

The Market Administrator's

BULLETIN

NORTHEAST MARKETING AREA

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Federal Order No. 1

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August Pool Price Calculation

The August 2025 statistical uniform price (SUP) for the Northeast Marketing Area was announced at \$20.32 per hundredweight for milk delivered to plants located in Suffolk County, Massachusetts (Boston), the pricing point for the Northeast Order. The statistical uniform price is calculated at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids. If reported at the average tests of producer pooled milk, the SUP would be \$22.47 per hundredweight. The August statistical uniform price was 24 cents per hundredweight below the July price. The August producer price differential (PPD) at Suffolk County was \$3.08 per hundredweight, a decrease of 16 cents from the previous month.

Product Prices Effect

Commodity prices for August: the butter price fell 10 cents, the nonfat dry milk price increased less than 1 cent, dry whey was up 1 cent, and the cheese price decreased 1 cent, all on a per pound basis. The commodity price changes translated to a 12-cent decrease in the butterfat price, a 9-cent rise in the protein price, a 1-cent increase in the other solids price, and the nonfat solids price experienced a slight increase less than 1 cent, all on a per pound basis.

Class Prices for August: Class I, based on prices in July, rose 11 cents; Class II decreased 13 cents; Class III fell 8 cents; and Class IV dropped 39 cents, all on a per hundredweight basis. The Class III price was the lowest class price for the second month in a row, and with no significant changes in the other class prices, resulted in a PPD 16 cents lower than July. With decreases in the class prices representing a majority of the pool, the total pool value declined, resulting in a lower SUP.

Selected Statistics

August 2025 Class II utilization set a new Northeast Order record high volume. Total producer receipts, average daily deliveries per producer, and Class III utilization were the largest volumes for the order for the month of August. The average producer butterfat and protein tests also set new record highs for the month. ❖

Pool Summary

- A total of 7,215 producers were pooled under the Order with an average daily delivery per producer of 10,439 pounds.
- Pooled milk receipts totaled 2.335 billion pounds, a decrease of 0.9 percent from last month on an average daily basis.
- Class I usage (milk for bottling) accounted for 26.6 percent of total milk receipts, up 0.1 percentage points from July.
- The average butterfat test of producer receipts was 4.14 percent.
- The average true protein test of producer receipts was 3.18 percent.
- The average other solids test of producer receipts was 5.77 percent. ❖

Class Utilization

Pooled Milk	Percent	Pounds
Class I	26.6	620,587,216
Class II	29.9	697,713,321
Class III	31.2	729,483,378
Class IV	12.3	287,077,339
Total Pooled Milk		2,334,861,254

Producer Component Prices

	2025	2024
	\$/lb	
Protein Price	1.9646	2.1756
Butterfat Price	2.7255	3.5632
Other Solids Price	0.3204	0.2959

Class Prices

	2025	2024
	\$/cwt	
Class I	24.03	24.57
Class II	19.18	22.05
Class III	17.24	20.66
Class IV	18.50	21.58

