



Agricultural Marketing Service
Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

Mailing Address:

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany:

One Columbia Circle

Albany, NY 12203-6379

Tel.: (518) 452-4410

Fax: (518) 464-6468

email: MAAlbany@fedmilk1.com

Alexandria:

P.O. Box 25828

Alexandria, VA 22313-5828

Tel.: (703) 549-7000

Fax: (703) 549-7003

email: MAAlexandria@fedmilk1.com

JUNE 2003 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

| | June 2003 | June 2002 | % Change |
|--|----------------------|----------------------|--------------|
| | pounds | | daily avg. |
| Receipts of Fluid Milk Products and Cream | | | |
| Producers | 2,002,388,785 | 2,134,854,098 | (6.2) |
| Other Sources | 81,685,952 | 97,605,859 | (16.3) |
| Fortification and Recon. (Skim Equivalent) | 14,169,252 | 14,426,066 | (1.8) |
| Overages | 14,762 | 132,343 | (88.8) |
| Beginning Inventory | 147,719,508 | 141,506,069 | 4.4 |
| Total Receipts | 2,245,978,259 | 2,388,524,435 | (6.0) |
| Average Daily Producer Receipts | 66,746,293 | 71,161,803 | (6.2) |
| Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources | | | |
| Class I Milk: | | | |
| Marketing Area | 801,981,179 | 808,209,752 | (0.8) |
| Other Federal Markets | 29,985,568 | 20,847,010 | 43.8 |
| Non-Federal Markets | 85,360,033 | 75,507,481 | 13.0 |
| Total Class I Milk | 917,326,780 | 904,564,243 | 1.4 |
| Total Class II Milk | 420,030,695 | 398,027,728 | 5.5 |
| Total Class III Milk | 616,278,450 | 691,954,275 | (10.9) |
| Total Class IV Milk | 285,801,078 | 387,107,322 | (26.2) |
| Total Milk Assigned to Minimum price | 6,541,256 | 6,870,867 | (4.8) |
| Total Utilization | 2,245,978,259 | 2,388,524,435 | (6.0) |
| Average Daily Class I Use | 30,577,559 | 30,152,141 | 1.4 |
| Average Component Tests of Producer Receipts | | | |
| | | | % point |
| Butterfat | 3.63% | 3.61% | 0.02 |
| True Protein | 2.95% | 2.94% | 0.01 |
| Other Solids | 5.71% | 5.72% | (0.01) |

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

| <u>Name</u> | <u>Location</u> |
|-------------------------------|--------------------|
| The Dannon Co. | West Jordan, UT |
| Longacre's Modern Dairy, Inc. | Barto, PA |
| Midland Farms Inc. | Menands, NY |
| Oak Tree Farm Dairy, Inc. | East Northport, NY |

