

The Market Administrator's Annual Statistical Bulletin

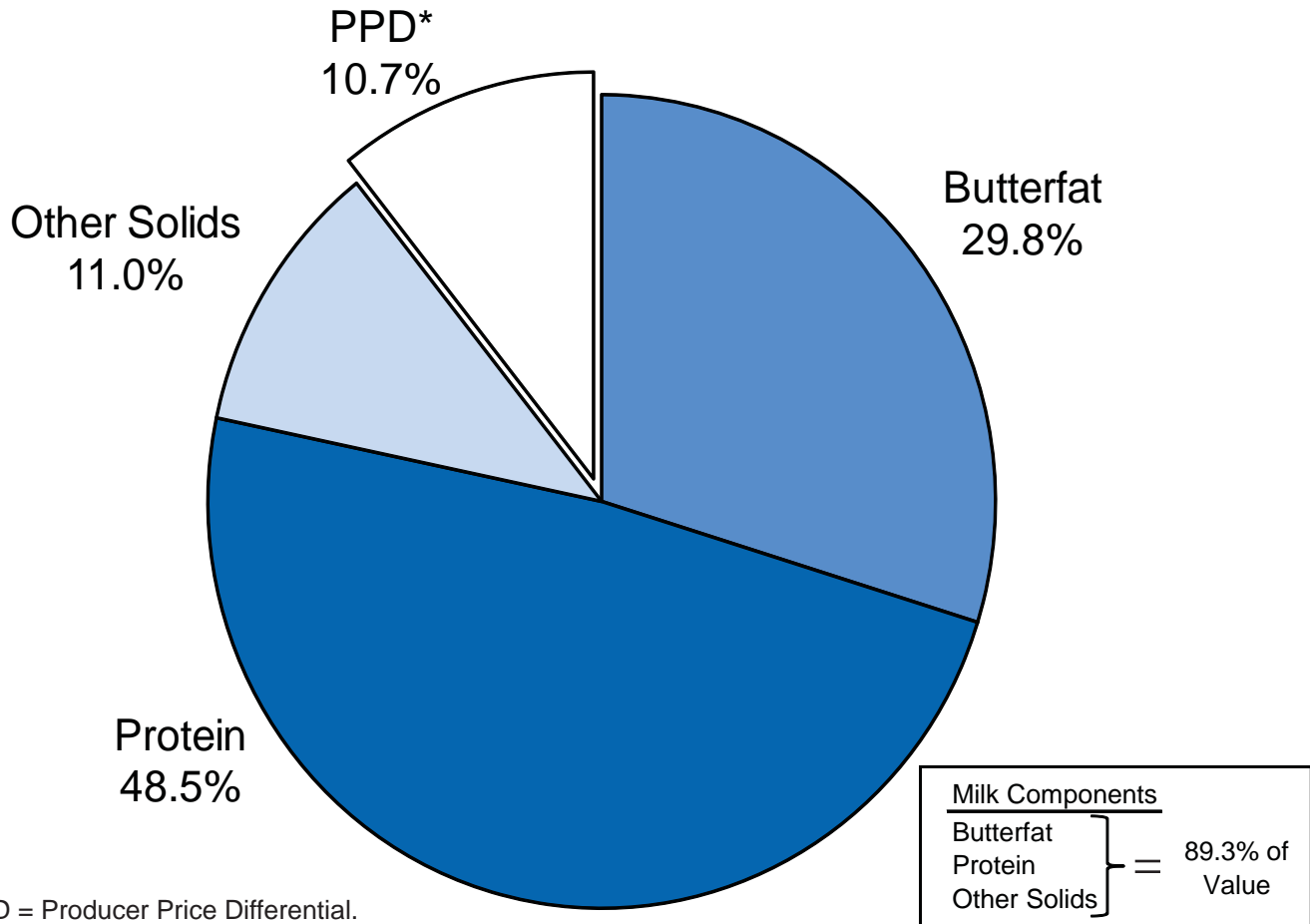
Northeast Milk Marketing Area
Federal Order No. 1

2013

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VOLUME 14

Contribution to the Statistical Uniform Price 2013 Annual Average



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Summary

This annual bulletin provides information about the operation of the Northeast Order during 2013 through a series of tables and charts. The *Bulletin* Highlights section summarizes important events that impacted the dairy industry in 2013. Also included are lists of handlers and cooperatives operating under the Order with their respective locations depicted on a map of the region.

Producer Milk Receipts Set Record

During 2013, the volume of milk received from producers shipping to handlers regulated under the Northeast Order was the largest since the Order's inception in 2000. The total volume of milk pooled rose 3.2 percent from 2012; the increase that year was 1.1 percent. Comparisons have been adjusted for leap year in 2012.

Nationally, total milk production grew 0.6 percent in 2013; less than the 1.9 percent increase in 2012. Production in the Northeast was strong during 2013; the milkshed states' combined production rose 1.6 percent in 2013 compared to 0.8 percent in 2012. The main contributing states (New York, Pennsylvania, and Vermont) had a combined production increase of 1.8 percent in 2013; milk pooled on the Order from these three states combined rose 3.8 percent in 2013. This reflects changes in pooling from other federal or state orders. Milk pooled on the Northeast Order from outside the milkshed declined 8.9 percent; this included shipments from producers located in Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, and Wisconsin.

The year ended with 182 less producers than at the end of 2012. Annual average daily deliveries per producer (DDP) equaled 5,638 pounds, an increase of 5.6 percent from 2012 and a new record on the Order.

Class Utilization Changes

Class I utilization averaged 37.4 percent in 2013, a decrease of 2.3 percentage points from the previous year; the total volume of milk used in Class I declined 2.7 percent and was the smallest ever for the Order. Class II usage increased 2.9 percent, resulting in overall utilization of 25.9 percent, unchanged from 2012. The growth in Greek-style yogurt that largely has been the driving force behind the substantial increases in the Class II volume during the past three years seems to have slowed somewhat although the volume is still significant.

Class III volume rose 10.6 percent with utilization

averaging 25.4 percent, up 1.7 percentage points. The amount of milk used in Class IV grew 9.8 percent and accounted for an annual average of 11.3 percent utilization, up 0.6 percentage points.

Prices Higher

Commodity prices for cheese and nonfat dry milk rose while butter and dry whey declined during 2013. Even so, they were still higher than in most years and resulted in higher than average component prices and higher class prices.

The Class I price averaged \$22.09 per hundredweight in 2013, \$1.38 (6.7 percent) above the 2012 annual average and the second highest ever for the Order. The Class II price averaged \$19.42 per hundredweight, \$2.78 and 16.7 percent higher than the previous year; it also was the second highest ever. The Class III price averaged \$17.99, up \$0.55 and 3.2 percent from 2012; it was the third highest on record. The Class IV price jumped \$3.04, an increase of 19.0 percent, and averaged \$19.05 per hundredweight, setting a new record high.

Overall, the statistical uniform price (blend) reported at Suffolk County, Massachusetts (Boston) averaged \$20.25 per hundredweight, the second highest since the Order's inception. During 2013, the blend averaged over \$20.00 per hundredweight 7 months, compared to only 3 months in 2012.

Component Pricing

The price paid to producers for butterfat averaged \$1.6634 per pound, 3.5 percent lower than in 2012. The per-pound annual average protein price was \$3.3010 per pound (third highest on record), up 8.5 percent from 2012. The other solids price declined 0.8 percent and averaged \$0.4029 per pound, also third highest ever. The nonfat solids price jumped 32.6 percent, averaged \$1.5234 per pound, and set a record-high.

Producer Tests

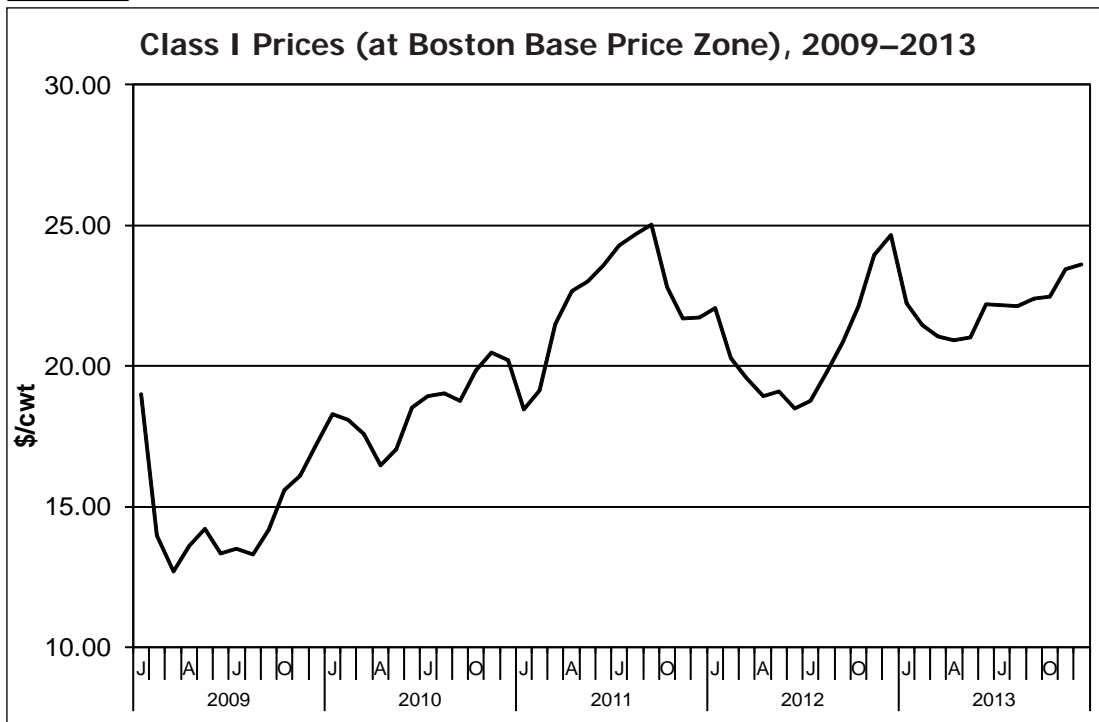
The annual average producer butterfat test equaled 3.77 percent in 2013, up 4 percentage points from last year, and set a new record. Records were set during each month except January and July of 2013. The annual average producer protein test was 3.08 percent, up 2 percentage points from 2012, and also set a record-high. Records were set in 4 months and tied in 5 months during the year. The producer other solids test decreased 2 percentage points to 5.73 percent, tied for second highest annual average.

1 Class I Prices and Advanced Pricing Factors at Suffolk County, MA (Boston), 2009-2013

	Class I Price Mover Advanced Pricing Factors				Class I Price		
	Butterfat	Class III	Class IV	Base	Skim	Butterfat	3.5%
	\$/lb	Skim	Skim	Skim Price	\$/cwt	\$/lb	Butterfat*
							\$/cwt
2009 Average	1.2388	7.33	6.39	7.40	10.65	1.2713	14.73
2010 Average	1.8330	8.48	9.15	9.26	12.51	1.8655	18.60
2011 Average	2.1494	10.52	11.79	12.02	15.27	2.1819	22.38
2012 Average	1.7280	11.82	10.27	11.82	15.07	1.7605	20.71
January	1.7452	13.33	12.26	13.33	16.58	1.7777	22.22
February	1.6427	12.91	12.41	12.91	16.16	1.6752	21.46
March	1.6564	11.73	12.44	12.44	15.69	1.6889	21.05
April	1.7189	11.27	12.07	12.07	15.32	1.7514	20.91
May	1.7955	11.24	11.89	11.89	15.14	1.8280	21.01
June	1.8000	12.77	13.09	13.09	16.34	1.8325	22.18
July	1.6803	12.56	13.50	13.50	16.75	1.7128	22.16
August	1.5969	12.26	13.77	13.77	17.02	1.6294	22.13
September	1.5420	13.01	14.26	14.26	17.51	1.5745	22.41
October	1.4727	13.22	14.55	14.55	17.80	1.5052	22.45
November	1.6755	12.74	14.86	14.86	18.11	1.7080	23.45
December	1.5986	13.82	15.31	15.31	18.56	1.6311	23.62
2013 Average	1.6604	12.57	13.37	13.50	16.75	1.6929	22.09

* Price does not include the Processor Assessment or the Administrative Assessment.

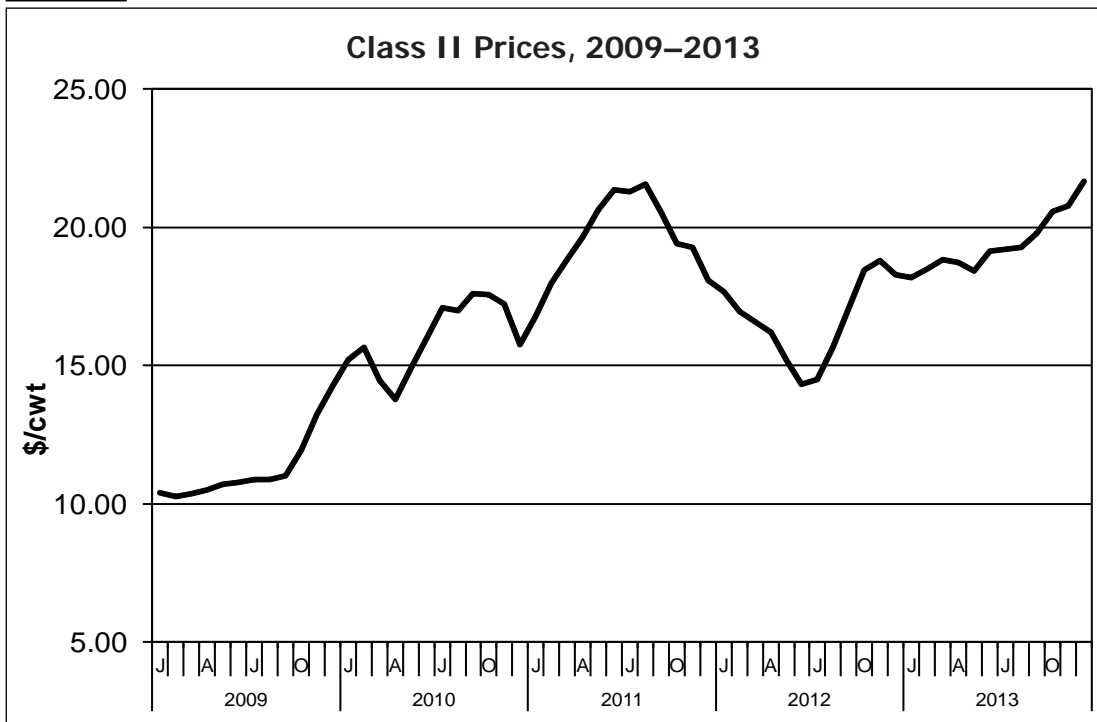
Figure 1



2 Class II Prices, 2009–2013

	Butterfat	Nonfat Solids	Skim	3.5% Butterfat
	\$/lb		\$/cwt	
2009 Average	1.2641	0.7876	7.09	11.26
2010 Average	1.8605	1.0949	9.85	16.02
2011 Average	2.1605	1.3879	12.49	19.62
2012 Average	1.7300	1.2184	10.97	16.64
January	1.6238	1.4400	12.96	18.19
February	1.6689	1.4567	13.11	18.49
March	1.7546	1.4600	13.14	18.82
April	1.8297	1.4189	12.77	18.73
May	1.7954	1.3989	12.59	18.43
June	1.6669	1.5322	13.79	19.14
July	1.5763	1.5778	14.20	19.22
August	1.5174	1.6078	14.47	19.27
September	1.5266	1.6622	14.96	19.78
October	1.6708	1.6944	15.25	20.56
November	1.6406	1.7289	15.56	20.76
December	1.7742	1.7789	16.01	21.66
2013 Average	1.6704	1.5631	14.07	19.42

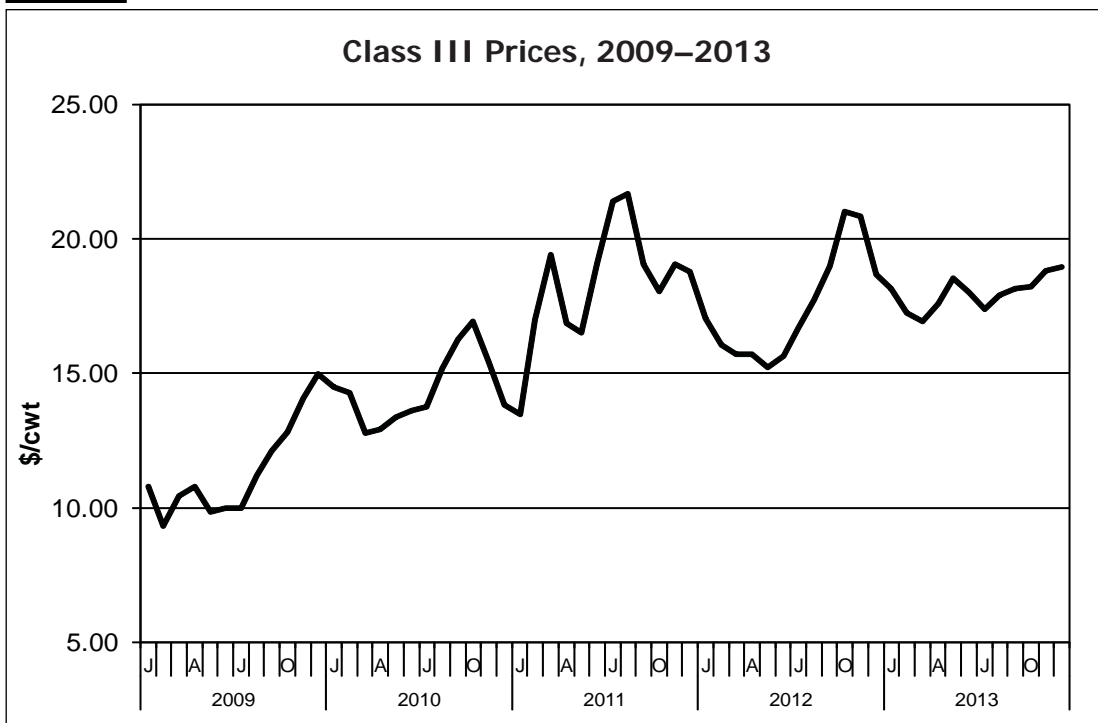
Figure 2



3 Class III Prices, 2009–2013

	Butterfat	Protein \$/lb	Other Solids	Skim	3.5% Butterfat \$/cwt
2009 Average	1.2571	2.2087	0.0612	7.21	11.36
2010 Average	1.8535	2.3091	0.1777	8.21	14.41
2011 Average	2.1535	2.9663	0.3434	11.22	18.37
2012 Average	1.7230	3.0426	0.4063	11.83	17.44
January	1.6168	3.2862	0.4647	12.93	18.14
February	1.6619	2.9609	0.4534	11.85	17.25
March	1.7476	2.8204	0.4179	11.21	16.93
April	1.8227	3.0130	0.3863	11.62	17.59
May	1.7884	3.3597	0.3887	12.71	18.52
June	1.6599	3.3455	0.3859	12.65	18.02
July	1.5693	3.2257	0.3927	12.32	17.38
August	1.5104	3.4775	0.3901	13.08	17.91
September	1.5196	3.5419	0.3914	13.29	18.14
October	1.6638	3.4107	0.3852	12.85	18.22
November	1.6336	3.6316	0.3955	13.59	18.83
December	1.7672	3.5390	0.3826	13.23	18.95
2013 Average	1.6634	3.3010	0.4029	12.61	17.99

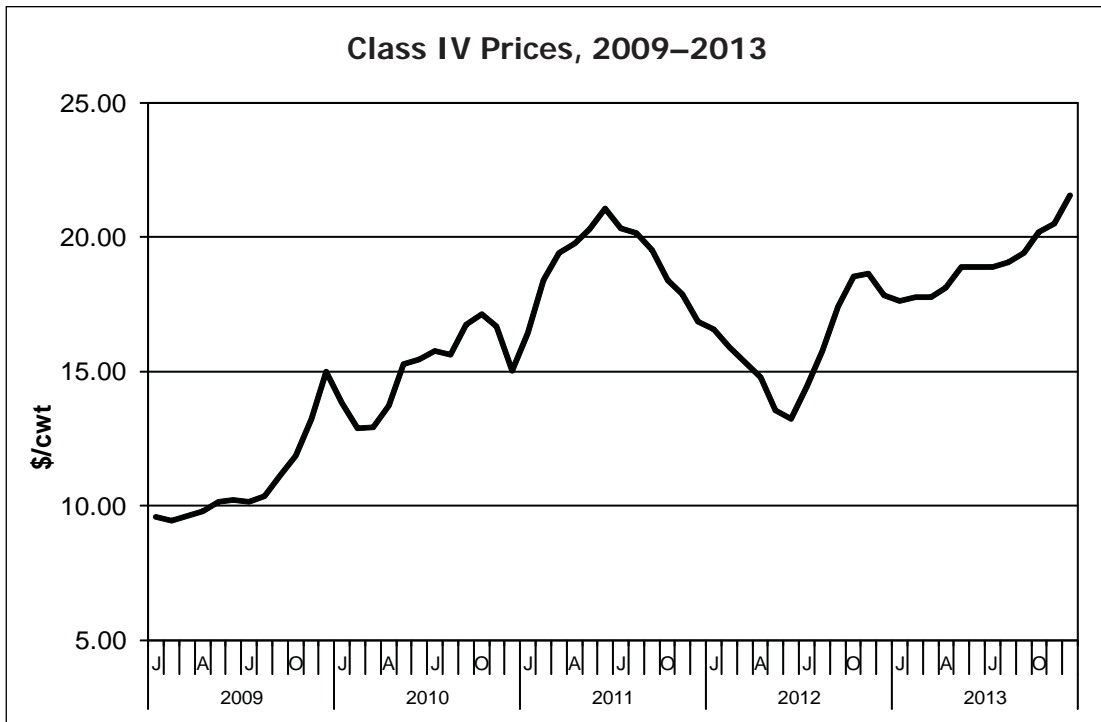
Figure 3



4 Class IV Prices, 2009–2013

	Butterfat	Nonfat Solids	Skim	3.5% Butterfat
	\$/lb		\$/cwt	
2009 Average	1.2571	0.7469	6.72	10.89
2010 Average	1.8535	0.9909	8.92	15.09
2011 Average	2.1535	1.3246	11.92	19.04
2012 Average	1.7230	1.1485	10.34	16.01
January	1.6168	1.3784	12.41	17.63
February	1.6619	1.3742	12.37	17.75
March	1.7476	1.3395	12.06	17.75
April	1.8227	1.3498	12.15	18.10
May	1.7884	1.4549	13.09	18.89
June	1.6599	1.5048	13.54	18.88
July	1.5693	1.5438	13.89	18.90
August	1.5104	1.5868	14.28	19.07
September	1.5196	1.6243	14.62	19.43
October	1.6638	1.6521	14.87	20.17
November	1.6336	1.7042	15.34	20.52
December	1.7672	1.7680	15.91	21.54
2013 Average	1.6634	1.5234	13.71	19.05

Figure 4



5 **Producer Prices at Suffolk County, MA (Boston), 2009–2013**

	Producer Price Differential	Statistical Uniform Price*	Butterfat	Protein	Other Solids
	\$/cwt			\$/lb	
2009 Average	1.65	13.01	1.2571	2.2087	0.0612
2010 Average	2.51	16.92	1.8535	2.3091	0.1777
2011 Average	2.28	20.64	2.1535	2.9663	0.3434
2012 Average	1.19	18.63	1.7230	3.0426	0.4063
January	1.59	19.73	1.6168	3.2862	0.4647
February	2.18	19.43	1.6619	2.9609	0.4534
March	2.39	19.32	1.7476	2.8204	0.4179
April	1.91	19.50	1.8227	3.0130	0.3863
May	1.26	19.78	1.7884	3.3597	0.3887
June	2.18	20.20	1.6599	3.3455	0.3859
July	2.80	20.18	1.5693	3.2257	0.3927
August	2.37	20.28	1.5104	3.4775	0.3901
September	2.44	20.58	1.5196	3.5419	0.3914
October	2.66	20.88	1.6638	3.4107	0.3852
November	2.45	21.28	1.6336	3.6316	0.3955
December	2.84	21.79	1.7672	3.5390	0.3826
2013 Average	2.26	20.25	1.6634	3.3010	0.4029

* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

Figure 5

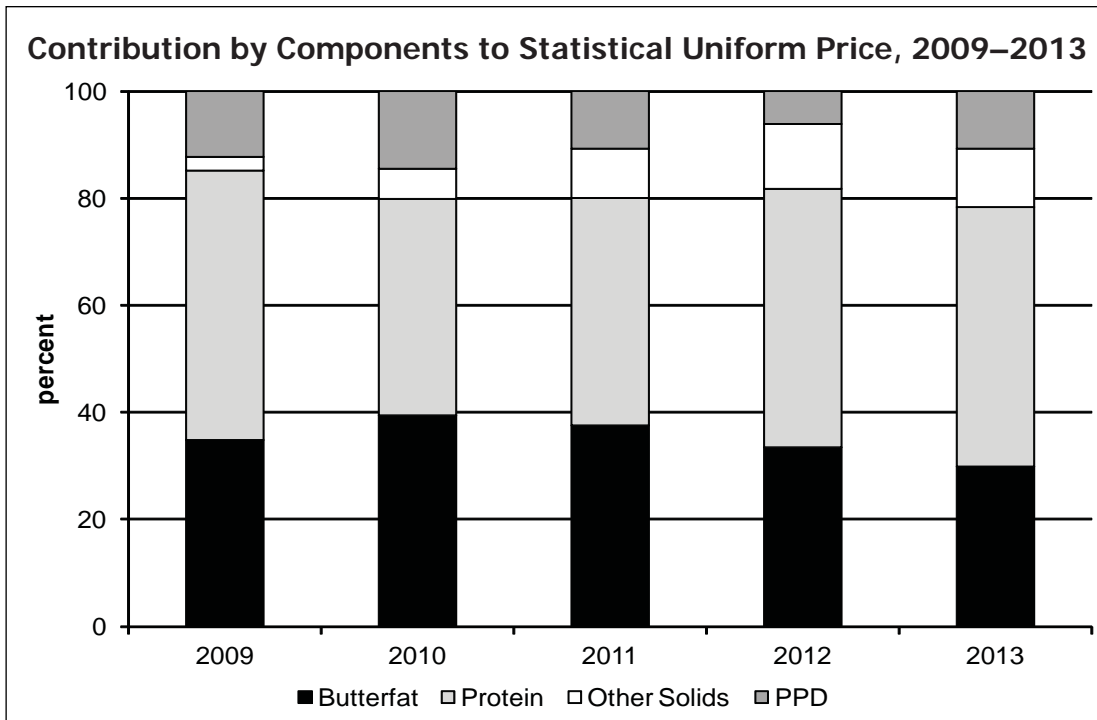


Figure 6

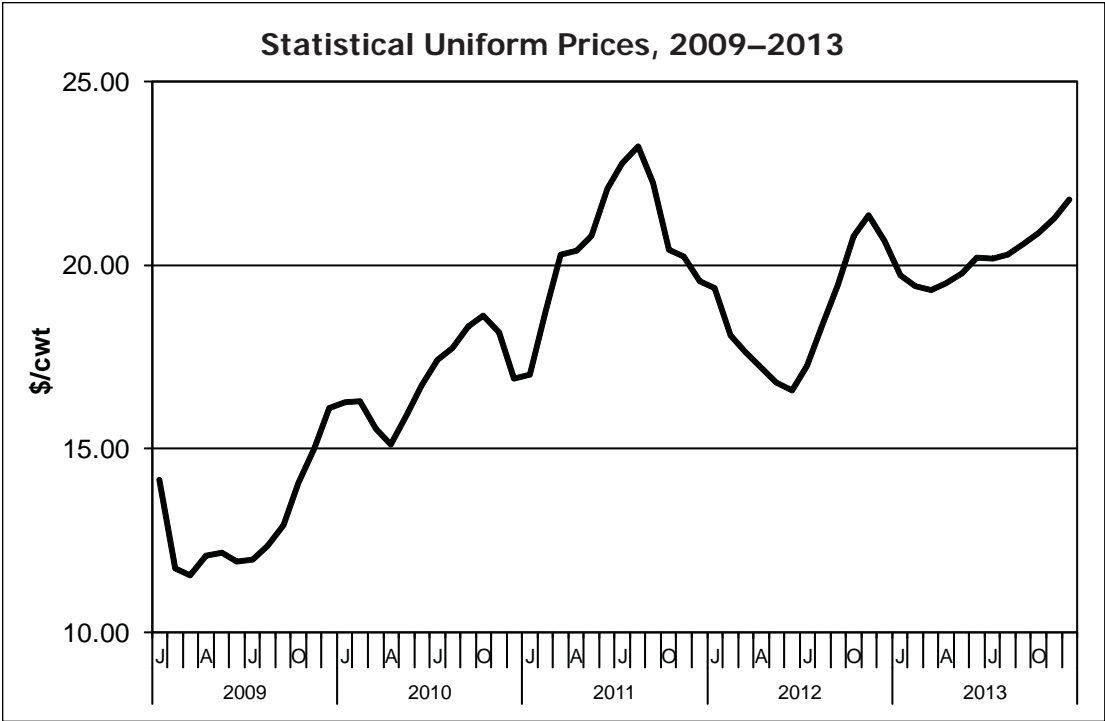
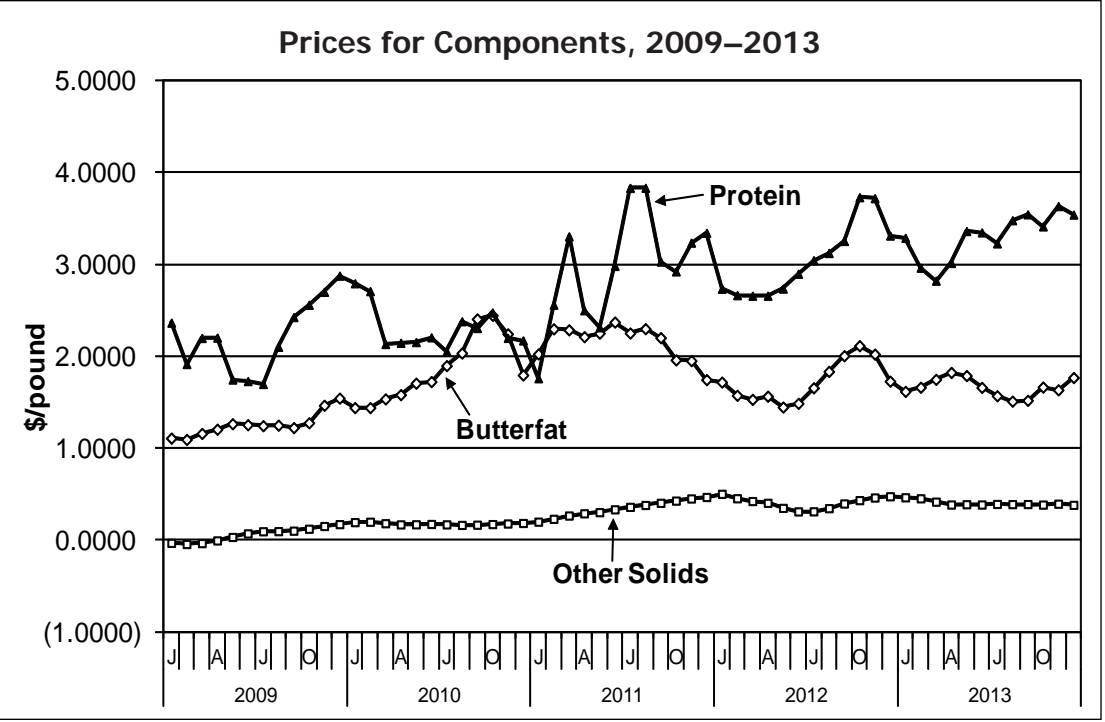


Figure 7

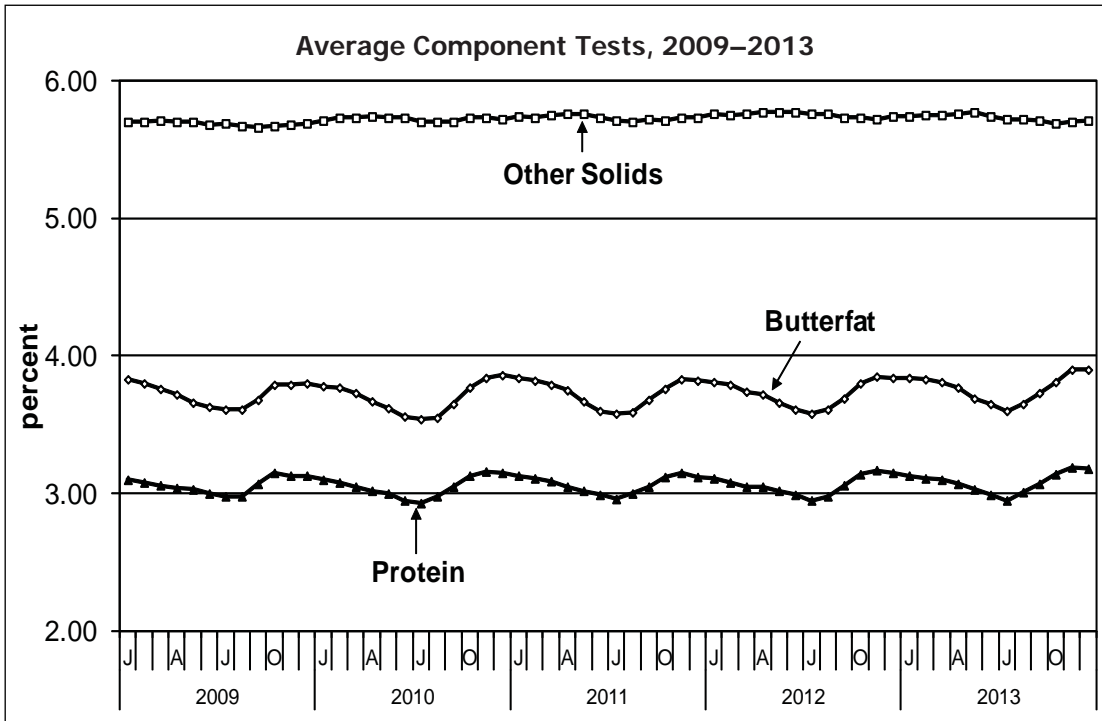


6 Average Component Tests of Producer Receipts*, 2009–13

	Butterfat	True Protein percent	Other Solids
2009 Average	3.72	3.06	5.69
2010 Average	3.70	3.05	5.72
2011 Average	3.73	3.07	5.73
2012 Average	3.73	3.06	5.75
January	3.84	3.13	5.74
February	3.83	3.11	5.75
March	3.81	3.10	5.75
April	3.77	3.07	5.76
May	3.69	3.03	5.77
June	3.65	2.99	5.74
July	3.60	2.95	5.72
August	3.65	3.01	5.72
September	3.73	3.07	5.71
October	3.81	3.14	5.69
November	3.90	3.19	5.70
December	3.90	3.18	5.71
2013 Average	3.77	3.08	5.73

* As reported by handlers at time of calculation of monthly uniform price.

Figure 8



7 Annual Weighted Average Price for Pooled Producer Milk*, 2013

Computation of Annual Weighted Average Price of \$20.24

<u>Producer Milk</u>	<u>Percent</u>	<u>Pounds</u>	<u>Minimum Class Price per cwt</u>
Class I	37.4	9,507,924,828	\$ 22.09
Class II	25.9	6,578,702,470	19.37
Class III	25.4	6,449,520,976	17.99
Class IV	11.3	2,883,760,258	18.95
Total Producer Milk	100.0	25,419,908,532	

Computation of Uniform Price (per cwt@ Suffolk County, MA - Boston)		Class III & Producer Pay Prices per pound**	
Producer Price Differential	2.25	Protein Price	3.3010 /lb
Class III Price (@ 3.5 % Butterfat)	17.99	Butterfat Price	1.6634 /lb
Statistical Uniform Price (@ 3.5% Butterfat)	20.24	Other Solids Price	0.4029 /lb
Statistical Uniform Price (@ Average Pool Component Tests)	20.99	Nonfat Solids Price	1.5234 /lb

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL			
	<u>Product Pounds</u>	<u>Component Value</u>	<u>Total Value</u>
Class I— Skim	9,325,981,069	\$1,562,654,766.63	
Butterfat	181,943,759	307,562,672.42	
Less: Location Adjustment to Handlers		(31,886,829.56)	\$1,838,330,609.56
Class II— Butterfat	359,805,364	601,135,757.02	
Nonfat Solids	569,548,106	887,170,977.34	1,488,306,734.36
Class III— Butterfat	277,782,145	462,878,859.50	
Protein	198,318,814	654,810,185.13	
Other Solids	367,485,776	147,782,099.49	1,265,471,144.12
Class IV— Butterfat	136,907,742	229,891,362.88	
Nonfat Solids	251,406,277	378,308,287.29	608,199,650.17
Total Classified Value			\$5,200,308,138.21
Add: Overage—All Classes			1,030,128.74
Inventory Reclassification—All Classes			(152,168.03)
Other Source Receipts	8,444,233		329,512.29
Total Pool Value			\$5,201,515,611.21
Less: Producer Component Valuations @ Class III Component Prices			(4,764,116,955.90)
Total PPD Value Before Adjustments			\$437,398,655.31
Add: Location Adjustment to Producers			133,710,974.47
One-half Unobligated Balance—Producer Settlement Fund			11,517,965.85
Less: Producer Settlement Fund—Reserve			(11,476,968.67)
Total Pool Milk & Aggregate Value	25,428,352,765	Producer Pounds	\$571,150,626.96
Producer Price Differential per cwt	\$2.25		
Statistical Uniform Price per cwt	\$20.24		

* As reported at pool time at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

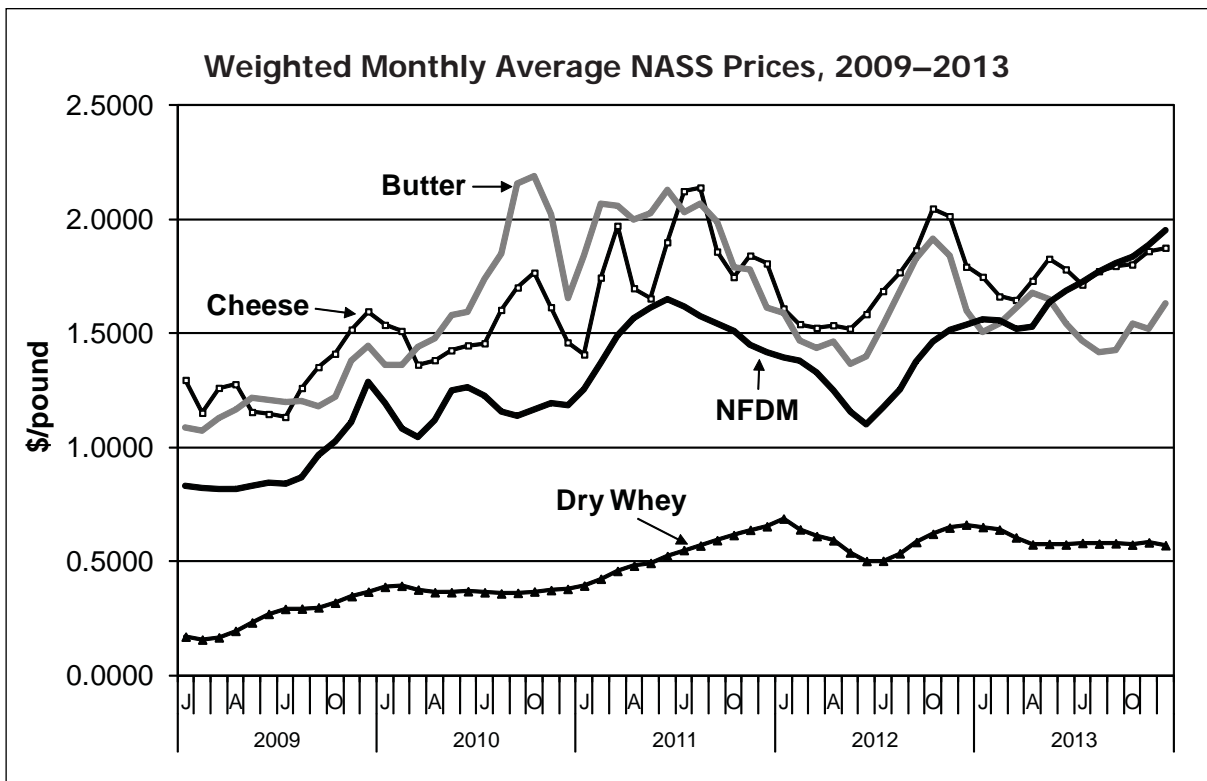
** Simple average.

8 Weighted Monthly Average NASS Prices*, 2009–2013

	Cheese					
	40-pound Blocks	Barrels**	Average***	Butter	NFDM	Dry Whey
	\$/lb					
2009 Average	1.2900	1.2734	1.2966	1.2096	0.9223	0.2585
2010 Average	1.5138	1.5033	1.5226	1.7020	1.1687	0.3716
2011 Average	1.8084	1.8146	1.8246	1.9498	1.5058	0.5325
2012 Average	1.6972	1.6888	1.7076	1.5943	1.3279	0.5935
January	1.7449	1.7227	1.7485	1.5066	1.5601	0.6503
February	1.6754	1.6190	1.6623	1.5438	1.5559	0.6393
March	1.6339	1.6296	1.6467	1.6146	1.5208	0.6048
April	1.7313	1.7007	1.7310	1.6766	1.5312	0.5741
May	1.8556	1.7640	1.8274	1.6483	1.6374	0.5765
June	1.7569	1.7778	1.7810	1.5422	1.6878	0.5738
July	1.7020	1.6983	1.7142	1.4674	1.7272	0.5804
August	1.7498	1.7727	1.7731	1.4187	1.7706	0.5778
September	1.7576	1.7905	1.7961	1.4263	1.8085	0.5791
October	1.7937	1.7842	1.8025	1.5454	1.8366	0.5731
November	1.8555	1.8379	1.8612	1.5205	1.8892	0.5831
December	1.8744	1.8477	1.8761	1.6308	1.9537	0.5706
2013 Average	1.7609	1.7454	1.7683	1.5451	1.7066	0.5902

* Reported by National Agricultural Statistics Service (NASS).
 ** Reported at 38% moisture.
 *** Includes the \$0.03 adjustment to the barrel price per pricing provisions.

Figure 9



9 Receipts of Milk from Producers, by State*, 2013

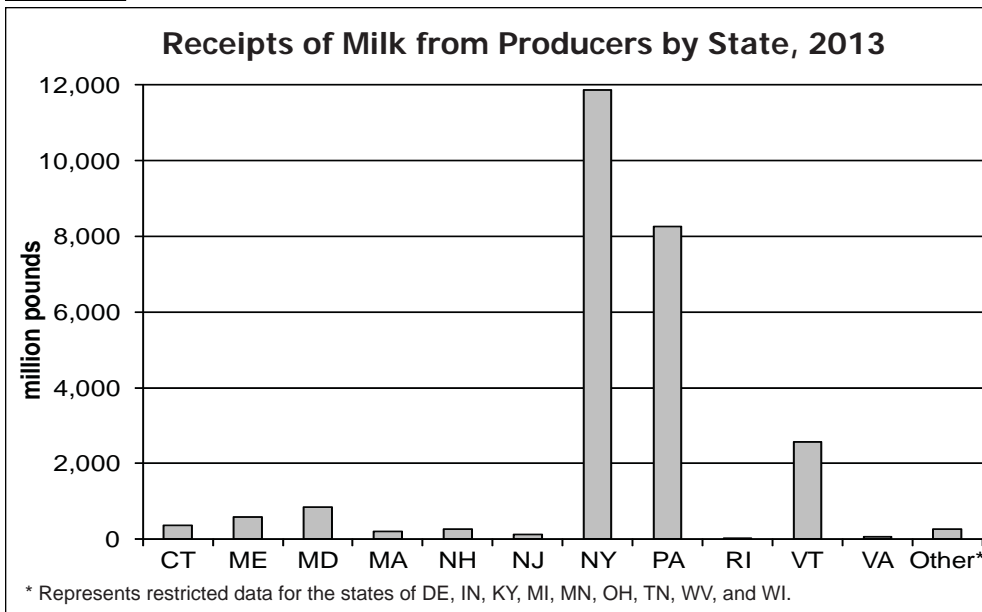
	Connecticut	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York
	thousand pounds						
January	30,031	50,913	73,945	17,551	22,467	10,033	997,179
February	27,979	46,031	71,630	16,106	21,393	9,349	909,219
March	31,725	51,039	77,105	17,683	24,000	10,603	1,030,819
April	31,236	49,995	80,700	17,339	23,203	10,408	993,961
May	31,887	52,607	79,938	18,351	24,137	10,761	1,051,050
June	30,185	50,846	72,750	17,275	23,153	9,893	1,005,768
July	28,654	50,095	67,172	16,239	22,504	9,306	998,307
August	29,870	50,307	65,448	16,842	23,001	9,579	1,012,845
September	27,918	47,300	64,726	15,764	21,579	9,042	947,808
October	29,146	48,085	64,978	16,337	22,446	9,321	972,547
November	28,568	45,960	65,999	16,019	21,796	9,153	934,251
December	29,744	48,085	69,194	17,160	22,622	9,764	1,015,250
Total	356,943	591,263	853,585	202,666	272,301	117,212	11,869,004
% of Total	1.4	2.3	3.4	0.8	1.1	0.5	46.7

	Pennsylvania	Rhode Island	Vermont	Virginia	Other States**	All States
	thousand pounds					
January	703,670	1,030	218,799	6,172	16,681	2,148,471
February	656,545	904	199,361	5,503	16,848	1,980,868
March	742,446	1,077	223,153	6,322	26,753	2,242,725
April	728,515	1,118	216,920	6,573	27,853	2,187,821
May	751,089	1,147	228,550	7,268	26,457	2,283,242
June	691,529	1,076	218,419	6,333	19,395	2,146,622
July	681,234	1,020	216,634	5,537	18,607	2,115,309
August	683,320	969	217,222	2,755	18,510	2,130,668
September	637,452	906	204,335	1,849	18,967	1,997,646
October	652,972	919	210,994	2,028	21,995	2,051,768
November	643,975	908	203,738	2,984	22,903	1,996,254
December	680,464	971	215,520	2,403	22,967	2,134,144
Total	8,253,211	12,045	2,573,645	55,727	257,936	25,415,538
% of Total	32.5	0.0	10.1	0.2	1.0	100.0

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

Figure 10



* Represents restricted data for the states of DE, IN, KY, MI, MN, OH, TN, WV, and WI.