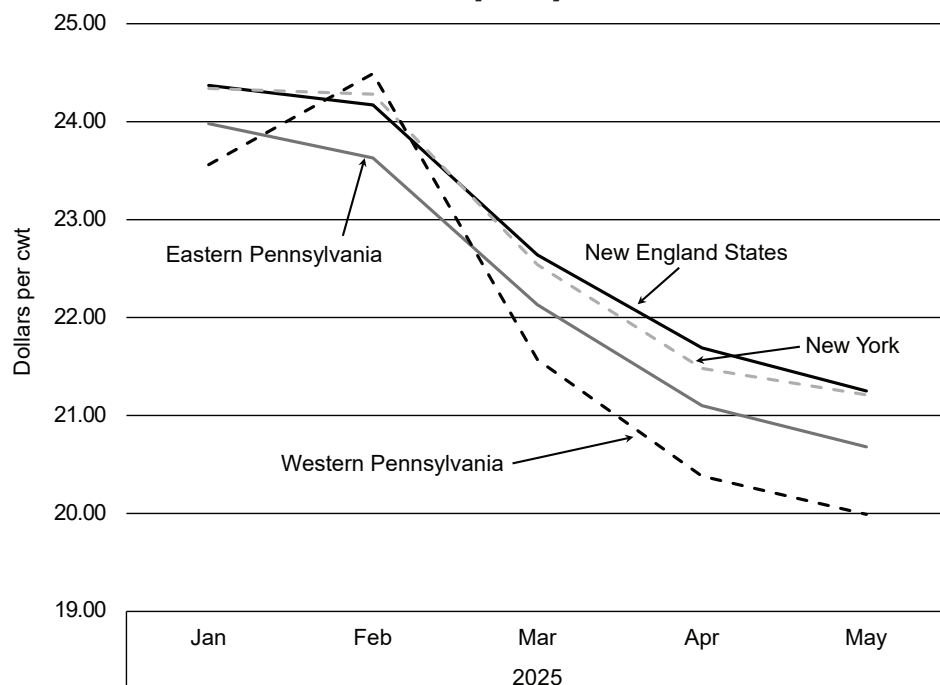
2025 Mailbox Price

The mailbox price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk. The price includes all premiums and subtracts items such as hauling charges, cooperative dues, and assessments. The USDA Agricultural Marketing Service (AMS) publishes a monthly Mailbox Milk Prices report, which reports the weighted average mailbox price order associated producers receive for their milk, calculated from verified producer payroll data received by the Federal Milk Marketing Orders (FMMO).

National Mailbox Price

Table 1 displays the monthly mailbox price for several selected states/areas and weighted average FMMO mailbox price for June 2024 to May 2025. Of the 20 regions AMS reports the mailbox price on, Florida regularly has one of the highest prices; it reported \$22.97 per hundredweight (cwt) for May 2025. Conversely, New Mexico typical has one of the lowest with \$18.89 per cwt for May 2025. As reported by the USDA National Agricultural Statistics Service (NASS), as of August 2025 California (27.5 billion pounds of milk), Wisconsin (21.7 billion pounds of milk), Texas (12.1 billion pounds of milk), and New York (11.0 billion pounds of milk) are four of the top five milk producing states in the United States for 2025. From January to May 2025, the average California mailbox price was \$21.71 per cwt,

Chart 1: Mailbox Price in New England States, New York, Eastern Pennsylvania, and Western Pennsylvania, January-May 2025



Wisconsin was \$22.04 per cwt, western Texas was \$21.09 per cwt, and New York was \$22.77 per cwt.

The average All Federal Order Areas mailbox price for the first five months of 2025 was \$21.86 per cwt, an increase of \$1.90 per cwt for the average of the same months in 2024. The All Federal Order Areas mailbox price started 2025 at \$23.51 per cwt and has declined 12.5 percent to \$20.56 per cwt in May 2025.

Northeast Mailbox Price

For the northeastern United States, AMS reports four regions: the New England states, New York, Eastern Pennsylvania, and Western Pennsylvania.

Table 1: Monthly Mailbox Prices for Selected Areas, June 2024-May 2025

Region	2024							2025				
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
	dollars per hundredweight											
California	22.21	22.21	23.16	25.13	24.26	23.91	22.57	23.52	23.02	21.18	20.30	20.53
Florida	24.84	25.34	26.41	26.66	26.99	27.05	26.00	25.86	26.12	25.37	24.23	22.97
New Mexico	20.13	20.04	20.37	22.48	22.62	22.05	20.56	21.21	20.36	19.43	18.70	18.89
New York	22.63	22.87	23.49	25.18	24.89	24.55	23.67	24.34	24.28	22.54	21.48	21.21
Western Texas	21.70	21.66	22.13	24.51	23.68	22.82	22.02	22.78	22.05	20.56	19.93	20.15
Wisconsin	21.62	21.47	23.04	25.25	24.84	22.89	23.87	23.70	23.43	21.63	20.37	21.05
All Federal Order Areas	22.04	22.10	22.93	24.78	24.28	23.63	22.88	23.51	23.32	21.46	20.46	20.56

