909 | 7.44 |
| Shrinkage, Overages & Interhandler Difference | (246,349) | 1.37 | 229,660 | N/A |
| Total Class II Utilization | 389,854,182 | 7.63 | 416,444,170 | 7.01 |
| Class III Milk** | | | | |
| Nonpool Bulk and Condensed Products | 2,424,156 | 8.06 | 22,401,177 | 2.38 |
| American-Type Cheeses | 135,495,953 | 3.52 | 143,991,300 | 3.55 |
| Cream Cheese | 56,404,037 | 9.12 | 62,556,465 | 9.28 |
| Italian-Type Cheeses | 197,401,266 | 3.09 | 266,274,474 | 3.12 |
| Swiss and Other-Type Cheeses | 18,960,823 | 3.41 | 21,231,255 | 3.58 |
| Shrinkage, Overages & Interhandler Difference | (113,650) | 41.34 | 32,541 | 20.43 |
| Total Class III Utilization | 410,572,585 | 4.10 | 516,487,212 | 3.97 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 5,363,175 | 13.87 | 3,248,111 | 21.16 |
| Condensed Products | 16,437,140 | 2.80 | ## | ## |
| Butter | 9,941,403 | 44.80 | 10,587,288 | 39.30 |
| Dried Milk Products | 74,199,558 | 0.65 | 47,342,884 | 1.78 |
| Shrinkage, Overages & Interhandler Difference | 15,939,771 | 3.93 | 15,644,146 | 4.66 |
| Ending Inventory | 64,621,906 | 5.71 | 70,007,423 | 5.92 |
| Skim Equivalent of NFMS to Fortify Class I | 8,011,551 | 0.29 | 7,791,808 | 0.09 |
| Total Class IV Utilization | 194,514,504 | 5.39 | 154,621,660 | 6.84 |
| Minimum Price Class | | | | |
| Animal Feed and Dumpage | 7,308,283 | 2.97 | 6,781,894 | 2.84 |
| Total Minimum Price Class Utilization | 7,308,283 | 2.97 | 6,781,894 | 2.84 |
| Total Utilization | 2,005,745,558 | 3.85 | 2,107,732,908 | 3.86 |

** Includes sales to nonpool manufacturing plants.

= Included with 2% plain.

= Previously classified as Class III.

N/A = Not applicable.

NORTHEAST MARKETING AREA

**SEPTEMBER
RECEIPTS OF PRODUCER MILK, BY STATE**

| State | Receipts | | | | Number of Producers | | Daily Average Output | |
|--------------------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|-------|
| | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| | thousand pounds | | percent | | | | pounds per farm | |
| ME | 48,735 | 49,849 | 2.7 | 2.6 | 383 | 403 | 4,241 | 4,123 |
| MD | 70,551 | 71,549 | 3.9 | 3.8 | 583 | 623 | 4,034 | 3,828 |
| NJ | 14,491 | 15,408 | 0.8 | 0.8 | 119 | 132 | 4,059 | 3,891 |
| NY | 753,702 | 816,008 | 42.2 | 43.3 | 5,816 | 6,075 | 4,320 | 4,477 |
| PA | 587,210 | 601,555 | 32.9 | 32.0 | 6,280 | 6,618 | 3,117 | 3,030 |
| VT | 204,043 | 207,685 | 11.4 | 11.0 | 1,255 | 1,330 | 5,419 | 5,205 |
| VA | 21,414 | 20,250 | 1.2 | 1.1 | 175 | 194 | 4,079 | 3,479 |
| Other New England States | 74,369 ** | 78,215 ** | 4.2 | 4.2 | 524 | 568 | 4,731 | 4,590 |
| All Other States | 12,971 # | 21,894 ## | 0.7 | 1.2 | 125 | 170 | 3,459 | 4,293 |
| Total/Avg. | 1,787,486 | 1,882,413 | 100.0 | 100.0 | 15,260 | 16,113 | 3,905 | 3,894 |

Represents restricted data for the states of Delaware, Michigan, West Virginia, and Wisconsin.

Represents restricted data for the states of Delaware, Michigan, Utah, West Virginia, and Wisconsin.