10 Number of Producers Pooled on the Order, by State*, 2013

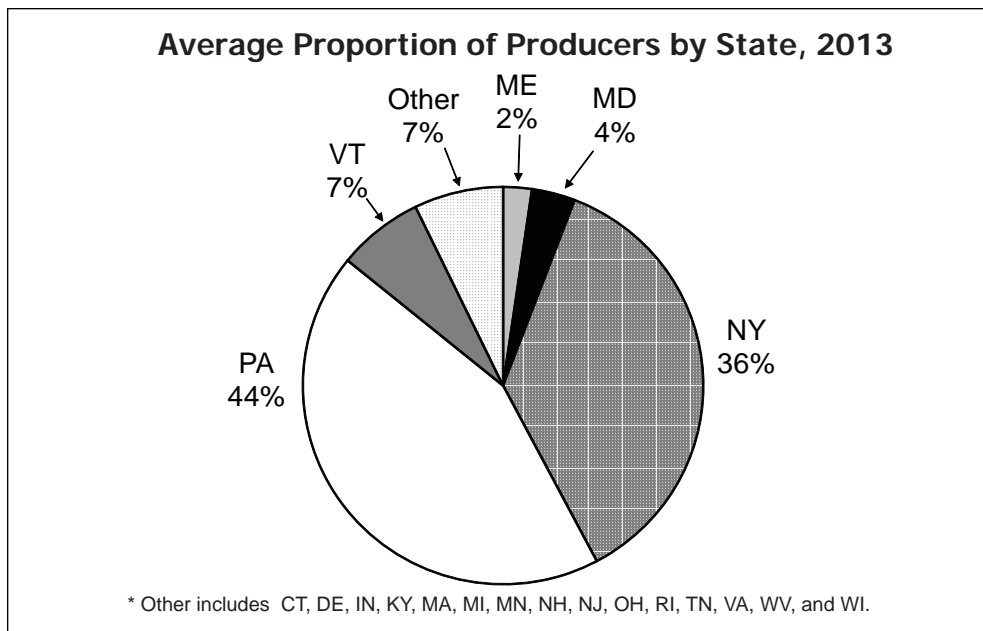
	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u>	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	112	280	418	124	107	74	4,365
February	112	279	419	123	108	75	4,343
March	113	280	424	125	108	74	4,342
April	113	279	424	125	107	73	4,344
May	109	279	424	125	107	72	4,336
June	109	278	419	124	108	73	4,336
July	109	279	420	123	108	72	4,335
August	109	278	417	124	108	70	4,338
September	107	276	416	124	109	69	4,344
October	109	274	413	123	108	69	4,330
November	110	270	416	124	107	67	4,327
December	108	266	414	124	106	67	4,320
Average	110	277	419	124	108	71	4,338

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u>	<u>Other States**</u>	<u>All States</u>
January	5,240	13	845	50	366	11,994
February	5,249	13	847	51	371	11,990
March	5,243	13	843	52	406	12,023
April	5,226	13	844	50	350	11,948
May	5,213	13	841	55	245	11,819
June	5,186	13	833	56	355	11,890
July	5,180	13	827	92	398	11,956
August	5,181	13	823	61	399	11,921
September	5,233	13	816	19	387	11,913
October	5,128	13	813	19	375	11,774
November	5,124	13	810	57	461	11,886
December	5,122	13	803	47	473	11,863
Average	5,194	13	829	51	382	11,915

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

Figure 11



11 Daily Average Output of Producer Milk per Farm, by State*, 2013

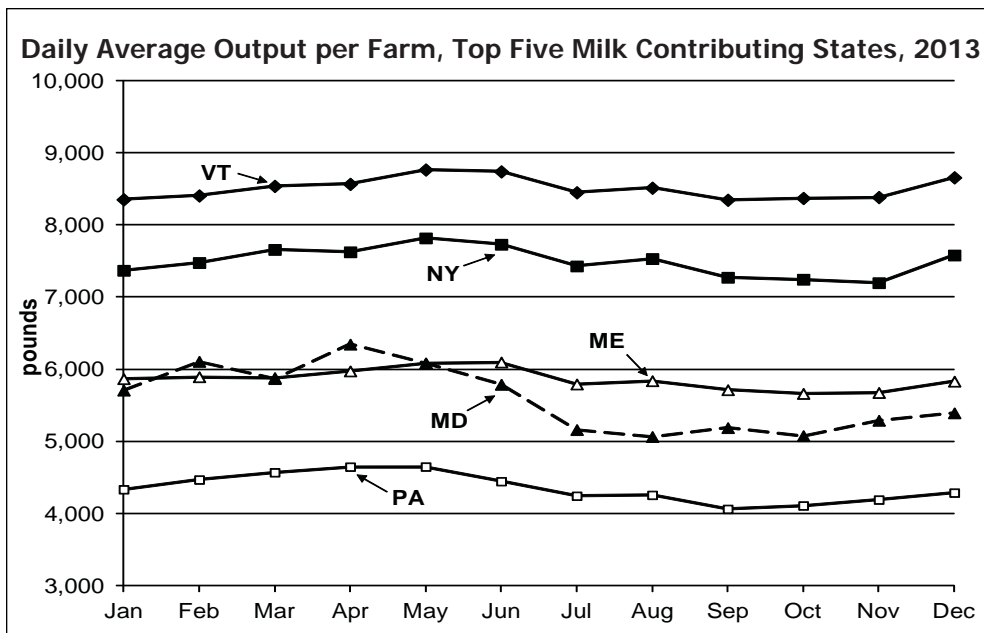
	Connecticut	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York
January	8,649	5,866	5,707	4,566	6,773	4,374	7,369
February	8,922	5,892	6,106	4,677	7,074	4,452	7,477
March	9,057	5,880	5,866	4,563	7,168	4,622	7,658
April	9,214	5,973	6,344	4,624	7,228	4,753	7,625
May	9,437	6,082	6,082	4,736	7,277	4,821	7,818
June	9,231	6,097	5,788	4,644	7,146	4,517	7,730
July	8,480	5,792	5,159	4,259	6,722	4,169	7,429
August	8,840	5,837	5,063	4,381	6,870	4,414	7,532
September	8,697	5,713	5,186	4,238	6,599	4,368	7,273
October	8,626	5,661	5,075	4,285	6,704	4,358	7,245
November	8,657	5,674	5,288	4,306	6,790	4,554	7,197
December	8,884	5,831	5,391	4,464	6,884	4,701	7,581
Average	8,891	5,858	5,588	4,478	6,936	4,509	7,495

	Pennsylvania	Rhode Island	Vermont	Virginia	Other States**	All States
January	4,332	2,556	8,353	3,982	1,470	5,778
February	4,467	2,484	8,406	3,854	1,622	5,900
March	4,568	2,672	8,539	3,922	2,126	6,017
April	4,646	2,867	8,567	4,382	2,653	6,103
May	4,647	2,846	8,766	4,263	3,469	6,230
June	4,444	2,759	8,740	3,770	1,821	6,017
July	4,242	2,531	8,450	1,941	1,508	5,707
August	4,255	2,404	8,514	1,457	1,496	5,766
September	4,060	2,323	8,347	3,244	1,634	5,590
October	4,108	2,280	8,372	3,443	1,892	5,621
November	4,189	2,328	8,384	1,745	1,656	5,598
December	4,286	2,409	8,658	1,649	1,566	5,803
Average	4,354	2,538	8,508	3,138	1,909	5,844

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

Figure 12



12 Average Butterfat Tests of Milk Received from Producers, by State*, 2013

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	3.89	3.81	3.90	4.00	3.90	3.84	3.82
February	3.88	3.80	3.88	4.00	3.87	3.84	3.82
March	3.84	3.79	3.84	3.94	3.81	3.79	3.81
April	3.79	3.77	3.75	3.89	3.81	3.72	3.77
May	3.70	3.66	3.68	3.81	3.73	3.65	3.70
June	3.67	3.63	3.61	3.78	3.69	3.59	3.66
July	3.67	3.58	3.58	3.73	3.64	3.59	3.62
August	3.69	3.61	3.62	3.72	3.67	3.61	3.67
September	3.74	3.69	3.71	3.82	3.75	3.66	3.74
October	3.83	3.79	3.83	3.95	3.86	3.73	3.82
November	3.92	3.90	3.90	4.04	3.92	3.84	3.91
December	3.93	3.89	3.91	4.03	3.97	3.82	3.91
Average***	3.79	3.74	3.77	3.89	3.80	3.72	3.77

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.82	4.11	3.92	3.94	4.00	3.84
February	3.81	4.12	3.89	3.95	3.95	3.83
March	3.78	4.07	3.85	3.91	3.92	3.81
April	3.73	3.90	3.84	3.83	3.85	3.77
May	3.65	3.73	3.77	3.76	3.74	3.69
June	3.59	3.71	3.72	3.70	3.70	3.64
July	3.56	3.75	3.66	3.53	3.65	3.60
August	3.61	3.73	3.70	3.60	3.69	3.65
September	3.69	3.84	3.77	3.88	3.75	3.73
October	3.78	3.98	3.84	4.03	3.89	3.81
November	3.85	4.12	3.91	3.72	4.10	3.89
December	3.87	4.02	3.92	3.81	4.08	3.90
Average***	3.73	3.92	3.81	3.80	3.86	3.76

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

*** Weighted average.

13 Average Protein Tests of Milk Received from Producers, by State*, 2013

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	3.16	3.15	3.07	3.21	3.15	3.14	3.13
February	3.14	3.12	3.05	3.19	3.13	3.13	3.12
March	3.12	3.09	3.05	3.17	3.10	3.12	3.11
April	3.10	3.08	3.01	3.15	3.08	3.09	3.08
May	3.04	3.03	2.98	3.10	3.04	3.06	3.03
June	3.01	3.00	2.93	3.06	3.00	2.99	3.00
July	2.94	2.95	2.88	2.99	2.95	2.93	2.96
August	3.04	3.01	2.94	3.07	3.03	3.02	3.02
September	3.12	3.08	3.01	3.16	3.10	3.09	3.07
October	3.19	3.19	3.10	3.25	3.18	3.16	3.14
November	3.22	3.23	3.17	3.29	3.23	3.20	3.19
December	3.20	3.22	3.13	3.27	3.21	3.18	3.18
Average***	3.11	3.09	3.03	3.16	3.10	3.09	3.09

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.09	3.20	3.16	3.08	3.18	3.12
February	3.07	3.17	3.14	3.09	3.14	3.10
March	3.06	3.16	3.11	3.09	3.12	3.09
April	3.04	3.11	3.10	3.12	3.08	3.07
May	3.01	3.05	3.05	3.05	3.05	3.03
June	2.96	3.03	3.03	2.99	2.99	2.99
July	2.92	2.98	2.99	2.94	2.70	2.94
August	2.99	3.09	3.05	2.98	2.73	3.01
September	3.05	3.21	3.12	3.20	2.72	3.07
October	3.10	3.28	3.18	3.30	2.85	3.13
November	3.15	3.33	3.22	3.17	2.98	3.18
December	3.14	3.29	3.20	3.14	2.87	3.17
Average***	3.05	3.15	3.11	3.07	2.96	3.07

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

*** Weighted average.

14 Average Other Solids Tests of Milk Received from Producers, by State*, 2013

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	5.72	5.73	5.67	5.72	5.72	5.73	5.74
February	5.74	5.73	5.67	5.75	5.74	5.76	5.74
March	5.74	5.73	5.67	5.73	5.74	5.75	5.75
April	5.74	5.73	5.70	5.74	5.74	5.76	5.75
May	5.76	5.75	5.70	5.75	5.76	5.77	5.76
June	5.74	5.73	5.67	5.72	5.74	5.73	5.74
July	5.72	5.72	5.63	5.70	5.71	5.70	5.72
August	5.72	5.72	5.62	5.69	5.71	5.68	5.73
September	5.72	5.73	5.58	5.69	5.70	5.69	5.71
October	5.70	5.66	5.68	5.67	5.68	5.69	5.70
November	5.70	5.70	5.64	5.68	5.69	5.71	5.70
December	5.71	5.70	5.62	5.69	5.70	5.71	5.71
Average***	5.73	5.72	5.65	5.71	5.72	5.72	5.73

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	5.74	5.65	5.71	5.64	5.74	5.73
February	5.75	5.69	5.73	5.66	5.77	5.74
March	5.74	5.69	5.74	5.66	5.76	5.74
April	5.75	5.69	5.74	5.65	5.77	5.75
May	5.76	5.71	5.76	5.64	5.78	5.76
June	5.74	5.67	5.74	5.58	5.75	5.73
July	5.71	5.67	5.71	5.62	5.21	5.71
August	5.71	5.64	5.71	5.66	5.14	5.71
September	5.69	5.62	5.70	5.61	4.99	5.69
October	5.68	5.60	5.69	5.60	5.06	5.68
November	5.69	5.60	5.68	5.68	5.11	5.69
December	5.70	5.63	5.70	5.70	5.01	5.69
Average***	5.72	5.66	5.72	5.64	5.44	5.72

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

*** Weighted average.

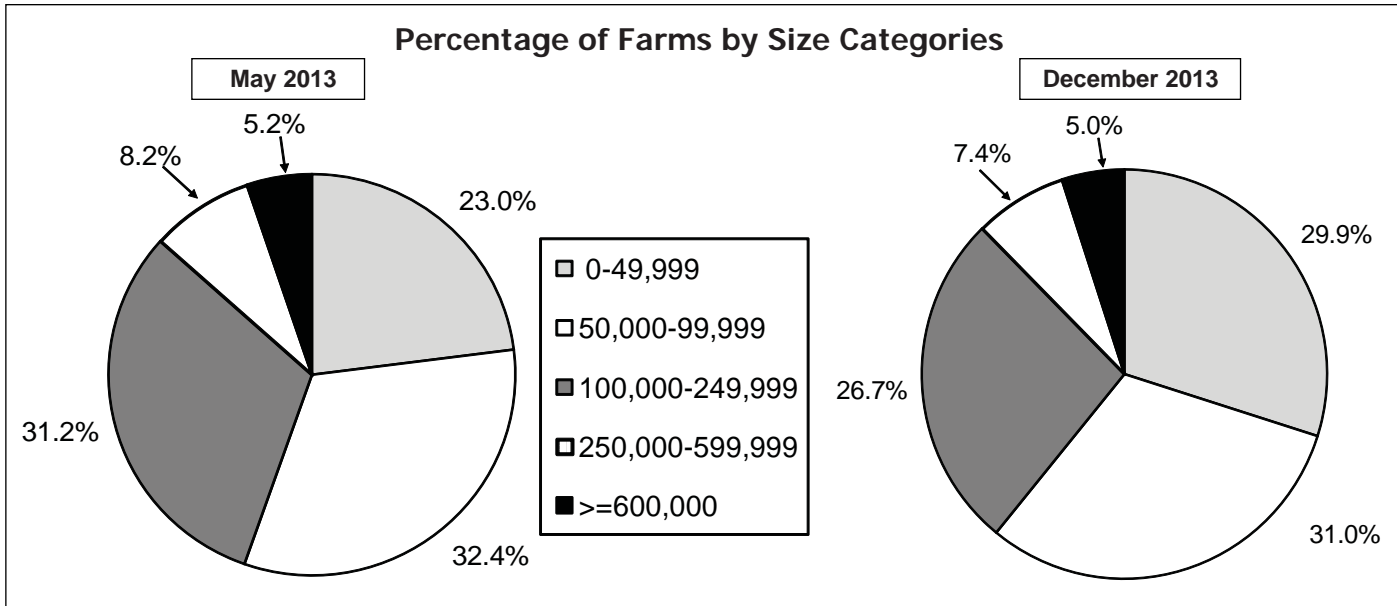
15 Number of Farms by Size Categories, May and December*, 2013

Production Range Pounds	May 2013			
	Farms		Milk	
	Number	Percentage	Total Pounds	Percentage
0-19,999	752	6.3	9,370,119	0.4
20,000-29,999	635	5.4	15,915,514	0.7
30,000-49,999	1,334	11.3	54,045,049	2.4
50,000-69,999	1,550	13.1	93,631,099	4.1
70,000-99,999	2,278	19.3	192,107,209	8.4
100,000-149,999	2,159	18.3	260,917,065	11.4
150,000-249,999	1,527	12.9	289,046,084	12.7
250,000-399,999	683	5.8	213,022,625	9.3
400,000-599,999	285	2.4	139,279,803	6.1
>=600,000	616	5.2	1,015,878,662	44.5
Total	11,819	100.0	2,283,213,229	100.0

Production Range Pounds	December 2013			
	Farms		Milk	
	Number	Percentage	Total Pounds	Percentage
0-19,999	1,277	10.8	15,174,938	0.7
20,000-29,999	786	6.6	19,618,551	0.9
30,000-49,999	1,481	12.5	59,451,897	2.8
50,000-69,999	1,593	13.4	95,716,930	4.5
70,000-99,999	2,091	17.6	176,020,178	8.2
100,000-149,999	1,823	15.4	221,621,872	10.4
150,000-249,999	1,340	11.3	255,142,238	12.0
250,000-399,999	603	5.1	187,499,688	8.8
400,000-599,999	274	2.3	132,996,843	6.2
>=600,000	595	5.0	970,914,244	45.5
Total	11,863	100.0	2,134,157,379	100.0

* Data compiled from payroll records; number of producers and total pounds may vary from data reported at pool time shown in other tables.

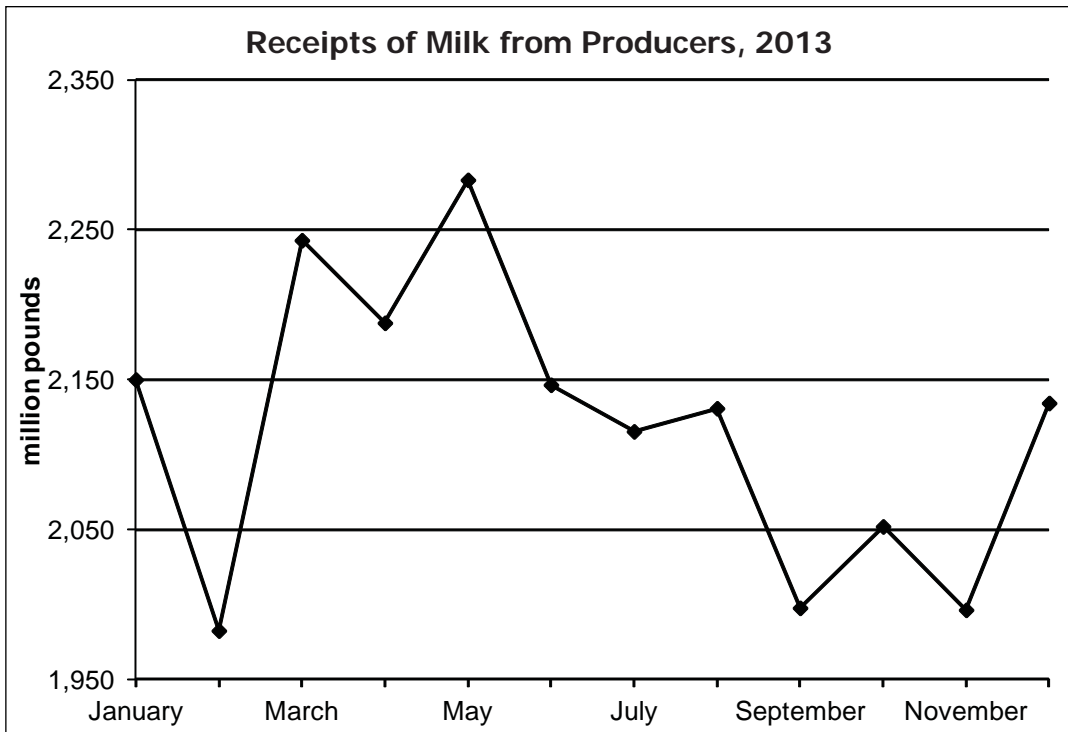
Figure 13



16 Receipts of Fluid Milk Products and Cream at Pool Plants, 2013

	Milk from Producers	Other Sources	Fortification and Reconstitution (skim equiv.)	Overages	Opening Inventory	Total to be Accounted for
	pounds					
January	2,150,000,467	61,968,696	13,601,361	16,067	171,055,195	2,396,641,786
February	1,982,541,809	63,114,634	10,095,196	234,974	167,325,164	2,223,311,777
March	2,242,963,538	68,529,789	13,336,206	95,947	163,445,268	2,488,370,748
April	2,187,870,520	66,315,390	16,522,202	64,619	182,818,105	2,453,590,836
May	2,283,242,036	71,710,469	18,087,520	424,495	169,783,001	2,543,247,521
June	2,146,541,049	74,182,990	19,138,595	7,163	159,925,904	2,399,795,701
July	2,115,433,052	59,633,200	18,198,288	113,746	160,811,161	2,354,189,447
August	2,130,839,374	53,287,919	14,915,532	41,315	147,612,657	2,346,696,797
September	1,997,713,709	45,801,729	14,224,379	208,326	137,692,890	2,195,641,033
October	2,052,017,939	48,238,270	17,017,502	900,211	161,027,335	2,279,201,257
November	1,996,380,584	56,594,250	14,331,765	938,043	155,002,872	2,223,247,514
December	2,134,348,253	61,318,808	12,156,268	886,339	151,873,524	2,360,583,192
Total	25,419,892,330	730,696,144	181,624,814	3,931,245	1,928,373,076	28,264,517,609

Figure 14



17 Receipts from Producers by Class and Plant Location Differential, 2013

	Class I						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	177,586,181	326,120,632	131,252,617	86,299,420	66,931,666	46,808,823	834,999,339
February	162,544,763	298,772,509	115,325,912	78,934,388	55,982,353	44,433,800	755,993,725
March	172,452,300	319,312,344	125,310,834	83,307,979	62,081,384	47,004,554	809,469,395
April	171,561,263	313,168,433	125,537,704	79,339,708	61,790,666	47,439,768	798,837,542
May	179,500,208	319,070,646	125,115,601	79,869,551	61,130,202	48,694,729	813,380,937
June	162,472,687	286,923,880	102,541,909	71,690,498	54,289,338	44,958,265	722,876,577
July	164,319,074	298,022,849	111,268,488	81,583,433	51,681,014	44,403,172	751,278,030
August	172,754,107	299,717,309	125,145,034	83,011,766	57,128,071	48,260,493	786,016,780
September	176,770,917	289,434,960	127,360,074	77,151,540	62,691,678	42,944,881	776,354,050
October	180,359,547	308,680,916	142,956,377	84,626,447	64,320,474	44,611,080	825,554,841
November	179,555,407	308,995,847	137,569,057	85,067,788	63,468,816	44,049,637	818,706,552
December	176,521,032	310,294,232	135,448,960	88,870,196	58,924,703	44,397,937	814,457,060
Total	2,076,397,486	3,678,514,557	1,504,832,567	979,752,714	720,420,365	548,007,139	9,507,924,828
% of Total	21.8	38.7	15.8	10.3	7.6	5.8	100.0

	Class II						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	44,322,888	91,025,146	105,783,419	36,623,693	208,024,403	65,879,400	551,658,949
February	41,980,507	91,247,381	94,987,209	30,845,638	177,410,332	56,596,291	493,067,358
March	50,236,727	111,366,593	99,110,047	36,086,147	213,808,490	75,549,092	586,157,096
April	45,934,079	100,240,251	107,593,473	35,930,827	206,295,029	61,189,840	557,183,499
May	53,610,197	123,223,983	107,320,132	37,244,948	207,871,077	73,804,547	603,074,884
June	47,023,461	111,908,515	102,500,760	36,851,005	189,253,552	76,509,491	564,046,784
July	43,967,850	115,196,859	109,740,674	37,468,925	196,033,836	77,403,043	579,811,187
August	41,398,575	105,375,843	104,609,245	38,822,018	221,166,852	78,573,336	589,945,869
September	45,085,070	104,187,647	107,963,091	35,162,360	199,844,357	71,140,583	563,383,108
October	40,921,016	101,580,105	100,208,283	39,488,295	181,936,042	70,199,791	534,333,532
November	37,926,113	91,282,237	84,026,041	35,334,797	158,331,097	75,296,747	482,197,032
December	40,031,059	91,772,559	79,883,730	35,063,998	156,396,043	70,695,783	473,843,172
Total	532,437,542	1,238,407,119	1,203,726,104	434,922,651	2,316,371,110	852,837,944	6,578,702,470
% of Total	8.1	18.8	18.3	6.6	35.2	13.0	100.0

	Class III						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	26,350,712	12,564,095	40,888,836	73,137,409	83,126,256	271,926,591	507,993,899
February	29,952,139	19,072,024	40,601,236	70,502,832	83,547,043	251,575,317	495,250,591
March	32,600,731	20,828,969	46,641,667	80,445,254	87,745,675	293,962,653	562,224,949
April	29,123,202	20,165,226	43,979,679	76,986,273	87,441,826	277,058,570	534,754,776
May	32,348,400	12,987,025	41,026,574	78,631,017	87,108,526	283,088,911	535,190,453
June	36,376,800	22,115,480	46,620,445	77,313,091	89,391,658	276,600,577	548,418,051
July	41,045,957	21,978,368	45,004,474	81,987,616	88,438,742	287,298,215	565,753,372
August	39,310,681	16,917,668	46,786,514	77,230,518	78,910,285	292,590,891	551,746,557
September	39,199,206	18,805,228	47,478,039	76,140,476	77,372,641	276,135,616	535,131,206
October	40,800,519	20,144,298	42,288,452	74,853,159	88,649,379	276,115,435	542,851,242
November	32,305,265	15,881,238	46,316,325	72,095,335	55,156,231	265,709,462	487,463,856
December	35,154,061	19,362,132	44,853,895	80,312,864	93,247,286	309,746,217	582,676,455
Total	414,567,673	220,821,751	532,486,136	919,635,844	1,000,135,548	3,361,808,455	6,449,455,407
% of Total	6.4	3.4	8.3	14.3	15.5	52.1	100.0

	Class IV						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	2,622,526	67,179,866	109,186,491	2,391,581	33,635,068	40,332,748	255,348,280
February	1,759,394	59,002,598	109,498,809	904,851	34,082,490	32,981,993	238,230,135
March	3,156,549	57,265,360	153,286,364	900,279	37,256,453	33,247,093	285,112,098
April	67,217	76,311,601	141,966,860	295,681	39,500,773	38,952,571	297,094,703
May	79,142	83,520,807	163,243,653	2,330,380	44,577,917	37,843,863	331,595,762
June	3,488,558	78,622,921	153,486,839	2,133,343	42,930,770	30,537,206	311,199,637
July	880,108	33,873,689	120,230,076	174,754	32,782,578	30,649,258	218,590,463
August	633,733	36,108,363	103,325,871	32,071,018	32,174,752	30,560,431	203,130,168
September	3,583,480	14,363,465	63,228,018	1,854,399	13,340,520	26,475,463	122,845,345
October	275,731	12,344,509	83,750,858	381,851	20,077,531	32,447,844	149,278,324
November	762,472	40,782,264	103,985,967	582,182	38,953,241	22,947,018	208,013,144
December	2,780,942	54,570,781	130,171,214	1,086,299	40,784,956	33,977,374	263,371,566
Total	20,089,852	613,946,224	1,435,361,020	13,362,618	410,097,049	390,952,862	2,883,809,625
% of Total	0.7	21.3	49.8	0.5	14.2	13.6	100.0