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| | June 2003 pounds | Butterfat percent | June 2002 pounds | Butterfat percent |
|---|---------------------|----------------------|---------------------|----------------------|
| Class I Milk | | | | |
| Whole Milk | 289,460,735 | 3.26 | 296,433,827 | 3.26 |
| Reduced Fat – 2% | 156,026,528 | 1.99 | 154,283,370 | 1.98 |
| Lowfat – 1% Plain | 115,900,978 | 1.01 | 126,975,969 | 1.00 |
| Lowfat – 1% Fortified | 7,503,186 | 1.01 | 776,863 | 1.42 |
| FatFree Plain | 97,775,698 | 0.08 | 112,354,401 | 0.08 |
| FatFree Fortified | 14,137,139 | 0.09 | 5,787,024 | 0.16 |
| Flavored Milk and Drinks | 39,147,516 | 1.72 | 35,964,832 | 1.81 |
| Buttermilk and Egnog | 1,953,922 | 1.10 | 2,053,376 | 1.01 |
| Shrinkage, Overages & Interhandler Difference | 824,910 | 50.43 | (710,919) | (21.06) |
| Ending Inventory | 79,250,567 | 2.00 | 74,291,009 | 2.08 |
| Total Class I <i>in</i> Marketing Area | 801,981,179 | 2.06 | 808,209,752 | 2.04 |
| Class I <i>out of</i> Marketing Area | 115,345,601 | 1.98 | 96,354,491 | 2.03 |
| Total Class I Utilization | 917,326,780 | 2.05 | 904,564,243 | 2.03 |
| Class II Milk** | | | | |
| Packaged Cream | 64,371,410 | 17.36 | 56,332,517 | 17.25 |
| Nonpool Bulk | 41,766,183 | 7.31 | 46,059,190 | 6.19 |
| Bakery, Candy, and Soup Products | 50,726,484 | 4.18 | 42,876,997 | 3.66 |
| Cottage Cheese | 47,353,007 | 0.72 | 46,866,930 | 0.88 |
| Ricotta Cheese | 21,500,067 | 4.46 | 18,479,860 | 4.38 |
| Sour Cream and Aerated Cream | 18,715,982 | 13.25 | 19,033,798 | 14.40 |
| Yogurt and Egnog | 42,216,303 | 1.41 | 35,590,928 | 1.36 |
| Ice Cream, Desserts, and Mixes | 130,911,989 | 7.87 | 130,771,513 | 7.96 |
| Condensed Products | 615,114 | 2.94 | 1,636,379 | 1.22 |
| Shrinkage, Overages & Interhandler Difference | 1,854,156 | 4.22 | 379,616 | 15.39 |
| Total Class II Utilization | 420,030,695 | 7.41 | 398,027,728 | 7.31 |
| Class III Milk** | | | | |
| Nonpool Bulk | 6,903,064 | 1.19 | 32,777,436 | 3.43 |
| American-Type Cheeses | 188,477,993 | 3.57 | 208,961,760 | 3.41 |
| Cream Cheese | 44,178,277 | 11.16 | 53,467,909 | 11.40 |
| Italian-Type Cheeses | 308,599,400 | 3.00 | 337,035,862 | 2.93 |
| Swiss and Other-Type Cheeses | 31,341,738 | 2.74 | 12,409,324 | 3.56 |
| Condensed Products | 18,502,380 | 3.17 | 29,487,239 | 2.57 |
| Shrinkage, Overages & Interhandler Difference | 18,275,598 | 3.75 | 17,814,745 | 3.50 |
| Total Class III Utilization | 616,278,450 | 3.75 | 691,954,275 | 3.76 |
| Class IV Milk** | | | | |
| Nonpool Bulk | 3,282,517 | 12.11 | 2,297,005 | 11.81 |
| Butter | 14,919,592 | 47.62 | 18,499,904 | 50.84 |
| Dried Milk Products | 185,579,484 | 0.34 | 281,676,824 | 0.32 |
| Condensed Products | 0 | 0.00 | 209,799 | 1.66 |
| Shrinkage, Overages & Interhandler Difference | (270,783) | 31.11 | 70,883 | N/A |
| Ending Inventory | 76,116,739 | 4.83 | 76,892,183 | 5.90 |
| Skim Equivalent of NFMS to Fortify Class I | 6,173,529 | 0.08 | 7,460,724 | 0.09 |
| Total Class IV Utilization | 285,801,078 | 4.11 | 387,107,322 | 3.93 |
| Minimum Price Class | | | | |
| Animal Feed and Dumpage | 6,541,256 | 2.77 | 6,870,867 | 2.70 |
| Total Minimum Price Class Utilization | 6,541,256 | 2.77 | 6,870,867 | 2.70 |
| Total Utilization | 2,245,978,259 | 3.79 | 2,388,524,435 | 3.72 |

** Includes sales to nonpool manufacturing plants.

JUNE
RECEIPTS OF PRODUCER MILK, BY STATE

| State | Receipts | | | | Number of Producers | | Daily Average Output | |
|------------|-----------------|-----------|---------|-------|---------------------|--------|----------------------|-------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| | thousand pounds | | percent | | | | pounds per farm | |
| CT | 30,704 | 36,136 | 1.5 | 1.7 | 183 | 191 | 5,593 | 6,306 |
| DE | 9,235 | 10,673 | 0.5 | 0.5 | 72 | 79 | 4,276 | 4,503 |
| ME | 52,050 | 55,789 | 2.6 | 2.6 | 405 | 423 | 4,284 | 4,396 |
| MD | 85,312 | 90,228 | 4.3 | 4.2 | 624 | 643 | 4,557 | 4,677 |
| MA | 27,452 | 28,655 | 1.4 | 1.3 | 224 | 243 | 4,085 | 3,931 |
| NH | 23,821 | 26,549 | 1.2 | 1.3 | 148 | 162 | 5,365 | 5,463 |
| NJ | 16,863 | 18,354 | 0.8 | 0.9 | 133 | 141 | 4,226 | 4,339 |
| NY | 864,167 | 883,370 | 43.1 | 41.4 | 6,097 | 6,318 | 4,725 | 4,661 |
| PA | 638,314 | 665,474 | 31.9 | 31.2 | 6,596 | 6,743 | 3,226 | 3,290 |
| VT | 219,536 | 229,114 | 11.0 | 10.7 | 1,345 | 1,430 | 5,441 | 5,341 |
| VA | 20,085 | 21,708 | 1.0 | 1.0 | 183 | 188 | 3,658 | 3,849 |
| WV | 3,773 | 2,909 | 0.2 | 0.1 | 38 | 25 | 3,310 | 3,879 |
| All Other | 11,077 # | 65,895 ## | 0.5 | 3.1 | 87 | 442 | 4,244 | 4,969 |
| Total/Avg. | 2,002,389 | 2,134,854 | 100.0 | 100.0 | 16,135 | 17,028 | 4,137 | 4,179 |

Represents restricted data for the states of Michigan, Rhode Island, Utah, and Wisconsin.