** Includes data for the states of Connecticut, Massachusetts, New Hampshire, and Rhode Island.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* dollars/cwt | Class I | Class II | Class III pounds | Class IV | Total Receipts | Percent of Total Receipts |
|--|-------------|-------------|---------------------|-------------|----------------|---------------------------|
| 3.15 and above | 262,293,608 | 57,443,807 | 20,845,672 | 5,265,836 | 345,848,923 | 19.3 |
| 3.00 – 3.10 | 289,741,453 | 84,322,901 | 10,519,450 | 29,554,853 | 414,138,657 | 23.2 |
| 2.80 – 2.95 | 154,480,125 | 65,892,548 | 48,618,710 | 30,825,112 | 299,816,495 | 16.8 |
| 2.60 – 2.70 | 98,491,999 | 40,632,363 | 64,502,483 | 1,751,302 | 205,378,147 | 11.5 |
| 2.40 – 2.55 | 83,419,243 | 46,684,745 | 85,678,241 | 20,091,171 | 235,873,400 | 13.2 |
| 2.35 and below | 26,153,080 | 62,092,991 | 176,384,983 | 21,799,036 | 286,430,090 | 16.0 |
| Market Total | 914,579,508 | 357,069,355 | 406,549,539 | 109,287,310 | 1,787,485,712 | 100.0 |

* Differentials have been combined in ranges to assure confidentiality of data.

SEPTEMBER 2004

PRICES

| | <u>September 2004</u> | <u>September 2003</u> | <u>% Change</u> |
|---|-----------------------|-----------------------|-----------------|
| Class Prices (reported per cwt unless noted otherwise): | | | |
| Class I @ <i>Suffolk County, MA (Boston)</i> at 3.5% butterfat test | \$17.19 | \$16.96 | 1.4 |
| Class I Skim | 11.21 | 12.76 | (12.1) |
| Class II @ 3.5% butterfat test | 13.66 | 10.76 | 27.0 |
| Class II Butterfat (per pound) | 1.9424 | 1.2288 | 58.1 |
| Class II Skim | 7.11 | 6.69 | 6.3 |
| Class II Nonfat Solids (per pound) | 0.7900 | 0.7433 | 6.3 |
| Class III @ 3.5% butterfat test | 14.72 | 14.30 | 2.9 |
| Class III Skim | 8.23 | 10.39 | (20.8) |
| Class IV @ 3.5% butterfat test | 13.00 | 10.05 | 29.4 |
| Class IV Skim | 6.45 | 5.98 | 7.9 |
| Statistical Uniform Price | 16.06 | 15.01 | 7.0 |
| Producer Price Differential | 1.34 | 0.71 | 88.7 |
| Component Prices (per pound): | | | |
| Butterfat | 1.9354 | 1.2218 | 58.4 |
| Nonfat Solids | 0.7167 | 0.6644 | 7.9 |
| Protein | 2.5431 | 3.3180 | (23.4) |
| Other Solids | 0.0589 | 0.0170 | 246.5 |

NUMBER OF HANDLERS AND POOL PLANTS

| | <u>September 2004</u> | <u>August# 2004</u> | <u>September 2003</u> |
|--|---------------------------|-------------------------|---------------------------|
| Pool Handlers | 66 | 67 | 63 |
| Producer-Handlers | 11 | 11 | 14 |
| Partially Regulated, Exempt Distributing, and Other Federal Market Handlers | 69 | 69 | 71 |
| Less handlers having plants in more than one category | (7) | (7) | (7) |
| Total Number of Handlers | 139 | 140 | 141 |
| Distributing Plants | 64 | 65 | 62 |
| Supply Plants | 12 | 12 | 12 |
| Total Number of Pool Plants | 76 | 77 | 74 |

Revised.

CHANGE IN LIST OF HANDLERS AND PLANTS*

| Name | Plant Location | CHANGED ** | | Expl. |
|---------------------------------------|-----------------|------------|----|-------|
| | | From | To | |
| Aurora Organic Dairy | Platteville, CO | -- | OF | (a) |
| Milk Products of Alabama, LLC | Decatur, AL | -- | PR | (b) |
| California Natural Products - Georgia | Savannah, GA | PD | ED | |

CHANGE IN LIST OF HANDLERS NAME

From: Crowley Foods LLC, Concord, NH

To: HP Hood LLC, Concord, NH

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

PR – Partially regulated plant

ED – Exempt distributing plant

PD – Pool distributing plant

OF – Other federal order plant with route disposition in the Northeast marketing area

(a) Effective August 2004.

(b) Handler only reported sales in the marketing area during August 2004.