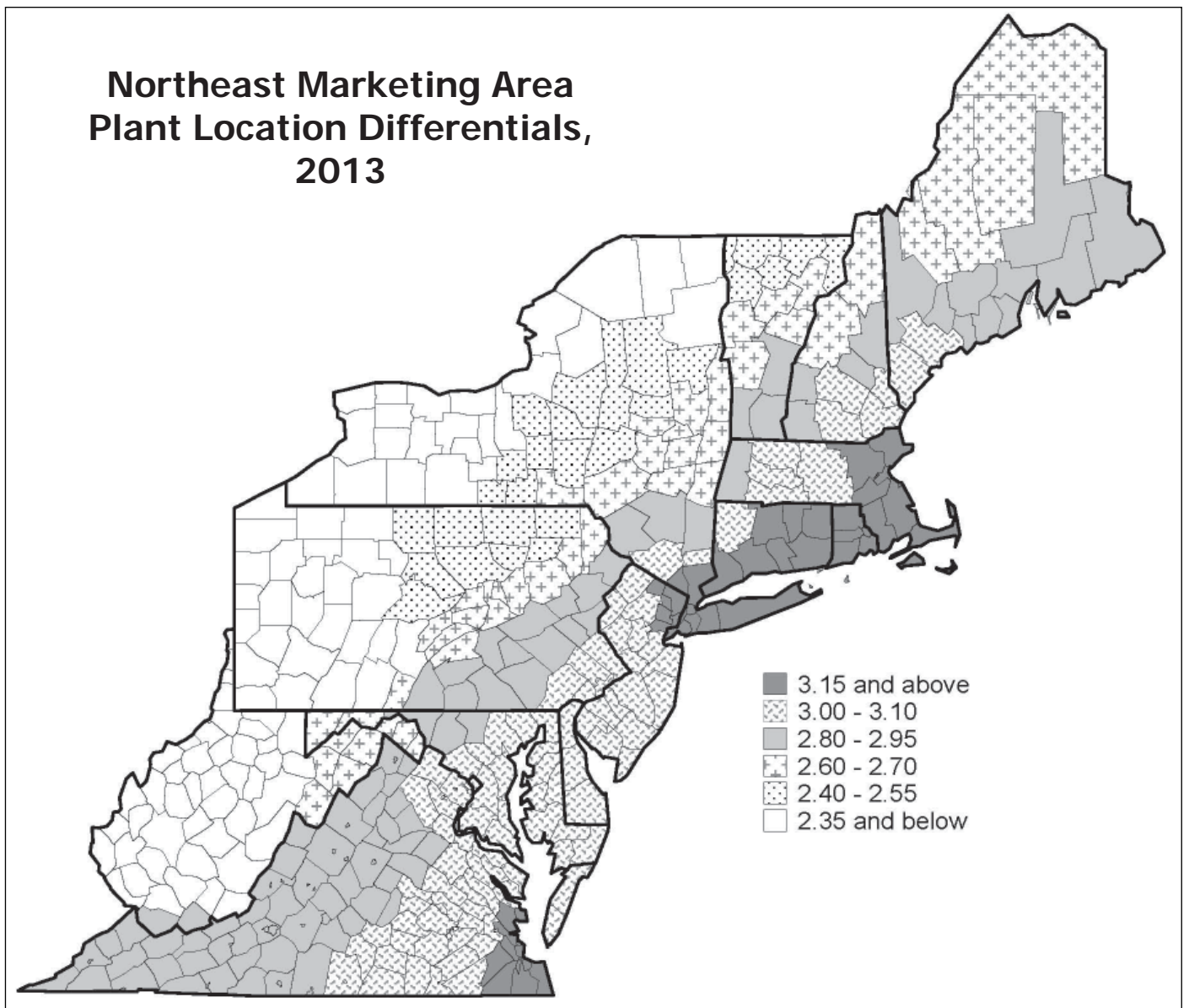
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17 Receipts from Producers by Class and Plant Location Differential, 2013 (Continued)

	Total Receipts						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	250,882,307	496,889,739	387,111,363	198,452,103	391,717,393	424,947,562	2,150,000,467
February	236,236,803	468,094,512	360,413,166	181,187,709	351,022,218	385,587,401	1,982,541,809
March	258,446,307	508,773,266	424,348,912	200,739,659	400,892,002	449,763,392	2,242,963,538
April	246,685,761	509,885,511	419,077,716	192,552,489	395,028,294	424,640,749	2,187,870,520
May	265,537,947	538,802,461	436,705,960	198,075,896	400,687,722	443,432,050	2,283,242,036
June	249,361,506	499,570,796	405,149,953	187,987,937	375,865,318	428,605,539	2,146,541,049
July	250,212,989	469,071,765	386,243,712	201,214,728	368,936,170	439,753,688	2,115,433,052
August	254,097,096	458,119,183	379,866,664	199,391,320	389,379,960	449,985,151	2,130,839,374
September	264,638,673	426,791,300	346,029,222	190,308,775	353,249,196	416,696,543	1,997,713,709
October	262,356,813	442,749,828	369,203,970	199,349,752	354,983,426	423,374,150	2,052,017,939
November	250,549,257	456,941,586	371,897,390	193,080,102	315,909,385	408,002,864	1,996,380,584
December	254,487,094	475,999,704	390,357,799	205,333,357	349,352,988	458,817,311	2,134,348,253
Total	3,043,492,553	5,751,689,651	4,676,405,827	2,347,673,827	4,447,024,072	5,153,606,400	25,419,892,330
% of Total	12.0	22.6	18.4	9.2	17.5	20.3	100.0

* Differentials have been combined in ranges to assure confidentiality of data. Totals may not add due to rounding.

Figure 15



18 Receipts from Producers, by Class*, 2009–2013

	Class I	Class II	Class III	Class IV	Total Producer Receipts
	pounds				
2009 Total	10,267,839,371	4,747,364,564	5,530,730,238	2,948,809,242	23,494,743,415
2010 Total	10,386,458,917	5,181,479,250	5,950,720,871	2,814,821,483	24,333,480,521
2011 Total	10,074,944,508	5,723,009,089	6,096,457,718	2,462,864,134	24,357,275,449
2012 Total	9,801,896,878	6,410,420,733	5,848,339,793	2,634,422,373	24,695,079,777
January	834,999,339	551,658,949	507,993,899	255,348,280	2,150,000,467
February	755,993,725	493,067,358	495,250,591	238,230,135	1,982,541,809
March	809,469,395	586,157,096	562,224,949	285,112,098	2,242,963,538
April	798,837,542	557,183,499	534,754,776	297,094,703	2,187,870,520
May	813,380,937	603,074,884	535,190,453	331,595,762	2,283,242,036
June	722,876,577	564,046,784	548,418,051	311,199,637	2,146,541,049
July	751,278,030	579,811,187	565,753,372	218,590,463	2,115,433,052
August	786,016,780	589,945,869	551,746,557	203,130,168	2,130,839,374
September	776,354,050	563,383,108	535,131,206	122,845,345	1,997,713,709
October	825,554,841	534,333,532	542,851,242	149,278,324	2,052,017,939
November	818,706,552	482,197,032	487,463,856	208,013,144	1,996,380,584
December	814,457,060	473,843,172	582,676,455	263,371,566	2,134,348,253
2013 Total	9,507,924,828	6,578,702,470	6,449,455,407	2,883,809,625	25,419,892,330

* Respective month's lowest priced class is adjusted for interhandler difference.

19 Percent of Receipts from Producers, by Class*, 2009–2013

	Class I	Class II	Class III	Class IV
	percent			
2009 Average	43.7	20.2	23.5	12.6
2010 Average	42.7	21.3	24.4	11.6
2011 Average	41.4	23.5	25.0	10.1
2012 Average	39.7	26.0	23.7	10.6
January	38.8	25.7	23.6	11.9
February	38.1	24.9	25.0	12.0
March	36.1	26.1	25.1	12.7
April	36.5	25.5	24.4	13.6
May	35.6	26.4	23.5	14.5
June	33.7	26.3	25.5	14.5
July	35.5	27.4	26.8	10.3
August	36.9	27.7	25.9	9.5
September	38.9	28.2	26.8	6.1
October	40.2	26.0	26.5	7.3
November	41.0	24.2	24.4	10.4
December	38.2	22.2	27.3	12.3
2013 Average	37.4	25.9	25.4	11.3

* Weighted averages.

20 Utilization of Fluid Milk Products and Cream at Pool Plants*, 2009–2013

	Class I Milk			
	Marketing Area Product	Outside Markets		Total Class I Product
		Other Federal	Non-Federal	
		pounds		
2009 Total	9,906,885,659	394,518,624	1,084,376,954	11,385,781,237
2010 Total	9,838,278,798	580,174,998	1,120,554,362	11,539,008,158
2011 Total	9,693,691,929	435,490,259	1,126,014,587	11,255,196,775
2012 Total	9,513,831,528	424,016,292	1,109,881,309	11,047,729,129
January	793,173,031	33,278,784	99,324,998	925,776,813
February	724,502,099	25,048,282	98,645,487	848,195,868
March	771,708,934	31,090,680	96,679,552	899,479,166
April	761,567,827	31,327,497	90,600,022	883,495,346
May	779,555,807	32,299,213	93,021,132	904,876,152
June	703,001,195	34,162,993	77,652,894	814,817,082
July	717,657,505	35,857,290	80,377,495	833,892,290
August	753,223,028	34,937,013	76,851,269	865,011,310
September	751,040,963	34,282,863	75,338,105	860,661,931
October	797,725,411	38,951,442	75,990,974	912,667,827
November	792,509,032	39,070,256	76,181,939	907,761,227
December	795,390,841	38,381,402	73,242,064	907,014,307
2013 Total	9,141,055,673	408,687,715	1,013,905,931	10,563,649,319
	Class II Product	Class III Product**	Class IV Product	Total Utilization Product
	pounds			
2009 Total	5,116,061,739	5,695,924,295	4,016,222,373	26,213,989,644
2010 Total	5,564,396,540	6,180,235,858	4,023,337,698	27,306,978,254
2011 Total	6,122,976,477	6,261,003,604	3,650,264,390	27,289,441,246
2012 Total	6,772,324,608	5,979,151,512	3,918,142,205	27,717,347,454
January	574,865,037	519,036,924	376,963,012	2,396,641,786
February	513,648,807	504,877,919	356,589,183	2,223,311,777
March	611,397,242	571,698,328	405,796,012	2,488,370,748
April	590,891,045	552,899,697	426,304,748	2,453,590,836
May	637,745,633	548,945,480	451,680,256	2,543,247,521
June	595,082,883	560,102,381	429,793,355	2,399,795,701
July	610,843,221	576,984,418	332,469,518	2,354,189,447
August	624,089,119	573,144,413	284,451,955	2,346,696,797
September	586,011,938	548,468,201	200,498,963	2,195,641,033
October	559,143,363	561,330,536	246,059,531	2,279,201,257
November	514,850,568	503,510,589	297,125,130	2,223,247,514
December	496,117,437	593,276,536	364,174,912	2,360,583,192
2013 Total	6,914,686,293	6,614,275,422	4,171,906,575	28,264,517,609

* Excludes receipts from pool handlers.

** Includes Minimum Price Class utilization (animal feed and dumpage).

21 Class I Route Sales in the Northeast Marketing Area by Handlers Not Regulated Under the Order, 2009–2013

Month	Order No. 5		Order No. 33		All Other Federal Orders*		Partially Regulated Pounds	Producer-Handlers		Exempt Plants		Total In-Area Sales by Non-Regulated Handlers	
	Appalachian	Mideast	Mideast	33	Federal Orders*	Regulated Pounds		Handlers	Handlers	Plants	Non-Regulated Handlers		
2009 Total	20,192,232	255,921,278	22,479,964	167,482,378	140,508,767	36,366,536	642,951,155						
2010 Total	21,718,874	166,900,990	68,512,813	202,544,359	104,618,442	33,803,665	598,099,143						
2011 Total	50,237,471	114,047,225	100,087,210	253,431,616	78,143,920	32,907,546	628,854,988						
2012 Total	29,692,110	175,361,727	127,038,601	272,458,836	76,632,820	32,009,981	713,194,075						
January	2,378,102	23,951,768	11,120,962	19,803,049	6,381,712	2,614,259	66,249,852						
February	1,845,357	23,201,191	10,557,269	17,111,622	6,445,028	2,572,080	61,732,547						
March	1,772,751	25,284,817	11,198,541	18,026,288	6,440,742	2,845,783	65,568,922						
April	2,116,336	25,852,713	11,175,477	17,886,097	7,223,280	2,488,228	66,742,131						
May	1,851,912	31,654,815	11,004,615	18,030,757	7,405,674	2,539,624	72,487,397						
June	1,659,281	28,458,630	10,505,953	15,343,343	6,348,483	2,548,575	64,864,265						
July	2,276,351	29,783,313	10,532,472	13,898,069	6,782,479	2,628,338	65,901,022						
August	1,975,431	30,712,656	10,522,278	15,857,115	7,036,542	2,629,211	68,733,233						
September	1,975,998	25,996,724	10,695,076	14,034,728	6,935,783	2,583,989	62,222,298						
October	2,383,095	26,835,731	12,081,744	18,356,755	6,447,507	2,738,000	68,842,832						
November	2,024,013	26,658,222	11,160,633	19,004,670	6,357,650	2,613,271	67,818,459						
December	1,977,169	28,425,354	9,284,164	15,881,443	6,470,245	2,714,000	64,752,375						
2013 Total	24,235,796	326,815,934	129,839,184	203,233,936	80,275,125	31,515,358	795,915,333						

* Includes Order Nos. 7-Southeast, 30-Upper Midwest, 32-Central, 124-Pacific Northwest, 126-Southwest, and 131-Arizona.

22 Fluid Milk Products Utilized as Class I Milk in the Marketing Area at Pool Plants, 2013

	Whole Milk						Reduced Fat Milk						Lowfat Milk						Fat Free Milk							
	Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat			
	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent		
January	216,495,729	3.27	160,870,300	1.95	137,933,504	0.95	101,237,333	0.10	6,733,393	0.07																
February	200,168,670	3.27	147,371,356	1.95	126,228,624	0.96	92,248,777	0.10	5,641,753	0.06																
March	215,423,830	3.27	159,664,459	1.95	134,378,634	0.95	100,357,634	0.09	90,237,653	0.06																
April	208,663,929	3.27	152,429,032	1.95	132,336,849	0.95	97,205,307	0.09	5,829,846	0.06																
May	212,622,171	3.28	154,307,673	1.96	135,915,022	0.96	99,473,165	0.09	6,357,190	0.07																
June	199,030,686	3.27	146,296,973	1.96	121,871,490	0.95	93,379,556	0.09	3,589,776	0.05																
July	211,528,605	3.27	153,480,344	1.96	123,901,756	0.95	93,482,348	0.09	3,568,505	0.05																
August	222,329,350	3.27	162,969,787	1.96	128,130,673	0.94	97,182,248	0.09	3,489,793	0.05																
September	206,775,018	3.27	153,703,357	1.96	128,526,767	0.95	95,724,733	0.09	3,852,515	0.06																
October	220,970,653	3.28	162,037,862	1.96	134,942,316	0.95	99,887,019	0.10	3,772,041	0.05																
November	221,677,833	3.28	163,791,069	1.97	131,153,775	0.96	97,720,341	0.09	3,376,094	0.05																
December	229,044,747	3.28	167,288,803	1.97	130,128,676	0.95	95,309,185	0.10	3,564,099	0.06																
Total/Average	2,564,641,221	3.27	1,884,211,015	1.96	1,565,498,286	0.95	1,163,207,646	0.09	55,702,658	0.06																

	Organic Milk						Flavored Milk & Drinks						Buttermilk						Eggnog							
	Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat			
	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent		
January	9,230,261	3.28	20,561,129	1.10	44,040,144	0.63	1,882,427	0.94	58,502	7.44																
February	6,810,398	3.30	15,833,304	1.08	39,728,419	0.66	1,953,817	0.99	42,117	6.05																
March	9,177,913	3.48	20,435,786	1.11	41,280,915	0.68	2,423,225	1.02	198,450	7.26																
April	8,431,888	3.53	19,518,214	1.10	44,790,328	0.64	1,931,828	0.98	**	**																
May	9,112,762	3.48	21,209,511	1.09	44,682,935	0.62	2,112,991	0.98	**	**																
June	8,570,334	3.51	20,270,181	1.11	27,874,981	0.84	1,919,610	0.99	**	**																
July	8,579,646	3.37	19,584,475	1.10	21,092,003	1.13	2,141,871	1.04	**	**																
August	8,906,639	3.28	19,949,312	1.12	23,717,790	1.11	2,160,154	1.10	**	**																
September	8,871,646	3.28	20,568,685	1.12	42,310,562	0.68	1,951,897	1.10	169,286	7.72																
October	9,542,913	3.27	22,006,090	1.12	49,138,424	0.66	2,079,948	1.14	3,903,458	6.61																
November	9,903,101	3.27	20,774,029	1.12	40,113,936	0.71	2,429,760	1.14	10,046,544	6.81																
December	9,662,173	3.27	23,073,220	1.12	35,452,602	0.77	2,310,643	1.15	12,414,956	6.77																
Total/Average	106,799,674	3.36	243,783,936	1.11	454,213,039	0.76	25,298,171	1.05	26,833,313	6.95																

	Shrinkage & Interhandler Difference						Ending Inventory						Total Class I Milk in the Marketing Area						Class I Out of Area						Total					
	Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat		Product		Butterfat			
	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent	pounds	percent		
January	5,319,276	14.25	88,851,033	1.67	793,173,031	1.85	132,603,782	1.75	925,776,813	1.84																				
February	4,874,902	12.34	83,599,962	1.64	724,502,099	1.85	123,693,769	1.75	848,195,868	1.83																				
March	4,552,286	11.96	77,887,949	1.68	771,708,934	1.85	127,770,232	1.75	899,479,166	1.83																				
April	6,324,170	11.01	84,116,436	1.66	761,567,827	1.85	121,927,519	1.75	883,495,346	1.83																				
May	6,808,064	9.73	86,954,323	1.67	779,555,807	1.84	125,320,345	1.70	904,876,152	1.82																				
June	5,229,399	9.86	74,968,209	1.66	703,001,195	1.87	111,815,887	1.75	814,817,082	1.86																				
July	8,953,732	9.96	71,344,220	1.70	717,657,505	1.96	116,234,785	1.77	833,892,290	1.93																				
August	7,281,025	10.08	77,106,257	1.66	753,223,028	1.94	111,788,282	1.81	865,011,310	1.92																				
September	8,886,811	9.99	79,699,686	1.78	751,040,963	1.90	109,620,968	1.80	860,661,931	1.88																				
October	9,182,555	8.44	80,262,132	1.93	797,725,411	1.92	114,942,416	2.07	912,667,827	1.94																				
November	7,480,317	9.55	84,042,233	1.85	792,509,032	1.98	115,252,195	2.12	907,761,227	1.99																				
December	8,160,496	11.46	78,981,241	1.68	795,390,841	2.03	111,623,466	2.01	907,014,307	2.02																				
Total/Average	83,053,033	10.72	967,813,681	1.72	9,141,055,673	1.90	1,422,593,646	1.84	10,563,649,319	1.89																				

** Restricted data, included in buttermilk.

23 Class II Use of Fluid Milk Products and Cream at Pool Plants*, 2013

	Packaged Cream		Nonpool Bulk**		Bakery, Candy, and Soup Products		Cottage Cheese and Related Products	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	86,363,849	17.81	45,708,365	9.63	58,007,004	4.59	35,847,641	0.85
February	76,364,610	17.04	42,175,866	9.15	54,171,642	4.66	31,020,982	0.85
March	90,297,950	18.33	51,834,690	9.51	52,749,707	4.28	34,979,739	0.86
April	87,141,482	17.69	47,375,475	10.54	59,807,742	4.57	33,960,812	0.86
May	88,626,058	17.85	56,290,313	9.73	50,956,112	4.32	36,933,304	0.81
June	81,907,706	18.28	58,441,760	8.43	58,264,940	4.39	35,595,194	0.81
July	83,767,055	18.38	59,212,080	8.46	56,401,074	4.32	37,760,803	0.79
August	91,261,039	18.04	57,580,472	8.61	56,385,757	4.34	36,119,681	0.86
September	84,422,348	18.45	52,251,903	8.33	53,723,116	4.11	32,356,573	0.77
October	91,304,024	18.26	54,293,551	8.63	59,242,150	4.30	34,079,385	0.73
November	95,834,391	19.10	48,168,518	9.44	49,566,929	4.36	28,867,314	0.72
December	95,567,703	18.57	36,486,372	7.94	43,230,392	3.93	29,512,815	0.81
Total/Average	1,052,858,215	18.15	609,819,365	9.03	652,506,565	4.35	407,034,243	0.81

	Ricotta Cheese		Sour Cream and Aerated Cream		Yogurt		Ice Cream, Desserts, Condensed, and Mixes	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	14,726,816	3.71	15,182,600	14.52	226,605,327	0.37	90,645,220	7.19
February	12,681,894	4.94	14,190,631	14.73	196,685,469	0.43	85,675,595	7.27
March	19,739,291	4.99	13,129,558	15.32	238,727,084	0.44	109,274,443	6.89
April	9,210,428	4.51	11,825,572	16.08	224,654,638	0.43	116,774,897	6.92
May	13,304,581	4.04	15,729,387	14.88	227,171,444	0.42	129,631,285	6.72
June	13,844,559	4.79	13,530,034	15.35	206,422,441	0.50	126,782,066	7.12
July	10,476,359	4.56	13,445,461	15.61	219,179,019	0.42	128,643,525	7.08
August	14,812,931	4.88	14,212,411	15.82	239,331,345	0.47	114,415,077	7.18
September	13,828,851	5.01	14,310,241	14.41	209,187,816	0.47	125,805,747	5.83
October	13,362,901	5.38	17,382,985	13.34	187,459,715	0.54	102,009,039	7.03
November	20,837,542	5.28	19,808,662	12.18	166,892,401	0.54	84,950,821	6.98
December	16,124,465	6.41	15,803,456	15.20	167,937,565	0.57	91,290,309	5.77
Total/Average	172,950,618	4.88	178,550,998	14.79	2,510,254,264	0.47	1,305,898,024	6.83

	Shrinkage & Interhandler Difference		Total Class II	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	1,778,215	N/A	574,865,037	5.71
February	682,118	3.18	513,648,807	5.74
March	664,780	3.63	611,397,242	5.83
April	139,999	N/A	590,891,045	5.89
May	19,103,149	3.22	637,745,633	5.80
June	294,183	N/A	595,082,883	5.97
July	1,957,845	4.30	610,843,221	5.87
August	(29,594)	N/A	624,089,119	5.84
September	125,343	41.52	586,011,938	5.72
October	9,613	N/A	559,143,363	6.34
November	(76,010)	N/A	514,850,568	6.91
December	164,360	51.61	496,117,437	6.52
Total/Average	24,814,001	17.91	6,914,686,293	6.01

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

24 Class III Use of Fluid Milk Products and Cream at Pool Plants*, 2013

	Nonpool Bulk and Condensed Products**		American-Type Cheeses		Cream Cheese		Italian-Type Cheeses	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	2,964,780	12.73	184,160,088	3.69	60,579,363	14.10	226,546,453	3.14
February	2,478,196	8.95	170,196,606	3.69	55,608,864	14.28	216,979,600	3.16
March	2,909,685	15.93	190,477,714	3.69	62,659,424	14.84	250,442,276	3.09
April	3,218,718	20.62	184,429,693	3.67	65,649,554	13.98	234,286,452	3.10
May	2,461,927	21.68	189,336,024	3.64	61,611,502	14.34	246,719,193	2.99
June	6,244,304	9.01	183,233,721	3.60	64,343,294	12.35	243,523,216	2.96
July	3,959,495	16.63	188,384,303	3.54	64,216,937	11.96	254,779,080	2.90
August	2,795,843	27.21	184,681,583	3.61	72,887,825	11.55	250,314,797	3.04
September	3,317,851	28.76	183,398,993	3.51	70,639,025	11.90	228,150,409	3.14
October	5,083,634	14.40	188,234,784	3.61	80,835,985	10.91	227,191,579	3.29
November	4,288,147	9.64	180,147,495	3.71	76,850,403	11.18	183,354,857	3.41
December	2,402,224	6.17	189,542,155	3.72	68,916,316	12.38	273,133,957	3.24
Total/Average	42,124,804	15.98	2,216,223,159	3.64	804,798,492	12.81	2,835,421,869	3.12