Represents restricted data for the states of Idaho, Kentucky, Michigan, Minnesota, Nevada, Rhode Island, Utah, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location Differentials* | Class I | Class II | Class III | Class IV | Total Receipts | Percent of Total Receipts |
|-------------------------|-------------|-------------|-------------|-------------|----------------|---------------------------|
| dollars/cwt | pounds | | | | | |
| 3.15 and above | 268,931,019 | 67,573,536 | 23,689,359 | 5,320,031 | 365,513,945 | 18.3 |
| 3.00 – 3.10 | 263,031,062 | 88,888,145 | 59,045,234 | 32,328,090 | 443,292,531 | 22.1 |
| 2.80 – 2.95 | 116,485,129 | 83,345,821 | 75,877,693 | 87,805,189 | 363,513,832 | 18.2 |
| 2.60 – 2.70 | 81,307,095 | 34,258,390 | 63,723,362 | 1,441,361 | 180,730,208 | 9.0 |
| 2.40 – 2.55 | 71,845,036 | 54,322,094 | 138,548,651 | 22,683,347 | 287,399,128 | 14.3 |
| 2.35 and below | 25,381,431 | 64,203,900 | 253,683,434 | 18,670,376 | 361,939,141 | 18.1 |
| Market Total | 826,980,772 | 392,591,886 | 614,567,733 | 168,248,394 | 2,002,388,785 | 100.0 |

*Differentials have been combined in ranges to assure confidentiality of data.

JUNE 2003

PRICES

| | June 2003 | June 2002 | % Change |
|---|-----------|-----------|----------|
| Class Prices (reported per cwt unless noted otherwise): | | | |
| Class I @ <i>Suffolk County, MA (Boston)</i> at 3.5% butterfat test | \$12.99 | \$14.28 | (9.0) |
| Class I Skim | 9.17 | 10.48 | (12.5) |
| Class II @ 3.5% butterfat test | 10.46 | 11.19 | (6.5) |
| Class II Butterfat (per pound) | 1.1646 | 1.1281 | 3.2 |
| Class II Skim | 6.62 | 7.50 | (11.7) |
| Class II Nonfat Solids (per pound) | 0.7356 | 0.8333 | (11.7) |
| Class III @ 3.5% butterfat test | 9.75 | 10.09 | (3.4) |
| Class III Skim | 5.91 | 6.39 | (7.5) |
| Class IV @ 3.5% butterfat test | 9.76 | 10.52 | (7.2) |
| Class IV Skim | 5.92 | 6.84 | (13.5) |
| Statistical Uniform Price | 11.66 | 12.38 | (5.8) |
| Producer Price Differential | 1.91 | 2.29 | (16.6) |
| Component Prices (per pound): | | | |
| Butterfat | 1.1576 | 1.1211 | 3.3 |
| Nonfat Solids | 0.6574 | 0.7605 | (13.6) |
| Protein | 1.9434 | 2.0148 | (3.5) |
| Other Solids | (0.0200) | 0.0247 | (181.0) |

NUMBER OF HANDLERS AND POOL PLANTS

| | June 2003 | May# 2003 | June 2002 |
|--|--------------|--------------|--------------|
| Pool Handlers | 64 | 64 | 63 |
| Producer-Handlers | 15 | 15 | 15 |
| Partially Regulated, Exempt Distributing, and Other Federal Market Handlers | 72 | 72 | 69 |
| Total Number of Handlers | 151 | 151 | 147 |
| Distributing Plants | 62 | 62 | 62 |
| Supply Plants | 12 | 12 | 13 |
| Total Number of Pool Plants | 74 | 74 | 75 |

Revised

CHANGE IN LIST OF HANDLERS AND PLANTS*

| Name | Plant Location | CHANGED ** | | |
|---|------------------|------------|----|-------|
| | | From | To | Expl. |
| Armstrong, David F., D/B/A Sunset Dairy | Whitesboro, NY | ED | -- | |
| Dutch Way Farm Market | Myerstown, PA | ED | PH | (a) |
| High Lawn Farm | Lee, MA | ED | PH | (b) |
| Lifeway Foods Inc. | Morton Grove, IL | PR | OF | (c) |
| Morningstar Foods, Inc. | Jacksonville, FL | OF | -- | (a) |
| McNamara, Patrick, D/B/A McNamara's Dairy | Plainfield, NH | PH | ED | (d) |
| Shamrock Foods Company | Phoenix, AZ | -- | OF | |

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.** Type of Plant: PR – Partially regulated plant ED – Exempt distributing plant PH – Producer handler
OF – Other federal order plant with route disposition in the Northeast marketing area

(a) – Effective May 2003

(b) – Effective March 2003

(c) – Handler's status for April and May was PR and OF for June

(d) – Effective April 2003