Source: AMS

(continued on page 3)

2025 Mailbox Price (continued from page 2)

Chart 1 displays the mailbox price for each region from January to May 2025. For the given time period, the New England States averaged \$22.82 per cwt, New York \$22.77 per cwt, Eastern Pennsylvania \$22.30 per cwt, and Western Pennsylvania \$22.00 per cwt. All four January to May 2025 regional averages increased between 4.5 percent to 5.7 percent from the 2024 average of the same months. However, all northeast mailbox prices have declined month over month from January to May 2025, with the exception of Western Pennsylvania in February; New England States decreased 12.8

percent (\$24.37 to \$21.25 per cwt), New York decreased 12.9 percent (\$24.34 to \$21.21 per cwt), Eastern Pennsylvania decreased 13.8 percent (\$23.98 to \$20.68 per cwt), and Western Pennsylvania decreased 15.2 percent (\$23.56 to \$19.99 per cwt).

The Northeast Order also publishes mailbox price data for the region, but it is calculated using exclusively Northeast Order verified payroll data, whereas the AMS report is calculated using data across all orders. The Northeast Order mailbox prices can be found in the Monthly Statistical Report and the Northeast Statistical Handbook. In addition

to the aforementioned four northeast regions, the Northeast Order also publishes a mailbox price for the whole northeast region. Chart 2 displays the northeast mailbox price, All Federal Order Areas mailbox price, and northeast statistical uniform price (SUP) at Suffolk County, MA (Boston), from January 2024 to May 2025. On average between January 2024 to May 2025, the northeast mailbox price has been \$0.96 per cwt above the All Federal Order Areas mailbox price and \$1.61 per cwt above the northeast SUP. In the first five months of 2025, the northeast mailbox price decreased month after month, declining from a price of \$24.31 per cwt in January to \$21.13 per cwt in May. ❖

Chart 2: Northeast Mailbox Price, All Federal Order Areas Mailbox Price, and Northeast SUP, January 2024-May 2025