	Swiss and Other-Type Cheeses		Shrinkage & Interhandler Difference		Total Class III	
	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent
January	39,285,141	3.07	122,598	41.53	513,658,423	4.69
February	37,823,592	3.15	17,135,080	3.35	500,221,938	4.61
March	41,967,193	3.14	18,488,313	3.38	566,944,605	4.67
April	41,998,366	3.21	18,919,106	4.37	548,501,889	4.75
May	42,544,099	2.83	(95,960)	N/A	542,576,785	4.57
June	39,575,718	3.15	17,406,998	3.87	554,327,251	4.37
July	41,021,308	2.70	18,584,607	3.13	570,945,730	4.22
August	39,152,414	3.04	16,910,598	3.86	566,743,060	4.46
September	41,141,554	3.13	16,616,659	3.84	543,264,491	4.58
October	37,649,738	3.34	17,125,217	3.44	556,120,937	4.61
November	38,586,114	3.05	15,187,732	4.96	498,414,748	4.79
December	38,548,962	4.25	15,999,539	4.87	588,543,153	4.59
Total/Average	479,294,199	3.17	172,400,487	7.33	6,550,263,010	4.58

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

25 Class IV Use of Fluid Milk Products and Cream at Pool Plants*, 2013

	Nonpool Bulk**		Condensed Products		Butter		Dried Milk Products	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	10,523,787	12.06	15,925,201	2.61	28,911,591	53.07	218,839,284	0.42
February	9,868,183	14.89	10,963,760	2.70	24,150,214	55.31	228,599,917	0.45
March	9,757,738	14.56	11,115,051	2.51	23,245,212	56.78	254,780,641	0.36
April	11,345,784	14.29	13,572,571	3.07	23,054,872	57.18	289,010,294	0.51
May	13,051,228	11.80	11,644,839	2.74	24,896,185	55.89	325,510,923	0.27
June	9,428,720	17.25	11,880,851	2.78	19,770,432	50.81	299,293,019	0.43
July	8,018,732	17.44	15,750,615	2.01	13,174,740	53.46	215,517,873	0.88
August	8,215,692	15.37	12,254,414	2.47	11,957,567	53.98	188,487,107	0.78
September	7,487,486	15.26	11,708,330	2.25	12,120,065	53.75	82,221,593	0.79
October	7,829,147	16.03	17,766,720	2.37	10,992,116	55.74	129,330,333	1.15
November	7,626,866	16.03	15,434,314	2.14	13,593,152	59.20	188,151,390	0.57
December	9,752,232	15.41	15,088,712	2.96	20,709,252	57.33	235,110,308	0.49
Total/Average	112,905,595	15.03	163,105,378	2.55	226,575,398	55.21	2,654,852,682	0.59

	Shrinkage and Interhandler Difference		Ending Inventory		Skim Equivalent of NFMS to Fortify Class I		Total Class IV	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	19,608,520	3.62	78,591,767	5.84	4,562,862	0.03	376,963,012	6.17
February	196,234	N/A	79,642,711	5.61	3,168,164	0.03	356,589,183	5.78
March	(401,316)	N/A	104,902,291	5.46	2,396,395	0.02	405,796,012	5.31
April	43,587	34.21	86,046,127	5.48	3,231,513	0.03	426,304,748	5.03
May	167,354	43.49	72,923,253	5.78	3,486,474	0.03	451,680,256	4.63
June	(105,657)	N/A	86,278,504	5.29	3,247,486	0.03	429,793,355	4.16
July	205,424	25.68	76,230,333	5.28	3,571,801	0.03	332,469,518	4.43
August	238,637	14.72	59,774,428	6.66	3,524,110	0.03	284,451,955	4.75
September	318,997	11.99	82,592,748	5.51	4,049,744	0.03	200,498,963	6.56
October	(73,623)	N/A	74,752,386	5.84	5,462,452	0.02	246,059,531	5.57
November	231,356	N/A	65,722,692	7.19	6,365,360	0.02	297,125,130	5.18
December	(170,302)	N/A	78,360,937	6.02	5,323,773	0.02	364,174,912	5.40
Total/Average	20,259,211	22.29	945,818,177	5.83	48,390,134	0.03	4,171,906,575	5.25

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

26 Minimum Price Class Use and Total Utilization at Pool Plants, 2013

	Total Minimum* Price Class Utilization		Total Utilization by Pool Plants	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	5,378,501	2.66	2,396,641,786	4.06
February	4,655,981	3.04	2,223,311,777	4.00
March	4,753,723	2.22	2,488,370,748	4.03
April	4,397,808	2.06	2,453,590,836	4.02
May	6,368,695	2.22	2,543,247,521	3.91
June	5,775,130	2.42	2,399,795,701	3.87
July	6,038,688	2.50	2,354,189,447	3.86
August	6,401,353	2.90	2,346,696,797	3.92
September	5,203,710	2.47	2,195,641,033	4.00
October	5,209,599	2.42	2,279,201,257	4.06
November	5,095,841	2.41	2,223,247,514	4.19
December	4,733,383	2.12	2,360,583,192	4.13
Total/Average	64,012,412	2.45	28,264,517,609	4.00

* Used in animal feed and dumpage.

27 Number of Handlers*, 2013

	Pool Handlers	Producer- Handlers	Partially Regulated Handlers**	Less handlers having plants in more than one category	Total
January	64	13	69	(9)	137
February	64	13	69	(9)	137
March	64	12	71	(9)	138
April	62	14	69	(9)	136
May	62	14	69	(8)	137
June	63	14	72	(10)	139
July	64	14	71	(9)	140
August	63	14	72	(10)	139
September	63	15	71	(10)	139
October	63	14	73	(9)	141
November	63	14	72	(9)	140
December	63	14	70	(8)	139
Average	63	14	71	(9)	139

* Does not include milk route operators, subdealers, vendors, or peddlers who do not operate plants.

** Includes exempt distributing plants pursuant to Section 1000.8(e) and other federal order plants with route disposition in marketing area.

28 Number of Pool Plants*, 2013

	Distributing Plants	Supply Unit Plants	Supply System Plants	Supply Plants	Total
January	51	2	8	2	63
February	49	2	8	2	61
March	49	2	8	2	61
April	48	2	8	2	60
May	48	2	8	2	60
June	48	2	8	2	60
July	48	2	8	2	60
August	48	2	8	2	60
September	48	2	8	3	61
October	48	2	8	3	61
November	48	2	8	3	61
December	48	2	8	3	61
Average	48	2	8	2	61

* Includes cooperative associations' plants in the marketing area.

Plant Classification Information, 2013

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pool Distributing Plants:															
A.B. Munroe Dairy, Inc.	E. Providence	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Boice Brothers Dairy, Inc.	Kingston	NY	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Byrne Dairy Inc.	Syracuse	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Casp LLC	Penn Yan	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Clover Farms Dairy Company	Reading	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Cloverland/Green Spring Dairy	Baltimore	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Crescent Ridge Dairy, Inc.	Sharon	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Crowley Foods Division of HP Hood LLC	Philadelphia	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Cumberland Dairy, Inc.	Bridgeton	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Maid Dairy, Inc.	Frederick	MD	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Dutch Valley Food Company, Inc.	Sunbury	PA	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Elmhurst Dairy, Inc.	Queens	NY	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Farmland Dairies LLC	Wallington	NJ	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Bangor	ME	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	E. Greenbush	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Florence	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Franklin	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Lynn	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Guida-Seibert Dairy Co.	New Britain	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
GW Packaging (formerly Goodwest Industries Inc.)	Douglasville	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Halo Farm, Inc.	Trenton	NJ	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Harrisburg Dairies Inc	Harrisburg	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
High Lawn Farm, LLC	Lee	MA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Agawam	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Barre	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Concord	NH	3.00	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Oneida	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Portland	ME	3.00	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Winchester	VA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Wilmington	DE	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Hy-Point Dairy Farms, Inc.	Newington	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Kohler Mix Specialties, LLC	Barto	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Longacre's Modern Dairy, Inc.	Landover	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Marva Maid Dairy	Salem	NY	2.60	X	X	X	X	X	X	X	X	X	X	X	X
McEachron, Seth dba Battenkill Valley Creamery	Menands	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Midland Farms, Inc.	E. Northport	NY	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Oak Tree Farm Dairy, Inc.	Portland	ME	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Oakhurst Dairy	Rutland	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Orin Thomas and Sons Incorporated dba Thomas Dairy	Whitehouse	NJ	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Reading Farms, Inc.	Ancramdale	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Ronnybrook Farm Dairy, Inc.	Hatfield	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Rosenberger's Dairies, LLC	York	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Rutter Bros. Dairy, Inc.	Delhi	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC (formerly Morningstar Foods Inc.)	Williamsport	PA	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Schneider - Valley Farms, Inc.	Springfield	VA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Shenandoah's Pride, LLC				X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)

Plant Classification Information, 2013 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pool Distributing Plants (continued):															
Steuben Foods, Incorporated	Eirma	NY	2.20	X	X	X	X	X	X	X	X	X	X	X	X
Stewart's Processing Corp.	Greenfield Center	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Swiss Premium Dairy	Lebanon	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Trickling Springs Creamery LLC	Chambersburg	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Turkey Hill Dairy	Chonestoga	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Tuscan/Lehigh Dairies, Inc.	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Upstate Niagara Cooperative, Inc.	Rochester	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Wawa Dairy Farms	Media	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Worcester Creameries Corp.	Roxbury	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Pool Supply Plants:															
Fleur De Lait Foods Ltd.	New Holland	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Natural Dairy Products	Newark	DE	3.05								X	X	X	X	X
Queensboro Farm Products, Inc.	Canastota	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Pool Supply Unit Plants:															
HP Hood LLC	Vernon	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Ultra Dairy, LLC	E. Syracuse	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Pool Supply System Plants:															
Agri-Mark, Inc.	Cabot	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Agri-Mark, Inc.	Chateaugay	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Agri-Mark, Inc.	Middlebury	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc.	Middlebury Center	PA	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc.	Reading	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Land O'Lakes, Inc.	Carlisle	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Maryland and Virginia Milk Producers Cooperative Assoc., Inc.	Laurel	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
St. Albans Cooperative Creamery, Inc.	St. Albans	VT	2.40	X	X	X	X	X	X	X	X	X	X	X	X
Producer-Handlers:															
Dunajski Dairy, Inc.	Peabody	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Hatchland Dairy	N. Haverhill	NH	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Hornstra Farms	Norwell	MA	3.25								X	X	X	X	X
Kreider Dairy Farms, Inc.	Manheim	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Maplehoof Dairy, Inc.	Quarryville	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00								X	X	X	X	X
McEachron, Seifh dba Battenkill Valley Creamery	Salem	NY	2.60	X	X	X	X	X	X	X	X	X	X	X	X
McNamara, Patrick/McNamara's Dairy	Plainfield	NH	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Merrymead Farm, Inc.	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Monument Farms, Inc.	Weybridge	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Richardson's Farms, Inc.	Middleton	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Ronnybrook Farm Dairy, Inc.	Ancramdale	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
South Mountain Creamery, L.L.C.	Middletown	MD	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Tanner Brothers & Sons, Inc.	Ivyland	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)

Plant Classification Information, 2013 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer-Handlers (continued):															
Willard J. Stearns & Sons, Inc. dba Mountain Dairy	Storrs	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Wright's Dairy Farm, Inc.	N. Smithfield	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Exempt Distributing Plants:															
Bayside State Prison	Leesburg	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Camphill Village	Kimberton	PA	3.05								X	X			
Casp LLC	Penn Yan	NY	2.30			X		X	X	X	X	X	X	X	X
Charles Farms, Inc. dba Pine View Dairy	Lancaster	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Christiansen Dairy Company	N. Providence	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Coopers Hilltop Farm	Rochdale	MA	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Cornell University Dept. Food Science	Ithaca	NY	2.50								X	X	X	X	X
Dutchway Farm Market, Inc.	Myerstown	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Elmhurst Dairy Farms, LLC	Milbury	MA	3.10	X	X	X	X	X	X	X	X	X	X	X	X
First Light Farm & Creamery	East Bethany	NY	2.20	X	X	X	X	X	X	X	X	X	X	X	X
Fish Family Farm, Inc.	Bolton	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Freddy-Hill Farms	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Green Mountain Organic Creamery	Hinesburg	VT	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Hawthorne Valley Farm	Ghent	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Jean Moniz, dba Arruda's Dairy Farm	Tiverton	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Kolbs Farm Store	Spring City	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Lapp Valley Farm	New Holland	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Longacre's Modern Dairy, Inc.	Barto	PA	2.80												
Manino, Samuel A. dba Dairy-Del Dairy	Frankfort	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Martin, Nevin L LLC dba Hillcrest Dairy	Moravia	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Merrymeade Farm, Inc.	Lansdale	PA	3.05												
Misty Meadow Farms	Smithsburg	MD	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Oregon Dairy, Inc.	Littitz	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Peaceful Meadows Ice Cream, Inc.	Whitman	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Penn View Farm	Perkasie	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Perrydell Farm	York	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Puleo's Dairy	Salem	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Rudolf Steiner Fellowship Foundation	Spring Valley	NY	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Sammons, Victor dba Duncraven Farms Dairy	Fort Plain	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
S.B. Winsor Dairy, Inc.	Johnston	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Shaw Farm Dairy, Inc.	Dracut	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Smyth, Michael E, dba Trinity Farm	Enfield	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Stillman Dairy	Lunenburg	MA	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Stratford Organic Creamery	Strafford	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Suloman's Dairy	Gilbertsville	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Sunrise Family Farms, Inc.	Norwich	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Synakowski, Walter J & Daniel S dba Valley Side Farm	Remsen	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Van Wie, Charles F. dba Meadowbrook Farms Dairy	Clarksville	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Wake Robin Farms	Jordan	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Yoders Country Market	New Holland	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X

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Plant Classification Information, 2013 (continued)

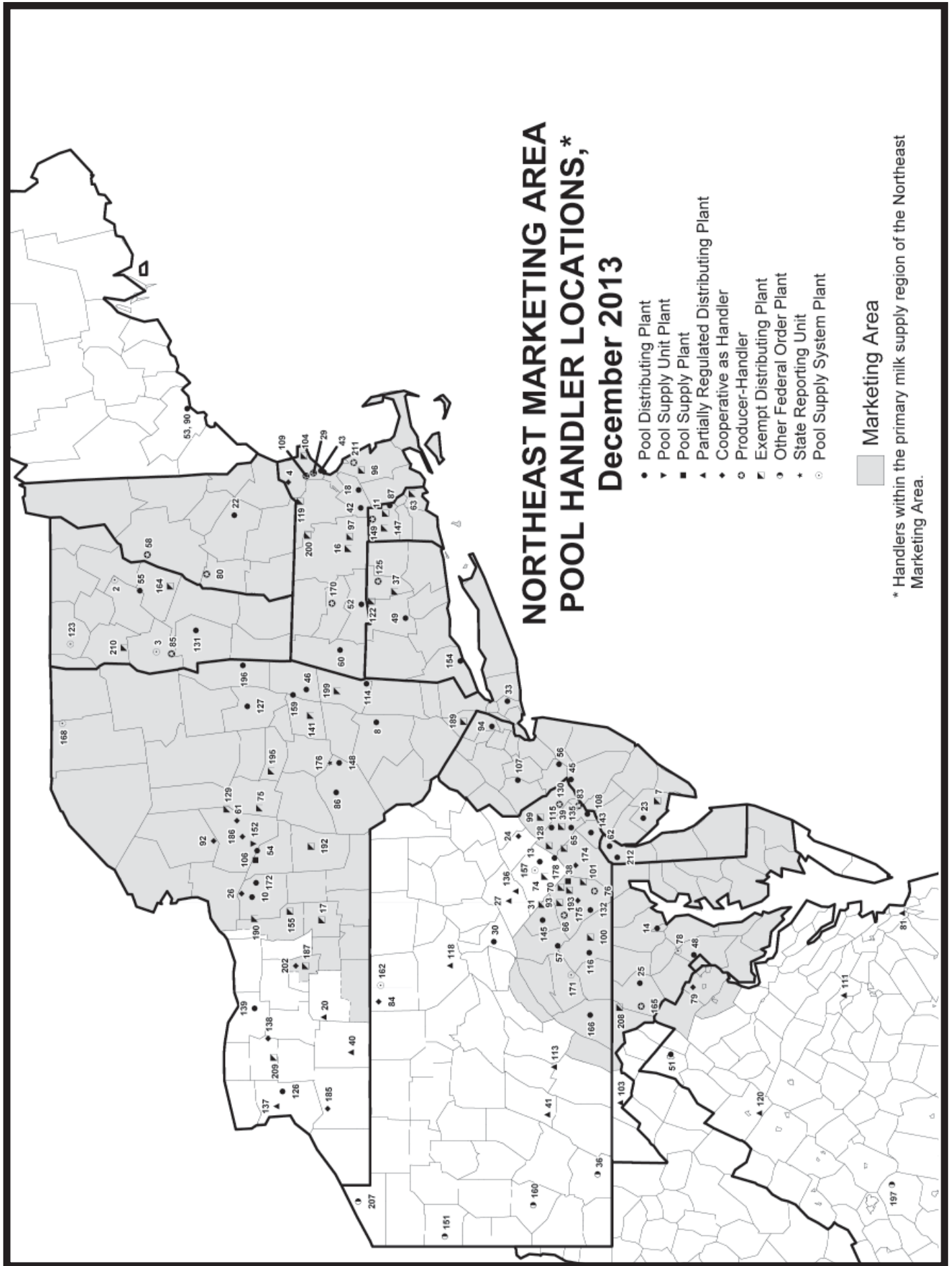
Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Partially Regulated Plants:															
Casp LLC	Penn Yan	NY	2.30				X								
Crowley Foods Division of HP Hood LLC	Arkport	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Dan-Ed Corporation, T/A Guers Dairy	Pottsville	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Darigold, Inc.	Boise	ID	1.60	X	X	X	X	X	X	X	X	X	X	X	X
Friendship Dairies, Inc.	Friendship	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Galliker Dairy Company	Johnstown	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Gossner Foods, Inc.	Logan	UT	1.90	X	X	X	X	X	X	X	X	X	X	X	X
Kohler Mix Specialties, LLC	Newington	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Marva Maid Dairy	Newport News	VA	3.20	X	X	X	X	X	X	X	X	X	X	X	X
PET Dairy-Richmond	Richmond	VA	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Potomac Farms Dairy	Cumberland	MD	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Ritchey's Dairy, Inc.	Martinsburg	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC (formerly Morningstar Foods Inc.)	Murray	KY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Schneider - Valley Farms, Inc.	Williamsport	PA	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Tuscan/Lehigh Dairies, Inc.	Schuykill Haven	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Upstate Niagara Cooperative, Inc.	Buffalo	NY	2.20	X	X	X	X	X	X	X	X	X	X	X	X
WhiteWave Foods	City of Industry	CA	2.10	X											
WhiteWave Foods	Mount Crawford	VA	2.90						X	X	X	X	X	X	X
Section 1000.9 (c) Handlers:															
Agri-Mark, Inc.	Methuen	MA		X	X	X	X	X	X	X	X	X	X	X	X
Boonville Farms Cooperative, Inc.	Rome	NY		X	X	X	X	X	X	X	X	X	X	X	X
Cooperative Milk Producers Association	Blackstone	VA		X	X	X	X	X	X	X	X	X	X	X	X
Cumberland Valley Milk Producers	Allentown	PA		X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc.	Knoxville	TN		X	X	X	X	X	X	X	X	X	X	X	X
Dairy Marketing Services, LLC	N. Syracuse	NY		X	X	X	X	X	X	X	X	X	X	X	X
Fingerlakes Milk Cooperative, Inc.	Penn Yan	NY		X	X	X	X	X	X	X	X	X	X	X	X
H.P. Farmers Cooperative, Inc.	Holland Patent	NY		X	X	X	X	X	X	X	X	X	X	X	X
Lancaster Organic Farmers Co-op	Bird In Hand	PA		X	X	X	X	X	X	X	X	X	X	X	X
LANCO-Pennland Quality Milk Producers	Honey Brook	PA		X	X	X	X	X	X	X	X	X	X	X	X
Maryland and Virginia Milk Producers Cooperative, Inc.	Reston	VA		X	X	X	X	X	X	X	X	X	X	X	X
Middlebury Cooperative Milk Producers Association	Little Marsh	PA		X	X	X	X	X	X	X	X	X	X	X	X
Oneida-Lewis Milk Producers Cooperative, Inc.	Constableville	NY		X	X	X	X	X	X	X	X	X	X	X	X
Steamburg Milk Producers Cooperative, Inc.	Otto	NY		X	X	X	X	X	X	X	X	X	X	X	X
Upstate Niagara Cooperative, Inc.	LeRoy	NY		X	X	X	X	X	X	X	X	X	X	X	X
White Eagle Cooperative Assoc.	South Bend	IN		X	X	X	X	X	X	X	X	X	X	X	X
Cooperative State Reporting Units:															
CROPP West Virginia	LaFarge	WI		X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc. KY	Knoxville	TN		X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc. TN	Knoxville	TN		X	X	X	X	X	X	X	X	X	X	X	X
DFA - Indiana Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DFA - Michigan	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DFA - Minnesota Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)

Plant Classification Information, 2013 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cooperative State Reporting Units (continued):															
DFA - Ohio	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DFA - Pennsylvania Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DMS - Indiana Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DMS - Michigan Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
DMS - Ohio Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
Foremost Farms Organic IN	Baraboo	WI		X	X	X	X	X	X	X	X	X	X	X	X
Maryland and Virginia Milk Producers Coop - KY	Reston	VA											X		
Maryland and Virginia Milk Producers Coop - OH	Reston	VA											X		
Michigan Milk Producers Organic - IN	Novi	MI		X	X	X	X	X	X	X	X	X	X	X	X
Michigan Milk Producers Organic - MI	Novi	MI		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-IN	Shiloh	OH													
NFO Organic-KY	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-MI	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-OH	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-PA	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-VA	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
Scenic Central Milk Producers - WI	Yuba	WI													
State Reporting Units:															
Worcester Creameries Horizon Organic Michigan	Roxbury	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Other Order Plants:															
Agropur, Inc.	Grand Rapids	MI	1.80	X	X	X	X	X	X	X	X	X	X	X	X
Agropur, Inc.	Maplewood	MN	1.70	X	X	X	X	X	X	X	X	X	X	X	X
Aurora Organic Dairy	Platteville	CO	2.45	X	X	X	X	X	X	X	X	X	X	X	X
C.F. Burger	Detroit	MI	1.80												
Darigold, Inc.	Portland	OR	1.90	X	X	X	X	X	X	X	X	X	X	X	X
Dean Foods Company	Sharpsville	PA	2.10	X	X	X	X	X	X	X	X	X	X	X	X
Homestead Creamery	Wirtz	VA	3.20	X	X	X	X	X	X	X	X	X	X	X	X
Hunter Jersey Farms, Inc.	High Point	NC	3.40	X	X	X	X	X	X	X	X	X	X	X	X
Meadow Brook Dairy Company	Erie	PA	2.10	X	X	X	X	X	X	X	X	X	X	X	X
Milkco, Inc.	Asheville	NC	3.40	X	X	X	X	X	X	X	X	X	X	X	X
Nestle USA, Inc	Anderson	IN	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Prairie Farms Dairy, Inc	Granite City	IL	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Promised Land Dairy Distribution, Inc.	Floresville	TX	3.45	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC (formerly Morningstar Foods Inc.)	Murray	KY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC (formerly Morningstar Foods Inc.)	Sulphur Springs	TX	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Schneiders Dairy, Inc.	Pittsburgh	PA	2.10	X	X	X	X	X	X	X	X	X	X	X	X
Shamrock Foods Company	Phoenix	AZ	2.35	X	X	X	X	X	X	X	X	X	X	X	X
Snowville Creamery	Pomeroy	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Superior Dairy, Inc.	Canton	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
United Dairy, Inc.	Martins Ferry	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
United Dairy, Inc.	Uniontown	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
WhiteWave Foods	Mt. Crawford	VA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
WhiteWave Foods	Dallas	TX	3.00	X	X	X	X	X	X	X	X	X	X	X	X

Note: In months without an 'x' plant may be classified under another category, not pooled under Order No. 1, or not operating.



Northeast Marketing Area Pool Handler Locations Index, December 2013

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
87	PD	A. B. MUNROE DAIRY, INC.	EAST PROVIDENCE	RI	\$3.25	\$0.00
2	PSS	AGRI-MARK, INC.	CABOT	VT	\$2.60	(\$0.65)
168	PSS	AGRI-MARK, INC.	CHATEAUGAY	NY	\$2.30	(\$0.95)
3	PSS	AGRI-MARK, INC.	MIDDLEBURY	VT	\$2.60	(\$0.65)
4	9C	AGRI-MARK, INC.	METHEUN	MA		
7	ED	BAYSIDE STATE PRISON	LEESBURG	NJ	\$3.05	(\$0.20)
8	PD	BOICE BROTHERS DAIRY, INC.	KINGSTON	NY	\$2.80	(\$0.45)
186	9C	BOONVILLE FARMS COOPERATIVE, INC.	ROME	NY		
10	PD	BYRNE DAIRY INC.	SYRACUSE	NY	\$2.50	(\$0.75)
187	ED	CASP LLC	PENN YAN	NY	\$2.30	(\$0.95)
101	ED	CHARLES FARMS, INC. DBA PINE VIEW DAIRY	LANCASTER	PA	\$2.90	(\$0.35)
11	ED	CHRISTIANSEN DAIRY COMPANY	NORTH PROVIDENCE	RI	\$3.25	\$0.00
13	PD	CLOVER FARMS DAIRY COMPANY	READING	PA	\$2.80	(\$0.45)
14	PD	CLOVERLAND FARMS DAIRY	BALTIMORE	MD	\$3.00	(\$0.25)
16	ED	COOPERS HILLTOP FARM	ROCHDALE	MA	\$3.10	(\$0.15)
17	ED	CORNELL UNIVERSITY DEPT. FOOD SCIENCE	ITHACA	NY	\$2.50	(\$0.75)
18	PD	CRESCENT RIDGE DAIRY, INC.	SHARON	MA	\$3.25	\$0.00
20	PR	CROWLEY FOODS DIVISION OF HP HOOD LLC	ARKPORT	NY	\$2.30	(\$0.95)
108	PD	CROWLEY FOODS DIVISION OF HP HOOD LLC	PHILADELPHIA	PA	\$3.05	(\$0.20)
23	PD	CUMBERLAND DAIRY, INC.	BRIDGETON	NJ	\$3.05	(\$0.20)
24	9C	CUMBERLAND VALLEY MILK PRODUCERS	ALLENTOWN	PA		
162	PSS	DAIRY FARMERS OF AMERICA, INC.	MIDDLEBURY CENTER	PA	\$2.50	(\$0.75)
157	PSS	DAIRY FARMERS OF AMERICA, INC.	READING	PA	\$2.80	(\$0.45)
25	PD	DAIRY MAID DAIRY, INC.	FREDERICK	MD	\$2.90	(\$0.35)
26	9C	DAIRY MARKETING SERVICES, LLC	N. SYRACUSE	NY		
27	PR	DAN-ED CORPORATION, T/A GUERS DAIRY	POTTSVILLE	PA	\$2.80	(\$0.45)
151	OF	DEAN FOODS COMPANY	SHARPSVILLE	PA	\$2.10	(\$1.15)
29	PH	DUNAJSKI DAIRY, INC.	PEABODY	MA	\$3.25	\$0.00
30	PD	DUTCH VALLEY FOOD COMPANY, INC.	SUNBURY	PA	\$2.70	(\$0.55)
31	ED	DUTCHWAY FARM MARKET, INC.	MYERSTOWN	PA	\$2.80	(\$0.45)
97	ED	ELMHURST DAIRY FARMS, LLC	MILLBURY	MA	\$3.10	(\$0.15)
33	PD	ELMHURST DAIRY, INC.	QUEENS	NY	\$3.15	(\$0.10)
94	PD	FARMLAND DAIRIES LLC	WALLINGTON	NJ	\$3.15	(\$0.10)
202	9C	FINGER LAKES MILK COOPERATIVE, INC.	PENN YAN	NY		
209	ED	FIRST LIGHT FARM & CREAMERY	EAST BETHANY	NY	\$2.20	(\$1.05)
37	ED	FISH FAMILY FARM, INC.	BOLTON	CT	\$3.15	(\$0.10)

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2013 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
38	PS	FLEUR DE LAIT FOODS LTD.	NEW HOLLAND	PA	\$2.90	(\$0.35)
39	ED	FREDDY-HILL FARMS	LANSDALE	PA	\$3.05	(\$0.20)
40	PR	FRIENDSHIP DAIRIES, INC.	FRIENDSHIP	NY	\$2.30	(\$0.95)
41	PR	GALLIKER DAIRY COMPANY	JOHNSTOWN	PA	\$2.30	(\$0.95)
44	PD	GARELICK FARMS, INC.	BANGOR	ME	\$2.80	(\$0.45)
46	PD	GARELICK FARMS, INC.	EAST GREENBUSH	NY	\$2.70	(\$0.55)
45	PD	GARELICK FARMS, INC.	FLORENCE	NJ	\$3.05	(\$0.20)
42	PD	GARELICK FARMS, INC.	FRANKLIN	MA	\$3.25	\$0.00
43	PD	GARELICK FARMS, INC.	LYNN	MA	\$3.25	\$0.00
210	ED	GREEN MOUNTAIN ORGANIC CREAMERY	HINESBURG	VT	\$2.50	(\$0.75)
49	PD	GUIDA-SEIBERT DAIRY CO.	NEW BRITAIN	CT	\$3.15	(\$0.10)
178	PD	GW PACKAGING	DOUGLASSVILLE	PA	\$2.80	(\$0.45)
61	9C	H. P. FARMERS COOPERATIVE, INC.	HOLLAND PATENT	NY		
56	PD	HALO FARM, INC.	TRENTON	NJ	\$3.10	(\$0.15)
57	PD	HARRISBURG DAIRIES INC	HARRISBURG	PA	\$2.80	(\$0.45)
58	PH	HATCHLAND DAIRY	NORTH HAVERHILL	NH	\$2.60	(\$0.65)
199	ED	HAWTHORNE VALLEY FARM	GHENT	NY	\$2.70	(\$0.55)
60	PD	HIGH LAWN FARM, LLC	LEE	MA	\$2.80	(\$0.45)
197	OF	HOMESTEAD CREAMERY	WIRTZ	VA	\$3.20	(\$0.05)
52	PD	HP HOOD LLC	AGAWAM	MA	\$3.00	(\$0.25)
55	PD	HP HOOD LLC	BARRE	VT	\$2.60	(\$0.65)
22	PD	HP HOOD LLC	CONCORD	NH	\$3.00	(\$0.25)
54	PD	HP HOOD LLC	ONEIDA	NY	\$2.50	(\$0.75)
53	PD	HP HOOD LLC	PORTLAND	ME	\$3.00	(\$0.25)
152	PU	HP HOOD LLC	VERNON	NY	\$2.50	(\$0.75)
51	PD	HP HOOD LLC	WINCHESTER	VA	\$2.80	(\$0.45)
62	PD	HY-POINT DAIRY FARMS, INC.	WILMINGTON	DE	\$3.05	(\$0.20)
63	ED	JEAN MONIZ, DBA ARRUDA'S DAIRY FARM	TIVERTON	RI	\$3.25	\$0.00
154	PR	KOHLER MIX SPECIALTIES, LLC	NEWINGTON	CT	\$3.15	(\$0.10)
65	ED	KOLBS FARM STORE	SPRING CITY	PA	\$3.05	(\$0.20)
66	PH	KREIDER DAIRY FARMS, INC.	MANHEIM	PA	\$2.90	(\$0.35)
175	9C	LANCASTER ORGANIC FARMERS CO-OP	BIRD IN HAND	PA		
174	9C	LANCO-PENNLAND QUALITY MILK PRODUCERS	HONEY BROOK	PA	\$2.80	(\$0.45)
171	PSS	LAND O'LAKES, INC.	CARLISLE	PA	\$2.90	(\$0.35)
70	ED	LAPP VALLEY FARM	NEW HOLLAND	PA	\$2.80	(\$0.45)
74	ED	LONGACRE'S MODERN DAIRY, INC.	BARTO	PA	\$2.50	(\$0.75)
75	ED	MANINO, SAMUEL A. DBA DAIRY-DEL DAIRY	FRANKFORT	NY	\$2.50	(\$0.75)
76	PH	MAPLEHOFE DAIRY, INC.	QUARRYVILLE	PA	\$2.90	(\$0.35)

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2013 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
170	PH	MAPLELINE FARM HOME DELIVERY SERVICE, INC.	HADLEY	MA	\$3.00	(\$0.25)
155	ED	MARTIN, NEVIN L LLC DBA HILLCREST DAIRY	MORAVIA	NY	\$2.30	(\$0.95)
48	PD	MARVA MAID DAIRY	LANDOVER	MD	\$3.00	(\$0.25)
81	PR	MARVA MAID DAIRY	NEWPORT NEWS	VA	\$3.20	(\$0.05)
78	PSS	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	LAUREL	MD	\$3.00	(\$0.25)
79	9C	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	RESTON	VA		
196	PD	MCEACHRON, SETH DBA BATTENKILL VALLEY CREAMERY, LLC	SALEM	NY	\$2.60	(\$0.65)
80	PH	MCNAMARA, PATRICK/MCNAMARAS DAIRY	PLAINFIELD	NH	\$2.80	(\$0.45)
207	OF	MEADOW BROOK DAIRY COMPANY	ERIE	PA	\$2.10	(\$1.15)
83	PH	MERRYMEAD FARM, INC.	LANSDALE	PA	\$3.05	(\$0.20)
84	9C	MIDDLEBURY COOPERATIVE MILK PRODUCERS ASSOCIATION	LITTLE MARSH	PA		
159	PD	MIDLAND FARMS, INC.	MENANDS	NY	\$2.70	(\$0.55)
208	ED	MISTY MEADOW FARMS	SMITHSBURG	MD	\$2.80	(\$0.45)
85	PH	MONUMENT FARMS, INC.	WEYBRIDGE	VT	\$2.60	(\$0.65)
212	PD	NATURAL DAIRY PRODUCTS	NEWARK	DE	\$3.05	(\$0.20)
90	PD	OAKHURST DAIRY	PORTLAND	ME	\$3.00	(\$0.25)
92	9C	ONEIDA-LEWIS MILK PRODUCERS COOPERATIVE, INC.	CONSTABLEVILLE	NY		
93	ED	OREGON DAIRY, INC.	LITITZ	PA	\$2.90	(\$0.35)
131	PD	ORIN THOMAS AND SONS INCORPORATED DBA THOMAS DAIRY	RUTLAND	VT	\$2.60	(\$0.65)
96	ED	PEACEFUL MEADOWS ICE CREAM, INC.	WHITMAN	MA	\$3.25	\$0.00
99	ED	PENN VIEW FARM	PERKASIE	PA	\$3.05	(\$0.20)
100	ED	PERRYDELL FARM	YORK	PA	\$2.90	(\$0.35)
111	PR	PET DAIRY-RICHMOND	RICHMOND	VA	\$3.10	(\$0.15)
103	PR	POTOMAC FARMS DAIRY	CUMBERLAND	MD	\$2.60	(\$0.65)
104	ED	PULEO'S DAIRY	SALEM	MA	\$3.25	\$0.00
106	PS	QUEENSBORO FARM PRODUCTS, INC.	CANASTOTA	NY	\$2.50	(\$0.75)
107	PD	READINGTON FARMS, INC.	WHITEHOUSE	NJ	\$3.10	(\$0.15)
109	PH	RICHARDSON'S FARMS, INC.	MIDDLETON	MA	\$3.25	\$0.00
113	PR	RITCHEY'S DAIRY, INC.	MARTINSBURG	PA	\$2.30	(\$0.95)
114	PD	RONNYBROOK FARM DAIRY, INC.	ANCRAMDAL	NY	\$2.70	(\$0.55)
115	PD	ROSENBERGER'S DAIRIES, LLC	HATFIELD	PA	\$3.05	(\$0.20)
189	ED	RUDOLPH STEINER FELLOWSHIP FOUNDATION	SPRING VALLEY	NY	\$3.15	(\$0.10)
116	PD	RUTTER BROS. DAIRY, INC.	YORK	PA	\$2.90	(\$0.35)
147	ED	S. B. WINSOR DAIRY, INC.	JOHNSTON	RI	\$3.25	\$0.00
195	ED	SAMMONS, VICTOR DBA DUNCRIVEN FARMS DAIRY	FORT PLAIN	NY	\$2.70	(\$0.55)
86	PD	SAPUTO DAIRY FOODS USA, LLC	DELHI	NY	\$2.70	(\$0.55)

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2013 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
118	PR	SCHNEIDER-VALLEY FARMS, INC.	WILLIAMSPORT	PA	\$2.50	(\$0.75)
160	OF	SCHNEIDER'S DAIRY, INC.	PITTSBURGH	PA	\$2.10	(\$1.15)
119	ED	SHAW FARM DAIRY, INC.	DRACUT	MA	\$3.25	\$0.00
122	ED	SMYTH, MICHAEL, DBA TRINITY FARM	ENFIELD	CT	\$3.15	(\$0.10)
165	PH	SOUTH MOUNTAIN CREAMERY, L.L.C.	MIDDLETOWN	MD	\$2.90	(\$0.35)
123	PSS	ST. ALBANS COOPERATIVE CREAMERY, INC.	ST. ALBANS	VT	\$2.40	(\$0.85)
185	9C	STEAMBURG MILK PRODUCERS COOPERATIVE, INC.	OTTO	NY		
126	PD	STEUBEN FOODS, INCORPORATED	ELMA	NY	\$2.20	(\$1.05)
127	PD	STEWART'S PROCESSING CORP.	GREENFIELD CENTER	NY	\$2.70	(\$0.55)
200	ED	STILLMAN DAIRY	LUNENBERG	MA	\$3.10	(\$0.15)
164	ED	STRAFFORD ORGANIC CREAMERY	STRAFFORD	VT	\$2.60	(\$0.65)
128	ED	SULOMAN'S DAIRY	GILBERTSVILLE	PA	\$3.05	(\$0.20)
192	ED	SUNRISE FAMILY FARMS, INC.	NORWICH	NY	\$2.50	(\$0.75)
145	PD	SWISS PREMIUM DAIRY	LEBANON	PA	\$2.80	(\$0.45)
129	ED	SYNAKOWSKI, WALTER J & DANIEL S DBA VALLEY SIDE FARM	REMSEN	NY	\$2.50	(\$0.75)
130	PH	TANNER BROTHERS & SONS, INC.	IVYLAND	PA	\$3.05	(\$0.20)
166	PD	TRICKLING SPRINGS CREAMERY LLC	CHAMBERSBURG	PA	\$2.80	(\$0.45)
132	PD	TURKEY HILL DAIRY	CONESTOGA	PA	\$2.90	(\$0.35)
135	PD	TUSCAN/LEHIGH DAIRIES, INC.	LANSDALE	PA	\$3.05	(\$0.20)
136	PR	TUSCAN/LEHIGH DAIRIES, INC.	SCHUYLKILL HAVEN	PA	\$2.80	(\$0.45)
172	PD	ULTRA DAIRY, LLC	EAST SYRACUSE	NY	\$2.50	(\$0.75)
36	OF	UNITED DAIRY, INC.	UNIONTOWN	PA	\$2.30	(\$0.95)
137	PR	UPSTATE NIAGARA COOPERATIVE, INC.	BUFFALO	NY	\$2.20	(\$1.05)
138	9C	UPSTATE NIAGARA COOPERATIVE, INC.	LE ROY	NY		
139	PD	UPSTATE NIAGARA COOPERATIVE, INC.	ROCHESTER	NY	\$2.30	(\$0.95)
141	ED	VAN WIE, CHARLES F. DBA MEADOWBROOK FARMS DAIRY	CLARKSVILLE	NY	\$2.70	(\$0.55)
190	ED	WAKE ROBIN FARM	JORDAN	NY	\$2.50	(\$0.75)
143	PD	WAWA DAIRY FARMS	MEDIA	PA	\$3.05	(\$0.20)
120	PR	WHITE WAVE FOODS	MOUNT CRAWFORD	VA	\$2.90	(\$0.35)
125	PH	WILLARD J. STEARNS & SONS, INC. DBA MOUNTAIN DAIRY	STORRS	CT	\$3.15	(\$0.10)
148	PD	WORCESTER CREAMERIES CORP.	ROXBURY	NY	\$2.70	(\$0.55)
176	SRU	WORCESTER CREAMERIES HORIZON ORGANIC MICHIGAN	ROXBURY	NY	\$2.70	(\$0.55)
149	PH	WRIGHT'S DAIRY FARM, INC.	NORTH SMITHFIELD	RI	\$3.25	\$0.00
193	ED	YODERS COUNTRY MARKET	NEW HOLLAND	PA	\$2.90	(\$0.35)

*PD = Pool Distributing Plant, PS = Pool Supply Plant, PR = Partially Regulated Distributing Plant, 9C = Cooperative as Handler, PH = Producer-Handler, ED = Exempt Distributing Plant, OF = Other Federal Order Plant, SRU = State Reporting Unit, PSS = Pool Supply System Plant, PU = Pool Supply Unit Plant.

Cooperatives Marketing in the Northeast as of December 31, 2013

Addison Cooperative Milk Producers Association Inc.
 Agri-Mark, Inc.
 Boonville Farms Cooperative, Inc.
 Butternut Farms Organic Coop Inc.
 Cooperative Milk Producers Association
 Cooperative Regions of Organic Producer Pools
 Cortland Bulk Milk Producers Cooperative Inc.
 Cumberland Valley Milk Producers
 Dairy Farmers of America, Inc.
 Dairylea Cooperative, Inc.
 Down State Milk Producers Cooperative, Inc.
 Empire-Keystone Milk Producers Cooperative, Inc.
 Fingerlakes Milk Cooperative Inc.
 Foremost Farms USA, Cooperative
 H. P. Farmers Cooperative, Inc.
 Interstate Bulk Milk Producers Co-operative, Inc.
 Jefferson Bulk Milk Co-op Inc.
 Konhokton Milk Producers Co-operative, Inc.
 Lancaster Organic Farmers Co-op
 Lanco Dairy Farms Co-op
 Land O'Lakes, Inc.
 Liberty Valley Cooperative Milk Producers Association
 Little Falls Milk Cooperative, Inc.
 Lowville Producers Dairy Cooperative, Inc.
 Maryland and Virginia Milk Producers Cooperative
 Association, Inc.
 Massachusetts Cooperative Milk Producers
 Federation, Inc.
 Michigan Milk Producers Association
 Middlebury Cooperative Milk Producers Association,
 Inc.

Mohawk Valley Cooperative, Inc.
 Mount Joy Farmers Co-operative Association
 National Farmers Organization, Inc.
 North Penn Bulk Milk Producers Cooperative, Inc.
 Oneida-Lewis Milk Producers Cooperative, Inc.
 Oneida-Madison Milk Producers Co-operative
 Association, Inc.
 Organic Dairy Farmers Cooperative, Inc.
 Port Allegany Cooperative Milk Producers
 Association
 Preble Milk Cooperative Association, Inc.
 Producers' Co-operative, Inc.
 Progressive Dairymen's Cooperative, Inc.
 Scenic Mountain Milk Producers Cooperative Inc.
 Schenevus-Elk Creek Producers Co-op., Inc.
 Schoharie County Cooperative Dairies, Inc.
 South New Berlin Milk Cooperative, Inc.
 Southern Tier Independent Milk Producers Co-op,
 Inc.
 St. Albans Co-operative Creamery, Inc.
 Steamburg Milk Producers Cooperative, Inc.
 Sullivan County Co-operative Dairy Association, Inc.
 Tioga Valley Cooperative Bulk Milk Producers
 Association
 United North Country Bargaining Coop, Inc.
 Upstate Niagara Cooperative, Inc.
 Westco Milk Producers Cooperative
 White Eagle Cooperative Association

29 Producer Receipts by State and County*, 2013

State and county	January		February		March	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Connecticut						
Hartford	8	764	8	700	8	797
Litchfield	26	6,149	26	5,681	26	6,156
New Haven	7	736	7	672	7	772
New London	30	8,354	30	7,885	31	9,278
Tolland	14	6,369	14	5,930	14	6,731
Windham	24	7,560	24	7,025	24	7,891
All Other**	3	99	3	86	3	100
Total/Average	112	30,031	112	27,979	113	31,725
Maine						
Androscoggin	25	4,191	25	3,941	25	4,366
Aroostook	15	587	16	529	17	588
Cumberland	14	1,290	14	1,194	14	1,332
Franklin	17	1,027	17	965	17	1,074
Kennebec	46	12,289	46	10,969	45	11,981
Knox	6	270	6	242	6	270
Lincoln	9	704	9	662	9	768
Oxford	9	969	9	853	9	991
Penobscot	41	12,766	41	11,570	41	13,011
Piscataquis	9	573	8	539	8	601
Sagadahoc	3	264	3	252	3	271
Somerset	40	9,878	40	8,888	40	9,766
Waldo	34	5,104	33	4,528	34	4,985
York	12	1,001	12	899	12	1,035
Total/Average	280	50,913	279	46,031	280	51,039
Maryland						
Baltimore	17	3,033	17	2,878	18	4,107
Caroline	14	2,980	14	3,244	14	3,200
Carroll	79	13,473	79	14,733	79	14,717
Cecil	26	5,150	26	4,744	26	5,299
Frederick	66	14,265	65	13,003	68	14,687
Garrett	21	1,446	23	1,293	23	1,484
Harford	20	3,638	20	3,290	20	3,654
Kent	14	4,420	14	4,238	14	4,015
Montgomery	5	727	5	627	5	659
Queen Anne's	8	1,603	8	1,512	8	1,688
St. Mary's	15	484	15	455	15	515
Talbot	6	716	6	1,021	6	1,243
Washington	118	20,871	119	19,514	120	20,605
All Other**	9	1,139	8	1,078	8	1,232
Total/Average	418	73,945	419	71,630	424	77,105
Massachusetts						
Berkshire	18	4,344	18	3,924	18	4,189
Bristol	16	2,149	16	1,991	16	2,242
Franklin	31	3,907	31	3,485	31	3,837
Hampden	8	1,241	8	1,174	8	1,307
Hampshire	15	2,068	15	1,886	15	2,147
Middlesex	6	535	6	557	6	611
Plymouth	6	308	6	271	6	287
Worcester	23	2,752	22	2,581	24	2,788
All Other**	1	247	1	237	1	275
Total/Average	124	17,551	123	16,106	125	17,683
New Hampshire						
Belknap	4	520	4	487	4	522
Cheshire	15	3,894	14	3,529	14	3,960
Coos	13	3,853	14	4,321	14	4,890
Grafton	28	4,089	28	3,691	28	4,055
Hillsborough	5	351	6	337	6	391
Merrimack	18	3,725	18	3,468	18	3,890
Rockingham	6	1,700	6	1,555	6	1,764
Strafford	3	755	3	697	3	829
Sullivan	13	3,272	13	3,009	13	3,354
All Other**	2	308	2	299	2	345
Total/Average	107	22,467	108	21,393	108	24,000
New Jersey						
Gloucester	4	1,580	4	1,500	4	1,762
Hunterdon	8	715	9	651	9	708
Salem	13	2,974	13	2,800	13	3,206
Sussex	23	2,283	23	2,156	23	2,430

(Continued on following page)

29 **Producer Receipts by State and County*, 2013 (continued)**

State and county	January		February		March	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
New Jersey (continued)						
Warren	18	1,582	18	1,450	17	1,614
All Other**	8	899	8	792	8	883
Total/Average	74	10,033	75	9,349	74	10,603
New York						
Albany	10	2,590	10	2,367	10	2,666
Allegany	95	8,491	93	7,888	94	8,915
Broome	37	11,700	37	10,488	37	11,716
Cattaraugus	76	7,639	74	6,844	70	8,231
Cayuga	103	77,779	103	71,040	103	79,189
Chautauqua	17	995	16	881	17	1,063
Chemung	22	2,953	22	2,735	22	3,129
Chenango	187	18,214	186	16,663	185	18,719
Clinton	101	32,700	101	30,001	101	33,682
Columbia	26	9,467	26	8,635	25	9,428
Cortland	111	20,408	111	18,529	111	21,073
Delaware	118	12,774	118	11,906	118	13,279
Dutchess	21	3,674	21	3,481	23	4,085
Erie	58	12,720	58	11,741	58	13,385
Essex	12	1,628	12	1,442	12	1,534
Franklin	129	25,954	127	23,554	128	26,525
Fulton	15	1,872	14	1,702	14	1,906
Genesee	63	43,930	63	39,878	63	46,274
Greene	17	1,091	17	986	17	1,107
Herkimer	149	19,569	150	17,860	151	20,002
Jefferson	190	56,601	190	51,620	189	57,732
Lewis	204	45,297	202	40,608	201	45,503
Livingston	56	39,060	56	35,371	56	40,960
Madison	167	27,025	165	24,762	166	27,840
Monroe	14	6,863	14	6,456	14	7,519
Montgomery	238	30,689	236	28,136	235	31,374
Niagara	12	5,784	12	5,055	12	5,623
Oneida	217	36,068	217	32,827	216	37,468
Onondaga	82	45,317	82	41,793	83	46,905
Ontario	102	39,427	101	36,104	101	40,713
Orange	45	5,751	44	5,197	44	5,953
Orleans	20	4,163	20	3,841	20	4,297
Oswego	37	2,590	38	2,338	39	2,585
Otsego	171	16,951	170	15,548	170	17,340
Rensselaer	47	19,869	47	17,804	46	19,887
Saratoga	26	14,631	26	13,094	26	14,659
Schenectady	6	619	6	581	6	678
Schoharie	55	8,635	55	8,012	53	9,024
Schuyler	15	11,965	15	11,022	16	12,193
Seneca	101	12,159	100	11,438	100	12,912
St. Lawrence	305	61,659	304	56,924	306	63,695
Steuben	191	32,952	189	29,883	187	32,932
Sullivan	28	2,411	28	2,186	28	2,450
Tioga	75	11,392	75	10,531	75	11,712
Tompkins	52	18,488	52	16,937	53	18,561
Ulster	4	359	4	335	4	367
Washington	122	30,558	121	27,085	121	29,972
Wayne	52	17,429	52	15,730	52	17,472
Wyoming	121	56,057	121	51,095	121	66,074
Yates	242	19,890	241	17,983	242	20,158
All Other**	1	372	1	302	1	353
Total/Average	4,365	997,179	4,343	909,219	4,342	1,030,819
Pennsylvania						
Adams	45	15,251	45	14,070	46	15,978
Allegheny	4	372	4	318	4	349
Bedford	111	13,147	116	13,405	111	13,111
Berks	225	39,659	223	36,720	224	40,824
Blair	91	26,966	104	26,929	91	30,850
Bradford	208	22,605	207	20,431	207	22,850
Bucks	17	2,659	17	2,462	17	2,805
Cambria	3	1,566	3	1,470	3	1,639
Centre	116	10,677	115	9,921	117	15,119
Chester	289	39,655	290	36,922	291	41,736
Clinton	82	7,556	81	6,937	81	7,703
Columbia	40	3,655	40	3,408	39	3,935