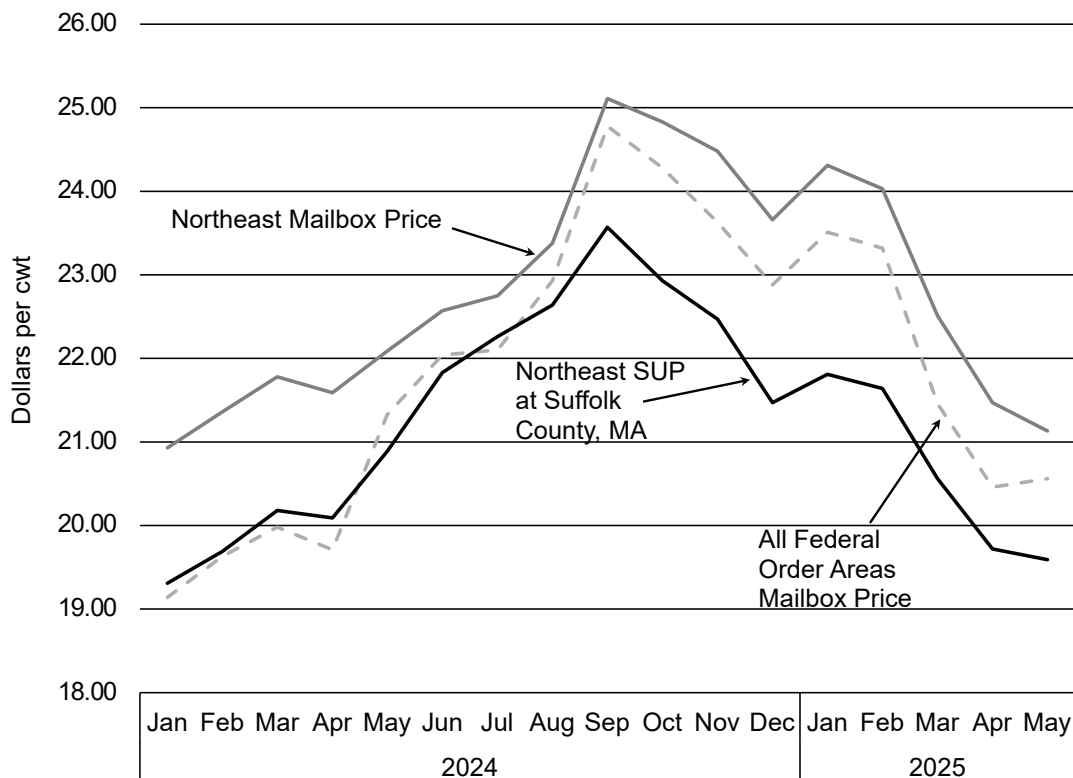


Table 2: Monthly Mailbox Prices and Statistical Uniform Price for Selected Areas, June 2024-May 2025

Region	2024							2025				
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
	dollars per hundredweight											
New England States	22.86	22.98	23.59	25.27	25.01	24.69	23.86	24.37	24.17	22.64	21.69	21.25
Eastern Pennsylvania	22.16	22.23	22.94	24.76	24.50	24.13	23.41	23.98	23.63	22.13	21.10	20.68
Western Pennsylvania	22.05	23.53	22.85	24.60	24.53	24.01	23.05	23.56	24.49	21.57	20.38	19.99
Northeast Mailbox	22.57	22.75	23.38	25.11	24.83	24.48	23.66	24.31	24.03	22.51	21.47	21.13
SUP at Suffolk County, MA	21.83	22.26	22.64	23.57	22.93	22.47	21.47	21.81	21.64	20.56	19.72	19.59

Source: AMS

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FIRST CLASS MAIL

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Computation of Producer Price Differential and Statistical Uniform Price*

		<u>Product Pounds</u>	<u>Price per cwt. / lb.</u>	<u>Component Value</u>	<u>Total Value</u>
Class I	Skim Milk	604,917,793	\$14.36	\$86,866,195.07	
	Butterfat	15,669,423	2.9075	45,558,847.37	
Less:	Location Adjustment to Handlers			(4,559,552.75)	\$127,865,489.70
Class II	Butterfat	38,353,784	2.7325	104,801,714.87	
	Nonfat Solids	61,619,349	1.1067	68,194,133.53	172,995,848.40
Class III	Butterfat	31,048,843	2.7255	84,623,621.54	
	Protein	23,188,106	1.9646	45,555,353.06	
	Other Solids	42,091,963	0.3204	13,486,264.97	143,665,239.57
Class IV	Butterfat	11,690,818	2.7255	31,863,324.48	
	Nonfat Solids	25,756,879	1.0323	26,588,826.20	58,452,150.68
Total Classified Value					\$502,978,728.35
Add:	Value for 60(e) through 60(i)				892,096.59
	Other Source Receipts	223,521			
Total Pool Value					\$503,870,824.94
Less:	Value of Producer Butterfat	96,762,868	2.7255	(263,727,196.75)	
	Value of Producer Protein	74,171,595	1.9646	(145,717,515.55)	
	Value of Producer Other Solids	134,802,325	0.3204	(43,190,664.94)	(452,635,377.24)
Total PPD Value before Adjustments					\$51,235,447.70
Add:	Location Adjustment to Producers				20,779,536.41
	One-half Unobligated Balance - Producer Settlement Fund				989,694.73
Less:	Producer Settlement Fund - Reserve				(1,084,067.78)
Total Pool Milk & PPD Value					\$71,920,611.06
	Producer Price Differential		\$3.08		
	Statistical Uniform Price		\$20.32		