(Continued on following page)

29 Producer Receipts by State and County*, 2013 (continued)

State and county	January		February		March	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Pennsylvania (continued)						
Crawford	6	953	6	906	6	1,043
Cumberland	215	33,331	215	31,963	216	35,231
Dauphin	74	9,608	74	8,845	74	10,038
Fayette	8	1,004	8	932	8	1,085
Franklin	305	67,147	305	63,692	305	64,735
Fulton	32	7,465	32	6,746	32	7,146
Huntingdon	73	14,779	73	13,512	75	22,633
Indiana	4	84	4	102	4	119
Juniata	98	10,307	96	9,578	97	10,670
Lackawanna	14	644	14	597	14	667
Lancaster	1,682	192,868	1,683	179,243	1,687	203,147
Lebanon	248	45,198	249	41,785	247	46,661
Lehigh	9	1,297	9	1,200	9	1,327
Luzerne	10	773	10	725	10	805
Lycoming	64	6,900	66	6,669	65	7,478
McKean	13	979	12	852	12	941
Mercer	6	152	5	134	6	221
Mifflin	170	17,338	169	15,872	169	18,229
Montgomery	13	1,175	13	1,111	13	1,288
Montour	38	3,883	39	3,589	38	3,995
Northampton	17	2,202	17	1,989	17	2,215
Northumberland	48	4,925	48	4,650	49	5,390
Perry	95	16,548	95	15,253	96	18,252
Potter	37	9,137	37	8,177	37	8,982
Schuylkill	17	2,132	17	1,990	17	2,182
Snyder	65	5,678	65	5,224	67	6,257
Somerset	93	9,981	93	9,465	93	10,036
Sullivan	11	1,817	11	1,646	11	1,826
Susquehanna	102	9,329	99	8,312	97	9,174
Tioga	111	9,246	109	8,251	111	9,392
Union	98	11,468	97	10,596	97	11,885
Warren	3	1,161	3	1,068	3	1,197
Wayne	66	4,442	66	4,013	65	4,533
Wyoming	57	4,019	58	3,707	58	4,228
York	94	10,608	94	9,915	94	11,156
All Other**	13	1,324	13	1,243	13	1,383
Total/Average	5,240	703,670	5,249	656,545	5,243	742,446
Rhode Island						
Newport	3	478	3	405	3	488
Washington	7	429	7	388	7	459
All Other**	3	123	3	111	3	130
Total/Average	13	1,030	13	904	13	1,077
Vermont						
Addison	127	57,790	125	52,974	124	59,599
Bennington	7	1,797	6	1,614	6	1,797
Caledonia	71	11,204	71	10,086	71	11,196
Chittenden	40	7,910	39	7,164	37	7,961
Essex	17	3,911	17	3,545	17	3,886
Franklin	182	62,586	182	57,840	180	64,677
Grand Isle	14	4,663	14	4,353	14	4,912
Lamoille	34	5,285	33	4,739	33	5,347
Orange	83	14,381	85	13,186	85	14,843
Orleans	122	28,615	125	25,039	126	28,018
Rutland	64	6,832	65	6,133	66	6,800
Washington	34	6,486	34	5,977	34	6,673
Windham	21	4,139	22	3,847	21	4,340
Windsor	29	3,200	29	2,864	29	3,104
Total/Average	845	218,799	847	199,361	843	223,153
Virginia						
Rockingham	22	1,873	22	1,705	21	2,016
All Other**	28	4,299	29	3,798	31	4,306
Total/Average	50	6,172	51	5,503	52	6,322
Other States***	366	16,681	371	16,848	406	26,753
Grand Total/Average	11,994	2,148,471	11,990	1,980,868	12,023	2,242,725

* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

** Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

*** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

29 **Producer Receipts by State and County*, 2013 (continued)**

State and county	April		May		June	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Connecticut						
Hartford	8	765	8	817	8	706
Litchfield	26	6,032	24	6,168	24	5,777
New Haven	7	717	6	704	6	636
New London	31	8,951	30	9,157	30	8,697
Tolland	14	6,889	14	7,069	14	6,741
Windham	24	7,785	24	7,899	24	7,557
All Other**	3	97	3	73	3	71
Total/Average	113	31,236	109	31,887	109	30,185
Maine						
Androscoggin	25	4,205	25	4,425	25	4,284
Aroostook	18	604	18	706	19	714
Cumberland	14	1,278	14	1,326	14	1,251
Franklin	17	1,002	17	1,050	17	1,024
Kennebec	45	11,924	44	12,864	45	12,518
Knox	6	248	6	287	6	311
Lincoln	9	721	9	748	9	790
Oxford	9	984	9	1,051	9	969
Penobscot	41	12,641	42	13,264	41	12,757
Piscataquis	8	589	8	623	8	608
Sagadahoc	3	273	3	315	3	296
Somerset	40	9,580	40	10,066	40	9,758
Waldo	33	4,934	33	4,906	32	4,717
York	11	1,012	11	976	10	849
Total/Average	279	49,995	279	52,607	278	50,846
Maryland						
Baltimore	18	4,100	18	4,157	18	3,950
Caroline	14	3,729	14	3,629	13	2,518
Carroll	79	16,422	79	14,711	77	13,551
Cecil	26	5,014	26	5,060	26	4,713
Frederick	68	14,378	68	14,840	68	13,920
Garrett	22	1,425	22	1,524	22	1,424
Harford	20	3,562	20	3,551	20	3,260
Kent	15	6,794	15	7,497	14	5,460
Montgomery	5	617	5	607	5	579
Queen Anne's	8	1,624	8	1,302	8	1,427
St. Mary's	15	517	15	490	15	326
Talbot	6	804	6	593	6	1,070
Washington	120	20,531	120	20,828	119	19,537
All Other**	8	1,183	8	1,149	8	1,015
Total/Average	424	80,700	424	79,938	419	72,750
Massachusetts						
Berkshire	18	4,116	18	4,479	18	4,253
Bristol	16	2,134	16	2,249	16	2,177
Franklin	31	3,780	32	4,020	31	3,714
Hampden	8	1,281	8	1,298	8	1,151
Hampshire	15	2,119	15	2,236	15	2,113
Middlesex	6	547	6	579	6	561
Plymouth	6	282	5	243	5	206
Worcester	24	2,830	24	2,992	24	2,844
All Other**	1	250	1	255	1	256
Total/Average	125	17,339	125	18,351	124	17,275
New Hampshire						
Belknap	4	519	4	529	4	520
Cheshire	14	3,944	14	4,073	14	3,854
Coos	14	4,653	14	4,873	14	4,779
Grafton	28	3,951	28	4,152	28	4,015
Hillsborough	5	370	5	389	6	403
Merrimack	18	3,656	18	3,871	18	3,594
Rockingham	6	1,748	6	1,784	6	1,657
Strafford	3	751	3	771	3	779
Sullivan	13	3,295	13	3,390	13	3,251
All Other**	2	316	2	305	2	301
Total/Average	107	23,203	107	24,137	108	23,153
New Jersey						
Gloucester	4	1,740	4	1,798	4	1,670
Hunterdon	9	671	8	697	9	630
Salem	13	3,192	13	3,246	13	2,896
Sussex	22	2,308	22	2,338	22	2,175

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29 Producer Receipts by State and County*, 2013 (continued)

State and county	April		May		June	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
New Jersey (continued)						
Warren	17	1,593	17	1,735	17	1,650
All Other**	8	904	8	947	8	872
Total/Average	73	10,408	72	10,761	73	9,893
New York						
Albany	10	2,535	10	2,614	10	2,634
Allegany	92	8,895	93	9,718	94	9,348
Broome	37	11,368	37	12,057	37	11,402
Cattaraugus	70	7,436	71	8,204	71	8,095
Cayuga	104	77,348	102	80,206	102	77,642
Chautauqua	23	1,107	23	1,344	23	1,288
Chemung	22	2,995	22	3,109	22	2,971
Chenango	183	18,420	183	20,383	183	19,222
Clinton	101	33,099	100	34,855	100	33,464
Columbia	24	9,043	23	9,358	23	8,759
Cortland	112	21,076	112	22,388	110	21,344
Delaware	118	13,002	118	13,837	119	13,071
Dutchess	23	3,982	24	4,169	24	3,874
Erie	58	13,193	58	14,006	58	13,287
Essex	12	1,515	12	1,657	12	1,559
Franklin	131	26,024	127	27,346	128	26,370
Fulton	14	1,853	15	1,975	14	1,907
Genesee	64	43,258	63	44,265	63	42,292
Greene	17	1,079	17	1,243	17	1,177
Herkimer	151	19,410	154	20,639	155	20,122
Jefferson	188	56,591	187	59,638	187	57,040
Lewis	200	44,671	201	47,401	199	45,906
Livingston	55	37,902	53	39,411	53	37,562
Madison	166	27,913	164	29,993	164	28,442
Monroe	14	7,231	13	7,364	13	6,893
Montgomery	237	30,775	239	33,192	244	31,876
Niagara	12	5,512	12	5,948	12	5,728
Oneida	217	36,986	216	39,690	214	38,161
Onondaga	83	45,959	82	48,622	81	47,001
Ontario	100	39,350	100	41,210	100	39,481
Orange	44	5,598	44	5,897	44	5,755
Orleans	21	4,169	21	4,407	21	4,231
Oswego	37	2,560	36	2,741	37	2,569
Otsego	168	17,073	168	18,329	166	17,609
Rensselaer	46	19,440	46	20,313	46	19,363
Saratoga	26	14,305	26	14,934	26	14,680
Schenectady	6	668	6	679	6	672
Schoharie	53	8,807	53	9,313	54	8,811
Schuyler	16	11,786	16	12,435	16	11,890
Seneca	98	12,712	99	13,394	99	12,532
St. Lawrence	308	61,896	307	65,893	311	62,247
Steuben	188	32,289	186	34,883	185	33,433
Sullivan	28	2,304	28	2,466	27	2,301
Tioga	74	11,164	78	11,873	77	11,268
Tompkins	53	18,222	53	19,477	52	18,588
Ulster	4	368	4	392	4	341
Washington	122	28,897	121	30,489	120	29,282
Wayne	52	16,629	52	17,324	52	16,628
Wyoming	120	55,432	120	58,899	120	56,307
Yates	242	19,771	241	20,706	241	19,047
All Other**	1	343	1	364	1	296
Total/Average	4,345	993,961	4,337	1,051,050	4,337	1,005,768
Pennsylvania						
Adams	47	15,796	47	16,338	47	15,077
Allegheny	4	351	4	405	4	368
Bedford	112	12,064	112	13,460	111	12,488
Berks	224	40,004	224	41,001	221	38,375
Blair	92	27,167	94	28,141	91	26,356
Bradford	205	22,500	203	24,089	202	22,957
Bucks	17	2,689	17	2,688	17	2,436
Cambria	3	1,551	3	1,581	3	1,541
Centre	116	11,075	117	14,804	116	12,433
Chester	291	41,359	288	42,501	286	38,777
Clinton	79	7,931	80	8,360	80	7,665
Columbia	39	3,936	40	4,132	40	3,850

(Continued on following page)

29 Producer Receipts by State and County*, 2013 (continued)

State and county	April		May		June	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Pennsylvania (continued)						
Crawford	6	996	6	962	6	917
Cumberland	217	36,195	217	34,548	217	33,124
Dauphin	73	9,826	73	10,051	73	9,485
Fayette	8	1,080	8	1,111	8	1,071
Franklin	303	65,833	299	67,188	295	59,854
Fulton	32	7,467	32	7,663	33	7,141
Huntingdon	75	22,164	73	21,708	73	20,916
Indiana	4	138	4	182	4	186
Juniata	97	10,709	97	11,259	98	10,326
Lackawanna	14	655	13	662	14	633
Lancaster	1,676	201,826	1,667	203,773	1,660	184,477
Lebanon	247	45,299	246	46,583	245	43,943
Lehigh	9	1,293	9	1,363	9	1,273
Luzerne	10	782	10	770	8	657
Lycoming	64	7,381	65	7,714	64	7,244
McKean	12	894	12	954	12	888
Mercer	6	334	6	435	6	345
Mifflin	168	18,080	169	18,818	168	17,750
Montgomery	12	1,293	12	1,307	12	1,180
Montour	37	4,006	38	4,144	37	3,871
Northampton	17	2,158	17	2,218	17	1,992
Northumberland	49	5,245	49	5,381	49	5,172
Perry	96	17,776	96	18,011	96	16,636
Potter	37	8,860	37	9,464	38	9,371
Schuylkill	17	2,074	18	2,424	17	2,245
Snyder	69	6,436	69	6,909	70	6,313
Somerset	94	9,578	97	11,593	96	8,955
Sullivan	11	1,793	11	1,879	11	1,732
Susquehanna	97	8,958	96	9,478	95	9,146
Tioga	111	9,291	111	10,196	111	9,809
Union	97	11,607	97	12,081	97	11,333
Warren	3	1,142	3	1,125	3	1,147
Wayne	65	4,467	64	4,856	64	4,565
Wyoming	58	4,015	57	4,194	56	4,031
York	94	11,063	94	11,114	94	10,091
All Other**	13	1,372	13	1,471	13	1,387
Total/Average	5,227	728,515	5,214	751,089	5,187	691,529
Rhode Island						
Newport	3	511	3	539	3	510
Washington	7	465	7	461	7	422
All Other**	3	142	3	147	3	144
Total/Average	13	1,118	13	1,147	13	1,076
Vermont						
Addison	125	57,712	124	60,477	123	58,031
Bennington	6	1,695	6	1,788	6	1,700
Caledonia	71	10,924	70	11,477	69	10,964
Chittenden	39	7,938	39	8,456	39	8,229
Essex	17	3,607	16	3,801	16	3,647
Franklin	178	62,921	178	66,267	178	62,990
Grand Isle	14	4,797	14	5,048	13	4,853
Lamoille	34	5,295	34	5,714	34	5,495
Orange	84	14,354	83	14,976	82	14,259
Orleans	126	27,243	126	28,740	123	27,466
Rutland	66	6,623	66	7,141	66	6,737
Washington	34	6,532	35	6,972	35	6,717
Windham	22	4,208	21	4,363	20	4,218
Windsor	28	3,071	29	3,330	29	3,113
Total/Average	844	216,920	841	228,550	833	218,419
Virginia						
Rockingham	20	2,228	25	2,450	25	2,322
All Other**	30	4,345	30	4,818	31	4,011
Total/Average	50	6,573	55	7,268	56	6,333
Other States***	350	27,853	246	26,457	355	19,395
Grand Total/Average	11,950	2,187,821	11,822	2,283,242	11,892	2,146,622

* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

** Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

*** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

29 Producer Receipts by State and County*, 2013 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Connecticut						
Hartford	8	633	8	638	8	613
Litchfield	24	5,533	25	5,769	24	5,441
New Haven	6	661	6	637	5	570
New London	30	8,123	30	8,413	30	8,015
Tolland	14	6,443	14	6,639	14	6,075
Windham	24	7,197	24	7,706	24	7,135
All Other**	3	64	2	68	2	69
Total/Average	109	28,654	109	29,870	107	27,918
Maine						
Androscoggin	25	4,216	24	4,070	22	3,785
Aroostook	18	669	18	699	18	642
Cumberland	15	1,229	15	1,250	15	1,154
Franklin	17	1,005	17	939	17	947
Kennebec	45	12,189	46	12,260	45	11,586
Knox	6	324	6	309	6	301
Lincoln	9	800	9	748	9	731
Oxford	9	979	9	985	10	922
Penobscot	41	12,545	40	12,797	40	11,845
Piscataquis	8	589	8	558	8	515
Sagadahoc	3	279	3	305	3	266
Somerset	41	9,662	41	9,819	41	9,434
Waldo	32	4,808	32	4,710	32	4,382
York	10	801	10	858	10	790
Total/Average	279	50,095	278	50,307	276	47,300
Maryland						
Baltimore	18	3,760	19	3,427	19	2,718
Caroline	14	2,549	13	2,568	13	2,538
Carroll	77	12,080	77	11,278	76	11,519
Cecil	26	4,563	26	4,539	26	4,310
Frederick	68	13,086	67	13,826	66	12,906
Garrett	22	1,404	22	1,337	20	1,264
Harford	20	3,178	20	3,315	20	3,076
Kent	14	3,402	14	3,655	14	3,792
Montgomery	5	570	5	521	5	461
Queen Anne's	8	1,263	8	819	8	1,134
St. Mary's	15	341	14	352	15	337
Talbot	6	951	6	699	6	824
Washington	119	19,020	118	18,074	120	18,827
All Other**	8	1,005	8	1,038	8	1,020
Total/Average	420	67,172	417	65,448	416	64,726
Massachusetts						
Berkshire	18	4,177	18	4,305	19	4,139
Bristol	16	1,937	16	2,074	16	1,892
Franklin	30	3,541	31	3,696	30	3,413
Hampden	8	1,002	8	1,060	8	1,007
Hampshire	15	2,023	15	2,110	15	1,977
Middlesex	6	522	6	531	6	511
Plymouth	5	192	5	191	5	166
Worcester	24	2,582	24	2,627	24	2,415
All Other**	1	263	1	248	1	244
Total/Average	123	16,239	124	16,842	124	15,764
New Hampshire						
Belknap	4	534	4	602	4	531
Cheshire	13	3,732	13	3,891	14	3,674
Coos	14	4,769	14	4,741	14	4,414
Grafton	29	3,916	29	3,987	29	3,841
Hillsborough	6	393	6	368	6	315
Merrimack	18	3,428	18	3,480	18	3,250
Rockingham	6	1,608	6	1,721	6	1,613
Strafford	3	803	3	836	3	755
Sullivan	13	3,016	13	3,092	13	2,931
All Other**	2	305	2	283	2	255
Total/Average	108	22,504	108	23,001	109	21,579
New Jersey						
Gloucester	4	1,604	4	1,691	4	1,682
Hunterdon	9	590	9	647	9	605
Salem	13	2,567	13	2,733	13	2,643
Sussex	21	2,210	21	2,192	20	2,060

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29 **Producer Receipts by State and County*, 2013 (continued)**

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
New Jersey (continued)						
Warren	17	1,570	17	1,558	17	1,380
All Other**	8	765	6	758	6	672
Total/Average	72	9,306	70	9,579	69	9,042
New York						
Albany	10	2,677	10	2,738	10	2,494
Allegany	94	9,493	94	9,489	95	8,817
Broome	37	11,232	37	11,454	37	10,856
Cattaraugus	71	8,944	71	9,467	70	8,929
Cayuga	102	78,512	101	79,603	101	75,298
Chautauqua	22	1,256	23	1,194	22	1,103
Chemung	22	2,886	22	2,921	22	2,714
Chenango	182	18,497	181	18,517	180	17,212
Clinton	100	33,762	101	34,138	101	32,529
Columbia	23	8,463	23	8,852	23	8,266
Cortland	111	21,032	110	21,206	110	19,854
Delaware	118	12,547	118	12,168	119	11,448
Dutchess	24	3,612	23	3,665	22	3,496
Erie	58	13,127	58	13,106	59	10,002
Essex	12	1,483	12	1,517	12	1,335
Franklin	126	26,640	128	26,721	129	25,030
Fulton	14	1,857	14	1,842	14	1,736
Genesee	63	42,065	63	43,513	63	41,407
Greene	17	1,082	17	1,087	17	994
Herkimer	155	19,742	154	19,878	155	18,516
Jefferson	188	56,433	185	57,373	183	53,958
Lewis	200	45,980	200	46,603	202	44,064
Livingston	54	37,633	54	37,241	54	34,255
Madison	164	27,756	165	28,248	165	26,465
Monroe	13	6,630	13	6,853	13	6,468
Montgomery	242	31,076	243	31,698	246	29,499
Niagara	12	5,736	12	5,769	11	5,114
Oneida	216	37,343	216	37,236	216	35,088
Onondaga	81	46,822	81	47,172	81	44,393
Ontario	99	39,519	99	39,446	99	36,222
Orange	45	5,424	45	5,653	46	5,281
Orleans	21	4,212	21	4,259	21	3,919
Oswego	38	2,486	38	2,519	37	2,303
Otsego	165	17,075	165	16,963	167	15,759
Rensselaer	46	18,851	47	19,553	46	18,186
Saratoga	26	14,805	26	15,325	26	14,746
Schenectady	6	686	6	672	6	626
Schoharie	54	8,488	54	8,554	54	7,980
Schuyler	16	11,769	16	11,852	16	11,065
Seneca	98	12,136	98	12,305	98	11,480
St. Lawrence	314	61,696	316	62,516	314	58,664
Steuben	183	33,327	183	33,985	187	31,675
Sullivan	27	2,205	27	2,155	27	2,159
Tioga	77	10,974	78	11,057	78	10,367
Tompkins	52	18,499	52	18,719	52	17,480
Ulster	4	340	4	367	4	332
Washington	120	29,076	120	29,602	120	27,918
Wayne	52	16,814	52	17,339	53	16,695
Wyoming	118	56,842	118	59,581	117	55,722
Yates	242	18,507	243	18,918	243	17,696
All Other**	1	258	1	236	1	193
Total/Average	4,335	998,307	4,338	1,012,845	4,344	947,808
Pennsylvania						
Adams	47	14,640	49	14,717	45	13,236
Allegheny	4	364	4	365	5	369
Bedford	107	12,051	108	11,789	105	10,715
Berks	219	37,339	220	38,893	221	36,581
Blair	92	25,895	91	22,942	87	19,668
Bradford	203	22,807	203	23,276	204	21,557
Bucks	17	2,252	17	2,337	17	2,241
Cambria	3	1,562	3	1,591	3	1,530
Centre	115	12,673	115	11,504	139	12,150
Chester	286	38,034	284	38,799	286	36,331
Clinton	79	7,767	78	7,352	75	7,781
Columbia	40	3,825	40	3,843	43	3,633

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29 Producer Receipts by State and County*, 2013 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
Pennsylvania (continued)						
Crawford	6	939	6	926	6	915
Cumberland	217	32,971	217	33,067	216	30,708
Dauphin	73	9,269	72	9,448	72	8,782
Fayette	8	998	8	996	8	875
Franklin	297	59,092	297	62,454	294	60,130
Fulton	33	7,373	33	7,271	33	7,081
Huntingdon	75	21,198	75	16,129	75	12,891
Indiana	4	173	4	179	3	129
Juniata	98	10,201	98	10,548	96	9,443
Lackawanna	14	616	14	580	14	571
Lancaster	1,655	178,480	1,658	180,382	1,657	166,265
Lebanon	246	43,160	245	44,552	244	42,294
Lehigh	9	1,195	9	1,219	9	1,125
Luzerne	4	416	4	420	9	750
Lycoming	63	7,283	63	7,171	93	8,196
McKean	12	853	12	844	11	771
Mercer	7	407	7	386	7	329
Mifflin	168	17,660	168	17,840	167	16,056
Montgomery	11	1,100	11	1,135	11	1,051
Montour	38	3,906	38	4,056	38	3,719
Northampton	16	1,891	16	2,054	16	1,868
Northumberland	49	5,094	49	5,010	48	4,683
Perry	95	16,490	95	17,047	94	15,723
Potter	38	9,321	38	9,235	37	8,692
Schuylkill	21	2,710	21	2,799	23	2,733
Snyder	71	6,222	71	6,353	76	6,101
Somerset	96	9,985	99	10,097	98	9,051
Sullivan	12	1,734	12	1,810	12	1,679
Susquehanna	95	8,749	94	8,780	92	8,290
Tioga	111	9,674	112	9,729	112	9,211
Union	98	11,821	98	11,975	106	11,495
Warren	3	1,217	3	1,246	3	1,184
Wayne	64	4,429	63	4,547	63	4,320
Wyoming	55	3,942	53	4,109	53	3,770
York	94	10,086	94	10,230	94	9,560
All Other**	12	1,370	12	1,288	13	1,219
Total/Average	5,180	681,234	5,181	683,320	5,233	637,452
Rhode Island						
Newport	3	489	3	475	3	426
Washington	7	400	7	369	7	368
All Other**	3	131	3	125	3	112
Total/Average	13	1,020	13	969	13	906
Vermont						
Addison	122	57,549	121	58,406	120	55,094
Bennington	6	1,723	6	1,782	6	1,680
Caledonia	69	10,906	68	10,975	68	10,223
Chittenden	39	7,932	39	8,180	39	7,628
Essex	16	3,631	16	3,585	16	3,360
Franklin	175	62,773	175	62,635	175	58,755
Grand Isle	13	4,904	13	5,017	13	4,673
Lamoille	34	5,622	34	5,618	34	5,200
Orange	80	13,984	80	13,599	79	13,013
Orleans	123	27,224	122	27,036	121	25,593
Rutland	66	6,697	66	6,491	66	6,071
Washington	34	6,687	33	6,642	32	6,198
Windham	21	4,060	21	4,211	20	4,044
Windsor	29	2,942	29	3,045	27	2,803
Total/Average	827	216,634	823	217,222	816	204,335
Virginia						
Rockingham	51	1,949	32	972	7	527
All Other**	41	3,588	29	1,783	12	1,322
Total/Average	92	5,537	61	2,755	19	1,849
Other States***	398	18,607	399	18,510	387	18,967
Grand Total/Average	11,956	2,115,309	11,921	2,130,668	11,913	1,997,646

* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

** Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

*** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

29 **Producer Receipts by State and County*, 2013 (continued)**

State and county	October		November		December		Annual
	No. of	Volume	No. of	Volume	No. of	Volume	Volume
	producers	of milk	producers	of milk	producers	of milk	of milk
		1,000 lbs		1,000 lbs		1,000 lbs	1,000 lbs
Connecticut							
Hartford	8	687	8	714	8	781	8,615
Litchfield	25	5,628	26	5,627	25	6,004	69,965
New Haven	6	601	6	594	6	640	7,940
New London	30	8,505	29	8,341	28	8,688	102,407
Tolland	14	6,391	15	5,982	15	5,832	77,091
Windham	24	7,261	24	7,247	24	7,730	89,993
All Other**	2	73	2	63	2	69	932
Total/Average	109	29,146	110	28,568	108	29,744	356,943
Maine							
Androscoggin	22	3,843	22	3,749	22	3,935	49,010
Aroostook	18	605	17	539	17	578	7,460
Cumberland	14	1,146	14	1,156	14	1,199	14,805
Franklin	17	1,013	17	938	17	996	11,980
Kennebec	45	11,890	45	11,592	45	12,139	144,201
Knox	6	325	6	305	6	303	3,495
Lincoln	9	763	9	679	8	695	8,809
Oxford	10	964	9	893	8	932	11,492
Penobscot	40	11,933	39	11,501	38	12,148	148,778
Piscataquis	8	530	8	506	8	553	6,784
Sagadahoc	3	281	3	277	3	303	3,382
Somerset	41	9,510	40	8,907	41	9,236	114,504
Waldo	31	4,469	31	4,135	29	4,250	55,928
York	10	813	10	783	10	818	10,635
Total/Average	274	48,085	270	45,960	266	48,085	591,263
Maryland							
Baltimore	18	3,225	18	3,645	18	3,400	42,400
Caroline	12	2,365	13	2,419	13	2,480	34,219
Carroll	78	11,420	78	11,267	78	12,386	157,557
Cecil	26	4,604	26	4,558	26	4,727	57,281
Frederick	68	13,765	67	13,313	66	14,149	166,138
Garrett	22	1,266	22	1,314	22	1,594	16,775
Harford	20	3,185	20	3,222	20	3,363	40,294
Kent	13	3,149	14	4,506	13	4,174	55,102
Montgomery	5	495	5	471	4	468	6,802
Queen Anne's	8	1,233	8	1,408	8	1,454	16,467
St. Mary's	15	384	16	520	16	589	5,310
Talbot	6	1,171	6	942	6	1,200	11,234
Washington	114	17,616	115	17,351	116	18,040	230,814
All Other**	8	1,100	8	1,063	8	1,170	13,192
Total/Average	413	64,978	416	65,999	414	69,194	853,585
Massachusetts							
Berkshire	19	4,349	19	4,253	19	4,512	51,040
Bristol	16	1,954	16	1,926	16	2,091	24,816
Franklin	30	3,525	30	3,468	30	3,745	44,131
Hampden	8	1,098	8	1,140	8	1,242	14,001
Hampshire	15	2,026	16	1,889	16	1,943	24,537
Middlesex	6	538	6	493	6	527	6,512
Plymouth	5	179	5	183	5	192	2,700
Worcester	23	2,409	23	2,434	23	2,672	31,926
All Other**	1	259	1	233	1	236	3,003
Total/Average	123	16,337	124	16,019	124	17,160	202,666
New Hampshire							
Belknap	4	583	4	553	4	588	6,488
Cheshire	14	3,792	14	3,602	14	3,747	45,692
Coos	14	4,407	14	4,270	14	4,066	54,036
Grafton	29	4,077	29	4,009	29	4,255	48,038
Hillsborough	6	306	5	266	5	273	4,162
Merrimack	17	3,420	17	3,409	16	3,646	42,837
Rockingham	6	1,665	6	1,634	6	1,782	20,231
Strafford	3	774	3	700	3	691	9,141
Sullivan	13	3,164	13	3,103	13	3,289	38,166
All Other**	2	258	2	250	2	285	3,510
Total/Average	108	22,446	107	21,796	106	22,622	272,301
New Jersey							
Gloucester	4	1,738	4	1,699	4	1,829	20,293
Hunterdon	9	623	9	645	9	738	7,920
Salem	13	2,703	13	2,722	12	2,921	34,603
Sussex	20	2,139	19	2,012	19	2,097	26,400

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29 Producer Receipts by State and County*, 2013 (continued)

State and county	October		November		December		Annual Volume of milk 1,000 lbs
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	
New Jersey (continued)							
Warren	17	1,451	16	1,382	17	1,442	18,407
All Other**	6	667	6	693	6	737	9,589
Total/Average	69	9,321	67	9,153	67	9,764	117,212
New York							
Albany	10	2,675	10	2,472	9	2,582	31,044
Allegany	95	8,769	94	8,086	96	8,179	106,088
Broome	36	11,135	36	10,700	36	11,388	135,496
Cattaraugus	72	8,970	72	8,300	71	9,731	100,790
Cayuga	101	78,167	100	75,215	100	78,166	928,165
Chautauqua	22	1,108	21	944	21	1,041	13,324
Chemung	22	2,809	22	2,656	22	2,825	34,703
Chenango	181	17,548	181	16,712	182	17,664	217,771
Clinton	101	33,559	101	32,060	101	33,373	397,222
Columbia	23	8,567	23	8,419	23	9,067	106,324
Cortland	107	19,921	108	19,359	108	20,402	246,592
Delaware	119	11,880	119	11,268	117	11,887	149,067
Dutchess	22	3,740	22	3,671	22	3,874	45,323
Erie	58	10,176	58	9,959	58	11,333	146,035
Essex	11	1,302	11	1,310	11	1,426	17,708
Franklin	130	25,581	126	24,598	126	25,664	310,007
Fulton	14	1,794	15	1,754	15	1,802	22,000
Genesee	64	43,106	64	41,606	64	48,073	519,667
Greene	17	980	17	969	17	1,086	12,881
Herkimer	151	18,757	151	17,723	147	18,561	230,779
Jefferson	183	55,095	183	53,104	184	55,825	671,010
Lewis	201	44,529	200	42,422	201	43,786	536,770
Livingston	54	35,568	54	34,295	54	42,585	451,843
Madison	165	27,007	165	25,610	166	27,084	328,145
Monroe	13	6,706	13	6,426	13	6,632	82,041
Montgomery	244	30,150	244	28,814	243	30,218	367,497
Niagara	11	5,374	11	5,268	11	5,518	66,429
Oneida	217	35,888	217	34,047	217	35,635	436,437
Onondaga	81	45,065	81	43,191	81	45,125	547,365
Ontario	100	37,611	100	37,800	100	40,466	467,349
Orange	46	5,571	46	5,332	46	5,569	66,981
Orleans	21	4,052	21	3,765	20	3,956	49,271
Oswego	37	2,387	36	2,256	35	2,365	29,699
Otsego	165	15,880	166	14,934	163	15,528	198,989
Rensselaer	44	18,681	44	18,112	44	18,935	228,994
Saratoga	26	15,247	26	14,988	26	15,581	176,995
Schenectady	6	609	6	550	6	568	7,608
Schoharie	54	8,115	53	7,695	54	8,128	101,562
Schuyler	16	11,521	16	11,084	16	11,675	140,257
Seneca	98	11,900	98	11,464	99	11,825	146,257
St. Lawrence	311	60,002	311	57,315	311	59,881	732,388
Steuben	190	32,326	190	31,043	190	32,996	391,724
Sullivan	27	2,290	27	2,284	27	2,391	27,602
Tioga	77	10,672	77	10,443	76	11,134	132,587
Tompkins	51	17,540	51	16,991	51	17,697	217,199
Ulster	4	321	4	320	4	363	4,205
Washington	119	29,454	119	28,300	119	29,815	350,448
Wayne	54	17,622	55	16,673	55	17,547	203,902
Wyoming	115	56,249	115	53,718	115	79,025	705,001
Yates	243	18,370	246	17,979	246	19,005	228,030
All Other**	1	201	1	247	1	268	3,433
Total/Average	4,330	972,547	4,327	934,251	4,320	1,015,250	11,869,004
Pennsylvania							
Adams	47	14,727	46	14,526	45	15,116	179,472
Allegheny	4	332	4	325	4	365	4,283
Bedford	105	11,222	105	11,233	106	11,998	146,683
Berks	221	37,952	221	37,582	223	39,847	464,777
Blair	90	19,817	95	20,598	95	22,434	297,763
Bradford	203	22,041	202	21,345	202	22,766	269,230
Bucks	17	2,404	17	2,383	17	2,557	29,913
Cambria	3	1,562	3	1,435	3	1,491	18,519
Centre	113	9,606	113	10,051	112	10,455	140,468
Chester	288	37,716	287	37,747	288	39,391	468,968
Clinton	70	6,300	70	6,130	69	6,596	88,078
Columbia	40	3,650	40	3,598	40	3,758	45,223

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29 **Producer Receipts by State and County*, 2013 (continued)**

State and county	October		November		December		Annual Volume of milk 1,000 lbs
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	
Pennsylvania (continued)							
Crawford	6	984	6	925	6	952	11,418
Cumberland	217	31,224	216	30,940	214	32,663	395,965
Dauphin	72	9,097	72	8,866	72	9,330	112,645
Fayette	8	950	8	928	8	1,007	12,037
Franklin	295	62,794	295	59,532	294	61,637	754,088
Fulton	33	7,308	33	7,210	33	7,507	87,378
Huntingdon	74	10,896	75	11,091	74	14,918	202,835
Indiana	3	124	4	107	4	92	1,615
Juniata	95	9,675	96	9,943	95	10,537	123,196
Lackawanna	14	602	14	586	14	596	7,409
Lancaster	1,645	175,279	1,644	176,514	1,642	185,382	2,227,636
Lebanon	243	43,708	242	42,609	242	44,417	530,209
Lehigh	9	1,240	9	1,177	9	1,227	14,936
Luzerne	4	410	4	406	4	442	7,356
Lycoming	60	6,548	62	6,234	63	6,580	85,398
McKean	11	828	11	815	11	900	10,519
Mercer	7	343	7	304	7	264	3,654
Mifflin	167	16,597	166	16,222	166	16,893	207,355
Montgomery	11	1,075	11	1,034	11	1,106	13,855
Montour	38	3,796	38	3,734	38	3,880	46,579
Northampton	15	1,889	15	1,925	15	2,020	24,421
Northumberland	48	4,948	48	4,733	48	4,926	60,157
Perry	93	16,138	92	15,822	93	16,986	200,682
Potter	37	8,792	37	8,467	37	8,662	107,160
Schuylkill	21	2,810	21	2,740	21	2,927	29,766
Snyder	71	6,330	69	6,160	69	6,388	74,371
Somerset	96	9,927	94	8,953	96	9,471	117,092
Sullivan	12	1,686	12	1,684	12	1,800	21,086
Susquehanna	92	8,499	93	8,200	92	8,615	105,530
Tioga	108	8,948	107	8,377	107	8,973	111,097
Union	99	11,666	99	10,855	100	11,554	138,336
Warren	3	1,207	3	1,157	3	1,276	14,127
Wayne	62	4,340	60	4,045	60	4,326	52,883
Wyoming	53	3,836	52	3,669	51	3,830	47,350
York	93	9,880	94	9,859	94	10,180	123,742
All Other**	12	1,269	12	1,199	13	1,426	15,951
Total/Average	5,128	652,972	5,124	643,975	5,122	680,464	8,253,211
Rhode Island							
Newport	3	396	3	395	3	446	5,558
Washington	7	400	7	403	7	416	4,980
All Other**	3	123	3	110	3	109	1,507
Total/Average	13	919	13	908	13	971	12,045
Vermont							
Addison	120	56,980	117	55,527	117	58,370	688,509
Bennington	6	1,629	6	1,610	6	1,703	20,518
Caledonia	67	10,384	66	9,981	66	10,513	128,833
Chittenden	39	7,986	39	7,587	39	7,996	94,967
Essex	16	3,430	16	3,435	16	3,657	43,495
Franklin	175	60,711	175	58,227	174	61,635	742,017
Grand Isle	13	4,870	13	4,694	12	4,976	57,760
Lamoille	35	5,384	36	5,129	36	5,331	64,159
Orange	79	13,463	79	13,073	78	13,776	166,907
Orleans	120	26,228	120	25,317	120	27,438	323,957
Rutland	65	6,396	64	6,210	62	6,681	78,812
Washington	32	6,397	32	6,063	31	6,223	77,567
Windham	19	4,207	21	4,003	20	4,110	49,750
Windsor	27	2,929	26	2,882	26	3,111	36,394
Total/Average	813	210,994	810	203,738	803	215,520	2,573,645
Virginia							
Rockingham	7	508	32	1,176	30	782	18,508
All Other**	12	1,520	25	1,808	17	1,621	37,219
Total/Average	19	2,028	57	2,984	47	2,403	55,727
Other States***	375	21,995	461	22,903	473	22,967	257,936
Grand Total/Average	11,774	2,051,768	11,886	1,996,254	11,863	2,134,144	25,415,538

* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

** Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

*** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, Tennessee, West Virginia, and Wisconsin.

Bulletin Highlights —2013

January

USDA issued a final decision proposing amendments to permanently adopt changes to the manufacturing cost allowances and the butterfat yield factor used in Class III and Class IV product-price formulas applicable to all federal milk marketing orders. A referendum was conducted.

Sales of Class I fluid milk products for 2012 were compared to 2011. Volume and percent change were shown in a table along with proportion of total estimated U.S. sales and per capita sales.

USDA Farm Service Agency (FSA) announced payments to dairy farmers enrolled in the Milk Income Loss Contract (MILC) program for the September 2012 marketings. The American Taxpayer Relief Act of 2012 extended the authorization of the 2008 Farm Bill providing continuation of the MILC program through September 30, 2013.

USDA issued a notice extending the Dairy Forward Pricing Program to allow producers and cooperative associations to enter into forward price contracts through September 30, 2013, under the passage of the American Taxpayer Relief Act of 2012.

The market service department's tentative calibration truck schedule for 2013 was announced.

February

Number of farms pooled on the Northeast Order dropped 29.7 percent and total milk pooled declined 5.6 percent when comparing December 2002 to December 2012. A table showed the number of farms and the volume of milk grouped into five size categories, along with a chart illustrating the volume of milk by farm size category for December 2002, 2007, and 2012.

U.S. milk production increased 1.8 percent in 2012. A table ranked the top ten states by 2012 production.

March

The top ten counties in terms of milk pooled on the Northeast Order accounted for 33.5 percent of all milk pooled in 2012. A table illustrated the top ten counties pooling on the Order for 2012.

Milk Income Loss Contract (MILC) payments to producers in 50 states and Puerto Rico were analyzed and discussed for Fiscal Year 2012. Charts illustrated portion of total MILC value paid out and MILC values received by state.

A pool summary for all federal orders was given in a table for January–March, 2012 and 2013.

April

A final rule was published in the *Federal Register* that permanently adopts changes to the manufacturing cost allowances and the butterfat yield factor used in Class III and Class IV product-price formulas applicable to all federal milk marketing orders.

USDA released their *Dairy Products 2012 Summary*, a publication reporting dairy products manufactured in the United States. A table showed a year-to-year comparison of selected U.S. manufactured dairy products percent change from 2007 and 2011 to 2012.

Recent trends of the benefits from setting the Class I price by the higher of the Class III or Class IV advanced price mover factor were analyzed and discussed. The use of the Chicago Mercantile Exchange futures prices as a proxy, along with projected pool volumes for 2013, were compared to using just Class III as the Class I mover. A chart illustrated actual and projected uniform prices with and without "higher of" pricing at Boston, Massachusetts, from 2010 to 2013.

A chart showed number of producers pooled on the Order versus DDP for 2012.

May

The Northeast Order market situation was analyzed and discussed for the first five months of 2013, including an outlook for the rest of the year. The average daily pounds pooled from January 2010 through May 2013; U.S. exports as a percent of total production from January 2011 through April 2013; and uniform prices and underlying product prices for 2013, were illustrated in charts and discussed in the article.

June

Calculation of the Northeast Order mailbox price was explained and discussed. Accompanying tables showed the Order region's mailbox prices, average premiums, and hauling costs from January through March 2013. Also, a table displayed the percent of milk produced that was received by differential zone for January 2013, by region.

A table highlighted significant changes in

(Continued on following page)

Bulletin Highlights – 2013 (continued)

Northeast Order selected statistics for June from 2000 versus 2013.

A pool summary for all federal orders was given in a table for January–June, 2012 and 2013.

July

Northeast Order total pooled milk receipts rose 4.7 percent in the first 6 months of 2013, when compared to 2012. National and Northeast milk production was discussed. A map illustrated the year-to-year percent change in milk production for selected states from January through June 2013.

Following receipt of a request to lower milk shipping percentages that pool supply plants and cooperative Section 1000.9(c) handlers must deliver to Class I pool distributing plants for the 2013 fall months, from 20 to 15 percent, the Market Administrator's office conducted a thorough analysis of Class I utilizations trends and found it was appropriate as permitted under Section 1001.7(g) of the Order.

The market situation was updated and discussed. A table showed actual and estimated feed, class, uniform, and MILC prices from April through December 2013, with an annual average for 2013.

August

Strong milk production in the Northeast was discussed. Accompanying charts illustrated year-over-year percent change in milk production in select Northeast states, along with the top 23 states combined in 2013; and total Order volume and class utilization percentages for August 2006 through 2013.

Class I utilization and sales continued to decline, and not in just the Northeast, but in all federal orders combined. A chart illustrated Class I utilization from January 2010 to July 2013 for the Northeast, Upper Midwest, and Florida Federal Orders, and the California State Order. A table showed sales of fluid milk products in the Northeast from January through August 2013.

September

The continued trend of higher component tests, which have been increasing over time and often setting records, combined with strong component prices and enhanced Northeast producer revenue. Charts illustrated average producer component tests and component prices per pound for September,

2000 through 2013. A table showed the contribution percent by component to the total value received by producers using 2013 prices and 2000 and 2013 tests.

A pool summary for all federal orders was given in a table for January–September, 2012 and 2013.

October

A map highlighted how the location of where milk is processed in the Northeast Order has changed over the past 10 years. Changes in each zone's portion of total milk pooled by class for September, 2003 and 2013, were shown. The trends in processing location by differential zones were discussed.

Class I movements shipped out of the Order during the fall have declined to less than 100 million pounds while the volume received has stayed about the same during the last 5 years when compared to 2001 to 2005. A table showed combined totals for Northeast milk movements to and or from other Federal Orders for the months of August and September, 2001 to 2005, compared to 2009 to 2013.

November

The Northeast Order uniform price was forecasted to average \$20.90 per hundredweight in 2014. Demand and supply factors were analyzed for 2013, and forecasted for 2014. A chart illustrated actual and projected Northeast uniform and corn prices for 2013 and 2014. A table showed the percent of production of U.S. exports from January through October 2013, compared to the same time period in 2012. Average Northeast annual uniform prices versus variability were displayed in a chart from 2000 to 2013, which included forecasts for 2014.

A calendar showed the 2014 dates for partial payments to producers who are not members of cooperatives. The Order requirement was explained.

December

Selected Northeast Order statistics for 2013 were summarized, and a table compared the Order's pool statistics for 2012 and 2013.

Class II utilization growth stabilized in 2013, with an increase of 2.4 percent from 2012. Growth in yogurt has continued, but at a lower rate of 5.5 percent, compared to double and triple-digit increases in the prior 3 years. Charts illustrated total Class II utilization and milk used in making yogurt for 2009 through 2013.

Market Administrator Northeast Marketing Area 2013 Financial Statements

BALANCE SHEET As of December 31, 2013

ASSETS		
	Administrative Fund	Marketing Service Fund
Current Assets:		
Cash	\$ 8,774,580.30	\$ 564,480.75
Accounts Receivable:		
Handlers	\$ 2,158,516.63	\$ 199,541.78
Other	379,975.90	17,332.63
Other Assets:		
Prepaid Expenses	\$ 144,657.78	\$ 23,874.49
Deposits	9,080.66	200.00
Fixed Assets:		
Motor Vehicles	\$ 0.00	\$ 268,274.40
Accumulated Depreciation	0.00	(210,351.12)
Furniture & Equipment	2,192,043.72	165,133.55
Accumulated Depreciation	(1,978,037.51)	(162,961.19)
Laboratory Equipment	0.00	542,609.78
Accumulated Depreciation	0.00	(165,269.22)
Leasehold Improvements	304,929.05	1,140,815.41
Accumulated Depreciation	(281,867.18)	(601,308.24)
TOTAL ASSETS	\$ <u>11,703,879.35</u>	\$ <u>1,782,373.02</u>
LIABILITIES		
Current Liabilities:		
Accounts Payable		
Handlers	\$ 96.87	\$ 10.86
Trade Creditors	29,102.35	264,670.37
Other	0.00	360,000.00
Accrued Employee Salaries	43,828.03	8,841.68
Accrued Employee Annual Leave	548,413.70	46,740.05
Payroll Contr. & Withholdings	14,194.46	3,055.38
Operating Balance	<u>11,068,243.94</u>	<u>1,099,054.68</u>
TOTAL LIABILITIES & OPERATING BALANCE	\$ <u>11,703,879.35</u>	\$ <u>1,782,373.02</u>

INCOME AND EXPENSE STATEMENT For the Year Ended December 31, 2013

	Administrative Fund	Marketing Service Fund
INCOME		
Assessments or Deductions	\$ 10,528,439.94	\$ 2,278,615.35
Late-Payment Charges		
Assessed	332,665.40	0.00
Interest Earned	923.64	2.37
TOTAL INCOME	\$ <u>10,862,028.98</u>	\$ <u>2,278,617.72</u>
EXPENSES		
Salaries & Services	\$ 6,482,293.34	\$ 1,153,847.81
Travel	430,401.74	167,023.53
Communications	288,303.61	98,573.34
Employer Payroll Contributions	1,776,849.14	345,646.86
Insurance	20,820.93	10,795.81
Rent—Buildings & Equipment	882,945.82	59,699.96
Repairs & Maintenance	321,584.13	14,114.74
Supplies	262,033.23	92,295.21
Testing & Weighing	0.00	180,010.52
Utilities	41,347.22	3,945.60
Depreciation of Fixed Assets	262,637.65	286,891.38
Conferences & Meetings	64,469.51	2,106.00
Training	77,131.20	479.00
Uncollectable Accounts	3,883.67	3,904.62
Miscellaneous	24,828.43	2,504.70
TOTAL EXPENSES	\$ <u>10,939,529.62</u>	\$ <u>2,421,839.08</u>
NET SURPLUS/(Deficit)	\$ <u>(77,500.64)</u>	\$ <u>(143,221.36)</u>

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